

Workroom Manual

AUGUST 6<sup>TH</sup>, 2012

# expressions *of* flowers -essentials



## DEAR BLOOMNET PROFESSIONAL FLORIST,

We are delighted to bring to you an exciting new addition to the BloomNet Floral Selection Guide called *expressions of flowers™- essentials*.

This new collection contains over 180 everyday floral arrangements that will help build additional order volume throughout the BloomNet network. The *expressions of flowers – essentials* collection was created with you, the traditional retail flower shop in mind, and contains the most widely used and readily available fresh floral varieties and leverages the most affordable utility container shapes and sizes that are continuously available from **Napco**, BloomNet's preferred wholesale supplier, and also through your local wholesaler.

The *expressions of flowers – essentials* collection offers a wide variety of merchandising opportunities for all those Spring, Summer and Everyday holidays and occasions, can be recreated with ease by your floral designers, and most importantly, is profitable for all BloomNet Florists!

**Napco** is offering BloomNet Florists 10% Off\* purchases for Napco products featured in the Essentials Collection! Visit [www.napcoimports.com](http://www.napcoimports.com) & enter Promo Code "ESSENTIALS" to receive your 10% Essentials Collection Discount. To apply Napco purchases to your Clearinghouse statement, email your Napco Order Confirmation to [cs@napcoimports.com](mailto:cs@napcoimports.com). (\*Offer valid until 12/31/12 & cannot be combined with other offers).

For your convenience, we've created the following *expressions of flowers – essentials* order fulfillment and marketing tools:

- **Workroom Manual** – containing detailed recipe instructions and hard good details.
- **BloomLink Order Descriptions** – contains the basic floral arrangement recipe components for each order.
- **Product Detail Summary** – a simple to use Excel spreadsheet containing the arrangement product code, names, SRP, Napco product codes/links to the Napco product page and website product descriptions/copy.
- **Napco Product List** – arranged by Napco product codes (with links to the Napco product pages) and contains wholesale case packs, unit prices and case prices.
- **Image Gallery** – go to our Fan Page on Facebook at [www.facebook.com/bloomnet.net](http://www.facebook.com/bloomnet.net) and download our **FREE** *expressions of flowers – essentials* images to use on your own website!

From all of us at BloomNet, we hope you enjoy the NEW *expressions of flowers – essentials* collection and wish you continued success in building your florist to florist business through the BloomNet Network. If you have any questions, please contact BloomNet Customer Service at 1-800-BloomNet (1-800-256-6663).

Happy Selling!



Mark Nance, AAF, President

\*Offer not available for pallet shipping and cannot be combined with other promotions. Prices and charges are subject to change without notice. Offer valid until 12/31/12. Void where prohibited.

**Pricing** The floral industry uses many different pricing formulas to determine suggested retail pricing. The following mark-ups for wholesale fresh flowers, foliage, plants and hard goods were used to determine the retail costs and suggested retail pricing shown in this Workroom Manual:

Hard Goods .....	2.5x mark-up
Fresh Flowers, Foliage & Plants.....	3.5x mark-up
Labor .....	20% mark-up

*Each independent professional retail florist has their own unique overhead, operating, and purchasing costs, therefore you should determine mark-ups based on formulas that best support your business practices and expected profit margins. The mark-up formula used in this Workroom Manual is just an example of one common method and is to be used only as a guide. Please be sure to include any additional charges (i.e. freight) where applicable.*

To compute the grand total for each Workroom Manual recipe, simply follow the easy-to-use worksheet steps provided for you on each arrangement page.

**Step A: Retail Hard Good Costs\*** = Total of all Hard Good Costs x 2.5

**Step B: Retail Flower, Foliage & Plant Costs\*\*** = Total of all Flower, Foliage, and Plant Costs x 3.5

**Step C: Retail Subtotal** = Retail Hard Good Costs (A) + Retail Flower, Foliage & Plant Costs (B)

**Labor\*\*\*** = Retail Subtotal (C) x 20%

**GRAND TOTAL** = Add Retail Subtotal (C) + Labor

**Suggested Retail Prices (SRP)** shown in this Workbook Manual have been determined by rounding up the arrangement Grand Total amount to the next logical or “consumer friendly” Suggested Retail Price point (i.e. \$23.49 would be rounded up to \$24.99 SRP). *The Suggested Retail Prices shown are provided as a basic guide only.*

### Important Notes

\* Hard Good Costs may vary based on purchasing quantities and specific supplier purchasing requirements. Therefore, the suggested retail prices are provided as a basic guide only.

\*\* Flower, Foliage and Plant Costs are affected by seasonal demand and regional weather conditions. Therefore, the suggested retail prices are provided as a basic guide only.

\*\*\* Labor percentages may vary based on a number of factors such as market demand, skill set/level of experience, etc. The suggested retail prices in this book are determined by adding a labor charge of 20%. Labor charges can often be higher when a greater level of difficulty is required, such as in some wedding or personal tribute arrangements.



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**BF1-11K**  
**Promise of Spring**



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31975 - 4"H Flower Power Cache Small - Yellow \_\_\_\_\_
  - 1 Napco 92851 - Bird Pick \_\_\_\_\_
  - 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Daisy Pom - Yellow \_\_\_\_\_
  - 4 stems Tulip - White \_\_\_\_\_
  - 2 stems Monte Casino - Purple \_\_\_\_\_
  - 1 stem Waxflower - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 11", Length 9"

**BF2-11K**  
**Sunny and Bright**



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732 - 6.5"H Fluted Vase - Pink \_\_\_\_\_
  - 1/2 Napco 92887 # 9 Breeze, Fruit Punch Ribbon \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Miniature Carnation - Pink \_\_\_\_\_
  - 3 stems Asiatic Lily - Yellow \_\_\_\_\_
  - 2 stems Daisy Pom - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tips \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 14", Length 10"

**BF3-11K**  
Thinking of You



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Iris - Purple \_\_\_\_\_
  - 3 stems Carnation - Pink \_\_\_\_\_
  - 3 stems Viking Pom \_\_\_\_\_
  - 2 stems Miniature Carnation - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 4 stems Leather Leaf \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 11"

**BF4-11K**  
You're the Best!



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31975 - 4"H Flower Power Cache Small - Pink \_\_\_\_\_
- 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Cushion Pom - White \_\_\_\_\_
  - 5 stems Tulip - Pink \_\_\_\_\_
  - 2 stems Statice - Purple \_\_\_\_\_

- FOLIAGE:**
- 2 stems Leather Leaf \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 10"



**BF5-11K**  
Iris Medley



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638 - 7.75"H Flower Power Vase - Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Iris - Purple \_\_\_\_\_
  - 3 stems Gerbera - Orange/Coral \_\_\_\_\_
  - 3 stems Carnation - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Fatsia Leaf \_\_\_\_\_
  - 1 stem Salal Tip \_\_\_\_\_
  - 3 stems Lily Grass \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 27", Length 13"

**BF6-11K**  
Oh Happy Day!



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92685 - 8"H Swirl Glass Vase - Purple \_\_\_\_\_
- 1 Napco 92887 - # 9 Breeze, Fruit Punch Ribbon \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Gerbera - Yellow \_\_\_\_\_
  - 5 stems Tulip - Purple \_\_\_\_\_
  - 3 stems Cushion Pom - Green \_\_\_\_\_
  - 2 stems Statice - Purple \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 12"

**BF7-11K**  
Celebrate the Day



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Pink \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - Yellow \_\_\_\_\_
  - 5 stems Roses - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tip \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 13", Length 10"

**BF8-11K**  
Birthday Brilliance



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92446 - 5.5"H Glass Rectangle Vase \_\_\_\_\_
- 1 Napco 92716 - Ti Leaf Ribbon \_\_\_\_\_
- 2 Natural Raffia \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Sunflower - Medium \_\_\_\_\_
  - 2 stems Heather \_\_\_\_\_
  - 2 stems Button Pom - Green \_\_\_\_\_
  - 2 stems Spray Roses - Orange \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tip \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 11", Length 12"

**BF9-11K**

**Happy Birthday Garden**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28681 9.5"L Splitwood Handled Basket - Small \_\_\_\_\_
  - 1 Napco 92851 - Bird Pick \_\_\_\_\_
  - 1/2 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Gerbera - Red \_\_\_\_\_
  - 2 stems Statice - Purple \_\_\_\_\_
  - 2 stems Daisy Pom - Lavender \_\_\_\_\_
  - 4 stems Tulip - Yellow \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 13"

**BF10-11K**

**Spice of Life**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638 - 7.75"H Flower Power Vase - Orange \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Hot Pink \_\_\_\_\_
  - 3 stems Liatris - Purple \_\_\_\_\_
  - 2 stems Asiatic Lily - Orange \_\_\_\_\_
  - 2 stems Button Pom - Yellow \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tip \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 12"

**BF11-11K**  
Purple Passion



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92683 - 5" Glass Cube - Purple \_\_\_\_\_  
     Total Whsle. Cost: \_\_\_\_\_  
     A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Spider Mum - Green \_\_\_\_\_
  - 3 stems Stock - Purple \_\_\_\_\_
  - 3 stems Roses - Lavender \_\_\_\_\_
  - 2 stems Hypericum - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tip \_\_\_\_\_  
     Total Whsle. Cost: \_\_\_\_\_  
     B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
     C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 9", Length 8"

**BF12-11K**  
Tea & Roses



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28073 - 3.25"H Flower Power Tea Cup and Saucer - Green \_\_\_\_\_
- 1/3 Oasis Foam Brick \_\_\_\_\_  
     Total Whsle. Cost: \_\_\_\_\_  
     A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Roses - Green \_\_\_\_\_
  - 2 stems Daisy Pom - Yellow \_\_\_\_\_
  - 1 stem Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_  
     Total Whsle. Cost: \_\_\_\_\_  
     B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
     C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 9", Length 8"

**BF13-11K**  
Fields of Sunshine



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29739S - 9.5"H Glass Gathering Vase - Cobalt \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Roses - White \_\_\_\_\_
  - 2 stems Daisy Pom - Pink \_\_\_\_\_
  - 3 stems Asiatic Lily - Yellow \_\_\_\_\_
  - 3 stems Delphenium - Bella Donna \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tip \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 12 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 20", Length 12"

**BF14-11K**  
Classic Joy



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco - 27417 - 4"H Blue & White Square Planter \_\_\_\_\_
- 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Snapdragon - White \_\_\_\_\_
  - 2 stems Gerbera - White \_\_\_\_\_
  - 3 stems Roses - Yellow \_\_\_\_\_
  - 2 stems Carnation - Green \_\_\_\_\_
  - 2 stems Button Pom - Yellow \_\_\_\_\_
  - 1 stem Statice - Purple \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
  - 1 stem Salal Tip \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 14", Length 12"



**BF15-11K**

**Contemporary Expressions**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92446 - 5.5"H Rectangle Glass Vase \_\_\_\_\_
- 1 Napco 92716 - Ti Leaf Ribbon \_\_\_\_\_
- 3 Oasis Floral Green Buillion Wire #2620 - Apple Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Trachelium - Green \_\_\_\_\_
  - 3 stems Liathrus - Purple \_\_\_\_\_
  - 5 stems Tulip - Yellow \_\_\_\_\_
  - 2 stems Spray Roses - Orange \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal \_\_\_\_\_
  - 2 stems Fatsia Leaf \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 17", Length 14"

**BF16-11K**

**Rich 'n Rosy**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29459B - 4" Clear Glass Cube \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Coral/Orange \_\_\_\_\_
  - 2 stems Roses - Hot Pink \_\_\_\_\_
  - 2 stems Carnation - Hot Pink \_\_\_\_\_
  - 2 stems Gypsophyllia \_\_\_\_\_

- FOLIAGE:**
- 1 stem Italian Ruskus \_\_\_\_\_
  - 1 stem Curly Willow \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 8", Length 7"

**BF17-11K**  
Gerbera Party



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29460B - 5" Glass Cube - Clear \_\_\_\_\_
  - .5 Napco 92716 - Ti Leaf Ribbon \_\_\_\_\_
  - 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Gerbera - Yellow \_\_\_\_\_
  - 3 stems Roses - Red \_\_\_\_\_
  - 3 stems Alstroemeria - Purple \_\_\_\_\_

- FOLIAGE:**
- 5 stems Lily Grass \_\_\_\_\_
  - 2 stems Salal Tip \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 12", Length 10"

**BF18-11K**  
Sunny Garden Brilliance



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92159 - 7"H Passion Vase - Purple \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Carnation - Yellow \_\_\_\_\_
  - 5 stems Iris - Purple \_\_\_\_\_
  - 4 stems Solidago - Yellow \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 18", Length 10"

**BF19-11K**  
European Garden



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 64212 - 5"H Round Iridescent Potcover - Green \_\_\_\_\_
  - 3 Natural Raffia \_\_\_\_\_
  - 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 8 stems Roses - Jade \_\_\_\_\_
  - 5 stems Hypericum - Brown \_\_\_\_\_
  - 2 stems Button Pom - Green \_\_\_\_\_

- FOLIAGE:**
- 10 stems Galax Leaves \_\_\_\_\_
  - 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 12", Length 11"

**BF20-11K**  
You're In My Heart



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92684 - 9.5"H Glass Gathering Vase - Pink \_\_\_\_\_
  - 1/2 Offray 2394501 - Wamita Fushia #100 Ribbon \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Red \_\_\_\_\_
  - 2 stems Alstroemeria - White \_\_\_\_\_
  - 3 stems Spray Roses - Hot Pink \_\_\_\_\_
  - 3 stems Asiatic Lily - Pink \_\_\_\_\_

- FOLIAGE:**
- 3 stems Salal Tip \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 20", Length 13"

**BF21-11K**  
**Mother's Day Garden**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31972 - 4.75"H Spring Flower Power Cache Medium - Pink \_\_\_\_\_
  - 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Pink \_\_\_\_\_
  - 2 stems Stargazer Lily - White \_\_\_\_\_
  - 3 stems Tulip - Pink \_\_\_\_\_
  - 2 stems Heather \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tip \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 13", Length 11"

**BF22-11K**  
**Let the Sunshine In**



**SUGGESTED RETAIL PRICE:** \$69.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache Medium - Yellow \_\_\_\_\_
  - 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Yellow \_\_\_\_\_
  - 3 stems Gladiola - Yellow \_\_\_\_\_
  - 2 stems Asiatic Lily - Yellow \_\_\_\_\_
  - 5 stems Snapdragon - Yellow \_\_\_\_\_
  - 2 stems Trachelium - Green \_\_\_\_\_

- FOLIAGE:**
- 3 stems Lily Grass \_\_\_\_\_
  - 2 stems Salal Tip \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 20", Length 12"

**BF23-11K**  
**Joyful Blooms**



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92683 - 5" Glass Cube - Green \_\_\_\_\_
- 1.5 Napco Ribbon 92887 - Swiss Dots .875" Lime \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Lily - Orange \_\_\_\_\_
  - 4 stems Alstroemeria - Purple \_\_\_\_\_
  - 6 stems Roses - Yellow \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Green \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 11", Length 10"

**BF24-11K**  
**Blooming Glory**



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92684 - 9.5"H Glass Gathering Vase - Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Lily Asiatic - Orange \_\_\_\_\_
  - 4 stems Iris - Purple \_\_\_\_\_
  - 5 stems Button Pom - Green \_\_\_\_\_

- FOLIAGE:**
- 10 stems Lily Grass \_\_\_\_\_
  - 2 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 21", Length 14"



**BF25-11K**  
**Blooms of Beauty**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29497 - 8"H Gathering Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Gerbera - Yellow \_\_\_\_\_
  - 3 stems Bells of Ireland \_\_\_\_\_
  - 5 stems Stock - Purple \_\_\_\_\_
  - 2 stems Hypericum - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 20", Length 13"

**BF26-11K**  
**And Many More!**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis Floral E408 - 8" H Grand Glass Cylinder - Clear \_\_\_\_\_
- 9 Multi-colored Wrappia - Berwick/Offray \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Red \_\_\_\_\_
  - 3 stems Roses - Orange \_\_\_\_\_
  - 3 stems Roses - Lavender \_\_\_\_\_
  - 3 stems Alstroemeria - Red \_\_\_\_\_
  - 3 stems Alstroemeria - Lavender \_\_\_\_\_
  - 3 stems Alstroemeria - Orange \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal Tip \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 18", Length 12"

**BF27-11K**  
**Warmest Wishes**



**SUGGESTED RETAIL PRICE:** \$44.99

**A. CONSTRUCTION MATERIALS:**

- 1 3.75"H Small Cache - Brown \_\_\_\_\_
- 1/3 Oasis Foam Brick \_\_\_\_\_
- 2 Oasis Floral Alluminum Wire - 12 gauge \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Red \_\_\_\_\_
  - 3 stems Lily Asiatic - White \_\_\_\_\_
  - 2 stems Curly Willow \_\_\_\_\_
  - 2 stems Viking Pom \_\_\_\_\_
  - 3 stems Cushion Pom - Green \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Green \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 11", Length 10"

**BF28-11K**  
**Garden of Lavender Love**



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638/31969 - 7.75"H Flower Power Vase - Purple \_\_\_\_\_
- 2 Napco 92887 Ribbon - Fabulous Pattern 1.5" \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Roses - Lavender \_\_\_\_\_
  - 4 stems Alstroemeria - Purple \_\_\_\_\_
  - 6 stems Spray Roses - Cream/White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tip \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 18", Length 12"

**BF29-11K**  
**Forever Well Wishes**



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 31972 - 4.75"H Spring Flower Power Cache Pot - Medium - Yellow \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Carnation - Mauve \_\_\_\_\_  
 ■ 3 stems Alstroemeria - White \_\_\_\_\_  
 ■ 5 stems Button Pom - Yellow \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Pittosporum - Variegated \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 10", Length 10"

**BF30-11K**  
**Daisy Delight**



**SUGGESTED RETAIL PRICE:** \$44.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29924 - 8"H Swirl Vase - Clear \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 6 stems Daisy Pom - White \_\_\_\_\_  
 ■ 5 stems Spray Roses - Orange \_\_\_\_\_  
 ■ 7 stems Carnation - Yellow \_\_\_\_\_  
 ■ 2 stems Statice - Purple \_\_\_\_\_

**FOLIAGE:** ■ 1 stem Salal \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 19", Length 12"

**BF31-11K**  
A Day In the Sun



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Orange \_\_\_\_\_
  - 5 stems Alstroemeria - Yellow \_\_\_\_\_
  - 3 stems Spray Roses - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 12", Length 10"

**BF32-11K**  
Serenity Garden



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 64212 - 5"H Round Iridescent Pot Cover - Brown \_\_\_\_\_
- 2 Oasis 2738 Beaded Wire - Brown \_\_\_\_\_
- 1/3 Oasis Foam Brick \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Green \_\_\_\_\_
  - 3 stems Roses - Purple \_\_\_\_\_
  - 3 stems Roses - Orange \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal Tip \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 10", Length 10"

**BF33-11K**  
Garden Brilliance



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28681 - 11.5"L Splitwood Handled Basket - Large \_\_\_\_\_
  - 1 Oasis Brick Foam \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Lily Asiatic - Yellow \_\_\_\_\_
  - 4 stems Gerbera - Red \_\_\_\_\_
  - 4 stems Monte Casino - Purple \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal \_\_\_\_\_
  - 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 15", Length 12"

**BF34-11K**  
Pastel Wishes



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637/31972 - 4.75"H Flower Power Cache Medium - Purple \_\_\_\_\_
  - 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Lavender \_\_\_\_\_
  - 4 stems Alstroemeria - Lavender \_\_\_\_\_
  - 4 stems Carnation - Lavender \_\_\_\_\_
  - 4 stems Carnation - Hot Pink \_\_\_\_\_
  - 3 stems Monte Casino - Purple \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 11", Length 10"



**BF35-11K**  
Country Sunshine



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Yellow \_\_\_\_\_
- 1 Napco 92887 - Ribbon Breeze, Fruit Punch \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Red \_\_\_\_\_
  - 2 stems Viking Pom \_\_\_\_\_
  - 1 stem Heather - Pink \_\_\_\_\_
  - 3 stems Hypericum - Green \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BF36-11K**  
Upsy-Daisy!



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29782 - 4.5"H White Mug \_\_\_\_\_
- 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Purple \_\_\_\_\_
  - 5 stems Tulips - Purple \_\_\_\_\_
  - 4 stems Daisy Pom - Yellow \_\_\_\_\_
  - 2 stems Statice - Purple \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10.5", Length 10"

**BF37-11K**  
**Cherished Moments**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92685 - 8"H Swirl Glass Vase - Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Stock - Lavender \_\_\_\_\_
  - 3 stems Roses - Lavender \_\_\_\_\_
  - 3 stems Bells of Ireland \_\_\_\_\_
  - 3 stems Daisy Pom - Lavender \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 18", Length 12"

**BF38-11K**  
**Greeting the Day**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache Medium - Green \_\_\_\_\_
- 1/3 Oasis Foam 31972 Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Gerbera - Orange \_\_\_\_\_
  - 4 stems Gerbera - Yellow \_\_\_\_\_
  - 3 stems Gerbera - White \_\_\_\_\_
  - 3 stems Button Pom - Green \_\_\_\_\_
  - 2 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 11", Length 11"

**BF39-11K**  
Sweetest Honey



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31975 - 4.75"H Flower Power Cache Small - Orange \_\_\_\_\_
  - 1/3 Oasis Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Sunflower - Medium \_\_\_\_\_
  - 6 stems Carnation - Green \_\_\_\_\_
  - 4 stems Roses - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 1 stem Eucalyptus - Seeded \_\_\_\_\_
  - 1 stem Pittosporum \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 11"

**BF40-11K**  
Gentle Wishes



**SUGGESTED RETAIL PRICE:** \$44.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92239 - 9"H Classic Garden Vase - Clear \_\_\_\_\_
  - 1 Ribbon Offray - 1015 SFS Gold 1 1/2" \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Stock - Peach \_\_\_\_\_
  - 5 stems Stock - White \_\_\_\_\_
  - 5 stems Alstroemeria - Orange \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 19", Length 13"

**BF41-11K**  
**Feelin' Good**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29731 - 8"H Gathering Vase - Basil \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Gerbera - Hot Pink \_\_\_\_\_  
 ■ 7 stems Carnation - Orange \_\_\_\_\_  
 ■ 5 stems Solidago - Yellow \_\_\_\_\_  
 ■ 2 stems Statice - Purple \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Salal \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 17", Length 12"

**BF42-11K**  
**Sunshine Garden**



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 31969/27638 - 7.75"H Spring Flower \_\_\_\_\_  
 Power Vase - Yellow \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Roses - Red \_\_\_\_\_  
 ■ 4 stems Delphenium - Blue \_\_\_\_\_  
 ■ 2 stems Asiatic Lily - Yellow \_\_\_\_\_

**FOLIAGE:** ■ 1 stem Salal \_\_\_\_\_  
 ■ 2 stems Italian Ruscus \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 22", Length 13"

**BF43-11KM**  
Blushing Love



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92684 - 9.5"H Glass Gathering Vase - Purple \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 3 stems Roses - Red \_\_\_\_\_  
 ■ 3 stems Roses - Lavender \_\_\_\_\_  
 ■ 6 stems Alstroemeria - White \_\_\_\_\_  
 ■ 2 stems Waxflower - Pink \_\_\_\_\_  
 ■ 8 stems Carnation - Lavender \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Salal \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 21", Length 13"

**BF44-11KM**  
Magical Moments



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29926 - 8"H Rose Vase - Clear \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Roses - Hot Pink \_\_\_\_\_  
 ■ 6 stems Carnation - Pink \_\_\_\_\_  
 ■ 2 stems Alstroemeria - Lavender \_\_\_\_\_  
 ■ 3 stems Button Pom - Green \_\_\_\_\_

**FOLIAGE:** ■ 1 stem Pittosporum \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 10"



**BF45-11KL**  
Opulent Orchids - Deluxe



**SUGGESTED RETAIL PRICE:** \$59.99 S, \$99.99 DE (shown), \$149.99 DO

**A. CONSTRUCTION MATERIALS:**

S	DE	DO		
■ 1	0	0	Napco 19441 - Orchid Planter - Small - Terra Cotta	_____
■ 0	1	0	Napco 17369 Square Planter - Small - Blue Ceramic	_____
■ 0	0	1	Orchid Planter - Large - Terra Cotta	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

**B. PLANT/FOLIAGE:**

S	DE	DO		
■ 1	2	3	4" Phalenopsis Orchid Plant - White	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 10% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 5 minutes S, 10 minutes DO/DE  
GRAND TOTAL (C + Labor) \_\_\_\_\_

**DIMENSIONS:**

Single: Arrangement Height 21", Length 12"  
Deluxe: Arrangement Height 25", Length 15"  
Double: Arrangement Height 25", Length 17"

**NOTE:**

Cover plant base with moss



BF45-11KS (Single)



BF45-11KL (Deluxe)



BF45-11KD (Double)

**BF47-11KM**  
Plants-A-Plenty



**SUGGESTED RETAIL PRICE:** \$44.99 S, \$54.99 M (shown), \$64.99 L

**A. CONSTRUCTION MATERIALS:**

S	M	L		
■ 1	0	0	8" Tin Planter	_____
■ 0	1	1	10" Tin Planter	_____
■ 1	1	1	Raffia	_____
■ 1	1	1	Butterfly	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

**B. FOLIAGE:**

S	M	L		
■ 1	0	0	8" Dish Garden	_____
■ 0	1	0	10" Dish Garden	_____
■ 0	0	1	12" Dish Garden	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 10% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 10 minutes S/M, 15 minutes L  
GRAND TOTAL (C + Labor) \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 6"  
Medium: Arrangement Height 14", Length 7"  
Large: Arrangement Height 16", Length 8"



BF47-11KS



BF47-11KM



BF47-11KL

**BF48-11KM**  
**Bountiful European Dish Garden**



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown)

**A. CONSTRUCTION MATERIALS:**

	S	M		_____
■	1	1	Napco 28681 - 11.5"L Splitwood Handled Basket - Large	_____
■	1	1	Natural Raffia	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

**B. FOLIAGE:**

	S	M		_____
■	1	0	8" Blooming Plant Dish Garden	_____
■	0	1	10" Blooming Plant Dish Garden	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 10% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 10 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 6"  
 Medium: Arrangement Height 14", Length 7"



BF48-11KS



BF48-11KM

**BF48-11KL**  
**Bountiful European Dish Garden**



**SUGGESTED RETAIL PRICE:** \$69.99 L (shown), \$99.99 LL

**A. CONSTRUCTION MATERIALS:**

	L	LL		_____
■	1	1	Napco 28681 - 11.5"L Splitwood Handled Basket - Large	_____
■	1	0	Natural Raffia	_____
■	0	1	Sheer Ribbon - Purple and Green	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

**B. FOLIAGE:**

	L	LL		_____
■	1	0	12" Blooming Plant Dish Garden	_____
■	0	1	14" Blooming Plant Dish Garden	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 10% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 10 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Large: Arrangement Height 16", Length 8"  
 Large L: Arrangement Height 18", Length 10"



BF48-11L



BF48-11LL

**BF49-11KM**  
Classic Peace Lily



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$64.99 M (shown), \$99.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Wicker Basket - White	_____
■	1	1	1	Satin Ribbon - Red & Blue	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	1	0	0	Spathiphyllum plant - Small	_____
■	0	1	0	Spathiphyllum plant - Medium	_____
■	0	0	1	Spathiphyllum plant - Large	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 10% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 10 minutes S/M, 15 minutes L  
GRAND TOTAL (C + Labor) \_\_\_\_\_

**DIMENSIONS:**

Small: Planter measures 22"W x 29"D  
Medium: Planter measures 27"W x 32"H  
Large: Planter measures 31"W x 37"H

**BF50-11KS**  
Classic Joy



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

■	1	Napco 28072 - 5.5"H Flower Power Bud Vase - Yellow	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■	1 stem Stargazer Lily - White	_____
	■	4 stems Hypericum - Green	_____
	■	2 stems Matsumoto Aster - Purple	_____

<b>FOLIAGE:</b>	■	1 stem Salal Tip	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 10"



BF49-11KS



BF49-11KM



BF49-11KL

**BF51-11KS**  
Citrus Surprise



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 27637 - 4.75"H Flower Power Cache Medium - Purple \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 3 stems Button Pom - Green \_\_\_\_\_  
 ■ 5 stems Roses - Orange \_\_\_\_\_  
 ■ 3 stems Cremons - Yellow \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Salal \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 10"

**BF52-11KM**  
European Garden Bouquet For Spring



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29926 - 8"H Rose Vase - Clear \_\_\_\_\_  
 ■ 3 Natural Raffia \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 4 stems Alstroemeria - Red \_\_\_\_\_  
 ■ 4 stems Button Pom - Green \_\_\_\_\_  
 ■ 4 stems Monte Casino - Purple \_\_\_\_\_  
 ■ 2 stems Sunflower \_\_\_\_\_  
 ■ 4 stems Tulip - Red \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Pittosporum - Variegated \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 10"

**BF53-11KM**  
Today & Everyday



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

S	M	L		
■ 1	1	1	Napco 29926 - 8"H Rose Vase - Clear	_____
■ 1	1	1	#3 Purple Satin Offray	_____
Total Whsle. Cost:				_____
A. Retail = Whsle. Cost x 2.5				_____

**B. FLOWERS:**

S	M	L		
■ 3	4	5	stems Daisy Pom - Yellow	_____
■ 3	4	5	stems Matsumoto - Aster/Bronze	_____
■ 2	2	3	stems Statice - Purple	_____
■ 3	5	6	stems Alstroemeria - Yellow	_____
■ 2	2	3	stems Asiatic Lily - Orange	_____

**B. FOLIAGE:**

S	M	L		
■ 2	2	3	stems Salal	_____
■ 1	1	1	stem Huck	_____
Total Whsle. Cost:				_____
B. Retail = Whsle. Cost x 3.5				_____
C. SUBTOTAL = A + B				_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 11"  
Medium: Arrangement Height 15", Length 11"  
Large: Arrangement Height 16", Length 12"



BF53-11KS



BF53-11KM



BF53-11KL

**BF54-11KM**  
A Mother's Love



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

■ 1	Napco 92446 - 5.5"H Rectangle Glass Vase - Clear	_____
■ 1	Deco Wrap Fine Wrap Solid Light Pink	_____
■ 0.33	Pink Ribbon #9 SF Satin 1 Yard	_____
■ 1	Green Mesh	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

**B. FLOWERS:**

■ 2	stems Eryngium	_____
■ 2	stems Daisy Pom - Yellow	_____
■ 6	stems Rose - Lavender	_____
■ 3	stems Trachelium - Green	_____
■ 2	stems Statice - Pink	_____

**FOLIAGE:**

■ 2	stems Variegated Pittosporum	_____
Total Whsle. Cost:		_____
B. Retail = Whsle. Cost x 3.5		_____
C. SUBTOTAL = A + B		_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 12"

**BF56-11KM**  
**Blooms a Bounty**



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92239 - 9"H Classic Garden Vase - Clear \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Solidago \_\_\_\_\_  
 ■ 5 stems Carnation - Pink \_\_\_\_\_  
 ■ 3 stems Kale - Purple \_\_\_\_\_  
 ■ 3 stems Aster - Purple \_\_\_\_\_  
 ■ 2 stems Dianthus - Pink \_\_\_\_\_  
 ■ 3 stems Hypericum - Green \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Huck \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 12", Length 11"

**BF57-11KS**  
**Perfectly Pink**



**SUGGESTED RETAIL PRICE:** \$29.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 2 stems Stargazer Lily - Pink \_\_\_\_\_  
 ■ 5 stems Carnation - Pink \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Salal Tips \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 11", Length 10"



**BF59-11KM**

Harmony, Serenity & Style



**SUGGESTED RETAIL PRICE:** \$44.99

**A. CONSTRUCTION MATERIALS:**

- 1 Square Oasis Onyx Plastic Container (Oasis Floral Spirit Collection) \_\_\_\_\_
  - 1 1/3 Brick of floral foam \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Dendrobium Orchid - Purple \_\_\_\_\_
  - 3 stems Roses - Orange \_\_\_\_\_
  - 3 stems Green Ball \_\_\_\_\_
  - 2 stems Equisetum - Rainbow \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal \_\_\_\_\_
  - 1 stem Kiwi Branch \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 12"

**BF60-11KM**

Autumn's Jewels



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 - Napco 29459B - 4" Glass Cube Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Daisy - Orange \_\_\_\_\_
  - 3 stems Roses - Red \_\_\_\_\_
  - 2 stems Roses - Orange \_\_\_\_\_
  - 2 stems Solidago - Yellow \_\_\_\_\_

- FOLIAGE:**
- 1 stem Italian Ruscus \_\_\_\_\_
  - 1 stem Curly Willow \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 10"

**BF61-11KM**

## Autumn European Garden

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 64212 - 5"H Round Iridescent Pot Cover - Brown \_\_\_\_\_
  - 0.33 Oasis Brick Floral Foam \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Rose - Yellow \_\_\_\_\_
  - 3 stems Hypericum - Orange \_\_\_\_\_
  - 2 stems Mum - Bronze \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - 2 stems Fall Leaves \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 10"

**BF62-11KM**

## Autumn Spice of Life

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638 - 7.75"H Flower Power Vase - Yellow \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Orange \_\_\_\_\_
  - 2 stems Asiatic Lily - Yellow \_\_\_\_\_
  - 2 stems Mum - Bronze \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 17", Length 10"

**BF63-11KM**

## All Orange For You

**SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Orange \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - Orange \_\_\_\_\_
  - 2 stems Roses - Orange \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal Tip \_\_\_\_\_
  - 1 stem Fall Oak Leaves \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BF64-11KM**

## Autumn European Garden Bouquet

**SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29926 - 8"H Rose Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Gerbera - Bi-color Yellow \_\_\_\_\_
  - 3 stems Roses - Red \_\_\_\_\_
  - 3 stems Alstroemeria - Orange \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - 1 stem Fall Oak Leaves \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 15", Length 13"

**BF66-11KM**

## Winter European Garden Bouquet

**SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92684 - 9.5"H Glass Gathering Vase - Green	_____
■ 0.33 Plaid Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 3 stems Roses - Red	_____
	■ 2 stems Alstroemeria - White	_____
	■ 3 stems Fuji Mum - White	_____
	■ 3 stems Spray Roses - White	_____

<b>FOLIAGE:</b>	■ 1 stem Pittosporum - Variegated	_____
	■ 1 stem Christmas Greens	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 18", Length 15"

**BF67-11KM**

## Holiday Greetings

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92683 - 5" Glass Cube - Red	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 3 stems Roses - Red	_____
	■ 2 stems Stargazer Lily - White	_____
	■ 3 stems Snapdragons - Burgundy	_____
	■ 2 stems Hypericum - Green	_____

<b>FOLIAGE:</b>	■ 1 stem Pine	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 9", Length 10"

**BF68-11KM**  
**Holiday Happiness**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29732C - 6.5"H Glass Fluted Vase - Clear \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 4 stems Daisy Mums - White \_\_\_\_\_  
 ■ 5 stems Carnation - Red \_\_\_\_\_  
 ■ 2 stems Gyposphila (Baby's Breath) \_\_\_\_\_  
 ■ 3 stems Roses - White \_\_\_\_\_

**FOLIAGE:** ■ 1 stem Salal \_\_\_\_\_  
 ■ 1 stem Christmas Green \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 15"

**BF69-11KM**  
**Naughty & Nice Bouquet**



**SUGGESTED RETAIL PRICE:** \$44.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 44016 - Cache - Small - Terra Cotta \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Roses - Red \_\_\_\_\_  
 ■ 5 stems Roses - White \_\_\_\_\_  
 ■ 2 stems Button Pom - Green \_\_\_\_\_  
 ■ 2 stems Mini Carnation - Burgundy \_\_\_\_\_

**FOLIAGE:** ■ 1 stem Winter Greens \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 11"

**BF70-11KM**

## European Garden Bouquet for Holiday

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 64212 - 5"H Round Pot Cover - Green	_____
■ 0.5 Berry	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b> ■ 5 stems Roses - Red	_____
■ 3 stems Spray Roses - White	_____
■ 2 stems Button Pom - Green	_____

<b>FOLIAGE:</b> ■ 1 stem Winter Greens	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 12", Length 11"

**BF72-11KM**

## Sweetest Love Bouquet

**SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 28071 - 5.5"H Spring Power Bud Vase - Cream	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b> ■ 2 stems Asiatic Lily - White	_____
■ 3 stems Roses - Red	_____

<b>FOLIAGE:</b> ■ 2 stems Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 12", Length 10"



**BF73-11KM**

## Three's A Charm Bouquet

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29459B - 4" Glass Cube - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 1 stem Curly Willow \_\_\_\_\_
  - 2 stems Gypsophila \_\_\_\_\_
  - 3 stems Roses - Red \_\_\_\_\_

- FOLIAGE:**
- 1 stem Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 9", Length 9"

**BF74-11KM**

## A Bushel &amp; A Peck Bouquet

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 64091 - 5"H Bushel Pot Cover - Pink \_\_\_\_\_
- 1/3 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Cushion Mum - White \_\_\_\_\_
  - 1 stem Statice - Purple \_\_\_\_\_
  - 3 stems Roses - Red \_\_\_\_\_
  - 2 stems Spray Roses - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Leather \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 9"

**BF75-11KM****I Heart U Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31972 - 4.75"H Spring Flower Power Cache' - Pink \_\_\_\_\_
  - 1/3 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Carnation - Red \_\_\_\_\_
  - 3 stems Alstroemoria - White \_\_\_\_\_
  - 3 stems Button Mum - Green \_\_\_\_\_
  - 2 stems Spray Roses - Red \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 9"

**BF76-11KM****Hugs & Kisses Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92786 - 7.75"H White Ceramic Pitcher \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Red \_\_\_\_\_
  - 3 stems Tulips - Red \_\_\_\_\_
  - 4 stems Daisy - White \_\_\_\_\_

- FOLIAGE:**
- 1 stem Limonium \_\_\_\_\_
  - 1 stem Heather \_\_\_\_\_
  - 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 15", Length 10"

**BF77-11KM****A Little Bit of Luck Bouquet****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Tulip - White \_\_\_\_\_  
 ■ 3 stems Athos Pom - Green \_\_\_\_\_  
 ■ 1 stem Alstroemeria - White \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Leather \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 9"

**BF78-11KM****Pastel Wishes****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29732C - 6.5"H Fluted Vase - Clear \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 5 stems Roses - Yellow \_\_\_\_\_  
 ■ 3 stems Carnation - Pink \_\_\_\_\_  
 ■ 3 stems Alstroemeria - Purple \_\_\_\_\_  
 ■ 2 stems Waxflower - Pink \_\_\_\_\_

**FOLIAGE:** ■ 3 stems Leather \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BF79-11KM**

## Have a Good Day Bouquet

**SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29926 - 8"H Rose Vase - Clear \_\_\_\_\_
- .5 Napco 92887 Plaid Ribbon - Pink & Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Hot Pink \_\_\_\_\_
  - 3 stems Spider Mum - Green \_\_\_\_\_
  - 3 stems Alstroemeria - Pink \_\_\_\_\_
  - 3 stems Button Mum - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 12"

**BF80-11K**

## Lily &amp; Iris Surprise

**SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear \_\_\_\_\_
- 1 YD Offray (1011sfs) Iris #9 \_\_\_\_\_
- 1 YD Offray (169430)#9 Asian Yellow Sheer \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Iris - Purple \_\_\_\_\_
  - 2 stems Asiatic Lily - Yellow \_\_\_\_\_

- FOLIAGE:**
- 3 stems Salal Tips \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 15", Length 10"

**BF81-11K**

Home is Where the Heart Is



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92446 - 5.5" Rectangular Glass Vase \_\_\_\_\_
  - 1 Napco 92716 - Ti Leaf Ribbon \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Asiatic Lily - Pink \_\_\_\_\_
  - 3 stems Mini Carnation - Hot Pink \_\_\_\_\_
  - 2 stems Daisy Pom - Yellow \_\_\_\_\_
  - 2 stems Heather \_\_\_\_\_
  - 1 stem Limonium \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 12"

**BF82-11KM**

European Garden Bouquet



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

- |                               | S | M | L |                                     |       |
|-------------------------------|---|---|---|-------------------------------------|-------|
| ■                             | 1 | 1 | 1 | Napco 29926 - 8"H Rose Vase - Clear | _____ |
| ■                             | 3 | 3 | 3 | Natural Raffia                      | _____ |
| Total Whsle. Cost:            |   |   |   |                                     | _____ |
| A. Retail = Whsle. Cost x 2.5 |   |   |   |                                     | _____ |

- B. FLOWERS:**
- |   | S | M | L |                             |       |
|---|---|---|---|-----------------------------|-------|
| ■ | 2 | 3 | 5 | stems Alstroemeria - Red    | _____ |
| ■ | 1 | 2 | 2 | stems Button Pom - Green    | _____ |
| ■ | 2 | 2 | 3 | stems Monte Casino - Purple | _____ |
| ■ | 2 | 3 | 3 | stems stems Sunflower       | _____ |
| ■ | 0 | 3 | 5 | stems Roses - Orange        | _____ |
| ■ | 2 | 3 | 3 | stems Asiatic Lily - Yellow | _____ |

- B. FOLIAGE:**
- |                               | S | M | L |                                |       |
|-------------------------------|---|---|---|--------------------------------|-------|
| ■                             | 2 | 2 | 2 | stems Pittosporum - Variegated | _____ |
| Total Whsle. Cost:            |   |   |   |                                | _____ |
| B. Retail = Whsle. Cost x 3.5 |   |   |   |                                | _____ |
| C. SUBTOTAL = A + B           |   |   |   |                                | _____ |

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 12"  
 Medium: Arrangement Height 15", Length 13"  
 Large: Arrangement Height 16", Length 14"



BF82-11KS



BF82-11KM



BF82-11KL

**BF84-11KM**  
Pink Petals Bouquet



**SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29732 - 6.5"H Fluted Vase - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	3	4	stems Carnation - Pink	_____
■	2	2	3	stems Spray Roses - Hot Pink	_____
■	2	3	3	stems Asiatic Lily - Pink	_____
■	3	3	4	stems Alstroemeria - Pink	_____
■	1	2	3	stems Waxflower - Lavender	_____
■	2	2	3	stems Dianthus - Pink	_____

**B. FOLIAGE:**

	S	M	L		
■	2	3	3	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 11"  
Medium: Arrangement Height 15", Length 12"  
Large: Arrangement Height 16", Length 13"



BF84-11KS



BF84-11KM



BF84-11KL

**BF85-11KM**  
It's a Beautiful Day Bouquet



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 92159	_____
				- 7"H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	3	4	stems Fuji - Green	_____
■	3	4	6	stems Roses - Hot Pink	_____
■	3	5	5	stems Alstroemeria - Lavender	_____
■	2	3	5	stems Gerbera Daisy - Orange	_____
■	3	5	0	stems Carnation - Pink	_____
■	2	2	3	stems Mini Carnation - Hot Pink	_____

**B. FOLIAGE:**

	S	M	L		
■	2	3	3	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 11"  
Medium: Arrangement Height 15", Length 12"  
Large: Arrangement Height 16", Length 13"



BF85-11KS



BF85-11KM



BF85-11KL



**BF86-11KM**

**Lovely Lily & Rose Bouquet-All White**



**SUGGESTED RETAIL PRICE:** \$59.99 S, \$69.99 M (shown), \$79.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29614 - 6"H Cylinder	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	3	3	stems Trachelium - White	_____
■	3	3	4	stems Asiatic Lily - White	_____
■	4	6	8	stems Roses - White	_____
■	3	5	4	stems Stock - White	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	3	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 12"  
 Medium: Arrangement Height 13", Length 13"  
 Large: Arrangement Height 14", Length 14"



BF86-11KS



BF86-11KM



BF86-11KL

**BF87-11KM**

**Sunny & Smiling Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 92786	_____
				- 7.75"H White Ceramic Pitcher	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	5	7	stems Roses - Yellow	_____
■	2	3	3	stems Alstroemeria - Yellow	_____
■	2	2	3	stems Asiatic Lily - Yellow	_____
■	2	4	4	stems Spray Roses - Yellow	_____
■	2	3	2	stems Daisies - Yellow	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 12"  
 Medium: Arrangement Height 13", Length 13"  
 Large: Arrangement Height 14", Length 14"



BF87-11KS



BF87-11KM



BF87-11KL

**BF88-11KM**

**Classic Rose Bouquet in a Pitcher**



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 92786	
				- 7.75"H White Ceramic Pitcher	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	9	12	15	stems Roses - Red	_____
■	1	1	2	stems Waxflower - White	_____
■	2	2	2	stems Trachelium - White	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 12"  
 Medium: Arrangement Height 13", Length 10"  
 Large: Arrangement Height 14", Length 12"



BF88-11KS



BF88-11KM



BF88-11KL

**BF89-11KM**

**European Romance Bouquet**



**SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29732C	
				- 6.5"H Fluted Glass Vase - Clear	_____
■	1	1	1	1416 - 9" Offray Wired Ribbon Gelato	
				- Pretty Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	2	3	stems Asiatic Lily - Pink	_____
■	1	1	1	stem Waxflower - Lavender	_____
■	3	3	3	stems Alstroemeria - Pink	_____
■	2	3	4	stems Roses - Hot Pink	_____
■	1	3	4	stems Roses - Red	_____

**B. FOLIAGE:**

	S	M	L		
■	1	2	1	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 13", Length 11"  
 Medium: Arrangement Height 14", Length 12"  
 Large: Arrangement Height 15", Length 13"



BF89-11KS



BF89-11KM



BF89-11KL

**BF90-11KM**

**Lovely Lily & Rose Celebration Bouquet**



**SUGGESTED RETAIL PRICE:** \$59.99 S, \$69.99 M (shown), \$79.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L	
■	1	1	1	Napco 29406B - 5" Glass Cube Vase - Clear
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

**B. FLOWERS:**

	S	M	L	
■	5	8	10	stems Roses - Hot Pink
■	2	2	2	stems Asiatic Lily - Yellow
■	3	3	4	stems Trachelium - Green
■	2	2	2	stems Asiatic Lily - Orange

**B. FOLIAGE:**

	S	M	L	
■	2	2	2	stems Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 10", Length 10"  
 Medium: Arrangement Height 11", Length 11"  
 Large: Arrangement Height 12", Length 12"



BF90-11KS



BF90-11KM



BF90-11KL

**BF91-11KL**

**Fresh Fall Daisy Bouquet**



**SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L	
■	1	1	0	Napco 28681 9.5"L Splitwood Handled Basket - Small
■	0	0	1	Napco 28681 9.5"L Splitwood Handled Basket - Large
■	1	1	1	1/2 Floral Foam
■	1	1	1	Cowee Wire Pick
■	1	1	1	Satin #9 Ribbon - Orange
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

**B. FLOWERS:**

	S	M	L	
■	15	20	30	stems Viking Pom - Orange & Bronze Daisy

**B. FOLIAGE:**

	S	M	L	
■	2	3	3	stem Salal
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 14"  
 Medium Arrangement Height 12", Length 16"  
 Large: Arrangement Height 12", Length 18"



BF91-11KS



BF91-11KM



BF91-11KL

**BF92-11KM**

**Autumn Celebration Bouquet in a Pitcher**



**SUGGESTED RETAIL PRICE:** \$54.99 M (shown), \$54.99 ED

**A. CONSTRUCTION MATERIALS:**

	M	ED		
■	1	1	Napco 92786 - 7.75"H White Ceramic Pitcher	_____
■	1	0	Cat Tails Cluster	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	M	ED		
■	3	3	stems Sunflowers	_____
■	5	5	stems Roses - Orange	_____
■	2	2	stems Alstroemeria - Purple	_____
■	3	3	stems Gerbera Daisy - Red	_____
■	2	2	stems Button Pom - Green	_____
■	2	2	stems Hypericum - Red	_____

**B. FOLIAGE:**

	M	ED		
■	2	2	stems Solidago	_____
■	1	1	stem Salal Tips	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Medium: Arrangement Height 15", Length 12"  
ED: Arrangement Height 15", Length 12"



BF92-11KM



BF92-11KED

**BF93-11KM**

**Lovely Lily & Rose Bouquet for Fall**



**SUGGESTED RETAIL PRICE:** \$44.99 S, \$54.99 M (shown), \$64.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29406B - 5" Glass Cube Vase - Clear	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	2	2	stems Asiatic Lily - Yellow	_____
■	4	5	8	stems Roses - Orange	_____
■	1	2	2	stems Viking Pom	_____
■	1	2	2	stems Asiatic Lily - Orange	_____
■	1	1	2	stems Trachelium - Green	_____

**B. FOLIAGE:**

	S	M	L		
■	1	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 13", Length 11"  
Medium: Arrangement Height 13", Length 11"  
Large: Arrangement Height 13", Length 11"



BF93-11KS



BF93-11KM



BF93-11KL



**BF94-11KL**

**European Garden Bouquet for Fall**



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$59.99 L (shown)

**A. CONSTRUCTION MATERIALS:**

S	L		
■ 1	1	Napco 29497 - 8"H Gathering Vase - Clear	_____
■ 1	0	Raffia	_____
■ 0	1	Fall Leaves	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

S	L		
■ 2	3	stems Sunflower	_____
■ 3	2	stems Viking Pom	_____
■ 2	3	stems Alstroemeria - Orange	_____
■ 3	3	stems Roses - Red	_____
■ 1	2	stems Asiatic Lily - Orange	_____

**B. FOLIAGE:**

S	L		
■ 3	2	stems Solidago	_____
■ 2	2	stems Salal Tips	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 15", Length 11"  
Large: Arrangement Height 15", Length 12"



BF94-11KS



BF94-11KL

**BF95-11KM**

**Autumn Sophistication**



**SUGGESTED RETAIL PRICE:** \$64.99

**A. CONSTRUCTION MATERIALS:**

■ 1	Smithers Oasis - 8"H Glass Cylinder - Clear	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

**B. FLOWERS:**

■ 3	stems Asiatic Lilly - Orange	_____
■ 3	stems Trick - Green	_____
■ 6	stems Roses - Yellow	_____
■ 2	stems Viking Pom - Yellow	_____
■ 3	stems Hypericum - Red	_____
■ 5	stems Lily Grass	_____

**FOLIAGE:**

■ 2	stems Salal Tips	_____
Total Whsle. Cost:		_____
B. Retail = Whsle. Cost x 3.5		_____
C. SUBTOTAL = A + B		_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 12"

**BF96-11KM**

**Autumn Celebration Cornucopia**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92994 - 19" Cornucopia \_\_\_\_\_
  - 5 Faux Fruit \_\_\_\_\_
  - 1 Fall Leaves (Cluster) \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Roses - Red \_\_\_\_\_
- 2 stems Viking Pom \_\_\_\_\_
- 3 stems Trachelium - Green \_\_\_\_\_
- 2 stems Daisies - Orange \_\_\_\_\_
- 3 stems Alstroemeria - Yellow \_\_\_\_\_
- 1 stem Statice - Purple \_\_\_\_\_
- 2 stems Solidago - Yellow \_\_\_\_\_

**FOLIAGE:**

- 2 stems Salal Tips \_\_\_\_\_
  - 1 stem Eucalyptus Seeded \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 9", Length 10"

**BF97-11KM**

**Lovely Lily & Rose Cube for Holiday**



**SUGGESTED RETAIL PRICE:** \$54.99 S, \$64.99 M (shown), \$74.99 L

**A. CONSTRUCTION MATERIALS:**

- |   | S | M | L |                                     |
|---|---|---|---|-------------------------------------|
| ■ | 1 | 1 | 1 | Napco 29614                         |
|   |   |   |   | - 6"H Glass Cylinder - Clear _____  |
|   |   |   |   | Total Whsle. Cost: _____            |
|   |   |   |   | A. Retail = Whsle. Cost x 2.5 _____ |

**B. FLOWERS:**

- |   | S | M | L |                                  |
|---|---|---|---|----------------------------------|
| ■ | 5 | 7 | 9 | stems Roses - Red _____          |
| ■ | 2 | 3 | 3 | stems Asiatic Lily - White _____ |
| ■ | 3 | 3 | 4 | stems Star of Bethlehem _____    |
| ■ | 2 | 2 | 3 | stems Hypericum - Green _____    |

**B. FOLIAGE:**

- |   | S | M | L |                                     |
|---|---|---|---|-------------------------------------|
| ■ | 2 | 2 | 2 | stems Christmas Greens _____        |
|   |   |   |   | Total Whsle. Cost: _____            |
|   |   |   |   | B. Retail = Whsle. Cost x 3.5 _____ |
|   |   |   |   | C. SUBTOTAL = A + B _____           |

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 12"  
 Medium: Arrangement Height 13", Length 13"  
 Large: Arrangement Height 14", Length 14"



BF97-11KS



BF97-11KM



BF97-11KL



**BF98-11KM**  
**Holiday Surprise**



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder \_\_\_\_\_
  - 2 Plaid Holiday Ribbon \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Gerbera Daisy - Red \_\_\_\_\_
  - 5 stems Fuji Mum - Green \_\_\_\_\_
  - 2 stems Alstroemeria - White \_\_\_\_\_
  - 2 stems Hypericum Red \_\_\_\_\_
  - 5 stems Roses - Green \_\_\_\_\_

- FOLIAGE:**
- 3 Salal Tips \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 16", Length 12"

**BF99-11KM**  
**Christmas Tradition Centerpiece**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Floral Foam \_\_\_\_\_
  - 1 10.5"L Double Design Dish \_\_\_\_\_
  - 6 Ornaments - Silver \_\_\_\_\_
  - 1 Taper Candles Red Metallic \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Football Mum - White \_\_\_\_\_
  - 8 stems Carnation - Red \_\_\_\_\_
  - 3 stems Button Pom - Green \_\_\_\_\_
  - 2 stems Monte Casino - White \_\_\_\_\_
  - 3 stems Hypericum - Red \_\_\_\_\_

- FOLIAGE:**
- 2 stems Christmas Greens \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 8", Length 26"

**BF100-11KM****Winter Solstice Centerpiece****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

■ 1 Brick Foam	_____
■ 1 10.5"L Double Design Dish	_____
■ 2 Taper Candles - Fresh Green	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 2 stems Trachelium - White	_____
	■ 6 stems Rose - Cream	_____
	■ 3 stems Button Pom - Green	_____
	■ 3 stems Gerbera Daisy - White	_____
	■ 4 stems Hypericum - Green	_____

<b>FOLIAGE:</b>	■ 1 stem Christmas Greens	_____
	■ 3 stems Pine Cones	_____
Total Whsle. Cost:	_____	
B. Retail = Whsle. Cost x 3.5	_____	
C. SUBTOTAL = A + B	_____	

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 8", Length 24"

**BF101-11KM****Holiday Happiness Basket****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92790 - 8"H Willow Basket	_____
■ 5 Red Ornaments	_____
■ 0.33 Floral Foam	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 6 stems Fuji Mum - Green	_____
	■ 6 stems Carnation - Red	_____
	■ 3 stems Button Pom - White	_____
	■ 3 stems Alstroemeria- White	_____

<b>FOLIAGE:</b>	■ 1 stem Christmas Greens	_____
Total Whsle. Cost:	_____	
B. Retail = Whsle. Cost x 3.5	_____	
C. SUBTOTAL = A + B	_____	

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 12", Length 12"

**BF102-11KM**  
**Holiday Lily & Roses**



**SUGGESTED RETAIL PRICE:** \$59.99 S, \$69.99 M (shown), \$79.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29614 - 6"H Cylinder	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
■	3	3	3	Silver Ornament Cluster	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	3	3	stems Trachelium - White	_____
■	3	3	4	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - White	_____
■	3	4	4	stems Stock - White	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	3	stems Salal Tips	_____
■	1	1	1	stem Eucalyptus Seeded	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 12"  
 Medium: Arrangement Height 13", Length 13"  
 Large: Arrangement Height 14", Length 14"



BF102-11KS



BF102-11KM



BF102-11KL

**BF103-11KM**  
**Lovely Lily & Pink Rose Cube**



**SUGGESTED RETAIL PRICE:** \$69.99

**A. CONSTRUCTION MATERIALS:**

■	1	Napco 29460B - 5"Glass Cube - Clear	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■	3	stems Stargazer - White	_____
■	3	stems Roses - Pink	_____
■	3	stems Roses - Hot Pink	_____
■	3	stems Waxflower - White	_____

**FOLIAGE:**

■	2	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 11"

**BF104-11KM**  
My Rosy Valentine



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29926 - 8"H Rose Vase - Clear	_____
■	1	1	1	Satin #9 Ribbon - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	6	8	12	stems Roses - Red	_____
■	4	5	5	stems Alstroemeria - Purple	_____
■	2	3	3	stems Monte Casino - Purple	_____

**B. FOLIAGE:**

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 11"  
Medium: Arrangement Height 15", Length 12"  
Large: Arrangement Height 16", Length 13"



BF104-11KS



BF104-11KM



BF104-11KL

**BF104-11KMP**  
My Rosy Valentine



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 92159	_____
				- 7"H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	6	8	12	stems Roses - Red	_____
■	4	5	5	stems Alstroemeria - Purple	_____
■	2	3	3	stems Monte Casino - Purple	_____

**B. FOLIAGE:**

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 11"  
Medium: Arrangement Height 15", Length 12"  
Large: Arrangement Height 16", Length 13"



BF104-11KSP



BF104-KMP



BF104-KLP

**BF105-11KM**

8 oz. Box of Assorted Chocolates



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**SUGGESTED RETAIL PRICE:** \$14.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 28909 - 8oz Harry London Chocolate \_\_\_\_\_  
Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**BF106-11KM**

Add on Bear



---

**SUGGESTED RETAIL PRICE:** \$14.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92638 - 14"H Brown Bear \_\_\_\_\_  
Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**BF107-11KM**

**Pink Delight Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29732 - 6.5"H Fluted Vase - Pink	_____
■	1	1	1	#9 Ribbon Satin Prty Pk Offray 1116 Gelato	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	3	3	stems Roses - Hot Pink	_____
■	2	2	3	stems Gerbera - Pink	_____
■	1	2	2	stems Asiatic Lily - Pink	_____
■	1	2	2	stems Monte Casino - Purple	_____
■	2	2	4	stems Alstroemeria - Pink/White	_____

**B. FOLIAGE:**

	S	M	L		
■	1	1	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 10"  
 Medium: Arrangement Height 13", Length 11"  
 Large: Arrangement Height 14", Length 12"



BF107-11KS



BF107-11KM



BF107-11KL

**BF108-11KM**

**Bearing My Heart**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

■	1	Napco 16689 - 14"H Dark Brown Bear	_____
■	1	Napco 28681 - 11.5"L Split Wood Handled Basket - Large	_____
■	1	Brick Floral Foam	_____
■	1	Chenille Stem	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■	2	stems Roses - Red	_____
■	2	stems Roses - Hot Pink	_____
■	3	stems Daisy - Lavender	_____
■	3	stems Monte Casino - White	_____
■	3	stems Mini Carnation - Hot Pink	_____

**FOLIAGE:**

■	3	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 16"



**BF109-11KM**  
Basket of Love



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28681 - 11.5"L Split Wood Handled Basket - Large \_\_\_\_\_
  - 1/2 Brick Floral Foam \_\_\_\_\_
  - 1 #9 Satin Ribbon - Hot Pink \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Red \_\_\_\_\_
  - 3 stems Roses - Pink \_\_\_\_\_
  - 2 stems Daisy Pom - Lavender/Purple \_\_\_\_\_
  - 1 stem Monte Casino - White \_\_\_\_\_
  - 2 stems Mini Carnation - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 10", Length 12"

**BF110-11KM**  
Elegant Rose Wishes



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29738 - 9"H Gathering Vase - Ruby \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 12 stems Roses - Red \_\_\_\_\_
  - 4 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 20", Length 15"

**BF111-11KM**  
**Ever-Budding Romance**



**SUGGESTED RETAIL PRICE:** \$69.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92686 - 8"H Ribbed Ginger Vase - Red \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Roses - Red \_\_\_\_\_
- 1 stem Waxflower - Lavender \_\_\_\_\_
- 3 stems Alstroemeria - Pink/White \_\_\_\_\_
- 2 stems Spray Roses - Hot Pink \_\_\_\_\_
- 1 stem Statice - Purple \_\_\_\_\_
- 6 stems Carnation - Pink \_\_\_\_\_

**FOLIAGE:**

- 2 stems Pittosporum - Variegated \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 17", Length 14"

**BF112-11KS**  
**Classic Bud Vase Roses**



**SUGGESTED RETAIL PRICE:** \$19.99 S (shown), \$39.99 L

**A. CONSTRUCTION MATERIALS:**

S	L		
■ 1	1	Napco 92302 - 8"H Bud Vase - Clear	_____
■ 1	1	Napco 16689 - 14"H Dark Brown Bear	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

S	L		
■ 1	3	stems Roses - Red	_____
■ 2	2	stems Monte Casino - White	_____

**B. FOLIAGE:**

S	L		
■ 1	1	stem Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Small: Arrangement Height 16", Length 5"  
 Large: Arrangement Height 17", Length 5"



BF112-11KS



BF112-11KL

**BF113-11KM**  
Multi-color Tulip Bouquet



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 92685	
				- 8"H Swirl Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	18	22	26	stems Tulips - Multi-Colored	
				(Red, Purple, Hot Pink)	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 15", Length 13"  
Medium: Arrangement Height 15", Length 14"  
Large: Arrangement Height 15", Length 15"



BF113-11KS



BF113-11KM



BF113-11KL

**BF114-11KM**  
Elegance Bouquet



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Smithers Oasis	
				- 8"H Glass Cylinder	_____
■	.3	.3	.3	Satin #9 Ribbon	
				- SFS - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	5	7	7	stems Roses - Red	_____
■	3	3	4	stems Spray Roses - Red	_____
■	4	4	5	stems Carnation - Red	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 12"  
Medium: Arrangement Height 15", Length 13"  
Large: Arrangement Height 16", Length 14"



BF113-11KS



BF113-KM



BF113-KL

**BF115-11KM**

**Lovely Lavender Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 92159	_____
				- 7"H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	5	7	stems Roses - Lavender	_____
■	3	3	3	stems Alstroemeria - Purple	_____
■	3	3	3	stems Tulips - Purple	_____
■	2	2	2	stems Daisy Pom - Lavender	_____
■	3	3	3	stems Stock - Lavender	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 10"  
 Medium: Arrangement Height 15", Length 11"  
 Large: Arrangement Height 16", Length 12"



BF115-11KS



BF115-11KM



BF115-11KL

**BF116-11KM**

**You're In My Heart**



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29497	_____
				- 8"H Gathering Vase - Clear	_____
■	.5	.5	.5	#9 Ribbon Satin - Offray	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	8	10	12	stems Roses - Red	_____
■	7	7	7	stems Carnation - Red	_____
■	4	4	4	stems Mini Carnation - Red	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 16", Length 14"  
 Medium: Arrangement Height 17", Length 15"  
 Large: Arrangement Height 18", Length 16"



BF116-11KS



BF116-KM



BF116-KL

**BF117-11KL**  
**Blooms A Beauty**



**SUGGESTED RETAIL PRICE:** \$69.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - Pink \_\_\_\_\_
  - 3 stems Gerbera Daisy - Red \_\_\_\_\_
  - 5 stems Roses - Hot Pink \_\_\_\_\_
  - 4 stems Roses - Red \_\_\_\_\_

- FOLIAGE:**
- 5 stems Aspidera Lear - Collar \_\_\_\_\_
  - 6 stems Lily Grass \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 17", Length 12"

**BF118-11KS**  
**Contemporary Carnations Bud Vase**



**SUGGESTED RETAIL PRICE:** \$29.99 M (shown), \$39.99 L

**A. CONSTRUCTION MATERIALS:**

- | S   | M |                               |       |
|-----|---|-------------------------------|-------|
| ■ 1 | 1 | Napco 28072 - 5.5"H Flower    | _____ |
|     |   | Power Bud Vase - Hot Pink     | _____ |
|     |   | Total Whsle. Cost:            | _____ |
|     |   | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | S   | M |                                |       |
|-----|---|--------------------------------|-------|
| ■ 5 | 8 | stems Carnation - Hot Pink     | _____ |
| ■ 5 | 8 | stems Carnation - Red          | _____ |
| ■ 2 | 3 | stems Mini Carnation - Lt Pink | _____ |

- B. FOLIAGE:**
- | S   | M |                                |       |
|-----|---|--------------------------------|-------|
| ■ 2 | 2 | stems Pittosporum - Variegated | _____ |
|     |   | Total Whsle. Cost:             | _____ |
|     |   | B. Retail = Whsle. Cost x 3.5  | _____ |
|     |   | C. SUBTOTAL = A + B            | _____ |

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Small: Arrangement Height 9", Length 7"  
 Medium: Arrangement Height 10", Length 8"



BF118-11KS



BF118-KM



**BF119-11KM**

**A Few of My Favorite Things Baskets**



**SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 64091	_____
				- 5"H Bushel Pot Cover - Pink	_____
■	1/3	1/3	1/3	Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	3	3	stems Daisy Pom - Lavender	_____
■	2	3	3	stems Daisy Pom - White	_____
■	1	1	2	stems Waxflower - Lavender	_____
■	4	5	7	stems Alstroemeria - Pink	_____
■	5	7	9	stems Carnation - Red	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 10", Length 10"  
 Medium: Arrangement Height 11", Length 11"  
 Large: Arrangement Height 12", Length 12"



BF119-11KS



BF119-11KM



BF119-11KL

**BF120-11KM**

**Rose Garden Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29732	_____
				- 6.5"H Fluted Vase - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	4	6	8	stems Roses - Red	_____
■	1	1	1	stem Waxflower - Pink	_____
■	3	3	3	stems Trachelium - Green	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 11", Length 8"  
 Medium: Arrangement Height 12", Length 9"  
 Large: Arrangement Height 13", Length 10"



BF120-11KS



BF120-KM



BF120-KL



**BF121-11KM**  
Spring Fling



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache - Pink \_\_\_\_\_
  - 1/3 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 8 stems Alstroemeria - Yellow \_\_\_\_\_
  - 2 stems Waxflower - Pink \_\_\_\_\_
  - 3 stems Gerbera Daisy - Pink \_\_\_\_\_
  - 4 stems Roses - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - 2 stems Myrtle \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 12"

**BF123-11KM**  
Brillance Bouquet



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache - Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Anthos Pom - Green \_\_\_\_\_
  - 5 stems Alstroemeria - Purple \_\_\_\_\_
  - 3 stems Gerbera Daisy - Hot Pink \_\_\_\_\_
  - 6 stems Roses - Orange \_\_\_\_\_
  - 3 stems Daisy - Yellow \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 12"

**BF126-11KS**  
**Bountiful Impressions**



**SUGGESTED RETAIL PRICE:** \$74.99 S (shown), \$94.99 L

**A. CONSTRUCTION MATERIALS:**

S	L		
■ 1	1	Smithers Oasis - 8"H Glass Cylinder	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

S	L		
■ 4	6	stems Sunflowers	_____
■ 2	2	stems Statice - Purple	_____
■ 3	4	stems Gerbera Daisy - Hot Pink	_____
■ 4	6	stems Roses - Orange	_____
■ 2	2	stems Waxflower - Pink	_____
■ 3	5	stems Roses - Pink	_____

**B. FOLIAGE:**

S	L		
■ 4	4	stems Athero - Green	_____
■ 7	7	stems Aspidera Leaf - Collar	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 16", Length 13"  
 Large: Arrangement Height 18", Length 15"



BF126-11KS



BF126-11KL

**BF127-11KM**  
**Lovely Lily & Rose Romance Cube**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29460B - 5" Glass Cube - Clear	_____
■ 1 Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■ 3 stems Roses - Red	_____
■ 3 stems Roses - Hot Pink	_____
■ 2 stems Asiatic Lily - White	_____
■ 3 stems Trachelium - White	_____

**FOLIAGE:**

■ 2 stems Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 10"

**BF128-11KM**

European Garden for Mom



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29497 8"H Gathering Vase - Clear	_____
■	1	1	1	Raffia	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	2	3	stems Asiatic Lily - Pink	_____
■	3	5	7	stems Roses - Yellow	_____
■	3	3	3	stems Snapdragon - Yellow	_____
■	1	2	2	stems Waxflower - Pink	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 21", Length 12"  
 Medium: Arrangement Height 22", Length 13"  
 Large: Arrangement Height 23", Length 15"



BF128-11KS



BF128-11KM



BF128-11KL

**BF129-11KM**

Enchanting Moments Bouquet



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 92685 - 8" H Swirl Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	5	7	9	stems Roses - Yellow	_____
■	3	3	3	stems Aster - Purple	_____
■	3	5	7	stems Carnation - Magenta	_____

**B. FOLIAGE:**

	S	M	L		
■	3	3	3	stems Ruskus	_____
■	3	3	3	stems Salal	_____
■	2	3	3	stems Seeded Eucalyptus	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 10"  
 Medium: Arrangement Height 15", Length 10"  
 Large: Arrangement Height 16", Length 12"



BF129-11KS



BF129-KM



BF129-KL

**BF130-11KM**

**Pink Rose & Lily Cube Bouquet**



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

S	M	L		
■ 1	1	1	Napco 29460B - 5" Glass Cube - Clear	_____
■ 1	1	1	Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:				_____
A. Retail = Whsle. Cost x 2.5				_____

**B. FLOWERS:**

S	M	L		
■ 6	8	10	stems Roses - Pink	_____
■ 2	3	3	stems Asiatic Lily - White	_____
■ 2	2	3	stems Waxflower - Pink	_____

**B. FOLIAGE:**

S	M	L		
■ 2	3	3	stems Pittosporum - Variegated	_____
Total Whsle. Cost:				_____
B. Retail = Whsle. Cost x 3.5				_____
C. SUBTOTAL = A + B				_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 10", Length 10"  
 Medium: Arrangement Height 11", Length 11"  
 Large: Arrangement Height 12", Length 12"



BF130-11KS



BF130-11KM



BF130-11KL

**BF132-11KM**

**Classic Multi-Colored Roses in a Pitcher**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

■ 1	Napco 92786 - 7.75"H White Ceramic Pitcher	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

**B. FLOWERS:** ■ 12 stems Assorted Color Roses - Pink, Orange, Yellow, Purple \_\_\_\_\_

**FOLIAGE:** ■ 3 stems Salal \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 11"

**BF133-11KM**

**Pink Petals Bouquet in a Pitcher**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92786 - 7.75"H White Ceramic Pitcher \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Roses Medium - Hot Pink \_\_\_\_\_
  - 3 stems Snapdragon - Pink \_\_\_\_\_
  - 4 stems Alstroemeria - Pink \_\_\_\_\_
  - 2 stems Waxflower - Pink \_\_\_\_\_

- FOLIAGE:**
- 3 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 11"

**BF133-11KMC**

**Pink Petals Bouquet**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29497 - 8"H Gathering Vase - Clear \_\_\_\_\_
- .5 #9 Ribbon Satin - Pink \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Roses Medium - Hot Pink \_\_\_\_\_
  - 3 stems Snapdragon - Pink \_\_\_\_\_
  - 4 stems Alstroemeria - Pink \_\_\_\_\_
  - 2 stems Waxflower - Pink \_\_\_\_\_

- FOLIAGE:**
- 3 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 11"

BF134-11KM

Everyday Elegant Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 97063 - 7"H Flower Vase - Green	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 2 stems Gerbera Daisy - White	_____
	■ 3 stems Roses - Red	_____
	■ 2 stems Asiatic Lily - Pink	_____
	■ 2 stems Spray Roses - White	_____
	■ 1 stem Waxflower - Pink	_____

<b>FOLIAGE:</b>	■ 2 stems Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b>	20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b>	15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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DIMENSIONS:

Arrangement Height 13", Length 11"

BF134-11KM PK

Everyday Elegant Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 97063 - 7"H Flower Vase - Pink	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 2 stems Gerbera Daisy - White	_____
	■ 3 stems Roses - Red	_____
	■ 2 stems Asiatic Lily - Pink	_____
	■ 2 stems Spray Roses - White	_____
	■ 1 stem Waxflower - Pink	_____

<b>FOLIAGE:</b>	■ 2 stems Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b>	20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b>	15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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DIMENSIONS:

Arrangement Height 13", Length 11"



**BF135-11KM**  
My Mom's Garden



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638 - 7.75"H Spring Flower Power Vase - Pink \_\_\_\_\_
  - 1 Butterfly Pick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Yellow \_\_\_\_\_
  - 3 stems Snapdragon - Orange/Yellow \_\_\_\_\_
  - 3 stems Gerber - Pink \_\_\_\_\_
  - 2 stems Spray Roses - Peach/Pink \_\_\_\_\_
  - 2 stems Trick - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal Tips \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 22", Length 11"

**BF136-11KM**  
Classic Easter Centerpiece



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 2 Pink Candle \_\_\_\_\_
  - 1 Block Floral Foam \_\_\_\_\_
  - 1 10.5"L Double Dish Design \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - Pink \_\_\_\_\_
  - 3 stems Roses - Purple \_\_\_\_\_
  - 2 stems Daisy Pom - Lavender \_\_\_\_\_
  - 3 stems Alstroemeria - Yellow \_\_\_\_\_
  - 2 stems Mini Carnation - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 9"

**BF137-11KM****Daisy a Day Easter Basket****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 28681 9.5"L Splitwood Handled Basket - Small	_____
■ 1 Butterfly Pick	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b> ■ 15 stems Daisy Pom - Pink, Yellow, White	_____
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<b>FOLIAGE:</b> ■ 1 stem Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 10", Length 12"

**BF138-11KM****Gerbera Wishes****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92159 - 7"H Passion Vase - Purple	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b> ■ 8 stems Gerberas - White, Pink, Purple	_____
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<b>FOLIAGE:</b> ■ 1 stem Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 13", Length 11"

**BF139-11KM**

Mother's Day Rose Garden



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$59.99 M (shown), \$69.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 97063 - Frosted Vase - Purple	_____
■	1	1/2	1	#9 Ribbon Satin - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	4	5	stems Roses - Lavender	_____
■	3	4	5	stems Roses - Peach	_____
■	3	3	3	stems Spray Roses - Hot Pink	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	1	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 12", Length 10"  
 Medium: Arrangement Height 13", Length 11"  
 Large: Arrangement Height 14", Length 13"



BF139-11KS



BF139-11KM



BF139-11KL

**BF140-11KM**

Soft Sojourn



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■	1	Napco 27637 4.75"H Flower Power Cache Medium - Pink	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■	3	stems Roses - Yellow	_____
■	5	stems Snapdragon - White	_____
■	3	stems Spray Roses - Pink	_____

**FOLIAGE:**

■	1	stem Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 9"

**BF141-11KM**  
Greeting the Day!



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 28073 - 3.25"H Flower Power Tea Cup and Saucer - Green \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 1 stem Button Pom - Green \_\_\_\_\_  
 ■ 4 stems Roses - Hot Pink \_\_\_\_\_  
 ■ 2 stems Daisies - Yellow \_\_\_\_\_  
 ■ 1 stem Waxflower - Pink \_\_\_\_\_  
 ■ 2 stems Alstroemeria - Pink \_\_\_\_\_

**FOLIAGE:** ■ 1 stem Pittosporum - Variegated \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 9", Length 9"

**BF142-11KM**  
Ruby Array



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29732 - 6.5"H Glass Fluted Vase - Pink \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 3 stems Asiatic Lily - Pink \_\_\_\_\_  
 ■ 3 stems Roses - Pink \_\_\_\_\_  
 ■ 3 stems Alstroemeria - Pink \_\_\_\_\_

**FOLIAGE:** ■ 2 stems Pittosporum - Variegated \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 12", Length 10"

**BF143-11KM B**  
**Precious Pink Bouquet**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92685 - 8" H Swirl Glass Vase - Pink \_\_\_\_\_
- 1 Napco 92887 - .875" Ribbon - Swiss Dots - Lime \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Pink \_\_\_\_\_
  - 3 stems Monte Casino - White \_\_\_\_\_
  - 3 stems Alstroemeria - Pink/White \_\_\_\_\_
  - 3 stems Asiatic Lily - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 15", Length 12"

**BF144-11KM**  
**Simple Sophisticated Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92159 - 7"H Passion Vase - Purple \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 1 stem Asiatic Lily - White \_\_\_\_\_
  - 3 stems Roses (Cool Water) - Purple \_\_\_\_\_
  - 3 stems Alstroemeria - Lavender/White \_\_\_\_\_
  - 2 stems Waxflower - Purple \_\_\_\_\_

- FOLIAGE:**
- 3 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 11"

BF145-11KM

My Cup Runneth Over



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29782 - 4.5"H White Mug	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 2 stems Alstroemeria - Pink	_____
	■ 2 stems Daisy Pom - Lavender	_____
	■ 4 stems Carnation - Green	_____
	■ 2 stems Waxflower - Pink	_____

<b>FOLIAGE:</b>	■ 1 stem Pittosporum - Variegated	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b>	20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b>	15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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DIMENSIONS:

Arrangement Height 9", Length 9"

BF145-11KMD

My Cup Runneth Over for Mom



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29782 - 4.5"H White Mug	_____
■ 0.5 #9 Satin Ribbon - Pink	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 2 stems Alstroemeria - Pink	_____
	■ 2 stems Daisy Pom - Lavender	_____
	■ 4 stems Carnation - Green	_____
	■ 2 stems Waxflower - Pink	_____

<b>FOLIAGE:</b>	■ 1 stem Pittosporum - Variegated	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b>	20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b>	15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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DIMENSIONS:

Arrangement Height 9", Length 9"



BF146-11KM

My Dad's Garden



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29782 - 4.5"H White Mug \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 1 stem Statice - Purple \_\_\_\_\_
  - 3 stems Roses - Orange \_\_\_\_\_
  - 4 stems Carnation - Red \_\_\_\_\_
  - 2 stems Delphinium - Blue \_\_\_\_\_
  - 2 stems Button - White \_\_\_\_\_
  - 2 stems Viking Pom - Yellow \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

LABOR CHARGE: 20% Labor (C x 0.20) \_\_\_\_\_

LABOR TIME: 15 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

DIMENSIONS:

Arrangement Height 10", Length 10"

BF147-11KM ED

Sunny & Bright Wishes



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple \_\_\_\_\_
- 2 Google Eyes, Chenille Stem (1/4) \_\_\_\_\_
- 0.5 #9 Satin Ribbon - Red \_\_\_\_\_
- 1/6 Floral Foam \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

B. FLOWERS: ■ 1 stem Large Sunflower - Brown Center \_\_\_\_\_

- FOLIAGE:**
- 1 stem Trachelium \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

LABOR CHARGE: 20% Labor (C x 0.20) \_\_\_\_\_

LABOR TIME: 15 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

DIMENSIONS:

Arrangement Height 14", Length 5"

**BF147-11KM JB**

**Sunny & Bright Just Because**



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple \_\_\_\_\_
- 2 Google Eyes, Chenille Stem (1/4) \_\_\_\_\_
- 0.5 #9 Satin Ribbon - Red \_\_\_\_\_
- 1/6 Floral Foam \_\_\_\_\_
- 1 Napco 92606 - Balloon - Just Because/Smiley Face \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center \_\_\_\_\_

- FOLIAGE:** ■ 1 stem Trachelium \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 5"

**BF147-11KM GW**

**Sunny & Bright Get Well Wishes**



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple \_\_\_\_\_
- 2 Google Eyes, Chenille Stem (1/4) \_\_\_\_\_
- 0.5 #9 Satin Ribbon - Red \_\_\_\_\_
- 1/6 Floral Foam \_\_\_\_\_
- 1 Napco 92617 - Balloon - Get Well \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center \_\_\_\_\_

- FOLIAGE:** ■ 1 stem Trachelium \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 5"

**BF147-11KM AD**

**Sunny & Bright Administrative Professionals Day**



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple \_\_\_\_\_
  - 2 Google Eyes, Chenile Stem (1/4) \_\_\_\_\_
  - 0.5 #9 Satin Ribbon - Red \_\_\_\_\_
  - 1/6 Floral Foam \_\_\_\_\_
  - 1 Napco 92616 - Balloon - Administrative Professional Day \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center \_\_\_\_\_

- FOLIAGE:** ■ 1 stem Trachelium \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 5"

**BF147-11KM**

**Sunny & Bright Birthday Wishes**



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple \_\_\_\_\_
  - 2 Google Eyes, Chenile Stem (1/4) \_\_\_\_\_
  - 0.5 #9 Satin Ribbon - Red \_\_\_\_\_
  - 1/6 Floral Foam \_\_\_\_\_
  - 1 Napco 92602 - Balloon - Happy Birthday \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center \_\_\_\_\_

- FOLIAGE:** ■ 1 stem Trachelium \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 5"

**BF147-11KM BU HB**  
Cuddle Up & Celebrate



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple \_\_\_\_\_
  - 2 Google Eyes, Chenille Stem (1/4) \_\_\_\_\_
  - 0.5 #9 Satin Ribbon - Red \_\_\_\_\_
  - 1/6 Floral Foam \_\_\_\_\_
  - 1 Napco 92602 - Balloon - Happy Birthday \_\_\_\_\_
  - 1 Napco 92638 - 14"H Brown Bear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center \_\_\_\_\_

- FOLIAGE:** ■ 1 stem Trachelium \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 5"

**BF147-11KM BU GW**  
Cuddle Up & Get Well



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple \_\_\_\_\_
  - 2 Google Eyes, Chenille Stem (1/4) \_\_\_\_\_
  - 0.5 #9 Satin Ribbon - Red \_\_\_\_\_
  - 1/6 Floral Foam \_\_\_\_\_
  - 1 Napco 92617 - Balloon - Get Well Soon \_\_\_\_\_
  - 1 Napco 92638 - 14"H Brown Bear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center \_\_\_\_\_

- FOLIAGE:** ■ 1 stem Trachelium \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 5"

**BF151-11KM**

**Sunrise in the Tropics**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 97063 7"H Flower Vase - Orange	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b> ■ 3 stems Lily - Orange	_____
■ 5 stems Carnation - Hot Pink	_____
■ 2 stems Trachelium - Green	_____
■ 3 stems Alstroemeria - Yellow	_____
■ 1 stem Statice - Purple	_____

<b>FOLIAGE:</b> ■ 2 stems Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 14", Length 11"

**BF152-11KM**

**Pink Mini Rose Plant for Mom**



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 27637 4.75"H Flower Power Cache - Medium	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b> ■ 1 4"H Mini Rose Plant	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 9", Length 8"

**BF153-11KM**  
Abundant Azalea



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 27637 - 4.75"H Flower Power Cache - Cream \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 1 4"H Azalea Plant \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 9", Length 9"

**BF154-11KM**  
Pink Hydrangea Plant



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 61071 - 6.5"H Pot Cover - Dark Brown \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 1 6"H Hydrangea Plant - Pink \_\_\_\_\_  
 Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 15", Length 16"



**BF155-11KM**  
Vibrant Violets



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco - 27637 - 4.75"H Flower Power Cache - Green \_\_\_\_\_
- 0.5 Napco - 6694 TP Fabulous LC Lavender #9 \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 1 4"H Violet Plant \_\_\_\_\_

- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 8", Length 10"

**BF156-11KM**  
Oppulent Orchid for Mom



**SUGGESTED RETAIL PRICE:** \$79.99

**A. CONSTRUCTION MATERIALS:**

- 1 3.75"H Small Cache Pot \_\_\_\_\_
- 1 12" Aluminum Pink wire Pick/Moss \_\_\_\_\_
- 0.5 PC#169436 #9 Ribbon - Simply Sheer \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 1 6"H Phalenopsis Plant \_\_\_\_\_

- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 8"

**BF159-11KM****Beary Happy Birthday****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92638 14"H Brown Bear \_\_\_\_\_
  - 1 Napco 28681 9.5"H Splitwood Basket - Large \_\_\_\_\_
  - 0.5 Brick Floral Foam \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Monte Casino - Purple \_\_\_\_\_
  - 3 stems Button Pom - Green \_\_\_\_\_
  - 3 stems Roses - Yellow \_\_\_\_\_
  - 2 stems Viking Pom \_\_\_\_\_
  - 2 stems Matsumoto Aster - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 17", Length 15"

**BF160-11KM****My Favorite Kitty****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear \_\_\_\_\_
  - 3 Cello-Tissue Paper - Hot Pink/Purple/Clear \_\_\_\_\_
  - 4 Eyes, 2 Noses, 6 Whiskers, 4 Foam Ears, 2 Bows (red/blue) \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Monte Casino - Purple \_\_\_\_\_
  - 4 stems Alstroemeria - Pink \_\_\_\_\_
  - 2 stems Matsumoto Aster - Hot Pink \_\_\_\_\_
  - 3 stems Button Pom - Pink \_\_\_\_\_
  - 6 stems Carnation - White \_\_\_\_\_
  - 1 stem Waxflower - Pink \_\_\_\_\_

- FOLIAGE:**
- 3 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 10"

**BF162-11KM****A Day at the Beach****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Green \_\_\_\_\_
  - 3 stems Delphinium - Blue \_\_\_\_\_
  - 2 stems Asiatic Lily - Pink \_\_\_\_\_
  - 3 stems Bell of Ireland \_\_\_\_\_

- FOLIAGE:**
- 6 stems Lily Grass \_\_\_\_\_
  - 3 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_**DIMENSIONS:**

Arrangement Height 22", Length 14"

**BF163-11KM****American Gypsy Garden****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C 6.5"H Fluted Vase - Clear \_\_\_\_\_
- 1 #9 Ribbon - Teal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Roses - Pink \_\_\_\_\_
  - 4 stems Roses - Yellow \_\_\_\_\_
  - 3 stems Roses - Cream \_\_\_\_\_
  - 2 stems Matsumoto Aster - Light Pink \_\_\_\_\_
  - 3 stems Daisy - Burgandy \_\_\_\_\_
  - 3 stems Spray Roses - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_**DIMENSIONS:**

Arrangement Height 14", Length 10"

**BF164-11KM**  
Garden Club Celebration



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29926 - 8"H Rose Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Matsumoto Aster - Hot Pink \_\_\_\_\_
  - 2 stems Gerbera - Orange, Dark Center \_\_\_\_\_
  - 2 stems Gerbera - Red, Dark Center \_\_\_\_\_
  - 1 stem Statice - Purple \_\_\_\_\_
  - 3 stems Spray Roses - Hot Pink \_\_\_\_\_
  - 2 stems Trachelium - Green \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 14", Length 10"

**BF165-11KM**  
New Victorian Romance



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29497 8"H Gathering Vase - Clear \_\_\_\_\_
- 0.5 Satin Ribbon - Purple \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Stargazer Lily \_\_\_\_\_
  - 3 stems Roses - Light Pink \_\_\_\_\_
  - 3 stems Roses - Sahara \_\_\_\_\_
  - 5 stems Carnation - Rich/Dark Purple \_\_\_\_\_
  - 2 stems Magnolia Leaves \_\_\_\_\_
  - 1 stem Seeded Eucalyptus \_\_\_\_\_

- FOLIAGE:**
- 1 stem Ivy \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 14", Length 16"

**BF166-11KM**  
Rural Route Bouquet



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29497 - 8"H Gathering Vase - Clear \_\_\_\_\_
  - 1 Natural Raffia Bow \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Sunflower - Brown Center \_\_\_\_\_
  - 3 stems Daisy - Burgundy \_\_\_\_\_
  - 3 stems Asiatic Lily - Orange \_\_\_\_\_
  - 2 stems Button Pom - Green \_\_\_\_\_
  - 3 stems Alstroemeria - Purple \_\_\_\_\_
  - 2 stems Statice - Purple \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 16", Length 12"

**BF167-11KM**  
Sunflower Surprise



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29460B - 5"x 5" Glass Cube - Clear \_\_\_\_\_
  - 1 Curly Willow \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Sunflower - Brown Center \_\_\_\_\_
  - 3 stems Button Pom - Green \_\_\_\_\_
  - 5 stems Hypericum - Green \_\_\_\_\_
  - 3 stem Trachelium - Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 11", Length 10"

**BF168-11KM**

**Remarkable Roses Good Wishes**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29497 - 8"H Gathering Vase - Clear \_\_\_\_\_
- 1 #9 Ribbon - #161507 Whispy 173 Prim Rose \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Roses - Pink \_\_\_\_\_
  - 4 stems Roses - Light Pink \_\_\_\_\_
  - 4 stems Roses - Red \_\_\_\_\_
  - 5 stems Carnation - Hot Pink \_\_\_\_\_
  - 2 stems Waxflower - Lavender \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 13"

**BF169-11KM**

**Daisy A Day Bouquet**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29926 - 8"H Rose Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Gerbera - Yellow \_\_\_\_\_
  - 5 stems Alstroemeria - Yellow \_\_\_\_\_
  - 3 stems Daisy Pom - White (yellow centers) \_\_\_\_\_
  - 2 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 12"



**BF170-11KM**  
Peaceful Wishes



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - White \_\_\_\_\_
  - 3 stems Roses - Green \_\_\_\_\_
  - 3 stems Gerbera - White (light center) \_\_\_\_\_
  - 2 stems Daisy Pom - White \_\_\_\_\_
  - 2 stems Athos Pom - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 17", Length 12"

**BF171-11KM**  
Garden Bouquet



**SUGGESTED RETAIL PRICE:** \$54.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29614 - 6"H Glass Cylinder Vase - Clear \_\_\_\_\_
- 0.5 Napco 92716 - Ti Leaf Ribbon \_\_\_\_\_
- 0.5 Raffia (pink/natural) \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - Yellow \_\_\_\_\_
  - 3 stems Roses - Pink \_\_\_\_\_
  - 2 stems Roses - Light Pink \_\_\_\_\_
  - 3 stems Alstroemeria - Yellow \_\_\_\_\_
  - 2 stems Spray Roses - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 12"

**BF172-11KM**  
Just Because



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Roses - Yellow \_\_\_\_\_
  - 3 stems Spray Roses - Hot Pink \_\_\_\_\_
  - 2 stems Matsumoto Aster - Hot Pink \_\_\_\_\_
  - 2 stems Statice - Purple \_\_\_\_\_
  - 3 stems Hypericum - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 12"

**BF173-11KM**  
Pink 'n Pretty Bouquet



**SUGGESTED RETAIL PRICE:** \$44.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92446 - 5.5"H Glass Rectangle Vase \_\_\_\_\_
- 1 Ribbon - #9 Pink Satin/#3 White Satin \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Daisy - White (yellow centers) \_\_\_\_\_
  - 6 stems Roses - Pink \_\_\_\_\_
  - 6 stems Carnation - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 10"

**BF174-11KM**

## Just Rewards!

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29460B - 5" x 5" Glass Cube - Clear	_____
■ 0.5 #9 Satin Ribbon - Purple	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 3 stems Gerbera - Red with Dark Center	_____
	■ 2 stems Daisy Pom - Lavender	_____
	■ 3 stems Alstroemeria - Purple	_____
	■ 1 stem Statice - Purple	_____
	■ 3 stems Roses - Red	_____
	■ 1 stem Hypericum - Red	_____

<b>FOLIAGE:</b>	■ 2 stems Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 11", Length 10"

**BF175-11KM**

## Tangerine Tango Surprise

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29614 - 6"H Glass Cylinder - Clear	_____
■ 1 Orange Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 3 stems Asiatic Lily - Orange	_____
	■ 3 stems Roses - Yellow	_____
	■ 5 stems Hypericum - Green	_____

<b>FOLIAGE:</b>	■ 1 stem Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 12", Length 12"

**BF176-11KM**

## Loving Lilies &amp; Roses

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29614 - 6"H Cylinder Vase - Clear	_____
■ 1 Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 2 stems Asiatic Lily - White	_____
	■ 3 stems Roses - Pink	_____
	■ 1 stem Statice - Purple	_____
	■ 3 stems Athos Pom - Green	_____
	■ 2 stems Trachelium - Green	_____
	■ 1 stem Waxflower - Pink	_____

<b>FOLIAGE:</b>	■ 2 stems Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 12", Length 12"

**BF177-11KM**

## Simply Sophisticated Bouquet

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 29614 - 6"H Glass Cylinder Vase - Clear	_____
■ 1 Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 3 stems Roses - Hot Pink	_____
	■ 3 stems Roses - Yellow	_____
	■ 3 stems Roses - Orange	_____
	■ 2 stems Button Pom - Yellow	_____
	■ 2 stems Athos Pom - Green	_____
	■ 3 stems Hypericum - Green	_____

<b>FOLIAGE:</b>	■ 2 stems Pittosporum - Variegated	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 11", Length 10"

**BF178-11KM**  
Simply Lily - White



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Smithers Oasis 8"H Cylinder Vase - Clear	_____
■ 1 Curly Willow	_____
	Total Whsle. Cost: _____
	A. Retail = Whsle. Cost x 2.5 _____

**B. FLOWERS:** ■ 7 stems Oriental Lily - White \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 14"

**BF179-11KM**  
Simply Lily - Pink



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

■ 1 Smithers Oasis 8"H Cylinder Vase - Clear	_____
■ 1 Curly Willow	_____
	Total Whsle. Cost: _____
	A. Retail = Whsle. Cost x 2.5 _____

**B. FLOWERS:** ■ 8 stems Asiatic Lily - Pink \_\_\_\_\_

**FOLIAGE:** ■ 1 stem Seeded Eucalyptus \_\_\_\_\_

■ 2 stems Salal \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 14"

**BF180-11KM**  
Simply Lily - Yellow



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis 8"H Cylinder Vase - Clear \_\_\_\_\_
  - 1 Curly Willow \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 8 stems Asiatic Lily - Yellow \_\_\_\_\_

- FOLIAGE:** ■ 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 14"

**BF181-11KM**  
Topiary Greetings



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 4"H Terra Cotta Pot \_\_\_\_\_
  - 1 Yellow Butterfly \_\_\_\_\_
  - 0.3 Floral Foam \_\_\_\_\_
  - 0.5 Natural Raffia \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:** ■ 3 stems Asiatic Lily - Yellow \_\_\_\_\_
- 2 stems Alstroemeria - Yellow \_\_\_\_\_
  - 2 stems Trachelium - Green \_\_\_\_\_
  - 3 stems Hypericum - Green \_\_\_\_\_
  - 3 stems Roses - Yellow \_\_\_\_\_

- FOLIAGE:** ■ 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 9"



**BF182-11KM**  
Daisy Delight



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Glass Fluted Vase - Clear \_\_\_\_\_
  - 1 Natural Raffia \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 10 stems Daisy Pom - White (Yellow Centers) \_\_\_\_\_
  - 7 stems Solidago - Yellow \_\_\_\_\_
  - 3 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 15", Length 11"

**BF183-11KM**  
Spring Splendor



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C 6.5"H Glass Fluted Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Matasomoto Aster - Hot Pink \_\_\_\_\_
  - 3 stems Roses - Yellow \_\_\_\_\_
  - 5 stems Hypericum - Green \_\_\_\_\_
  - 3 stems Alstroemeria - Orange \_\_\_\_\_
  - 3 stems Trachelium - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 10"

**BF185-11KM**

## Enchanted Love Bouquet

**SUGGESTED RETAIL PRICE:** \$79.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29614 6"H Cylinder Vase - Clear \_\_\_\_\_
  - 1 Variagated Aspid Décor \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 5 stems Roses - Lt Pink \_\_\_\_\_
  - 4 stems Roses - Hot Pink \_\_\_\_\_
  - 5 stems Roses - Pink \_\_\_\_\_
  - 4 stems Peach - Sarah/Cream \_\_\_\_\_

- FOLIAGE:**
- 2 stems Ivy \_\_\_\_\_
  - 2 stems Seeded Eucalyptus \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 10"

**BF186-11KM**

## Gerberas Galore

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 12 stems Assorted Bright Gerbera - Red, Hot Pink, Orange, Yellow \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - 7 stems Lily Grass \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 12"

**BF187-11KM**

Peruvian Lily Rainbow Bouquet



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29926 8"H Rose Vase - Clear \_\_\_\_\_
  - 1 #9 Satin Ribbon - Purple \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Alstroemeria - Yellow \_\_\_\_\_
  - 4 stems Alstroemeria - Purple \_\_\_\_\_
  - 4 stems Alstroemeria - Orange \_\_\_\_\_
  - 4 stems Alstroemeria - Red \_\_\_\_\_
  - 4 stems Alstroemeria - Hot Pink \_\_\_\_\_

- FOLIAGE:**
- 3 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 14"

**BF188-11KM**

Classic Yellow Mache Basket - Medium



**SUGGESTED RETAIL PRICE:** \$49.99 S, \$69.99 M (shown), \$99.99 L

**A. CONSTRUCTION MATERIALS:**

- |   | S | M | L |                               |       |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Mache Container               | _____ |
| ■ | 1 | 1 | 1 | Brick Floral Foam             | _____ |
|   |   |   |   | Total Whsle. Cost:            | _____ |
|   |   |   |   | A. Retail = Whsle. Cost x 2.5 | _____ |

**B. FLOWERS:**

- |   | S | M | L |                            |       |
|---|---|---|---|----------------------------|-------|
| ■ | 3 | 6 | 7 | stems Snapdragon - Yellow  | _____ |
| ■ | 3 | 3 | 5 | stems Cushion Mum - Yellow | _____ |
| ■ | 3 | 5 | 6 | stems Solidago - Yellow    | _____ |
| ■ | 0 | 3 | 8 | stems Roses - Yellow       | _____ |

**B. FOLIAGE:**

- |   | S  | M  | L  |                               |       |
|---|----|----|----|-------------------------------|-------|
| ■ | 4  | 4  | 6  | stems Jade Palm               | _____ |
| ■ | 10 | 10 | 14 | stems Leather Leaf            | _____ |
|   |    |    |    | Total Whsle. Cost:            | _____ |
|   |    |    |    | B. Retail = Whsle. Cost x 3.5 | _____ |
|   |    |    |    | C. SUBTOTAL = A + B           | _____ |

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 26", Length 28"  
 Medium: Arrangement Height 28", Length 30"  
 Large: Arrangement Height 30", Length 32"



BF188-11KS



BF188-KM



BF188-KL

**BF189-11KM**

Loving Lilies - White



**SUGGESTED RETAIL PRICE:** \$99.99

**A. CONSTRUCTION MATERIALS:**

- 1 #92239 11" 9"H Garden Vase - Clear \_\_\_\_\_
  - 1 Curly Willow \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:** ■ 9 stems Asiatic Lily - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - 6 stems Leather Leaf \_\_\_\_\_
  - 3 stems Jade Palm \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 20"

**BF190-11KM**

White Standing Spray - Medium



**SUGGESTED RETAIL PRICE:** \$69.99 S, \$99.99 M (shown), \$124.99 L

**A. CONSTRUCTION MATERIALS:**

- |   | S | M | L |                               | _____ |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | #1000 Sm Floracage Foam Cage  | _____ |
| ■ | 1 | 1 | 1 | 48"H Standing Easel           | _____ |
|   |   |   |   | Total Whsle. Cost:            | _____ |
|   |   |   |   | A. Retail = Whsle. Cost x 2.5 | _____ |

**B. FLOWERS:**

- |   | S | M | L  |                            | _____ |
|---|---|---|----|----------------------------|-------|
| ■ | 3 | 5 | 5  | stems Fuji Mum - White     | _____ |
| ■ | 5 | 7 | 10 | stems Carnation - White    | _____ |
| ■ | 3 | 5 | 7  | stems Monte Casino - White | _____ |
| ■ | 6 | 6 | 8  | stems Snapdragon - White   | _____ |
| ■ | 0 | 2 | 3  | stems Asiatic Lily - White | _____ |

**B. FOLIAGE:**

- |   | S | M | L  |                               | _____ |
|---|---|---|----|-------------------------------|-------|
| ■ | 6 | 8 | 10 | stems Leather Leaf            | _____ |
| ■ | 3 | 4 | 4  | stems Salal                   | _____ |
| ■ | 3 | 3 | 5  | stems Aspidistra Leaf         | _____ |
|   |   |   |    | Total Whsle. Cost:            | _____ |
|   |   |   |    | B. Retail = Whsle. Cost x 3.5 | _____ |
|   |   |   |    | C. SUBTOTAL = A + B           | _____ |

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 28", Length 19" (without easel)  
 Medium: Arrangement Height 32", Length 21" (without easel)  
 Large: Arrangement Height 34", Length 22" (without easel)



BF190-11KS



BF190-KM



BF190-KL

**BF191-11KM**

**Classic Sympathy Basket Arrangement - Med**



**SUGGESTED RETAIL PRICE:** \$69.99 S, \$99.99 M (shown), \$124.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 62547 6"H Pot Willow Tray Basket w/Liner	_____
■	1	1	1	Brick Floral Foam	_____
■	1	1	1	#40 Peach Bow	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	6	8	8	stems Stock - Peach	_____
■	4	8	8	stems Hypericum - Peach	_____
■	6	7	10	stems Carnation - Peach / Pink	_____
■	3	8	10	stems Roses - Peach / Pink	_____

**B. FOLIAGE:**

	S	M	L		
■	2	2	3	stems Salal	_____
■	6	8	12	stems Leather Leaf	_____
■	4	4	6	stems Jade Palm	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 22", Length 20"

Medium: Arrangement Height 24", Length 22"

Large: Arrangement Height 24", Length 26"



BF191-11KS



BF191-11KM



BF191-11KL

**BF192-11KM**

**Multi-color Standing Sympathy Wreath**



**SUGGESTED RETAIL PRICE:** \$124.99

**A. CONSTRUCTION MATERIALS:**

■	1	#1840 Oasis Wreath Form 18"	_____
■	1	48"H Standing Easel	_____
■	1	#9 Ribbon - Yellow	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■	8	stems Carnation - Hot Pink	_____
■	4	stems Cushion Mum - Yellow	_____
■	4	stems Matsumoto Aster - Light Pink	_____
■	6	stems Alstroemeria - Orange	_____
■	3	stems Statice - Purple	_____
■	8	stems Roses - Red	_____

**FOLIAGE:**

■	6	stems Leather Leaf	_____
■	3	stems Salal	_____
■	3	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 21", Length 21"



**BF193-11KL**

**Cremation/Memorial Floral Wreath**



**SUGGESTED RETAIL PRICE:** \$99.99

**A. CONSTRUCTION MATERIALS:**

- 1 #1840 Oasis Wreath Form 18" \_\_\_\_\_
  - 1 #9 Ribbon - Ivory \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 10 stems Carnation - Pink \_\_\_\_\_
  - 3 stems Daisy Pom - Lavendar \_\_\_\_\_
  - 3 stems Alstroemeria - Yellow \_\_\_\_\_
  - 8 stems Fuji/Spider Mum - Green \_\_\_\_\_
  - 3 stems Spray Roses - Peach / Pale Pink \_\_\_\_\_
  - 2 stems Gypsophillia - Million Star \_\_\_\_\_
  - 3 stems Snapdragon - White \_\_\_\_\_

- FOLIAGE:**
- 6 stems Leather Leaf \_\_\_\_\_
  - 3 stems Salal \_\_\_\_\_
  - 3 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 24"

**BF194-11KM**

**Classic Fireside Sympathy Basket - Med**



**SUGGESTED RETAIL PRICE:** \$79.99 S, \$99.99 M (shown), \$119.99 L

**A. CONSTRUCTION MATERIALS:**

- |   | S | M | L |                               |       |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | #1000 Floracage Holder        | _____ |
| ■ | 1 | 1 | 1 | Dark Willow Fireside Basket   | _____ |
|   |   |   |   | Total Whsle. Cost:            | _____ |
|   |   |   |   | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- |   | S | M  | L  |                             |       |
|---|---|----|----|-----------------------------|-------|
| ■ | 6 | 8  | 12 | stems Roses - Red           | _____ |
| ■ | 3 | 5  | 5  | stems Snapdragon - Burgundy | _____ |
| ■ | 8 | 10 | 12 | stems Carnation - Red       | _____ |
| ■ | 3 | 5  | 7  | stems Hypericum - Red       | _____ |

- B. FOLIAGE:**
- |   | S  | M  | L  |                               |       |
|---|----|----|----|-------------------------------|-------|
| ■ | 2  | 3  | 3  | stems Italian Ruskus          | _____ |
| ■ | 10 | 10 | 10 | stems Leather Leaf            | _____ |
| ■ | 3  | 3  | 3  | stems Salal                   | _____ |
|   |    |    |    | Total Whsle. Cost:            | _____ |
|   |    |    |    | B. Retail = Whsle. Cost x 3.5 | _____ |
|   |    |    |    | C. SUBTOTAL = A + B           | _____ |

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 20", Length 20"  
 Medium: Arrangement Height 24", Length 24"  
 Large: Arrangement Height 30", Length 26"



BF194-11KS



BF194-KM



BF194-KL



**BF196-11KM**

Happy Halloween Bouquet



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92159 - 7"H Passion Vase - Purple \_\_\_\_\_
  - 1 Halloween Ribbon \_\_\_\_\_
  - 1 Halloween Pick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Orange \_\_\_\_\_
  - 3 stems Monte Casino - Purple \_\_\_\_\_
  - 2 stems Hypericum \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - 1 stem Eucalyptus - Seeded \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 9"

**BF197-11KM**

Classic Table Centerpiece



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

- |   | S | M | L |                          |       |
|---|---|---|---|--------------------------|-------|
| ■ | 1 | 1 | 1 | Design Dish DBL 45-38024 | _____ |
| ■ | 2 | 2 | 2 | 12"H Candle - Orange     | _____ |
| ■ | 1 | 1 | 1 | Floral Foam 1/3          | _____ |
| ■ | 1 | 1 | 1 | Fall Leaves              | _____ |
| ■ | 5 | 5 | 7 | Cowee Wire Pick          | _____ |
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- |   | S | M | L |                             |       |
|---|---|---|---|-----------------------------|-------|
| ■ | 1 | 2 | 2 | stems Asiatic Lily - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Viking Pom            | _____ |
| ■ | 3 | 5 | 7 | stems Roses - Orange        | _____ |
| ■ | 2 | 2 | 3 | stems Hypericum - Red       | _____ |
| ■ | 1 | 1 | 1 | stems Stative - Purple      | _____ |

**B. FOLIAGE:**

- |   | S | M | L |                                |       |
|---|---|---|---|--------------------------------|-------|
| ■ | 1 | 1 | 1 | stems Salal                    | _____ |
| ■ | 1 | 1 | 1 | stems Pittosporum - Variegated | _____ |
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 6", Length 14"  
Medium: Arrangement Height 7", Length 15"  
Large: Arrangement Height 7", Length 16"



BF197-11KS



BF197-KM



BF197-KL

**BF199-11KM**  
Autumn's Jewels



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29497 6.5"H Fluted Vase - Clear	_____
■	1	1	1	Natural Raffia	_____
■	3	3	3	Preserved Wheat	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	3	3	3	stems Sunflower	_____
■	0	2	2	stems Trachelium - Green	_____
■	3	3	4	stems Yarrow	_____
■	3	3	5	stems Hypericum - Orange	_____
■	3	4	5	stems Roses - Red	_____

**B. FOLIAGE:**

	S	M	L		
■	1	1	1	stems Seeded Eucalyptus	_____
■	1	1	2	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 13", Length 10"  
Medium: Arrangement Height 14", Length 10"  
Large: Arrangement Height 15", Length 11"



BF199-11KS



BF199-11KM



BF199-11KL

**BF200-11KM**  
Fall Harvest



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■	1	Napco 92159 - 7"H Passion Vase - Purple	_____
■	1	Dried Wheat	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■	3	stem Roses - Orange	_____
■	2	stems Asiatic Lily - Orange	_____
■	2	stems Cushion Pom - Burgandy/Purple	_____

**FOLIAGE:**

■	2	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BF201-11KM**

**Traditional Holiday Centerpiece**



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Oasis Single Design Dish/ Bowl #45-38014	_____
■	2	2	2	12" Taper Candles	_____
■	1	1	1	1/3 Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - Red	_____
■	3	3	3	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Pom - Green	_____

**B. FOLIAGE:**

	S	M	L		
■	1	1	1	stems Holly	_____
■	1	2	2	stem Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 8", Length 10"  
 Medium: Arrangement Height 8", Length 11"  
 Large: Arrangement Height 8", Length 11"



BF201-11KS



BF201-11KM



BF201-11KL

**BF202-11KM**

**Holiday Celebration Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 29497	_____
				- 8"H Gathering Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - Red	_____
■	3	3	3	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Pom - Green	_____

**B. FOLIAGE:**

	S	M	L		
■	1	2	2	stems Holly	_____
■	2	2	2	stem Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 14", Length 11"  
 Medium: Arrangement Height 15", Length 12"  
 Large: Arrangement Height 16", Length 13"



BF202-11KS



BF202-KM



BF202-KL

**BF203-11KM**  
**Holiday Greetings Basket**



**SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Napco 28681 9.5"L Splitwood Handled Basket	_____
■	1	1	1	1/2 Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	1	2	2	stems Asiatic Lily - White	_____
■	3	4	6	stems Roses - Red	_____
■	3	3	4	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Poms - Green	_____

**B. FOLIAGE:**

	S	M	L		
■	1	1	2	stems Holly	_____
■	1	2	2	stem Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 10", Length 14"  
 Medium: Arrangement Height 11", Length 15"  
 Large: Arrangement Height 12", Length 16"



BF203-11KS



BF203-11KM



BF203-11KL

**BF204-11KM**  
**Shimmering Bright Holiday Wishes**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

■	1	Napco 29460B - 5" Glass Cube - Clear	_____
■	1	Silver Celo	_____
■	1	1/2 Floral Foam Brick	_____
■	3	24mm Christmas Orn	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■	5	stem Roses - Red	_____
■	2	stems Button Pom - White	_____
■	5	stems Carnation - Red	_____
■	3	stems Trachelium - Green	_____

**FOLIAGE:**

■	2	stems Winter Mix	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 8"

**BF205-11KM**  
**Christmas Cheer**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear \_\_\_\_\_
  - 3 25mm Christmas Orn \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - White \_\_\_\_\_
  - 4 stems Roses - Red \_\_\_\_\_
  - 2 stems Mini Carnation - Red \_\_\_\_\_
  - 1 stem Waxflower - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Winter Mix \_\_\_\_\_
  - 1 stem Seeded Eucalyptus \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 12", Length 10"

**BF206-11KM**  
**Holiday Sophistication Bouquet**



**SUGGESTED RETAIL PRICE:** \$69.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Stargazer Lily - White \_\_\_\_\_
  - 8 stems Roses - Red \_\_\_\_\_

- FOLIAGE:**
- 2 stems Winter Mix \_\_\_\_\_
  - 3 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 17", Length 13"



**BF207-11KM**

**Standing Cross - White**



**SUGGESTED RETAIL PRICE:** \$79.99

**A. CONSTRUCTION MATERIALS:**

- 1 12" Oasis Spray Bar \_\_\_\_\_
- 1 #40 Bow \_\_\_\_\_
- 1 48" Standing Easel \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 12 stems Carnation - White \_\_\_\_\_
  - 3 stems Waxflower - White \_\_\_\_\_

- FOLIAGE:**
- 4 stems Leather Leaf \_\_\_\_\_
  - 8 stems Salal \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 30"

**BF208-11KM**

**Standing Spray - Red**



**SUGGESTED RETAIL PRICE:** \$99.99

**A. CONSTRUCTION MATERIALS:**

- 1 #11-01000 Floracage Holder \_\_\_\_\_
- 1 48" Standing Easel \_\_\_\_\_
- 1 #40 Bow - Red \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 12 stems Roses - Red \_\_\_\_\_
  - 12 stems Carnation - Red \_\_\_\_\_
  - 6 stems Mini Carnation - Red \_\_\_\_\_

- FOLIAGE:**
- 6 stems Leather \_\_\_\_\_
  - 6 stems Jade \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 21", Length 32"



**BF209-11KM**

## Basket Full of Holiday Cheer

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28681 12"L Splitwood Handled Basket \_\_\_\_\_
  - .5 Plaid Ribbon - Yard \_\_\_\_\_
  - 1 1/2 Floral Foam \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Roses - Red \_\_\_\_\_
  - 6 stems Carnation - White \_\_\_\_\_
  - 4 stems Monte Casino - White \_\_\_\_\_
  - 4 stems Mini Carnation - Red \_\_\_\_\_

- FOLIAGE:**
- 4 stems Leather Leaf \_\_\_\_\_
  - 3 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 14"

**BF210-11KM**

## Salute to the Red, White &amp; Blue Basket

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28681 12"L Splitwood Handled Basket \_\_\_\_\_
  - 1 1/2 Floral Foam \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 6 stems Delphinium - BellaDonna \_\_\_\_\_
  - 3 stems Gerbera - White \_\_\_\_\_
  - 3 stems Gerbera - Red \_\_\_\_\_
  - 3 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 5 stems Leather Leaf \_\_\_\_\_
  - 3 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 18"

**BF211-11KM**

## Peaceful Wishes Basket

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92790 - 8"H Willow Basket	_____
■ 1 1/2 Floral Foam	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 6 stems Delphinium	_____
	■ 6 stems Mini Carnation - White	_____
	■ 3 stems Roses - White	_____
	■ 6 stems Alstroemeria - White	_____

<b>FOLIAGE:</b>	■ 4 stems Leather Leaf	_____
	■ 3 stems Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 18", Length 14"

**BF212-11KM**

## Thinking of You Basket

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

■ 1 Napco 92790 - 8"H Willow Basket	_____
■ 1 1/2 Floral Foam Brick	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

<b>B. FLOWERS:</b>	■ 6 stems Roses - White	_____
	■ 2 stems Stargazer - White	_____
	■ 2 stems Waxflower - White	_____
	■ 2 stems Daisy - White	_____

<b>FOLIAGE:</b>	■ 4 stems Leather Leaf	_____
	■ 4 stems Salal	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

<b>LABOR CHARGE:</b> 20%	Labor (C x 0.20)	_____
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<b>LABOR TIME:</b> 15 minutes	<b>GRAND TOTAL (C + Labor)</b>	_____
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**DIMENSIONS:**

Arrangement Height 16", Length 14"

**BF213-11KM**  
Eternal Embrace



**SUGGESTED RETAIL PRICE:** \$79.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Stargazer Lily - White \_\_\_\_\_
  - 8 stems Roses - Red \_\_\_\_\_

- FOLIAGE:**
- 2 stems Curly Willow \_\_\_\_\_
  - 2 stems Seeded Eucalyptus \_\_\_\_\_
  - 5 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 17", Length 13"

**BF214-11KM**  
Brightest Memories



**SUGGESTED RETAIL PRICE:** \$64.99

**A. CONSTRUCTION MATERIALS:**

- 1 #29923 10"H Urn Vase - Clear \_\_\_\_\_
- 2 Satin Ribbon - White \_\_\_\_\_
- 1 Wired Wood Pick \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Asiatic Lily - Yellow \_\_\_\_\_
  - 6 stems Roses - White \_\_\_\_\_
  - 5 stems Alstroemeria - Yellow \_\_\_\_\_

- FOLIAGE:**
- 10 stems Lily Grass \_\_\_\_\_
  - 4 stems Salal \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
Arrangement Height 18", Length 13"

**BF215-11KM**  
Baby Girl Bouquet



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732 - 6.5"H Fluted Vase - Pink \_\_\_\_\_
  - 1 Ribbon - Pink Polka Dot \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - White \_\_\_\_\_
  - 3 stems Spray Roses - Hot Pink \_\_\_\_\_
  - 1 stem Waxflower - Pink \_\_\_\_\_
  - 3 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 11"

**BF216-11KM**  
Baby Boy Bouquet



**SUGGESTED RETAIL PRICE:** \$34.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732 - 6.5"H Fluted Vase - Clear \_\_\_\_\_
  - 1 Satin Ribbon - Blue \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 2 stems Asiatic Lily - White \_\_\_\_\_
  - 3 stems Roses - Yellow \_\_\_\_\_
  - 2 stems Delphinium - Blue \_\_\_\_\_
  - 3 stems Monte Casino - Purple \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BF217-11KM**

**Oh Baby Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 97063 – 7”H Flower Vase - Green \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Alstroemeria - White \_\_\_\_\_
  - 5 stems Roses - Yellow \_\_\_\_\_
  - 3 stems Button Poms - Green \_\_\_\_\_
  - 3 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14”, Length 10”

**BF218-11KM**

**Baby’s First Bouquet - Girl**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Glass Bud Vase - Clear \_\_\_\_\_
- 1 Napco16684 10” H Bear - Brown \_\_\_\_\_
- 1 Satin Bow - Pink \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_

A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Lt Pink \_\_\_\_\_
  - 1 stem Waxflower - Pink \_\_\_\_\_
  - 2 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
  - Total Whsle. Cost: \_\_\_\_\_
  - B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
  - C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18”, Length 5”

**BF219-11KM****Baby's First Bouquet - Boy****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Glass Bud Vase - Clear \_\_\_\_\_
  - 1 Napco16684 10" H Bear - Brown \_\_\_\_\_
  - 1 Satin Bow - Blue \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Yellow \_\_\_\_\_
  - 1 stem Waxflower - White \_\_\_\_\_
  - 2 stems Monte Casino - White \_\_\_\_\_

- FOLIAGE:**
- 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 5"

**BF220-11KM****Enchanted Love Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis Floral E408 - 8" H Grand Glass Cylinder - Clear \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Red \_\_\_\_\_
  - 3 stems Matsumoto Aster - Hot Pink \_\_\_\_\_
  - 3 stems Carnation - Medium Pink \_\_\_\_\_
  - 3 stems Stock - Purple \_\_\_\_\_
  - 4 stems Monte Casino - Purple \_\_\_\_\_

- FOLIAGE:**
- 2 stems Magnolia Leaves \_\_\_\_\_
  - 1 stem Eucalyptus - Seeded \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 12"



**BF221-11KM**  
**Sorbet Surprise**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29460B - 5" Glass Cube - Clear \_\_\_\_\_
  - 1 Silver Celo \_\_\_\_\_
  - 1 1/3 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 4 stems Mini Carnation - Lt Pink \_\_\_\_\_
  - 3 stems Carnation - Med Pink \_\_\_\_\_
  - 5 stems Carnation - Hot Pink \_\_\_\_\_
  - 4 stems Carnation - Green \_\_\_\_\_
  - 1 stem Waxflower - Pink \_\_\_\_\_

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 10", Length 9"

**BF222-11KM**  
**Tropical Sophistication**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29460B - 5" Glass Cube - Clear \_\_\_\_\_
  - 1 Aspidistra Ribbon \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

- B. FLOWERS:**
- 3 stems Roses - Orange \_\_\_\_\_
  - 2 stems Pin Cushion Protea \_\_\_\_\_
  - 2 stems Safari Sunset \_\_\_\_\_
  - 3 stems Carnation - Green \_\_\_\_\_
  - 3 stems Hypericum - Green \_\_\_\_\_

- FOLIAGE:**
- 2 stems Salal \_\_\_\_\_
  - 6 stems Lily Grass \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**  
 Arrangement Height 12", Length 10"

**BF224-11KM**

**Best Wishes Bouquet**



**SUGGESTED RETAIL PRICE:** \$29.99 S, \$39.99 M (shown), \$49.99 L

**A. CONSTRUCTION MATERIALS:**

	S	M	L		
■	1	1	1	Clear Fluted Vase	_____
■	1	1	1	Asst. Curly Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

	S	M	L		
■	5	7	9	stems Carnation - Red	_____
■	3	5	6	stems Daisy - Yellow	_____
■	3	3	4	stems Monte Casino - Purple	_____
■	2	3	4	stems Button Pom - Green	_____

**B. FOLIAGE:**

	S	M	L		
■	1	2	3	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 13", Length 10"  
 Medium: Arrangement Height 14", Length 11"  
 Large: Arrangement Height 15", Length 12"



BF224-11KS



BF224-11KM



BF224-11KL

**BF225-11KM**

**Pink & Pretty Bouquet**



**SUGGESTED RETAIL PRICE:** \$39.99

**A. CONSTRUCTION MATERIALS:**

■	1	Napco 29732 6.5"H Fluted Vase - Pink	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

**B. FLOWERS:**

■	3	stems Asiatic Lily - White	_____
■	4	stems Roses - Light Pink	_____
■	2	stems Waxflower - White	_____

**FOLIAGE:**

■	2	stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BF227-11KM**

Here's To the Red, White & Blue



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**SUGGESTED RETAIL PRICE:** \$34.99

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**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear \_\_\_\_\_
  - 1 Curly Ribbon - Red, White & Blue \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_
- 

- B. FLOWERS:**
- 5 stems Roses - Red \_\_\_\_\_
  - 3 stems Bella Donna Delphinium - Dark Blue \_\_\_\_\_
  - 3 stems Alstroemeria - White \_\_\_\_\_
- 

- FOLIAGE:**
- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_
- 

**LABOR CHARGE:** 20% Labor (C x 0.20) \_\_\_\_\_

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**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

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**DIMENSIONS:**

Arrangement Height 13", Length 10"

**Napco is offering BloomNet Florists 10% Off\* purchases for Napco products featured in the Essentials Collection!**

Visit [www.napcoimports.com](http://www.napcoimports.com) & enter Promo Code **"ESSENTIALS"** to receive your 10% Essentials Collection Discount. To apply Napco purchases to your Clearinghouse statement, email your Napco Order Confirmation to [cs@napcoimports.com](mailto:cs@napcoimports.com). (\*Offer valid until 5/15/12 & cannot be combined with other offers).



**PRODUCT DETAILS:**

Name	4" Flower Power Cache - Small 5 Asstd.
Code	#31975
Unit Measure	4"L x 4"W x 4"H
Unit Price	\$1.31
Case Pack	20
Case Price	\$26.20

**USED TO FULFILL:**  
BF1-11K  
BF4-11K  
BF39-11K

**4.75" FLOWER POWER CACHE - MEDIUM, 5 ASSTD.**



**PRODUCT DETAILS:**

Name	4.75" Flower Power Cache - Medium, 5 Asstd.
Code	#27637
Unit Measure	4.75"L x 4.75"W x 4.75"H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

**USED TO FULFILL:**  
BF22-11K  
BF34-11K  
BF38-11K  
BF51-11KS  
BF121-11KM  
BF123-11KM  
BF140-11KM  
BF152-11KM  
BF153-11KM  
BF155-11KM

**7.75" SPRING FLOWER POWER VASE, 5 ASSTD.**



**PRODUCT DETAILS:**

Name	7.75" Spring Flower Power Vase - 5 Asstd.
Code	#27638
Unit Measure	3.5"L x 3.5"W x 7.75"H
Unit Price	\$2.81
Case Pack	20
Case Price	\$56.20

**USED TO FULFILL:**  
BF5-11K  
BF10-11K  
BF28-11K  
BF42-11K  
BF62-11KM  
BF135-11KM

**3.25" FLOWER POWER TEA CUP AND SAUCER, 3 ASSTD.**



**PRODUCT DETAILS:**

Name	3.25" Flower Power Tea Cup and Saucer - 3 Asstd
Code	#28073
Unit Measure	3.5"L x 3.5"W x 3.25"H
Unit Price	\$4.13
Case Pack	12
Case Price	\$49.56

**USED TO FULFILL:**  
BF12-11K  
BF141-11KM

**5.5" FLOWER  
POWER BUD  
VASE,  
5 ASSTD.**



**PRODUCT DETAILS:**

Name	5.5" Flower Power Bud Vase - 5 Asstd
Code	#28072
Unit Measure	2.25"L x 2.25"W x 5.5"H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

**USED TO FULFILL:**

BF7-11K	BF147-11KMBU GW
BF31-11K	BF147-11KM BU HB
BF35-11K	BF147-11KM GW
BF50-11KS	BF147-11KM
BF57-11KS	BF147-11KM JB
BF63-11KS	BF147-11KM ED
BF63-11KM	BF147-11KM AD
BF77-11KM	
BF118-11KS	
BF118-11KM	

**5.5"H SPRING  
FLOWER  
POWER  
BUD VASE  
- 5 ASSTD.**



**PRODUCT DETAILS:**

Name	5.5"H Spring Flower Power Bud Vase - 5 Asstd.
Code	#28071
Unit Measure	5.5"H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

**USED TO  
FULFILL:  
BF72-11KM**

**7.25" SPRING  
FLOWER POWER  
VASE,  
5 ASSTD.**



**PRODUCT DETAILS:**

Name	7.25" Spring Flower Power Vase, 5 Asstd.
Code	#31969
Unit Measure	3.5"L x 3.5"W x 7.25"H
Unit Price	\$2.81
Case Pack	20
Case Price	\$56.20

**USED TO  
FULFILL:  
BF28-11K  
BF42-11K**

**4.75" SPRING  
FLOWER POWER  
CACHE - MEDIUM,  
5 ASSTD.**



**PRODUCT DETAILS:**

Name	4.75" Spring Flower Power Cache - Medium, 5 Asstd.
Code	#31972
Unit Measure	4.75"L x 4.75"W x 4.75"H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

**USED TO  
FULFILL:  
BF21-11K  
BF29-11K  
BF34-11K  
BF38-11K  
BF75-11KM**

**4.5" MUG  
- WHITE**



**PRODUCT DETAILS:**

Name	4.5" Mug - White
Code	#29782
Unit Measure	4.5"H
Unit Price	\$2.75
Case Pack	18
Case Price	\$49.50

**USED TO FULFILL:**

- BF36-11K
- BF145-11KM
- BF145-11KMD
- BF146-11KM

**WHITE CERAMIC  
PITCHER**



**PRODUCT DETAILS:**

Name	White Ceramic Pitcher
Code	#92786
Unit Measure	7 3/4"H
Unit Price	\$3.62
Case Pack	8
Case Price	\$29.00

**USED TO FULFILL:**

- BF76-11KM
- BF78-11KS
- BF87-11KM
- BF87-11KL
- BF88-11KS
- BF88-11KM
- BF88-11KL
- BF92-11KM
- BF92-11KED
- BF132-11KM

**SMALL SQUARE  
PLANTER  
- 3 ASSTD.  
CERAMIC**



**PRODUCT DETAILS:**

Name	Small Square Planter, 3 Asstd
Code	#17369
Unit Measure	5"H
Unit Price	\$4.88
Case Pack	12
Case Price	\$58.56

**USED TO FULFILL:**

- BF45-11KL

**SMALL ORCHID  
PLANTER  
- 3 ASSTD.  
TERRA COTTA**



**PRODUCT DETAILS:**

Name	Small Orchid Planter, 3 Asstd
Code	#19441
Unit Measure	4.5"H
Unit Price	\$3.19
Case Pack	12
Case Price	\$38.28

**USED TO FULFILL:**

- BF45-11KS



**4" SQUARE  
PLANTER  
- BLUE & WHITE,  
4 ASSTD.**



**PRODUCT DETAILS:**

Name	4" Square Planter - Blue & White, 4 Asstd.
Code	#27417
Unit Measure	4"H
Unit Price	\$3.75
Case Pack	48
Case Price	\$180.00

**USED TO  
FULFILL:**  
BF14-11K

**6.5" GLASS  
FLUTED VASE  
- CLEAR**



**PRODUCT DETAILS:**

Name	6.5" Glass Fluted Vase - Clear
Code	#29732C
Unit Measure	6.5"H
Unit Price	\$1.25
Case Pack	16
Case Price	\$19.99

**USED TO FULFILL:**  
BF3-11K BF172-11KM  
BF68-11KM BF182-11KM  
BF78-11KM BF183-11KM  
BF80-11K BF227-KM  
BF89-11KS  
BF89-11KM  
BF89-11KL

**8" ROSE VASE  
- CLEAR**



**PRODUCT DETAILS:**

Name	8" Rose Vase - Clear
Code	#29926
Unit Measure	8"H
Unit Price	\$1.66
Case Pack	12
Case Price	\$19.99

**USED TO FULFILL:**  
BF44-11K BF82-11KS  
BF52-11KM BF82-11KM  
BF53-11KS BF82-11KL  
BF53-11KM BF104-11KS  
BF53-11KL BF104-11KM  
BF64-11KM BF104-11KL  
BF79-11KM BF164-11KM  
BF169-11KM  
BF187-11KM

**8" SWIRL  
GLASS VASE  
- CLEAR**



**PRODUCT DETAILS:**

Name	8" Swirl Glass Vase - Clear
Code	#29924
Unit Measure	4.5"W x 8"H
Unit Price	\$1.66
Case Pack	12
Case Price	\$19.99

**USED TO  
FULFILL:**  
BF30-11K

**8" GATHERING  
VASE - CLEAR**



**PRODUCT DETAILS:**

Name	8" Gathering Vase - Clear
Code	#29497
Unit Measure	8"H
Unit Price	\$1.83
Case Pack	9
Case Price	\$16.50

**USED TO FULFILL:**

BF25-11K	BF133-11KMC
BF94-11KM	BF165-11KM
BF116-11KS	BF166-11KM
BF116-11KM	BF168-11KM
BF116-11KL	
BF128-11KS	
BF128-11KM	
BF128-11KL	

**9" CLASSIC  
GARDEN VASE  
- CLEAR**



**PRODUCT DETAILS:**

Name	9" Classic Garden Vase - Clear*
Code	#92239
Unit Measure	9"H
Unit Price	\$2.15
Case Pack	12
Case Price	\$25.80

**USED TO  
FULFILL:**

BF40-11K
BF56-11KM
BF189-11KM

\*Palletized Glassware Only

**4" GLASS CUBE  
- CLEAR**



**PRODUCT DETAILS:**

Name	4" Glass Cube - Clear
Code	#29459B
Unit Measure	4"L x 4"W x 4"H
Unit Price	\$2.67
Case Pack	12
Case Price	\$32.00

**USED TO  
FULFILL:**

BF16-11K
BF60-11KM
BF73-11KM

**5" GLASS CUBE  
- CLEAR**



**PRODUCT DETAILS:**

Name	5" Glass Cube - Clear
Code	#29460B
Unit Measure	5"L x 5"W x 5"H
Unit Price	\$3.67
Case Pack	6
Case Price	\$22.00

**USED TO FULFILL:**

BF17-11K	BF103-11KM
BF90-11KS	BF127-11KM
BF90-11KM	BF130-11KS
BF90-11KL	BF130-11KL
BF93-11KS	BF130-11KL
BF93-11KM	BF167-11KM
BF93-11KL	BF174-11KM

**5.5" GLASS  
RECTANGLE VASE**



**PRODUCT DETAILS:**

Name	5.5" Glass Rectangle Vase
Code	#92446
Unit Measure	5.5" x 1.75" Opening
Unit Price	\$2.75
Case Pack	8
Case Price	\$22.00

**USED TO FULFILL:**

- BF8-11K
- BF15-11K
- BF54-11KM
- BF81-11K
- BF173-11KM

**6"H CLEAR GLASS  
CYLINDER VASE**



**PRODUCT DETAILS:**

Name	6"H Clear Glass Cylinder Vase
Code	#29614
Unit Measure	6" X 6"
Unit Price	\$4.00
Case Pack	8
Case Price	\$32.00

**USED TO FULFILL:**

- BF86-11KS
- BF86-11KM
- BF86-11KL
- BF97-11KS
- BF97-11KM
- BF97-11KL
- BF102-11KS
- BF102-11KM
- BF102-11KL
- BF171-11KM
- BF175-11KM
- BF176-11KM
- BF177-11KM
- BF185-11KM

**6.5" GLASS  
FLUTED VASE  
- PINK**



**PRODUCT DETAILS:**

Name	6.5" Glass Fluted Vase - Pink
Code	#29732
Unit Measure	6.5"H
Unit Price	\$1.25
Case Pack	16
Case Price	\$19.99

**USED TO FULFILL:**

- BF2-11K
- BF84-11KS
- BF84-11KM
- BF84-11KL
- BF107-11KS
- BF107-11KM
- BF107-11KL
- BF120-11KS
- BF120-11KM
- BF120-11KL
- BF142-11KM

**7" PURPLE  
PASSION VASE**



**PRODUCT DETAILS:**

Name	7" Purple Passion Vase
Code	#92159
Unit Measure	7"H
Unit Price	\$1.90
Case Pack	16
Case Price	\$30.40

**USED TO FULFILL:**

- BF18-11K
- BF85-11KS
- BF85-11KM
- BF85-11KL
- BF104-11KS
- BF104-11KP
- BF104-11KL
- BF104-11KSP
- BF104-11KMP
- BF104-11KLP
- BF115-11KS
- BF115-11KM
- BF115-11KL
- BF138-11KM
- BF144-11KM

**7”H FLOWER  
VASE GLASS  
4 ASSTD.**



**PRODUCT DETAILS:**

Name	7”H Flower Vase Glass - 4 Asstd.
Code	#97063
Unit Measure	7”H
Unit Price	\$1.88
Case Pack	16
Case Price	\$30.00

**USED TO  
FULFILL:**

- BF134-11KM
- BF134-11KM PK
- BF139-11KS
- BF139-11KM
- BF139-11KL
- BF151-11KM

**5” GLASS  
CUBE,  
3 ASSTD.**



**PRODUCT DETAILS:**

Name	5” Glass Cube - 3 Asstd.
Code	#92683
Unit Measure	5”L x 5”W x 5”H
Unit Price	\$2.77
Case Pack	9
Case Price	\$25.01

**USED TO  
FULFILL:**

- BF11-11K
- BF23-11K
- BF67-11KM

**9.5” GLASS  
GATHERING VASE,  
3 ASSTD.**



**PRODUCT DETAILS:**

Name	9.5” Glass Gathering Vase - 3 Asstd.
Code	#92684
Unit Measure	4.25”L x 4.25”W x 9.5”H
Unit Price	\$2.66
Case Pack	9
Case Price	\$23.99

**USED TO  
FULFILL:**

- BF20-11K
- BF24-11K
- BF43-11KM
- BF66-11KM

**8” SWIRL  
GLASS VASE,  
3 ASSTD.**



**PRODUCT DETAILS:**

Name	8” Swirl Glass Vase - 3 Asstd.
Code	#92685
Unit Measure	3.5”L x 3.5”W x 8”H
Unit Price	\$2.22
Case Pack	9
Case Price	\$19.99

**USED TO  
FULFILL:**

- BF6-11K
- BF37-11K
- BF113-11KS
- BF113-11KM
- BF113-11KL
- BF129-11KS
- BF129-11KM
- BF129-11KL
- BF143-11KMB

**8" RIBBED  
GINGER VASE**



**PRODUCT DETAILS:**

Name	8" Ribber Ginger Vase
Code	#92686
Unit Measure	8"H
Unit Price	\$3.75
Case Pack	9
Case Price	\$33.75

**USED TO  
FULFILL:**  
BF111-11KM

**9"H GATHERING  
CUBE VASE  
- RUBY**



**PRODUCT DETAILS:**

Name	9"H Gathering Cube Vase - Ruby
Code	#29738
Unit Measure	9"H
Unit Price	\$2.70
Case Pack	10
Case Price	\$27.00

**USED TO  
FULFILL:**  
BF110-11KM

**8" GATHERING  
VASE - BASIL**



**PRODUCT DETAILS:**

Name	8" Gathering Vase - Basil
Code	#29731
Unit Measure	8"H
Unit Price	\$2.33
Case Pack	9
Case Price	\$21.00

**USED TO  
FULFILL:**  
BF41-11K

**9.5" GLASS  
GATHERING VASE  
- COBALT**



**PRODUCT DETAILS:**

Name	9.5" Glass Gathering Vase - Cobalt
Code	#29739S
Unit Measure	9.5"H
Unit Price	\$3.00
Case Pack	8
Case Price	\$23.99

**USED TO  
FULFILL:**  
BF13-11K

**5" ROUND  
IRIDESCENT  
POT COVER,  
3 ASSTD.**



**PRODUCT DETAILS:**

Name	5" Round Iridescent Pot Cover - 3 Asstd.
Code	#64212
Unit Measure	5"W x 4.5"H
Unit Price	\$1.88
Case Pack	48
Case Price	\$90.24

**USED TO  
FULFILL:**  
BF19-11K  
BF32-11K  
BF61-11KM  
BF70-11KM

**8" WILLOW  
BASKET**



**PRODUCT DETAILS:**

Name	8" Willow Basket
Code	#92790
Unit Measure	8"H
Unit Price	\$2.33
Case Pack	2
Case Price	\$27.99

**USED TO  
FULFILL:**  
BF101-11K M

**6.5"H POT  
COVER  
- 4 ASSTD.**



**PRODUCT DETAILS:**

Name	6.5"H Pot Cover - 4 Asstd.
Code	#61071
Unit Measure	6.5"H
Unit Price	\$2.63
Case Pack	48
Case Price	\$126.24

**USED TO  
FULFILL:**  
BF154-11KM

**SPLITWOOD  
HANDLED  
BASKET -  
SMALL & LARGE**



**PRODUCT DETAILS:**

Name	Splitwood Handled Basket - Small & Large
Code	#28681
Unit Measure	9.5"L Small, 11.5"L Large
Unit Price	\$2.67
Case Pack	12
Case Price	\$32.04

**USED TO FULFILL:**  
BF9-11K      BF159-11KM  
BF33-11K      BF191-11KS  
BF48-11KS      BF191-11KM  
BF48-11KM  
BF48-11KL  
BF91-11KM  
BF108-11KM  
BF109-11KM  
BF137-11KM



**6" POT WILLOW  
TRAYS  
4 ASSTD.**



**PRODUCT DETAILS:**

Name	6" H Pot Willow Trays 4 Asstd.
Code	#62547
Unit Measure	6"H
Unit Price	\$2.81
Case Pack	4
Case Price	\$11.24

**USED TO  
FULFILL:**  
BF191-11KL

**5" PASTEL BUSHEL POT COVER, 3 ASSTD**



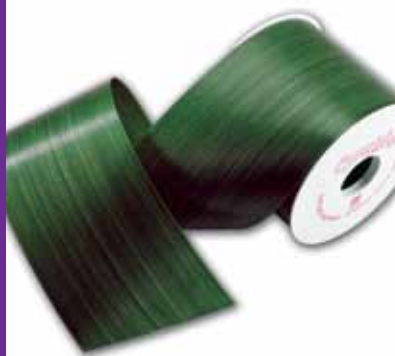
**PRODUCT DETAILS:**

Name	5" Pastel Bushel Pot Cover, 3 Asstd
Code	#64091
Unit Measure	4.75"L X 4.75"W X 3.75"H
Unit Price	\$1.88
Case Pack	60
Case Price	\$112.80

**USED TO FULFILL:**

- BF74-11KM
- BF119-11KS
- BF119-11KM
- BF119-11KL

**TI LEAF RIBBON**



**PRODUCT DETAILS:**

Name	Ti Leaf Ribbon
Code	#92716
Unit Measure	1 Roll
Unit Price	\$44.00
Case Pack	1
Case Price	\$44.00

**USED TO FULFILL:**

- BF8-11K
- BF15-11K
- BF17-11K
- BF86-11KS
- BF86-11KM
- BF86-11KL
- BF90-11KS
- BF90-11KM
- BF90-11KL
- BF93-11KS
- BF93-11KM
- BF93-11KL
- BF102-11KS
- BF102-11KM
- BF102-11KL
- BF127-11KM
- BF171-11KM
- BF176-11KM
- BF177-11KM

**8 OZ. HARRY LONDON CHOCOLATES**



**PRODUCT DETAILS:**

Name	8oz. Harry London Chocolate
Code	#28909
Unit Measure	6 9/16"W x 8 1/8"L x 1 1/2"H
Unit Price	\$6.17
Case Pack	12
Case Price	\$74.00

**USED TO FULFILL:**

- BF105-11KM

**14" H BROWN BEAR**



**PRODUCT DETAILS:**

Name	14" H Brown Bear
Code	#92638
Unit Measure	14" H
Unit Price	\$7.50
Case Pack	6
Case Price	\$44.99

**USED TO FULFILL:**

- BF106-11KM
- BF147-11KM BU HB
- BF147-11KM BU GW
- BF159-11KM

**BALLOON  
- ADMINISTRATIVE  
PROFESSIONALS  
DAY**



**PRODUCT DETAILS:**

Name	Balloon - Administrative Professionals Day
Code	#92616
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

**USED TO FULFILL:**  
BF147-11KM AD

**BALLOON  
- GET WELL**



**PRODUCT DETAILS:**

Name	Balloon - Get Well
Code	#92617
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

**USED TO FULFILL:**  
BF147-11KM GW  
BF147-11KM BU GW

**BALLOON  
- HAPPY  
BIRTHDAY**



**PRODUCT DETAILS:**

Name	Balloon - Happy Birthday
Code	#92602
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

**USED TO FULFILL:**  
BF147-11KM  
BF147-11KM BU HB

**BALLOON  
- SMILEY FACE**



**PRODUCT DETAILS:**

Name	Balloon - Smiley Face
Code	#92606
Unit Measure	18"H
Unit Price	\$0.87
Case Pack	25
Case Price	\$21.75

**USED TO FULFILL:**  
BF147-11KM JB