

August 2017

Workroom Manual

expressions of flowers®

ESSENTIALS



bloomnetSM

We are delighted to welcome you to the 2017 BloomNet Workroom Manual *expressions of flowers®- essentials.*

This Workroom Manual contains over 400 arrangements for holiday, everyday, roses, plants, tributes, and gift & gourmet to help build your retail sales and wire order volume through out the BloomNet network.

The *expressions of flowers® – essentials* collection was created with you, the traditional retail flower shop in mind, and offers a wide variety of merchandising opportunities for both holidays and everyday occasions. Each arrangement in the *expressions of flowers® – essentials* collection can be recreated with ease to assist your designer and ensure customer satisfaction. What's more, our expert design team utilized the most readily available fresh floral varieties and affordable containers, available through either Napco or your local wholesaler, to support the profitability of all BloomNet Florists!

Recipes & Pricing

Each arrangement contains an accurate color image, specific floral arrangement components and quantities in reference to construction materials needed to assist you in recreating each arrangement with ease. Pricing Instructions for calculating Suggested Retail Prices using industry standards & best practices is located on the back inside cover of this Workroom Manual.

Hard Goods

The back section of this Workroom Manual contains a detailed Hard Good Gallery with wholesale product information and the arrangement codes that each container is used to fulfill.

To apply your Napco purchases to your BloomNet Clearinghouse statement, simply email your Napco Order Confirmation to cs@napcoimports.com.

Resources

For your convenience, visit www.bloomlink.com for an electronic version of the following *expressions of flowers® – essentials* tools under the “Utilities” Tab on BloomLink:

- **Workroom Manual**– containing detailed recipe instructions and hard good details.
- **Product Detail Summary** – a simple to use Excel spreadsheet containing the arrangement product codes, names, dimensions, Suggested Retail Prices (SRP) and website product copy descriptions.
- **Image Gallery** – complete catalog of the *expressions of flowers® – essentials* images to use for your website and marketing campaigns!

Florist Quality Care Program

Be sure to review the BloomNet Florist Quality Care Program Manual with your staff which includes standards and guidelines for Sending & Receiving wire orders, as well as useful information for Care & Handling. Please remember to always follow industry “best practices” and recommendations for pricing and care & handling.

From all of us at BloomNet, we hope you enjoy the NEW *expressions of flowers® – essentials* collection and wish you continued success in building your florist to florist business through the BloomNet Network. Should you have any questions, please contact BloomNet Customer Service at 1-800-BloomNet (1-800-256-6663).

Pricing The floral industry uses many different pricing formulas to determine suggested retail pricing. The following mark-ups for wholesale fresh flowers, foliage, plants and hard goods were used to determine the retail costs and suggested retail pricing shown in this Workroom Manual:

Hard Goods	2.5x mark-up
Fresh Flowers, Foliage & Plants.....	3.5x mark-up
Labor	20% mark-up

Each independent professional retail florist has their own unique overhead, operating, and purchasing costs, therefore you should determine mark-ups based on formulas that best support your business practices and expected profit margins. The mark-up formula used in this Workroom Manual is just an example of one common method and is to be used only as a guide. Please be sure to include any additional charges (i.e. freight) where applicable.

To compute the grand total for each Workroom Manual recipe, simply follow the easy-to-use worksheet steps provided for you on each arrangement page.

Step A: Retail Hard Good Costs* = Total of all Hard Good Costs x 2.5

Step B: Retail Flower, Foliage & Plant Costs** = Total of all Flower, Foliage, and Plant Costs x 3.5

Step C: Retail Subtotal = Retail Hard Good Costs (A) + Retail Flower, Foliage & Plant Costs (B)

Labor*** = Retail Subtotal (C) x 20%

GRAND TOTAL = Add Retail Subtotal (C) + Labor

Suggested Retail Prices (SRP) shown in this Workbook Manual have been determined by rounding up the arrangement Grand Total amount to the next logical or “consumer friendly” Suggested Retail Price point (i.e. \$23.49 would be rounded up to \$24.99 SRP). *The Suggested Retail Prices shown are provided as a basic guide only.*

Important Notes

* Hard Good Costs may vary based on purchasing quantities and specific supplier purchasing requirements. Therefore, the suggested retail prices are provided as a basic guide only.

** Flower, Foliage and Plant Costs are affected by seasonal demand and regional weather conditions. Therefore, the suggested retail prices are provided as a basic guide only.

*** Labor percentages may vary based on a number of factors such as market demand, skill set/level of experience, etc. The suggested retail prices in this book are determined by adding a labor charge of 20%. Labor charges can often be higher when a greater level of difficulty is required, such as in some wedding or personal tribute arrangements.

TABLE OF CONTENTS

Arrangement Product Code	Arrangement Name	Page Number	Arrangement Product Code	Arrangement Name	Page Number
BF1-11K	Promise Of Spring	1	BF51-11KS	Citrus Surprise	26
BF2-11K	Sunny And Bright	1	BF52-11KM	European Garden Bouquet For Spring	26
BF3-11K	Thinking Of You	2	BF53-11KS/M/L	Today & Everyday	27
BF4-11K	You're The Best!	2	BF54-11KM	A Mother's Love	27
BF5-11K	Iris Medley	3	BF56-11KM	Blooms A Bounty	28
BF6-11K	Oh Happy Day!	3	BF57-11KS	Perfectly Pink	28
BF7-11K	Celebrate The Day	4	BF59-11KM	Harmony, Serenity & Style	29
BF8-11K	Birthday Brilliance	4	BF60-11KM	Autumn Surprise	29
BF9-11K	Happy Birthday Garden	5	BF61-11KM	Autumn European Garden	30
BF10-11K	Spice Of Life	5	BF62-11KM	Autumn Spice of Life	30
BF11-11K	Purple Passion	6	BF63-11KM	All Orange For You	31
BF12-11K	Tea & Roses	6	BF64-11KM	Autumn European Garden Bouquet	31
BF13-11K	Fields Of Sunshine	7	BF66-11KM	Winter European Garden Bouquet	32
BF14-11K	Classic Joy	7	BF67-11KM	Holiday Greetings	32
BF15-11K	Contemporary Expressions	8	BF68-11KM	Holiday Happiness	33
BF16-11K	Rich 'N Rosy	8	BF69-11KM	Naughty & Nice Bouquet	33
BF17-11K	Gerbera Party	9	BF70-11KM	European Garden Bouquet for Holiday	34
BF18-11K	Sunny Garden Brilliance	9	BF72-11KM	Sweetest Love Bouquet	34
BF19-11K	European Garden	10	BF73-11KM	Three's A Charm Bouquet	35
BF20-11K	You're In My Heart	10	BF74-11KM	A Bushel & A Peck Bouquet	35
BF21-11K	Mother's Day Garden	11	BF75-11KM	I Heart U Bouquet	36
BF22-11K	Let The Sunshine In	11	BF76-11KM	Hugs & Kisses Bouquet	36
BF23-11K	Joyful Blooms	12	BF77-11KM	A Little Bit Of Luck Bouquet	37
BF24-11K	Blooming Glory	12	BF78-11KM	Pastel Wishes	37
BF25-11K	Blooms Of Beauty	13	BF79-11KM	Have A Good Day Bouquet	38
BF26-11K	And Many More!	13	BF80-11K	Lily & Iris Surprise	38
BF27-11K	Warmest Wishes	14	BF81-11K	Home Is Where The Heart Is	39
BF28-11K	Garden Of Lavender Love	14	BF82-11KS/M/L	European Garden Bouquet	39
BF29-11K	Forever Well Wishes	15	BF84-11KS/M/L	Pink Petals Bouquet	40
BF30-11K	Daisy Delight	15	BF85-11KS/M/L	It's A Beautiful Day Bouquet	40
BF31-11K	A Day In The Sun	16	BF86-11KS/M/L	Lovely Lily & Rose Bouquet-	
BF32-11K	Serenity Garden	16		All White	41
BF33-11K	Garden Brilliance	17	BF87-11KS/M/L	Sunny & Smiling Bouquet	41
BF34-11K	Pastel Wishes	17	BF88-11KS/M/L	Classic Rose Bouquet In A Pitcher	42
BF35-11K	Country Sunshine	18	BF89-11KS/M/L	European Romance Bouquet	42
BF36-11K	Upsy-Daisy!	18	BF90-11KS/M/L	Lovely Lily & Rose Celebration	
BF37-11K	Cherished Moments	19		Bouquet	43
BF38-11K	Greeting The Day	19	BF91-11KS/M/L	Fresh Fall Daisy Basket	43
BF39-11K	Sweetest Honey	20	BF92-11KM/ED	Autumn Celebration Bouquet	
BF40-11K	Gentle Wishes	20		In A Pitcher	44
BF41-11K	Feelin' Good	21	BF93-11KS/M/L	Lovely Lily & Rose Bouquet For Fall	44
BF42-11K	Sunshine Garden	21	BF94-11KS/L	European Garden Bouquet For Fall	45
BF43-11KM	Blushing Love	22	BF95-11KM	Autumn Sophistication	45
BF44-11KM	Magical Moments	22	BF96-11KM	Autumn Celebration Cornucopia	46
BF45-11KS/L/D	Opulent Orchids	23	BF97-11KS/M/L	Lovely Lily & Rose Cube For Holiday	46
BF47-11KS/M/L	Plants-A-Plenty	23	BF98-11KM	Holiday Surprise	47
BF48-11KS/M	Bountiful European Dish Garden	24	BF99-11KM	Christmas Tradition Centerpiece	47
BF48-11KL/LL	Bountiful European Dish Garden	24	BF100-11KM	Winter Solstice Centerpiece	48
BF49-11KS/M/L	Classic Peace Lily	25	BF101-11KM	Holiday Happiness Basket	48
BF50-11KS	Classic Joy	25	BF102-11KS/M/L	Holiday Lily & Roses	49

TABLE OF CONTENTS

Arrangement Product Code	Arrangement Name	Page Number	Arrangement Product Code	Arrangement Name	Page Number
BF103-11KM	Lovely Lily & Pink Rose Cube	49	BF147-11KM HB	Sunny & Bright Birthday Wishes	73
BF104-11KS/M/L	My Rosy Valentine	50	BF147-11KM BU HB	Cuddle Up & Celebrate	74
BF104-11KSP/MP/LP	My Rosy Valentine	50	BF147-11KM BU GW	Cuddle Up & Get Well	74
BF105-11KM	8 Oz. Box Of Assorted Chocolates	51	BF151-11KM	Sunrise In The Tropics	75
BF106-11KM	Add On Bear	51	BF152-11KM	Pink Mini Rose Plant For Mom	75
BF107-11KS/M/L	Pink Delight Bouquet	52	BF153-11KM	Abundant Azalea	76
BF108-11KM	Bearing My Heart	52	BF154-11KM	Pink Hydrangea Plant	76
BF109-11KM	Basket Of Love	53	BF155-11KM	Vibrant Violets	77
BF110-11KM	Elegant Rose Wishes	53	BF156-11KM	Opulent Orchid For Mom	77
BF111-11KM	Ever-Budding Romance	54	BF159-11KM	Beary Happy Birthday	78
BF112-11KS/L/BV	Classic Bud Vase Roses	54	BF160-11KM	My Favorite Kitty	78
BF113-11KS/M/L	Multi-Color Tulip Bouquet	55	BF162-11KM	A Day At The Beach	79
BF114-11KS/M/L	Elegance Bouquet	55	BF163-11KM	American Gypsy Garden	79
BF115-11KS/M/L	Lovely Lavender Bouquet	56	BF164-11KM	Garden Club Celebration	80
BF116-11KS/M/L	You're In My Heart	56	BF165-11KM	New Victorian Romance	80
BF117-11KL	Blooms A Beauty	57	BF166-11KM	Rural Route Bouquet	81
BF118-11KS/M	Contemporary Carnations Bud Vase	57	BF167-11KM	Sunflower Surprise	81
BF119-11KS/M/L	A Few Of My Favorite Things Basket	58	BF168-11KM	Remarkable Roses Good Wishes	82
BF120-11KS/M/L	Rose Garden Bouquet	58	BF169-11KM	Daisy A Day Bouquet	82
BF121-11KM	Spring Fling	59	BF170-11KM	Peaceful Wishes	83
BF123-11KM	Brilliance Bouquet	59	BF171-11KM	Garden Bouquet	83
BF126-11KS/L	Bountiful Impressions	60	BF172-11KM	Just Because	84
BF127-11KM	Lovely Lily & Rose Romance Cube	60	BF173-11KM	Pink N' Pretty Bouquet	84
BF128-11KS/M/L	European Garden For Mom	61	BF174-11KM	Just Rewards!	85
BF129-11KS/M/L	Enchanting Moments Bouquet	61	BF175-11KM	Tangerine Tango Surprise	85
BF130-11KS/M/L	Pink Rose & Lily Cube Bouquet	62	BF176-11KM	Loving Lilies & Roses	86
BF132-11KM	Classic Multi-Colored Roses		BF177-11KM	Simply Sophisticated Bouquet	86
	In A Pitcher	62	BF178-11KM	Simply Lily-White	87
BF133-11KM	Pink Petals Bouquet In A Pitcher	63	BF179-11KM	Simply Lily-Pink	87
BF133-11KMC	Pink Petals Bouquet	63	BF180-11KM	Simply Lily-Yellow	88
BF134-11KM	Everyday Elegance Bouquet - Green	64	BF181-11KM	Topiary Greetings	88
BF 134-11KM PK	Everyday Elegance Bouquet - Pink	64	BF182-11KM	My Sunny Daisy Bouquet	89
BF135-11KM	My Mom's Garden	65	BF183-11KM	Spring Splendor	89
BF136-11KM	Classic Easter Centerpiece	65	BF185-11KM	Full of Love Bouquet	90
BF137-11KM	Daisy A Day Easter Basket	66	BF186-11KM	Gerberas Galore	90
BF138-11KM	Gerbera Wishes	66	BF187-11KM	Peruvian Lily Rainbow Bouquet	91
BF139-11KS/M/L	Mother's Day Rose Garden	67	BF188-11KS/M/L	Classic Yellow Mache Basket-Medium	91
BF140-11KM	Soft Sojourn	67	BF189-11KM	Loving Lilies-White	92
BF141-11KM	Greeting The Day!	68	BF190-11KS/M/L	White Standing Spray-Medium	92
BF142-11KM	Ruby Array	68	BF191-11KS/M/L	Classic Sympathy Basket	
BF143-11KM	Precious Pink Bouquet	69		Arrangement	93
BF144-11KM	Simple Sophisticated Bouquet	69	BF192-11KM	Multi-Color Standing Sympathy	
BF145-11KM	My Cup Runneth Over	70		Wreath	93
BF145-11KMD	My Cup Runneth Over For Mom	70	BF193-11KL	Cremation/Memorial Floral Wreath	93
BF146-11KM	My Dad's Garden	71	BF194-11KS/M/L	Classic Fireside Basket-Medium	94
BF147-11KM ED	Sunny & Bright Wishes	71	BF196-11KM	Happy Halloween Bouquet	95
BF147-11KM JB	Sunny & Bright Just Because	72	BF197-11KS/M/L	Classic Table Centerpiece	95
BF147-11KM GW	Sunny & Bright Get Well Wishes	72	BF199-11KS/M/L	Autumn's Jewels	96
BF147-11KM AD	Sunny & Bright Administrative		BF200-11KM	Fall Harvest	96
	Professionals Day	73	BF201-11KS/M/L	Traditional Holiday Centerpiece	97

TABLE OF CONTENTS

Arrangement Product Code	Arrangement Name	Page Number	Arrangement Product Code	Arrangement Name	Page Number
BF202-11KS/M/L	Holiday Celebration Bouquet	97	BF253-11KS/M/L	Loving Lavender Wishes	122
BF203-11KS/M/L	Holiday Greetings Basket	98	BF254-11KS/M/L	For All She Does Bouquet	123
BF204-11KM	Shimmering Bright Holiday Wishes	98	BF255-11KMR	Simply Devine Bouquet	123
BF205-11KM	Christmas Cheer	99	BF256-11KS/M/L	Sunflower Melody	124
BF206-11KM	Holiday Sophistication Bouquet	99	BF257-11KS/M/L	Sugar & Sweet Bouquet	124
BF207-11KM	Standing Cross-White	100	BF258-11KS/L	Cheery & Bright Hand-Tied Bouquet	125
BF208-11KM	Standing Spray-Red	100	BF259-11KS/L	Sweetest Wishes Hand-Tied Bouquet	125
BF209-11KM	Basket Full Of Holiday Cheer	101	BF260-11KS/L	I Love You Hand-Tied Bouquet	126
BF210-11KM	Salute To The Red, White, & Blue Basket	101	BF261-11KS/L	Thinking of You Hand-Tied Bouquet	126
BF211-11KM	Peaceful Wishes Basket	102	BF262-11KS/M/L	Citrus Splendor	127
BF212-11KM	Thinking Of You Basket	102	BF263-11KS/M/L	Orange You Happy!	127
BF213-11KM	Eternal Embrace	103	BF264-11KS/M/L	Ruby Romance	128
BF214-11KM	Brightest Memories	103	BF265-11KS/L	Succulent Garden	128
BF215-11KM	Baby Girl Bouquet	104	BF266-11KM	Blue Hydrangea Plant	129
BF216-11KM	Baby Boy Bouquet	104	BF267-11KM	Purple Hydrangea Plant	129
BF217-11KM	Oh Baby Bouquet	105	BF268-11KMO	Kalanchoe Plant – Orange	130
BF218-11KM	Baby's First Bouquet- Girl	105	BF268-11KMY	Kalanchoe Plant – Yellow	130
BF219-11KM	Baby's First Bouquet- Boy	106	BF268-11KMP	Kalanchoe Plant – Pink	130
BF220-11KM	Enchanted Love Bouquet	106	BF269-11KS/L	European Dish Garden	130
BF221-11KM	Sorbet Surprise	107	BF270-11KM	Pretty-as-a-Pumpkin	131
BF222-11KM	Tropical Sophistication	107	BF271-11KS/M/L	Thanks for Giving Pumpkin	131
BF224-11KS/M/L	Best Wishes Bouquet	108	BF272-11KMP	Daisy Pumpkin Patch	132
BF225-11KM	Pink & Pretty Bouquet	108	BF273-11KS/M/L	Having A Fiesta Bouquet - Fall	132
BF227-11KM	Here's To The Red, White, & Blue	109	BF274-11KS/L	Fresh Harvest Cornucopia	133
BF228-11KM	Bobo Party Time Clown	110	BF275-11KS/M/L	Thanksgiving Moments Centerpiece	133
BF229-11KS/M/L	Assorted Roses - Pastel	110	BF276-11KM	Send With Love	134
BF230-11KS/M/L	Assorted Roses - Bright	111	BF277-11KM	Bushel of Blooms Basket	134
BF231-11KM/BNDL	1 Dozen Roses - Red	111	BF278-11KM	Fall Mum Plant in Woodchip Planter	135
BF232-11KM	1 1/2 Dozen Roses - Red	112	BF279-11KM	Sunflower Celebration	135
BF233-11KM	2 Dozen Roses - Red	112	BF280-11KM	My Sunflower Garden	136
BF234-11KM	3 Dozen Roses - Red	113	BF281-11KM	Pretty Backyard Bouquet - Fall	136
BF235-11KS/M/L	Sweetest Rose Bouquet - Pink	113	BF282-11KM	Harvest Bubble Bowl	137
BF236-11KS/M/L	Yellow & Orange Rose Bouquet	114	BF283-11KS/M/L	Cheery Harvest Wishes	137
BF237-11KS/M/L	Purple & Orange Rose Bouquet	114	BF284-11KS/M/L	Shimmering Bright Holiday Gift Box	138
BF238-11KS/M/L	Purple Rose Bouquet	115	BF285-11KS/M/L	Red & Green Christmas Centerpiece	138
BF239-11KS/M/L	Yellow Rose Bouquet	115	BF286-11KS/M/L	White Magnolia	
BF240-11KS/M/L	Hot Pink Rose Bouquet	116		Christmas Centerpiece	139
BF241-11KS/M/L	White Rose Bouquet	116	BF287-11KM	Merry Christmas Centerpiece	139
BF242-11KS/M/L	With Love Bouquet	117	BF288-11KM	Holiday Flower Present	140
BF243-11KM	Rosy Reflection	117	BF289-11KM	Bushel Full of Holiday Cheer	140
BF244-11KS/M/L	Her Perfect Day Bouquet	118	BF290-11KM	Peppermint Holiday Surprise	141
BF245-11KS/M/L	My Sweetest Valentine Bouquet	118	BF291-11KM	Holly Jolly Wishes	141
BF246-11KS/M/L	Valentine's Day Basket	119	BF291-11KMP	Christmas Poinsettia Surprise	142
BF247-11KM	Valentine's Day Surprise	119	BF292-11KS/M/L	Winter Wonderland Bouquet	142
BF248-11KM	Citrus Delight	120	BF293-11KM	Merry Christmas Wishes Bouquet	143
BF249-11KM	Sweetest Things Bouquet	120	BF294-11KS/L	Holiday Tulip Surprise	143
BF250-11KM	My Purple Posey	121	BF295-11KM	Holiday Mint Julep	144
BF251-11KSR/MR/LR	Pink Rose Bouquet	121	BF296-11KS/M/L	Our Valentine's Romance	145
BF252-11KM	Sweetest Surprise	122	BF297-11KS/M/L	All My Love	145
			BF298-11KS/M/L	Romance Wishes	146

TABLE OF CONTENTS

Arrangement Product Code	Arrangement Name	Page Number	Arrangement Product Code	Arrangement Name	Page Number
BF299-11KS/M/L	Sweetest Kiss	146	BF344-11KM/KMP	Pumpkin Surprise	167
BF300-11KS/M/L	Rose & Lily Romance	147	BF345-11KS/KM/KL	Harvest Pumpkin	167
BF301-11KS/M/L	Love's Promise	147	BF346-11KM	Daisy Pumpkin Patch	168
BF302-11KS/M/L	Forever Yours	148	BF347-11KM	Full of Fun Harvest Basket	168
BF304-11KS/M/L	Sweetest Memories	148	BF347-11KMP	Fall Daisy Bushel Basket	169
BF304-11KMLB	Love Bug W/ Pic	149	BF348-11KM/KMP	Fresh Trick & Treat Bouquet	169
BF304-11KM	Love Bug	149	BF349-11KM	Nature's Bounty - Fall	170
BF305-11KM	Elegance & Romance	149	BF350-11KM/KMP	Plum Harvest Centerpiece	170
BF306-11KMP	Bushel Full of Love	150	BF351-11KM/KMC	With Many Thanks Centerpiece	171
BF309-11KS/M/L	Sending Smiles Bouquet	150	BF352-11KS/KL	With Many Thanks Cornucopia	171
BF311-11KS/M/L	Purple Perfection	151	BF353-11KM	Bronze Mum Bushel Basket	172
BF312-11KM	Mint Julep Surprise	151	BF354-11KM	Falling For You	172
BF313-11KM	Charming & Sweet Bouquet	152	BF355-11KM	Sweet Harvest Treats	173
BF314-11KM	Just Because You're You	152	BF356-11KSKM/KL	Harvest Peruvian Lily Bouquet	173
BF317-11KS/M/L	Sunflower Delight	153	BF357-11KS/KM/KL	Harvest Time Centerpiece	174
BF318-11KMP	Let's Celebrate	153	BF358-11KMP	Sustainable Nature Mason Jar	174
BF319-11KS/M/L	Garden Gate Bouquet	154	BF359-11KS/KM/KL	Holiday Rose, Lily & Holly Celebration	175
BF320-11KMNG	Just Duckie	154	BF360-11KS/KM/KL	Shimmering Snowflake Surprise	175
BF322-11KM	Spring Tulip Surprise	155	BF361-11KS/KM/KL	Shimmering Snowflake Centerpiece	176
BF323-11KM	Sorbet Blooms	155	BF362-11KS/KL	Holiday Sleigh Surprise	176
BF324-11KM	Cheery Well Wishes	156	BF362-11KMG	Beary Treats & More Sleigh	177
BF325-11KS/L	Small Open Heart Standing Spray - All White	156	BF363-11KM	Jolly Holiday Wishes	177
BF325-11KSP	Small Open Heart Tabletop Wreath w/ Remembered Plaque - All White	157	BF364-11KS/KM/KL	Dazzling Holiday Rose & Lilies Bouquet	178
BF326-11KS/L	Small Open Round Standing Spray - All White	157	BF365-11KM	Holiday Poinsettia Basket	178
BF326-11KSP	Small Open Round Tabletop Wreath w/ Remembered Plaque - All White	158	BF366-11KM	Cardinal Bird's Nest	179
BF327-11KM	Classic Fireside Sympathy Basket - All White	158	BF367-11KM	Snowman Holiday Surprise	179
BF328-11KM	Half Casket Spray - All White	159	BF368-11KS/KM/KL	Peppermint Bouquet	180
BF329-11KS/M/L	Tribute Mixed Vase Arrangement - All White	159	BF369-11KM	Santa's Surprise	180
BF330-11KS/M/L	Tribute Mixed Vase Arrangement - Bright	160	BF370-11KM	Christmas Tree Celebration	181
BF331-11KM	Praying Angel Basket	160	BF371-11KM	Shiny Bright Holiday Wishes	181
BF332-11KS/M/L	Shimmering Love For Mom	161	BF372-11KM	Winter Forest Splendor	182
BF333-11KS/M/L	She Is Love Bouquet	161	BF373-11KS/KM/KL	Nature's Holiday Centerpiece	182
BF334-11KS/M/L	Garden Joy Bouquet	162	BF374-11KM/KMC	Bright Holiday Wishes Centerpiece	183
BF335-11KM	Mom's Mint Julep	162	BF375-11KM	Flower Fields Mason Jar	184
BF336-11KS/M/L	Hand Selected Bouquet For Mom	163	BF376-11KS/KM/KL	Pink Perfection Bouquet	184
BF337-11KS/M/L	Delightful Blooms Bouquet	163	BF377-11KS/KM/KL	Daisy & Rose Delight	185
BF338-11KS/M/L	Pink Rose Petal & Lily Surprise	164	BF378-11KS/KM/KL	Perfect in Pastel Bouquet	185
BF339-11KMP	She's Dazzling Bouquet W/ Pic	164	BF380-11KM	You Lift My Heart Bouquet	186
BF339-11KM	She's Dazzling Bouquet	164	BF381-11KS/KL	My Shimmering Heart Bouquet	186
BF340-11KM	Shimmering Celebration	165	BF381-11KMP	My Shimmering Heart Planter	187
BF341-11KM	Shimmering Romance	165	BF382-11KM	Cup of Love Bouquet	187
BF342-11KM	Shimmering Spring Surprise	166	BF383-11KS/KM/KL	Make Me Blush Bouquet	188
BF343-11KM	Easter Celebration	166	BF384-11KS/KM/KL	Red Rapture Bouquet	188
			BF385-11KS/KM/KL	Say It With Love Bouquet	189
			BF385-11KMBNDL	Say It With Love Bundle	189
			BF386-11KS/KM/KL	Sweet Nothings Bouquet	190
			BF387-11KM	Rose & Alstroemeria Romance Bouquet	190
			BF388-11KS/KM/KL	Raspberry Red Kisses Bouquet	191

TABLE OF CONTENTS

Arrangement Product Code	Arrangement Name	Page Number	Arrangement Product Code	Arrangement Name	Page Number
BF389-11KS/KM/KL	My Amour Bouquet	191	BF434-11KS/KM/KL	Holiday Celebration Ornament	215
BF390-11KM	Fresh As A Daisy Bouquet	192	BF435-11KS/KM/KL	Peppermint Twist Bouquet	216
BF391-11KM	For All You Do Teacup Bouquet	192	BF436-11KM	Bright & Cheerful Holiday Wishes Bouquet	216
BF392-11KS/KL	My Favorite Easter Basket	193	BF437-11KM	Forest Christmas Tree Celebration	217
BF393-11KM	Happy Easter Centerpiece	193	BF438-11KM	Christmas Country Celebration	217
BF394-11KS/KL	Daisy Sunshine Bouquet	194	BF438-11KMP	Traditional Holiday Poinsettia	218
BF395-11KS/KM/KL	Perfectly Purple Bouquet	194	BF439-11KM/KL	Home for the Holidays Centerpiece	218
BF396-11KM	It's A Daisy Day Bouquet	195	BF440-11KM	Cardinal Holiday Celebration	219
BF397-11KM	Cheery Easter Bouquet	195	BF441-11KS/KL	Holiday Joy Bouquet	219
BF398-11KM	Easter Basket Surprise	196	BF442-11KM	Gold & Glitter Bouquet	220
BF399-11KS/KM/KL	Rose & Hydrangea Garden Bouquet	196	BF443-11KM	Holiday Rose & Glitter Bouquet	220
BF399-11KMP/KP	Hydrangea Plant Garden	197	BF444-11KM	Cinnamon Cheer Bouquet	221
BF400-11KM	My Valentine Rose Planter	197	BF445-11KM	Holiday Memories Bouquet	221
BF401-11KM	Fresh As Lavender Tea Cup Bouquet	198	BF446-11KM	Crimson Christmas Bouquet	222
BF402-11KS/KL	Springtime Jubilee Bouquet	198	BF500-11KM	Forever Romance Bouquet	223
BF403-11KM	Garden Ivy Vine Basket	199	BF501-11KM	Our Blushing Love Bouquet	223
BF404-11KS/KM/KL	Delightfully Fresh Bouquet	199	BF502-11KM	Radiant Red Romance Bouquet	224
BF405-11KS/KM/KL	Pearlized Perfection Bouquet	200	BF503-11KM	My Heart Throb Bouquet	224
BF406-11KM	Daisy Days of Summer Bouquet	200	BF504-11KMR	Sweetest Medley Bouquet	225
BF407-11KM	Cup of Sunshine Bouquet	201	BF505-11KM	Elegant Love Bouquet	225
BF408-11KM	Flowers & Garden Bouquet	201	BF506-11KM	Glitter and Glam	226
BF409-11KM	Sunny Day Dream Bouquet	202	BF507-11KM	Farm Fresh Spring Bouquet	226
BF410-11KM	Sunflower Fresh Field Bouquet	202	BF508-11KM	Basket of Easter Joy	227
BF411-11KM	It's A Fine Day Bouquet	203	BF509-11KMP	Thankful for Mom Bouquet	227
BF412-11KS/KM/KL	Pink Perfection Bouquet	203	BF510-11KM	Rainbow Wishes Bouquet	228
BF413-11KS/KM/KL	Perfect In Pastel Bouquet	204	BF511-11KMD	Happy Birthday Wishes	228
BF414-11KM	Blooming Garden Bouquet	204	BF512-11KMD	Smiles All Around	229
BF415-11KM	Rose & Alstroemeria Blush Bouquet	205	BF513-11KM	Plant Perfection	229
BF416-11KM	Sophisticated Rose & Stargazer Bouquet	205	BF514-11KM	Sweetest Emotion	230
BF417-11KM	Harvest Woodland Wishes	206	BF515-11KM	Vibrant Beauty Bouquet	230
BF417-11KP	Woodland Bromeliad Plant	206	BF516-11KM	American Glory Bouquet	231
BF418-11KM	Nature's Splendor Bouquet	207	BF517-11KM	Feels Like Home Bouquet	231
BF418-11KMB	Nature's Splendor Basket	207	BF518-11KM	You're Always On My Mind Bouquet	232
BF419-11KS/KM/KL	Fall Abundance Centerpiece	208	BF519-11KM	Summer Breeze Bouquet	232
BF420-11KM	Harvest Bounty Bouquet	208	BF520-11KS/KM/KL	Harvest Pumpkin	233
BF421-11KM	Harvest Vine Basket	209	BF521-11KS/KM/KL	Plentiful Thanks	233
BF422-11KM	Fall Abundance Bouquet	209	BF522-11KS/KL	Floral Artisan Bouquet	234
BF422-11KP	Gold Shimmer Holiday Poinsettia	210	BF525-11KM	Autumn's Bounty Bouquet	234
BF423-11KS/KM/KL	Simple Delights Bouquet	210	BF526-11KM	Shimmering Harvest Bouquet	235
BF424-11KM	Bronze Harvest Bouquet	211	BF528-11KS/KL	Sunburst of Blossoms Bouquet	235
BF425-11KP	Fresh Harvest Basket	211	BF529-11KM	Nature's Radiance Bouquet	236
BF426-11KM	Sunflower Abundance Bouquet	212	BF531-11KS/KM/KL	Fiery Fall Bouquet	236
BF427-11KMP	Country Pumpkin Daisy Delight	212	BF532-11KS/KL	Fiery Fall Centerpiece	237
BF428-11KM/MP	Pumpkin Treat Bouquet	213	BF533-11KS/KM	Holiday Plaid Celebration	237
BF429-11KS/KM/KL	Thanksgiving Pumpkin Celebration	213	BF534-11KM	Joyful Wishes Bouquet	238
BF430-11KM	Holiday Rose Shimmer Bouquet	214	BF535-11KS/KL	Holiday Celebration Flower Tree	238
BF431-11KS/KM/KL	Peppermint Swirl Bouquet	214	BF536-11KS/KL	Berry Wonderful Holiday Centerpiece	239
BF433-11KM	Snowman Greetings Bouquet	215	BF537-11KM	Snowman Celebration	239

TABLE OF CONTENTS

Arrangement Product Code	Arrangement Name	Page Number	Arrangement Product Code	Arrangement Name	Page Number
BF539-11KS/KL	Contemporary Christmas	240	BF576-11KM	Blushing Blooms	256
BF540-11KM	Merry Cardinal Christmas	240	BF577-11KM	Springtime Delight	257
BF542-11KM	Shining Snowflake Surprise	241	BF578-11KM	Summer Solstice	257
BF543-11KM	Shimmering Winter Celebration	241	BF579-11KM/BF	Daisy Garden in Blue Mason Jar	258
BF544-11KS/KL	Holiday Sleigh Ride Celebration	242	BF580-11KM	Sophisticated Romance Bouquet	258
BF544-11KMB	Have A Beary Merry Christmas	242	BF581-11KM	Harvest Bouquet in Mason Jar	259
BF546-11KM	Holiday Swirl Celebration	243	BF581-11KM V	Harvest Bouquet in 6"H Gathering Vase	259
BF547-11KM	Holiday Cardinal Garden Surprise	243	BF582-11KS/L	Fall Gathering Centerpiece	259
BF550-11KS/L	Be Mine Bouquet	244	BF583-11KS/L	Fall Gathering Basket	260
BF551-11KS/L	Elegant Rose Romance	244	BF584-11KS/M/L	Fall Gathering Bouquet	260
BF552-11KM	Love You More Bouquet	245	BF585-11KM	Fall Splendor Bouquet in Copper Tin	261
BF553-11KM	Rose & Lily Romance Bouquet	245	BF586-11KS/M/L	Fall Sunflower Brilliance Bouquet	261
BF554-11KM	Charming Wishes Bouquet	246	BF587-11KS/M/L	Harvest Pumpkin Celebration	262
BF555-11KS/M/L	Pure Production	246	BF588-11KM	Holiday Ornament Celebration	262
BF557-11KS/L	Sweet Love Bouquet	247	BF589-11KS/L	Holly-day Sleigh	263
BF558-11KS/L	Our Radiant Romance	247	BF590-11KS/L	Home For The Holidays Bouquet	263
BF559-11KM	Tulip Celebration in Mason Jar	248	BF591-11KM	Shiny & Bright Holiday Wishes Bouquet	264
BF560-11KM	Fresh & Flirty	248	BF591-11KM/V	Shiny & Bright Holiday Wishes Bouquet in 6"H Gathering Vase	264
BF561-11KS/L	Spring Blossoms Bouquet	249	BF592-11KS/L	Holiday Traditions Flower Tree	264
BF562-11KS/L	Spring Blossoms Centerpiece	249	BF593-11KM	Jolly Holiday Wishes Bouquet	265
BF563-11KS/L	Spring Blossoms Basket	250	BF594-11KS/L	Holiday Joy Basket	265
BF564-11KM	Spring Tulip Garden	250	BF595-11KS/L	Holiday Joy Centerpiece	266
BF565-11KM	Spring Splendor	251	BF596-11KS/M/L	Holiday Joy Bouquet	266
BF566-11KS/L	Butterfly Garden Watering Can	251	BF627-11KM	Bold and Beautiful Cube	267
BF567-11KM	Lavender Elegance	252	BF628-11KM	Magnificent Blooms Cube	267
BF568-11KM	Sunflower Celebration	252	BF624-11KS/L	Sunshine Bouquet	268
BF569-11KM	Fiesta Time	253	BF625-11KM	Sunshine Basket	268
BF570-11KM	Artisan Spring Blossoms	253	2230	All Fruit Basket	269
BF571-11KM	Pretty As A Poise Bouquet	254	5380	Fruit & Gourmet Basket	269
BF572-11KM	Cherished Memories Garden	254	5381	Fruits, Sweets and Treats Basket	270
BF573-11KM	Sunrise Surprise	255	5382	Gourmet Basket	270
BF574-11KM	Treasured Blooms	255	BN93559-11KM	Super Sweet Snack Gift Basket	271
BF575-11KM	Jardiner Garden	256			

BF1-11K**Promise of Spring****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31975 - 4"H Flower Power Cache Small - Yellow _____
- 1 Napco 92851 - Bird Pick _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Daisy Pom - Yellow _____
 - 4 stems Tulip - White _____
 - 2 stems Monte Casino - Purple _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 2 stems Leather Leaf _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF2-11K**Sunny and Bright****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_29732 - 6.5"H Fluted Vase - Pink _____
- 1/2 Napco 92887 #9 Breeze, Fruit Punch Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Miniature Carnation - Pink _____
 - 3 stems Asiatic Lily - Yellow _____
 - 2 stems Daisy Pom - White _____

- FOLIAGE:**
- 2 stems Salal Tips _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF3-11K

Thinking of You

**SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Iris - Purple _____
 - 3 stems Carnation - Pink _____
 - 3 stems Viking Pom _____
 - 2 stems Miniature Carnation - Hot Pink _____

- FOLIAGE:**
- 4 stems Leather Leaf _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 11"

BF4-11K

You're the Best!

**SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 31975 - 4"H Flower Power Cache _____
- Small - Pink _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Cushion Pom - White _____
 - 5 stems Tulip - Pink _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 2 stems Leather Leaf _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF5-11K
Iris Medley



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638 - 7.75"H Flower Power Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Iris - Purple _____
 - 3 stems Gerbera - Orange/Coral _____
 - 3 stems Carnation - Green _____

- FOLIAGE:**
- 2 stems Fatsia Leaf _____
 - 1 stem Salal Tip _____
 - 3 stems Lily Grass _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 27", Length 13"

BF6-11K
Oh Happy Day!



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 8"H Swirl Glass Vase - Purple _____
- 1 Napco 92887 - #9 Breeze, Fruit Punch Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera - Yellow _____
 - 5 stems Tulip - Purple _____
 - 3 stems Cushion Pom - Green _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF7-11K**Celebrate the Day****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Pink

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Yellow
 - 5 stems Roses - Hot Pink

- FOLIAGE:**
- 2 stems Salal Tip

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 13", Length 10"

BF8-11K**Birthday Brilliance****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92446 - 6"H Glass Rectangle Vase - Clear

- 1 Napco 92716 - Ti Leaf Ribbon

- 2 Natural Raffia

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Sunflower - Medium
 - 2 stems Heather
 - 2 stems Button Pom - Green
 - 2 stems Spray Roses - Orange

- FOLIAGE:**
- 2 stems Salal Tip

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 12"

BF9-11K**Happy Birthday Garden****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_139969 9.5"L Splitwood Handled Basket - Small _____
- 1 Napco 92851 - Bird Pick _____
- 1/2 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera - Red _____
 - 2 stems Statice - Purple _____
 - 2 stems Daisy Pom - Lavender _____
 - 4 stems Tulip - Yellow _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 13"

BF10-11K**Spice of Life****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638 - 7.75"H Flower Power Vase - Orange _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Hot Pink _____
 - 3 stems Liatris - Purple _____
 - 2 stems Asiatic Lily - Orange _____
 - 2 stems Button Pom - Yellow _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF11-11K
Purple Passion



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" Glass Cube - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Spider Mum - Green _____
 - 3 stems Stock - Purple _____
 - 3 stems Roses - Lavender _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF12-11K
Tea & Roses



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28073 - 3.25"H Flower Power Tea Cup and Saucer - Green _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - Green _____
 - 2 stems Daisy Pom - Yellow _____
 - 1 stem Monte Casino - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF13-11K
Fields of Sunshine



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 9.5"H Glass Gathering Vase - Cobalt _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Roses - White _____
 - 2 stems Daisy Pom - Pink _____
 - 3 stems Asiatic Lily - Yellow _____
 - 3 stems Delphenium - Bella Donna _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 20", Length 12"

BF14-11K
Classic Joy



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco - 27417 - 4"H Blue & White Square Planter _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Snapdragon - White _____
 - 2 stems Gerbera - White _____
 - 3 stems Roses - Yellow _____
 - 2 stems Carnation - Green _____
 - 2 stems Button Pom - Yellow _____
 - 1 stem Statice - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 12"

BF15-11K**Contemporary Expressions****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92446 - 6"H Rectangle Vase - Clear _____
- 1 Napco 92716 - Ti Leaf Ribbon _____
- 3 Oasis Floral Green Builion Wire #2620 - Apple Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Trachelium - Green _____
 - 3 stems Liathrus - Purple _____
 - 5 stems Tulip - Yellow _____
 - 2 stems Spray Roses - Orange _____

- FOLIAGE:**
- 1 stem Salal _____
 - 2 stems Fatsia Leaf _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 14"

BF16-11K**Rich 'n Rosy****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 4" Clear Glass Cube - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Coral/Orange _____
 - 2 stems Roses - Hot Pink _____
 - 2 stems Carnation - Hot Pink _____
 - 2 stems Gypsophillia _____

- FOLIAGE:**
- 1 stem Italian Ruskus _____
 - 1 stem Curly Willow _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 7"

BF17-11K
Gerbera Party



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube - Clear _____
- .5 Napco 92716 - Ti Leaf Ribbon _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Yellow _____
 - 3 stems Roses - Red _____
 - 3 stems Alstroemeria - Purple _____

- FOLIAGE:**
- 5 stems Lily Grass _____
 - 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF18-11K
Sunny Garden Brilliance



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_155060 - 7"H Passion Vase - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 8 stems Viking Mums - Yellow _____
 - 5 stems Iris - Purple _____
 - 4 stems Solidago - Yellow _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 10"

BF19-11K**European Garden****SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 77514 - 5"H Round Iridescent Potcover - Green _____
- 3 Natural Raffia _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 8 stems Roses - Jade _____
 - 5 stems Hypericum - Brown _____
 - 2 stems Button Pom - Green _____

- FOLIAGE:**
- 10 stems Galax Leaves _____
 - 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 11"

BF20-11K**You're In My Heart****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 9.5"H Glass Gathering Vase - Pink _____
- 1/2 Offray 2394501 - Wamita Fushia #100 Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 2 stems Alstroemeria - White _____
 - 3 stems Spray Roses - Hot Pink _____
 - 3 stems Asiatic Lily - Pink _____

- FOLIAGE:**
- 3 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 20", Length 13"

BF21-11K**Mother's Day Garden****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache
Medium - Pink _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Roses - Pink _____
- 2 stems Stargazer Lily - White _____
- 3 stems Tulip - Pink _____
- 2 stems Heather _____

FOLIAGE:

- 2 stems Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 13", Length 11"

BF22-11K**Let the Sunshine In****SUGGESTED RETAIL PRICE:** \$69.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache
Medium - Yellow _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Yellow _____
- 3 stems Gladiola - Yellow _____
- 2 stems Asiatic Lily - Yellow _____
- 5 stems Snapdragon - Yellow _____
- 2 stems Trachelium - Green _____

FOLIAGE:

- 3 stems Lily Grass _____
- 2 stems Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 20", Length 12"

BF23-11K
Joyful Blooms



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" Glass Cube - Green _____
- 1.5 Napco Ribbon 92887 - Swiss Dots .875" Lime _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Lily - Orange _____
 - 4 stems Alstroemeria - Purple _____
 - 6 stems Roses - Yellow _____

- FOLIAGE:**
- 2 stems Pittosporum - Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF24-11K
Blooming Glory



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 9.5"H Glass Gathering Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Asiatic Lily - Orange _____
 - 4 stems Iris - Purple _____
 - 5 stems Button Pom - Green _____

- FOLIAGE:**
- 10 stems Lily Grass _____
 - 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 21", Length 14"

BF25-11K**Blooms of Beauty****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_29497 - 8"H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Yellow _____
 - 3 stems Bells of Ireland _____
 - 5 stems Stock - Purple _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 20", Length 13"

BF26-11K**And Many More!****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis Floral E408 - 8"H Grand Glass _____
- Cylinder - Clear _____
- 9 Multi-colored Wrappia - Berwick/Offray _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 3 stems Roses - Orange _____
 - 3 stems Roses - Lavender _____
 - 3 stems Alstroemeria - Red _____
 - 3 stems Alstroemeria - Lavender _____
 - 3 stems Alstroemeria - Orange _____

- FOLIAGE:**
- 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF27-11K

Warmest Wishes



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 3.75"H Small Cache - Brown _____
- 1/3 Oasis Foam Brick _____
- 2 Oasis Floral Aluminum Wire - 12 gauge _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 3 stems Asiatic Lily - White _____
 - 2 stems Curly Willow _____
 - 2 stems Viking Pom _____
 - 3 stems Cushion Pom - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF28-11K

Garden of Lavender Love



SUGGESTED RETAIL PRICE: \$54.99

\$64.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638 - 7.75"H Flower Power Vase - Purple _____
- 2 Napco 92887 Ribbon - Fabulous Pattern 1.5" _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - Lavender _____
 - 4 stems Alstroemeria - Purple _____
 - 6 stems Spray Roses - Cream/White _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF29-11K**Forever Well Wishes****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache - Medium - Yellow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Carnation - Mauve _____
- 3 stems Alstroemeria - White _____
- 5 stems Button Pom - Yellow _____

FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 10"

BF30-11K**Daisy Delight****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29924 - 8"H Swirl Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Daisy Pom - White _____
- 5 stems Spray Roses - Orange _____
- 7 stems Carnation - Yellow _____
- 2 stems Statice - Purple _____

FOLIAGE:

- 1 stem Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 19", Length 12"

BF31-11K**A Day In the Sun****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Orange _____
 - 5 stems Alstroemeria - Yellow _____
 - 3 stems Spray Roses - Hot Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 12", Length 10"

BF32-11K**Serenity Garden****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 77514 - 5"H Round Iridescent Pot Cover - Brown _____
- 2 Oasis 2738 Beaded Wire - Brown _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Green _____
 - 3 stems Roses - Purple _____
 - 3 stems Roses - Orange _____

- FOLIAGE:**
- 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 10"

BF33-11K**Garden Brilliance****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_139969 - 11.5"L Splitwood Handled Basket - Large _____
- 1 Oasis Brick Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Asiatic Lily - Yellow _____
- 4 stems Gerbera - Red _____
- 4 stems Monte Casino - Purple _____

FOLIAGE:

- 1 stem Salal _____
- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 15", Length 12"

BF34-11K**Pastel Wishes****SUGGESTED RETAIL PRICE:** \$49.99

\$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637 - 4.75"H Flower Power Cache Medium - Purple _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Roses - Lavender _____
- 4 stems Alstroemeria - Lavender _____
- 4 stems Carnation - Lavender _____
- 4 stems Carnation - Hot Pink _____
- 3 stems Monte Casino - Purple _____

FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 10"

BF35-11K
Country Sunshine



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Yellow _____
- 1 Napco 92887 - Ribbon Breeze, Fruit Punch _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 2 stems Viking Pom _____
 - 1 stem Heather - Pink _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF36-11K
Upsy-Daisy!



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4.5"H White Mug _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Purple _____
 - 5 stems Tulips - Purple _____
 - 4 stems Daisy Pom - Yellow _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10.5", Length 10"

BF37-11K**Cherished Moments****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 8"H Swirl Glass Vase - Green _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Stock - Lavender _____
 - 3 stems Roses - Lavender _____
 - 3 stems Bells of Ireland _____
 - 3 stems Daisy Pom - Lavender _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 12"

BF38-11K**Greeting the Day****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache
 Cache - Green _____
- 1/3 Oasis Foam 31972 Brick _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Gerbera - Orange _____
 - 4 stems Gerbera - Yellow _____
 - 3 stems Gerbera - White _____
 - 3 stems Button Pom - Green _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Salal _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 11"

BF39-11K**Sweetest Honey****SUGGESTED RETAIL PRICE:** \$39.99

\$49.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 31975 - 4.75"H Flower Power Cache Small - Orange _____
- 1/3 Oasis Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Sunflower - Medium _____
- 6 stems Carnation - Green _____
- 4 stems Roses - Hot Pink _____

FOLIAGE:

- 1 stem Eucalyptus - Seeded _____
- 1 stem Pittosporum _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 11"

BF40-11K**Gentle Wishes****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco blm_92238 - 11"H Classic Garden Vase - Clear _____
- 1 Ribbon Offray - 1015 SFS Gold 1 1/2" _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Stock - Peach _____
- 5 stems Stock - White _____
- 5 stems Alstroemeria - Orange _____

FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 19", Length 13"

BF41-11K**Feelin' Good****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_29497 - 8"H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Hot Pink _____
 - 7 stems Carnation - Orange _____
 - 5 stems Solidago - Yellow _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 12"

BF42-11K**Sunshine Garden****SUGGESTED RETAIL PRICE:** \$54.99

\$64.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638 - 7.75"H Flower Power Vase - Yellow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 4 stems Delphenium - Blue _____
 - 2 stems Asiatic Lily - Yellow _____

- FOLIAGE:**
- 1 stem Salal _____
 - 2 stems Italian Ruscus _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 22", Length 13"

BF43-11KM
Blushing Love



SUGGESTED RETAIL PRICE: \$59.99
\$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 9.5"H Glass Gathering Vase - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 3 stems Roses - Lavender _____
 - 6 stems Alstroemeria - White _____
 - 2 stems Waxflower - Pink _____
 - 8 stems Carnation - Lavender _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 21", Length 13"

BF44-11KM
Magical Moments



SUGGESTED RETAIL PRICE: \$39.99
\$49.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 blm_29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Hot Pink _____
 - 6 stems Carnation - Pink _____
 - 2 stems Alstroemeria - Lavender _____
 - 3 stems Button Pom - Green _____

- FOLIAGE:**
- 1 stem Pittosporum _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
Arrangement Height 12", Length 10"

BF45-11KL**Opulent Orchids - Deluxe**

SUGGESTED RETAIL PRICE: \$59.99 S, \$99.99 DE (shown), \$149.99 DO

A. CONSTRUCTION MATERIALS:

	S	DE	DO		
■	1	0	0	Napco 19441 - Orchid Planter - Small - Terra Cotta	_____
■	0	1	0	Napco 17369 Square Planter - Small - Blue Ceramic	_____
■	0	0	1	Orchid Planter - Large - Terra Cotta	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. PLANT/FOLIAGE:

	S	DE	DO		
■	1	2	3	4" Phalenopsis Orchid Plant - White	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 5 minutes S, 10 minutes DO/DE

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Single: Arrangement Height 21", Length 12"

Deluxe: Arrangement Height 25", Length 15"

Double: Arrangement Height 25", Length 17"

NOTE:

Cover plant base with moss



BF45-11KS (Single)



BF45-11KL (Deluxe)



BF45-11KD (Double)

BF47-11KM**Plants-A-Plenty**

SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	0	0	8" Tin Planter	_____
■	0	1	1	10" Tin Planter	_____
■	1	1	1	Raffia	_____
■	1	1	1	Butterfly	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FOLIAGE:

	S	M	L		
■	1	0	0	8" Dish Garden	_____
■	0	1	0	10" Dish Garden	_____
■	0	0	1	12" Dish Garden	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes S/M, 15 minutes L

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Small: Arrangement Height 12", Length 6"

Medium: Arrangement Height 14", Length 7"

Large: Arrangement Height 16", Length 8"



BF47-11KS



BF47-11KM



BF47-11KL

BF48-11KM**Bountiful European Dish Garden**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown)

A. CONSTRUCTION MATERIALS:

	S	M		
■	1	1	blm_139969 - 11.5"L Splitwood Handled Basket - Large	_____
■	1	1	Natural Raffia	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FOLIAGE:

	S	M		
■	1	0	8" Blooming Plant Dish Garden	_____
■	0	1	10" Blooming Plant Dish Garden	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 6"

Medium: Arrangement Height 14", Length 7"



BF48-11KS



BF48-11KM

BF48-11KL**Bountiful European Dish Garden**

SUGGESTED RETAIL PRICE: \$69.99 L (shown), \$99.99 LL

A. CONSTRUCTION MATERIALS:

	L	LL		
■	1	1	blm_139969 - 11.5"L Splitwood Handled Basket - Large	_____
■	1	0	Natural Raffia	_____
■	0	1	Sheer Ribbon - Purple and Green	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FOLIAGE:

	L	LL		
■	1	0	12" Blooming Plant Dish Garden	_____
■	0	1	14" Blooming Plant Dish Garden	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Large: Arrangement Height 16", Length 8"

Large L: Arrangement Height 18", Length 10"



BF48-11KL



BF48-11KLL

BF49-11KM
Classic Peace Lily



SUGGESTED RETAIL PRICE: \$49.99 S, \$64.99 M (shown), \$99.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Local Wholesale - Wicker Basket - White	_____
■	1	1	1	Satin Ribbon - Red & Blue	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	1	0	0	Spathiphyllum plant - Small	_____
■	0	1	0	Spathiphyllum plant - Medium	_____
■	0	0	1	Spathiphyllum plant - Large	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 10% Labor (C x 0.20) _____

LABOR TIME: 10 minutes S/M, 15 minutes L
GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Small: Planter measures 22"W x 29"D
Medium: Planter measures 27"W x 32"H
Large: Planter measures 31"W x 37"H



BF49-11KS



BF49-11KM



BF49-11KL

BF50-11KS
Classic Joy



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 28072 - 5.5"H Flower Power Bud Vase - Yellow	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	1 stem Stargazer Lily - White	_____
	■	4 stems Hypericum - Green	_____
	■	2 stems Matsumoto Aster - Purple	_____

FOLIAGE:	■	1 stem Salal Tip	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF51-11KS**Citrus Surprise****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache - Purple

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems Button Pom - Green _____

- 5 stems Roses - Orange _____

- 3 stems Cremons - Yellow _____

FOLIAGE: ■ 2 stems Salal _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 10"

BF52-11KM**European Garden Bouquet For Spring****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_29926 - 8"H Rose Vase - Clear
- 3 Natural Raffia

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 4 stems Alstroemeria - Red _____

- 4 stems Button Pom - Green _____

- 4 stems Monte Casino - Purple _____

- 2 stems Sunflower _____

- 4 stems Tulip - Red _____

FOLIAGE: ■ 2 stems Pittosporum - Variegated _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 12", Length 10"

BF53-11KM

Today & Everyday



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
■ 1	1	1	blm_29926 - 8"H Rose Vase - Clear	_____
■ 1	1	1	#3 Purple Satin Offray	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	M	L		
■ 3	4	5	stems Daisy Pom - Yellow	_____
■ 3	4	5	stems Matsumoto - Aster/Bronze	_____
■ 2	2	3	stems Statice - Purple	_____
■ 3	5	6	stems Alstroemeria - Yellow	_____
■ 2	2	3	stems Asiatic Lily - Orange	_____

B. FOLIAGE:

S	M	L		
■ 2	2	3	stems Salal	_____
■ 1	1	1	stem Huck	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"

Medium: Arrangement Height 15", Length 11"

Large: Arrangement Height 16", Length 12"



BF53-11KS



BF53-11KM



BF53-11KL

BF54-11KM

A Mother's Love



SUGGESTED RETAIL PRICE: \$59.99

\$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 92446 - 6"H Rectangle Vase - Clear	_____
■ 1 Deco Wrap Fine Wrap Solid Light Pink	_____
■ 0.33 Pink Ribbon #9 SF Satin 1 Yard	_____
■ 1 Green Mesh	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■ 2 stems Eryngium	_____
	■ 2 stems Daisy Pom - Yellow	_____
	■ 6 stems Rose - Lavender	_____
	■ 3 stems Trachelium - Green	_____
	■ 2 stems Statice - Pink	_____

FOLIAGE:	■ 2 stems Variegated Pittosporum	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 12"

BF56-11KM**Blooms a Bounty****SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco blm_92238 - 11"H Classic Garden Vase - Clear

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Solidago
- 5 stems Carnation - Pink
- 3 stems Kale - Purple
- 3 stems Aster - Purple
- 2 stems Dianthus - Pink
- 3 stems Hypericum - Green

FOLIAGE:

- 2 stems Huck

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes**GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 12", Length 11"

BF57-11KS**Perfectly Pink****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Stargazer Lily - Pink
- 5 stems Carnation - Pink

FOLIAGE:

- 2 stems Salal Tips

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes**GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 10"

BF59-11KM**Harmony, Serenity & Style****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Square Oasis Onyx Plastic Container (Oasis Floral Spirit Collection) _____
- 1 1/3 Brick of floral foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Dendrobium Orchid - Purple _____
 - 3 stems Roses - Orange _____
 - 3 stems Green Ball _____
 - 2 stems Equisetum - Rainbow _____

- FOLIAGE:**
- 1 stem Salal _____
 - 1 stem Kiwi Branch _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 12"

BF60-11KM**Autumn Surprise****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- Local Wholesale - 4" Glass Cube Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Daisy - Orange _____
 - 3 stems Roses - Red _____
 - 2 stems Roses - Orange _____
 - 2 stems Solidago - Yellow _____

- FOLIAGE:**
- 1 stem Italian Ruscus _____
 - 1 stem Curly Willow _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF61-11KM**Autumn European Garden****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 77514 - 5"H Round Iridescent Pot Cover - Brown _____
- 0.33 Oasis Brick Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Rose - Yellow _____
- 3 stems Hypericum - Orange _____
- 2 stems Mum - Bronze _____

FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- 2 stems Fall Leaves _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 10"

BF62-11KM**Autumn Spice of Life****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27638 - 7.75"H Flower Power Vase - Yellow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Roses - Orange _____
- 2 stems Asiatic Lily - Yellow _____
- 2 stems Mum - Bronze _____

FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 17", Length 10"

BF63-11KM**All Orange For You****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Orange _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Orange _____
 - 2 stems Roses - Orange _____

- FOLIAGE:**
- 1 stem Salal Tip _____
 - 1 stem Fall Oak Leaves _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 13", Length 10"

BF64-11KM**Autumn European Garden Bouquet****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Bi-color Yellow _____
 - 3 stems Roses - Red _____
 - 3 stems Alstroemeria - Orange _____

- FOLIAGE:**
- 2 stems Salal _____
 - 1 stem Fall Oak Leaves _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 15", Length 13"

BF66-11KM

Winter European Garden Bouquet



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 9.5"H Glass Gathering Vase - Green _____
- 0.33 Plaid Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 2 stems Alstroemeria - White _____
 - 3 stems Fuji Mum - White _____
 - 3 stems Spray Roses - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - 1 stem Christmas Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 15"

BF67-11KM

Holiday Greetings



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" Glass Cube - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 2 stems Stargazer Lily - White _____
 - 3 stems Snapdragons - Burgundy _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Pine _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 10"

BF68-11KM**Holiday Happiness****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Daisy Mums - White _____
 - 5 stems Carnation - Red _____
 - 2 stems Gyposphila (Baby's Breath) _____
 - 3 stems Roses - White _____

- FOLIAGE:**
- 1 stem Salal _____
 - 1 stem Christmas Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 15"

BF69-11KM**Naughty & Nice Bouquet****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - Cache - Small - Terra Cotta _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 5 stems Roses - White _____
 - 2 stems Button Pom - Green _____
 - 2 stems Mini Carnation - Burgundy _____

- FOLIAGE:**
- 1 stem Winter Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 11"

BF70-11KM**European Garden Bouquet for Holiday****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 21541 - 5"H Round Pot Cover - Green _____
 - 0.5 Berry _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 3 stems Spray Roses - White _____
 - 2 stems Button Pom - Green _____

- FOLIAGE:**
- 1 stem Winter Greens _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 11"

BF72-11KM**Sweetest Love Bouquet****SUGGESTED RETAIL PRICE:** \$29.99

\$39.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Cream _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 3 stems Roses - Red _____

- FOLIAGE:**
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF73-11KM

Three's A Charm Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- Local Wholesale - 4" Glass Cube - Clear _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Curly Willow _____
 - 2 stems Gypsophila (Baby's Breath) _____
 - 3 stems Roses - Red _____

- FOLIAGE:**
- 1 stem Salal _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF74-11KM

A Bushel & A Peck Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" Stained Whitewash Pot - Pink _____
- 1/3 Floral Foam Brick _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Cushion Mum - White _____
 - 1 stem Statice - Purple _____
 - 3 stems Roses - Red _____
 - 2 stems Spray Roses - Pink _____

- FOLIAGE:**
- 2 stems Leather _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF75-11KM**I Heart U Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 - 4.75"H Flower Power Cache' - Pink _____
- 1/3 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Carnation - Red _____
- 3 stems Alstroemoria - White _____
- 3 stems Button Mum - Green _____
- 2 stems Spray Roses - Red _____

FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 9"

BF76-11KM**Hugs & Kisses Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 7.75"H White Ceramic Pitcher _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Red _____
- 3 stems Tulips - Red _____
- 4 stems Daisy - White _____

FOLIAGE:

- 1 stem Limonium _____
- 1 stem Heather _____
- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 15", Length 10"

BF77-11KM**A Little Bit of Luck Bouquet****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Tulip - White _____
 - 3 stems Athos Pom - Green _____
 - 1 stem Alstroemeria - White _____

- FOLIAGE:**
- 2 stems Leather _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF78-11KM**Pastel Wishes****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Yellow _____
 - 3 stems Carnation - Pink _____
 - 3 stems Alstroemeria - Purple _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 3 stems Leather _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF79-11KM**Have a Good Day Bouquet****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_29926 - 8"H Rose Vase - Clear _____
- .5 Napco 92887 Plaid Ribbon - Pink & Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Hot Pink _____
 - 3 stems Spider Mum - Green _____
 - 3 stems Alstroemeria - Pink _____
 - 3 stems Button Mum - Green _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF80-11K**Lily & Iris Surprise****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- 1 YD Offray (1011sfs) Iris #9 _____
- 1 YD Offray (169430)#9 Asian Yellow Sheer _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Iris - Purple _____
 - 2 stems Asiatic Lily - Yellow _____

- FOLIAGE:**
- 3 stems Salal Tips _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 10"

BF81-11K

Home is Where the Heart Is



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92446 - 6" Rectangular Vase - Clear _____
- 1 Napco 92716 - Ti Leaf Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Asiatic Lily - Pink _____
 - 3 stems Mini Carnation - Hot Pink _____
 - 2 stems Daisy Pom - Yellow _____
 - 2 stems Heather _____
 - 1 stem Limonium _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF82-11KM

European Garden Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-----------------------------------|-------|
| ■ | 1 | 1 | 1 | blm_29926 - 8"H Rose Vase - Clear | _____ |
| ■ | 3 | 3 | 3 | Natural Raffia | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|-----------------------------|-------|
| ■ | 2 | 3 | 5 | stems Alstroemeria - Red | _____ |
| ■ | 1 | 2 | 2 | stems Button Pom - Green | _____ |
| ■ | 2 | 2 | 3 | stems Monte Casino - Purple | _____ |
| ■ | 2 | 3 | 3 | stems stems Sunflower | _____ |
| ■ | 0 | 3 | 5 | stems Roses - Orange | _____ |
| ■ | 2 | 3 | 3 | stems Asiatic Lily - Yellow | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 2 | 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 12"

Medium: Arrangement Height 15", Length 13"

Large: Arrangement Height 16", Length 14"



BF82-11KS



BF82-11KM



BF82-11KL

BF84-11KM**Pink Petals Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

S	M	L	
1	1	1	blm_ 29732 - 6.5"H Fluted Vase - Pink
			Total Whsle. Cost:
			A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

S	M	L	
2	3	4	stems Carnation - Pink
2	2	3	stems Spray Roses - Hot Pink
2	3	3	stems Asiatic Lily - Pink
3	3	4	stems Alstroemeria - Pink
1	2	3	stems Waxflower - Lavender
2	2	3	stems Dianthus - Pink

B. FOLIAGE:

S	M	L	
2	3	3	stems Salal Tips
			Total Whsle. Cost:
			B. Retail = Whsle. Cost x 3.5
			C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF84-11KS



BF84-11KM



BF84-11KL

BF85-11KM**It's a Beautiful Day Bouquet**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$69.99 (large only)- Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

S	M	L	
1	1	1	blm_155060
			- 7"H Passion Vase - Purple
			Total Whsle. Cost:
			A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

S	M	L	
3	3	4	stems Fuji - Green
3	4	6	stems Roses - Hot Pink
3	5	5	stems Alstroemeria - Lavender
2	3	5	stems Gerbera Daisy - Orange
3	5	0	stems Carnation - Pink
2	2	3	stems Mini Carnation - Hot Pink

B. FOLIAGE:

S	M	L	
2	3	3	stems Salal Tips
			Total Whsle. Cost:
			B. Retail = Whsle. Cost x 3.5
			C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF85-11KS



BF85-11KM



BF85-11KL

BF86-11KM**Lovely Lily & Rose Bouquet-All White**

SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 M (shown), \$79.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29614 - 6"H Cylinder	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	3	3	stems Trachelium - White	_____
■	3	3	4	stems Asiatic Lily - White	_____
■	4	6	8	stems Roses - White	_____
■	3	5	4	stems Stock - White	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 12"

Medium: Arrangement Height 13", Length 13"

Large: Arrangement Height 14", Length 14"



BF86-11KS



BF86-11KM



BF86-11KL

BF87-11KM**Sunny & Smiling Bouquet**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Local Wholesale	_____
				- 7.75"H White Ceramic Pitcher	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	5	7	stems Roses - Yellow	_____
■	2	3	3	stems Alstroemeria - Yellow	_____
■	2	2	3	stems Asiatic Lily - Yellow	_____
■	2	4	4	stems Spray Roses - Yellow	_____
■	2	3	2	stems Daisies - Yellow	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 12"

Medium: Arrangement Height 13", Length 13"

Large: Arrangement Height 14", Length 14"



BF87-11KS



BF87-11KM



BF87-11KL

BF88-11KM**Classic Rose Bouquet in a Pitcher**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$59.99 S, \$79.99 M (shown), \$99.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Local Wholesale
				- 7.75"H White Ceramic Pitcher
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	9	12	15	stems Roses - Red
■	1	1	2	stems Waxflower - White
■	2	2	2	stems Trachelium - White

B. FOLIAGE:

	S	M	L	
■	2	2	2	stems Salal
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 12"
Medium: Arrangement Height 13", Length 10"
Large: Arrangement Height 14", Length 12"



BF88-11KS



BF88-11KM



BF88-11KL

BF89-11KM**European Romance Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L
\$44.99 S, \$59.99 M (shown), \$64.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco 29732C
				- 6.5"H Fluted Vase - Clear
■	1	1	1	1416 - 9" Offray Wired Ribbon Gelato
				- Pretty Pink
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	2	2	3	stems Asiatic Lily - Pink
■	1	1	1	stem Waxflower - Lavender
■	3	3	3	stems Alstroemeria - Pink
■	2	3	4	stems Roses - Hot Pink
■	1	3	4	stems Roses - Red

B. FOLIAGE:

	S	M	L	
■	1	2	1	stems Pittosporum - Variegated
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 13", Length 11"
Medium: Arrangement Height 14", Length 12"
Large: Arrangement Height 15", Length 13"



BF89-11KS



BF89-11KM



BF89-11KL

BF90-11KM**Lovely Lily & Rose Celebration Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 M (shown), \$79.99 L
 \$69.99 S, \$79.99 M (shown), \$99.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29460B	
				- 5" Glass Cube - Clear	
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	5	8	10	stems Roses - Hot Pink	
■	2	2	2	stems Asiatic Lily - Yellow	
■	3	3	4	stems Trachelium - Green	
■	2	2	2	stems Asiatic Lily - Orange	

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 10"

Medium: Arrangement Height 11", Length 11"

Large: Arrangement Height 12", Length 12"



BF90-11KS



BF90-11KM



BF90-11KL

BF91-11KM**Fresh Fall Daisy Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	0	blm_139969 9.5"L	
				Splitwood Handled Basket - Small	
■	0	0	1	blm_139969 11.5"L	
				Splitwood Handled Basket - Large	
■	1	1	1	1/2 Floral Foam	
■	1	1	1	Cowee Wire Pick	
■	1	1	1	Satin #9 Ribbon - Orange	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	15	20	30	stems Viking Pom	
				- Orange & Bronze Daisy	

B. FOLIAGE:

	S	M	L		
■	2	3	3	stem Salal	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C.	

SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 14"

Medium Arrangement Height 12", Length 16"

Large: Arrangement Height 12", Length 18"



BF91-11KS



BF91-11KM



BF91-11KL

BF92-11KM**Autumn Celebration Bouquet in a Pitcher**

SUGGESTED RETAIL PRICE: \$54.99 M (shown), \$54.99 ED

A. CONSTRUCTION MATERIALS:

	M	ED		
■	1	1	Local Wholesale - 7.75"H White Ceramic Pitcher	_____
■	1	0	Cat Tails Cluster	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	M	ED		
■	3	3	stems Sunflowers	_____
■	5	5	stems Roses - Orange	_____
■	2	2	stems Alstroemeria - Purple	_____
■	3	3	stems Gerbera Daisy - Red	_____
■	2	2	stems Button Pom - Green	_____
■	2	2	stems Hypericum - Red	_____

B. FOLIAGE:

	M	ED		
■	2	2	stems Solidago	_____
■	1	1	stem Salal Tips	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Medium: Arrangement Height 15", Length 12"

ED: Arrangement Height 15", Length 12"



BF92-11KM



BF92-11KED

BF93-11KM**Lovely Lily & Rose Bouquet for Fall**

SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29460B - 5" Glass Cube - Clear	_____
■	.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	2	stems Asiatic Lily - Yellow	_____
■	4	5	8	stems Roses - Orange	_____
■	1	2	2	stems Viking Pom	_____
■	1	2	2	stems Asiatic Lily - Orange	_____
■	1	1	2	stems Trachelium - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 11"

Medium: Arrangement Height 13", Length 11"

Large: Arrangement Height 13", Length 11"



BF93-11KS



BF93-11KM



BF93-11KL

BF94-11KL**European Garden Bouquet for Fall**

SUGGESTED RETAIL PRICE: \$39.99 S, \$59.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	blm_29497	
		- 8"H Gathering Vase - Clear	_____
■ 1	0	Raffia	_____
■ 0	1	Fall Leaves	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 2	3	stems Sunflower	_____
■ 3	2	stems Viking Pom	_____
■ 2	3	stems Alstroemeria - Orange	_____
■ 3	3	stems Roses - Red	_____
■ 1	2	stems Asiatic Lily - Orange	_____

B. FOLIAGE:

S	L		
■ 3	2	stems Solidago	_____
■ 2	2	stems Salal Tips	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 11"

Large: Arrangement Height 15", Length 12"



BF94-11KS



BF94-11KL

BF95-11KM**Autumn Sophistication**

SUGGESTED RETAIL PRICE: \$64.99

A. CONSTRUCTION MATERIALS:

■ 1	Smithers Oasis - 8"H Glass Cylinder - Clear	_____
	Total Whsle. Cost:	_____
	A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■ 3 stems Asiatic Lilly - Orange	_____
	■ 3 stems Trick - Green	_____
	■ 6 stems Roses - Yellow	_____
	■ 2 stems Viking Pom - Yellow	_____
	■ 3 stems Hypericum - Red	_____
	■ 5 stems Lily Grass	_____

FOLIAGE:	■ 2 stems Salal Tips	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF96-11KM**Autumn Celebration Cornucopia****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 77087 - 19" Cornucopia _____
- 5 Faux Fruit _____
- 1 Fall Leaves (Cluster) _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - Red _____
 - 2 stems Viking Pom _____
 - 3 stems Trachelium - Green _____
 - 2 stems Daisies - Orange _____
 - 3 stems Alstroemeria - Yellow _____
 - 1 stem Statice - Purple _____
 - 2 stems Solidago - Yellow _____

- FOLIAGE:**
- 2 stems Salal Tips _____
 - 1 stem Eucalyptus Seeded _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 10"

BF97-11KM**Lovely Lily & Rose Cube for Holiday****SUGGESTED RETAIL PRICE:** \$54.99 S, \$64.99 M (shown), \$74.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco 29614 | _____ |
| | | | | - 6"H Cylinder Vase - Clear | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | | S | M | L | | |
|---|---|---|---|----------------------------|-------|
| ■ | 5 | 7 | 9 | stems Roses - Red | _____ |
| ■ | 2 | 3 | 3 | stems Asiatic Lily - White | _____ |
| ■ | 3 | 3 | 4 | stems Star of Bethlehem | _____ |
| ■ | 2 | 2 | 3 | stems Hypericum - Green | _____ |

- B. FOLIAGE:**
- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 2 | 2 | 2 | stems Christmas Greens | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 12", Length 12"

Medium: Arrangement Height 13", Length 13"

Large: Arrangement Height 14", Length 14"



BF97-11KS



BF97-11KM



BF97-11KL

BF98-11KM
Holiday Surprise



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis - 8"H Glass Cylinder _____
- 2 Plaid Holiday Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera Daisy - Red _____
 - 5 stems Fuji Mum - Green _____
 - 2 stems Alstroemeria - White _____
 - 2 stems Hypericum Red _____
 - 5 stems Roses - Green _____

- FOLIAGE:**
- 3 Salal Tips _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF99-11KM
Christmas Tradition Centerpiece



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Floral Foam _____
- 1 10.5"L Double Design Dish _____
- 6 Ornaments - Silver _____
- 1 Taper Candles Red Metallic _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Football Mum - White _____
 - 8 stems Carnation - Red _____
 - 3 stems Button Pom - Green _____
 - 2 stems Monte Casino - White _____
 - 3 stems Hypericum - Red _____

- FOLIAGE:**
- 2 stems Christmas Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 26"

BF100-11KM

Winter Solstice Centerpiece



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Brick Foam _____
- 1 10.5"L Double Design Dish _____
- 2 Taper Candles - Fresh Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Trachelium - White _____
- 6 stems Rose - Cream _____
- 3 stems Button Pom - Green _____
- 3 stems Gerbera Daisy - White _____
- 4 stems Hypericum - Green _____

FOLIAGE:

- 1 stem Christmas Greens _____
- 3 stems Pine Cones _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 24"

BF101-11KM

Holiday Happiness Basket



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92790 - 8"H Willow Basket _____
- 5 Red Ornaments _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Fuji Mum - Green _____
- 6 stems Carnation - Red _____
- 3 stems Button Pom - White _____
- 3 stems Alstroemeria- White _____

FOLIAGE:

- 1 stem Christmas Greens _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF102-11KM
Holiday Lily & Roses


SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 M (shown), \$79.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	Napco 29614 - 6"H Cylinder Vase - Clear	_____
.5	.5	.5	Napco 92716 - Ti Leaf Ribbon	_____
3	3	3	Silver Ornament Cluster	_____
Total Whsle. Cost:				_____
A. Retail = Whsle. Cost x 2.5				_____

B. FLOWERS:

S	M	L		
3	3	3	stems Trachelium - White	_____
3	3	4	stems Asiatic Lily - White	_____
3	5	7	stems Roses - White	_____
3	4	4	stems Stock - White	_____

B. FOLIAGE:

S	M	L		
2	2	3	stems Salal Tips	_____
1	1	1	stem Eucalyptus Seeded	_____
Total Whsle. Cost:				_____
B. Retail = Whsle. Cost x 3.5				_____
C. SUBTOTAL = A + B				_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 12"

Medium: Arrangement Height 13", Length 13"

Large: Arrangement Height 14", Length 14"



BF102-11KS



BF102-11KM



BF102-11KL

BF103-11KM
Lovely Lily & Pink Rose Cube


SUGGESTED RETAIL PRICE: \$69.99

\$79.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

1	Napco 29460B - 5"Glass Cube - Clear	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

B. FLOWERS:		
3 stems Stargazer - White	_____	
3 stems Roses - Pink	_____	
3 stems Roses - Hot Pink	_____	
3 stems Waxflower - White	_____	

FOLIAGE:		
2 stems Pittosporum - Variegated	_____	
Total Whsle. Cost:		_____
B. Retail = Whsle. Cost x 3.5		_____
C. SUBTOTAL = A + B		_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF104-11KM

My Rosy Valentine



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$49.99 S, \$59.99 M (shown), \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 - 8"H Rose Vase - Clear	_____
■	1	1	1	Satin #9 Ribbon - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	12	stems Roses - Red	_____
■	4	5	5	stems Alstroemeria - Purple	_____
■	2	3	3	stems Monte Casino - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF104-11KS



BF104-11KM



BF104-11KL

BF104-11KMP

My Rosy Valentine



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
 \$59.99 S, \$69.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155060	_____
				- 7"H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	12	stems Roses - Red	_____
■	4	5	5	stems Alstroemeria - Purple	_____
■	2	3	3	stems Monte Casino - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF104-11KSP



BF104-KMP



BF104-KLP

BF105-11KM
8 oz. Box of Assorted Chocolates



SUGGESTED RETAIL PRICE: \$14.99

- A. CONSTRUCTION MATERIALS:**
- 1 Napco 97742 - 8oz Harry London Chocolate _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

BF106-11KM
Add on Bear



SUGGESTED RETAIL PRICE: \$14.99

- A. CONSTRUCTION MATERIALS:**
- 1 Napco 16772 - 14"H Light Brown Bear _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

BF107-11KM
Pink Delight Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	blm_ 29732	
			- 6.5"H Fluted Vase - Pink	
1	1	1	#9 Ribbon Satin Prty Pk Offray	
			1116 Gelato	
			Total Whsle. Cost:	
			A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

S	M	L		
2	3	3	stems Roses - Hot Pink	
2	2	3	stems Gerbera - Pink	
1	2	2	stems Asiatic Lily - Pink	
1	2	2	stems Monte Casino - Purple	
2	2	4	stems Alstroemeria - Pink/White	

B. FOLIAGE:

S	M	L		
1	1	2	stems Pittosporum - Variegated	
			Total Whsle. Cost:	
			B. Retail = Whsle. Cost x 3.5	
			C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 12", Length 10"
 Medium: Arrangement Height 13", Length 11"
 Large: Arrangement Height 14", Length 12"



BF107-11KS



BF107-11KM



BF107-11KL

BF108-11KM
Bearing My Heart


SUGGESTED RETAIL PRICE: \$49.99
 \$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

1	Napco 16773 - 14"H Dark Brown Bear	
1	blm_139969 - 11.5"L Split Wood Handled Basket - Large	
1	Brick Floral Foam	
1	Chenille Stem	
	Total Whsle. Cost:	
	A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:		
2 stems Roses - Red		
2 stems Roses - Hot Pink		
3 stems Daisy - Lavender		
3 stems Monte Casino - White		
3 stems Mini Carnation - Hot Pink		

FOLIAGE:		
3 stems Pittosporum - Variegated		
Total Whsle. Cost:		
B. Retail = Whsle. Cost x 3.5		
C. SUBTOTAL = A + B		

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Arrangement Height 16", Length 16"

BF109-11KM**Basket of Love****SUGGESTED RETAIL PRICE:** \$39.99

\$49.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 blm_139969 - 11.5"L Split Wood Handled Basket - Large _____
- 1/2 Brick Floral Foam _____
- 1 #9 Satin Ribbon - Hot Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 3 stems Roses - Pink _____
 - 2 stems Daisy Pom - Lavender/Purple _____
 - 1 stem Monte Casino - White _____
 - 2 stems Mini Carnation - Hot Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 12"

BF110-11KM**Elegant Rose Wishes****SUGGESTED RETAIL PRICE:** \$59.99

\$79.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco blm_29738 - 9"H Gathering Vase - Ruby _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Roses - Red _____
 - 4 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 20", Length 15"

BF111-11KM
Ever-Budding Romance



SUGGESTED RETAIL PRICE: \$59.99
 \$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 8"H Swirl Glass Vase - Red _____
 Total Whsle. Cost: _____
 A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - Red _____
 - 1 stem Waxflower - Lavender _____
 - 3 stems Alstroemeria - Pink/White _____
 - 2 stems Spray Roses - Hot Pink _____
 - 1 stem Statice - Purple _____
 - 6 stems Carnation - Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 17", Length 14"

BF112-11KS
Classic Bud Vase Roses



SUGGESTED RETAIL PRICE: \$19.99 S (shown), \$39.99 L

A. CONSTRUCTION MATERIALS:

- | | BV | S | L | | |
|---|----|---|---|--|-------|
| ■ | 1 | 1 | 1 | Local Wholesale - 8"H Bud Vase - Clear | _____ |
| ■ | 0 | 1 | 1 | Napco 16689 - 14"H Dark Brown Bear | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | BV | S | L | | |
|---|----|---|---|----------------------------|-------|
| ■ | 3 | 1 | 3 | stems Roses - Red | _____ |
| ■ | 2 | 2 | 2 | stems Monte Casino - White | _____ |

B. FOLIAGE:

- | | BV | S | L | | |
|---|----|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | stem Salal | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Small: Arrangement Height 16", Length 5"
 Large: Arrangement Height 17", Length 5"



BF112-11BV



BF112-11KS



BF112-11KL

BF113-11KM

Multi-color Tulip Bouquet



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Local Wholesale	
				- 8"H Swirl Vase - Red	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	18	22	26	stems Tulips - Multi-Colored	
				(Red, Purple, Hot Pink)	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 15", Length 13"

Medium: Arrangement Height 15", Length 14"

Large: Arrangement Height 15", Length 15"



BF113-11KS



BF113-11KM



BF113-11KL

BF114-11KM

Elegance Bouquet



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$59.99 S, \$69.99 M, \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Smithers Oasis	
				- 8"H Glass Cylinder	
■	.3	.3	.3	Satin #9 Ribbon	
				- SFS - Red	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	
■	5	7	7	stems Roses - Red	
■	3	3	4	stems Spray Roses - Red	
■	4	4	5	stems Carnation - Red	

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 12"

Medium: Arrangement Height 15", Length 13"

Large: Arrangement Height 16", Length 14"



BF113-11KS



BF113-KM



BF113-KL

BF115-11KM
Lovely Lavender Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$49.99 S, \$59.99 M (shown), \$69.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155060	
				- 7"H Passion Vase - Purple	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	3	5	7	stems Roses - Lavender	
■	3	3	3	stems Alstroemeria - Purple	
■	3	3	3	stems Tulips - Purple	
■	2	2	2	stems Daisy Pom - Lavender	
■	3	3	3	stems Stock - Lavender	

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 11"
Large: Arrangement Height 16", Length 12"



BF115-11KS



BF115-11KM



BF115-11KL

BF116-11KM
You're In My Heart


SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$69.99 S, \$79.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29497	
				- 8"H Gathering Vase - Clear	
■	.5	.5	.5	#9 Ribbon Satin - Offray	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	8	10	12	stems Roses - Red	
■	7	7	7	stems Carnation - Red	
■	4	4	4	stems Mini Carnation - Red	

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 16", Length 14"
Medium: Arrangement Height 17", Length 15"
Large: Arrangement Height 18", Length 16"



BF116-11KS



BF116-KM



BF116-KL

BF117-11KL
Blooms A Beauty



SUGGESTED RETAIL PRICE: \$69.99
 \$89.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Pink _____
 - 3 stems Gerbera Daisy - Red _____
 - 5 stems Roses - Hot Pink _____
 - 4 stems Roses - Red _____

- FOLIAGE:**
- 5 stems Aspidistra - Collar _____
 - 6 stems Lily Grass _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Arrangement Height 17", Length 12"

BF118-11KM
Contemporary Carnations Bud Vase



SUGGESTED RETAIL PRICE: \$29.99 M, \$39.99 L (shown)

A. CONSTRUCTION MATERIALS:

- | S | M | | |
|-----|---|--|-------|
| ■ 1 | 1 | Napco 28072 - 5.5"H Flower Power Bud Vase - Hot Pink | _____ |
| | | Total Whsle. Cost: | _____ |
| | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | S | M | | |
|-----|---|--------------------------------|-------|
| ■ 5 | 8 | stems Carnation - Hot Pink | _____ |
| ■ 5 | 8 | stems Carnation - Red | _____ |
| ■ 2 | 3 | stems Mini Carnation - Lt Pink | _____ |

- B. FOLIAGE:**
- | S | M | | |
|-----|---|--------------------------------|-------|
| ■ 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | Total Whsle. Cost: | _____ |
| | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:
 Small: Arrangement Height 9", Length 7"
 Medium: Arrangement Height 10", Length 8"



BF118-11KS



BF118-KM

BF119-11KM

A Few of My Favorite Things Baskets



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	Local Wholesale - 5" Stained Whitewash Pot - Pink	_____
1/3	1/3	1/3	Floral Foam Brick	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	M	L		
3	3	3	stems Daisy Pom - Lavender	_____
2	3	3	stems Daisy Pom - White	_____
1	1	2	stems Waxflower - Lavender	_____
4	5	7	stems Alstroemeria - Pink	_____
5	7	9	stems Carnation - Red	_____

B. FOLIAGE:

S	M	L		
2	2	3	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 10"

Medium: Arrangement Height 11", Length 11"

Large: Arrangement Height 12", Length 12"



BF119-11KS



BF119-11KM



BF119-11KL

BF120-11KM

Rose Garden Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$49.99 S, \$59.99 M (shown), \$69.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	blm_ 29732	_____
			- 6.5"H Fluted Vase - Pink	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	M	L		
4	6	8	stems Roses - Red	_____
1	1	1	stem Waxflower - Pink	_____
3	3	3	stems Trachelium - Green	_____

B. FOLIAGE:

S	M	L		
2	2	2	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 11", Length 8"

Medium: Arrangement Height 12", Length 9"

Large: Arrangement Height 13", Length 10"



BF120-11KS



BF120-KM



BF120-KL

BF121-11KM
Spring Fling



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637 - 4.75"H Flower Power Cache - Pink _____
- 1/3 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 8 stems Alstroemeria - Yellow _____
 - 2 stems Waxflower - Pink _____
 - 3 stems Gerbera Daisy - Pink _____
 - 4 stems Roses - Hot Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - 2 stems Myrtle _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 12"

BF123-11KM
Brilliance Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27637 - 4.75"H Flower Power Cache - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Anthos Pom - Green _____
 - 5 stems Alstroemeria - Purple _____
 - 3 stems Gerbera Daisy - Hot Pink _____
 - 6 stems Roses - Orange _____
 - 3 stems Daisy - Yellow _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF126-11KL
Bountiful Impressions



SUGGESTED RETAIL PRICE: \$74.99 S, \$94.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L	
■ 1	1	Smithers Oasis - 8"H Glass Cylinder _____
		Total Whsle. Cost: _____
		A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

S	L	
■ 4	6	stems Sunflowers _____
■ 2	2	stems Statice - Purple _____
■ 3	4	stems Gerbera Daisy - Hot Pink _____
■ 4	6	stems Roses - Orange _____
■ 2	2	stems Waxflower - Pink _____
■ 3	5	stems Roses - Pink _____

B. FOLIAGE:

S	L	
■ 4	4	stems Athero - Green _____
■ 7	7	stems Aspidera Leaf - Collar _____
		Total Whsle. Cost: _____
		B. Retail = Whsle. Cost x 3.5 _____
		C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 13"

Large: Arrangement Height 18", Length 15"



BF126-11KS



BF126-11KL

BF127-11KM
Lovely Lily & Rose Romance Cube



SUGGESTED RETAIL PRICE: \$59.99
\$69.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■ 1 Napco 29460B - 5" Glass Cube - Clear	_____
■ 1 Napco 92716 - Ti Leaf Ribbon	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 3 stems Roses - Red	_____
■ 3 stems Roses - Hot Pink	_____
■ 2 stems Asiatic Lily - White	_____
■ 3 stems Trachelium - White	_____

FOLIAGE:

■ 2 stems Salal	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF128-11KM
European Garden for Mom


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$49.99 S, \$59.99 M (shown), \$69.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29497 8"H Gathering Vase - Clear
■	1	1	1	Raffia
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	2	2	3	stems Asiatic Lily - Pink
■	3	5	7	stems Roses - Yellow
■	3	3	3	stems Snapdragon - Yellow
■	1	2	2	stems Waxflower - Pink

B. FOLIAGE:

	S	M	L	
■	2	2	3	stems Salal
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 21", Length 12"
Medium: Arrangement Height 22", Length 13"
Large: Arrangement Height 23", Length 15"


BF128-11KS

BF128-11KM

BF128-11KL
BF129-11KM
Enchanting Moments Bouquet


SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$59.99 S, \$69.99 M (shown), \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Local Wholesale - 8" H Swirl Vase - Purple
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	5	7	9	stems Roses - Yellow
■	3	3	3	stems Aster - Purple
■	3	5	7	stems Carnation - Magenta

B. FOLIAGE:

	S	M	L	
■	3	3	3	stems Ruskus
■	3	3	3	stems Salal
■	2	3	3	stems Seeded Eucalyptus
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 10"
Large: Arrangement Height 16", Length 12"


BF129-11KS

BF129-KM

BF129-KL

BF130-11KM
Pink Rose & Lily Cube Bouquet


SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$59.99 S, \$79.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29460B - 5" Glass Cube - Clear	_____
■	1	1	1	Napco 92716 - Ti Leaf Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	10	stems Roses - Pink	_____
■	2	3	3	stems Asiatic Lily - White	_____
■	2	2	3	stems Waxflower - Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	3	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 10"

Medium: Arrangement Height 11", Length 11"

Large: Arrangement Height 12", Length 12"


BF130-11KS

BF130-11KM

BF130-11KL
BF132-11KM
Classic Multi-Colored Roses in a Pitcher


SUGGESTED RETAIL PRICE: \$59.99
\$79.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Local Wholesale - 7.75"H White Ceramic Pitcher	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS: ■ 12 stems Assorted Color Roses - Pink, Orange, Yellow, Purple _____

FOLIAGE:	■	3 stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF133-11KM**Pink Petals Bouquet in a Pitcher****SUGGESTED RETAIL PRICE:** \$49.99

\$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 7.75"H White Ceramic Pitcher _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses Medium - Hot Pink _____
 - 3 stems Snapdragon - Pink _____
 - 4 stems Alstroemeria - Pink _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 3 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 11"

BF133-11KMC**Pink Petals Bouquet****SUGGESTED RETAIL PRICE:** \$49.99

\$59.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 blm_29497 - 8"H Gathering Vase - Clear _____
- .5 #9 Ribbon Satin - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses Medium - Hot Pink _____
 - 3 stems Snapdragon - Pink _____
 - 4 stems Alstroemeria - Pink _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 3 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 11"

BF134-11KM**Everyday Elegance Bouquet - Green****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 8"H Swirl Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Gerbera Daisy - White _____
 - 3 stems Roses - Red _____
 - 2 stems Asiatic Lily - Pink _____
 - 2 stems Spray Roses - White _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF134-11KM PK**Everyday Elegance Bouquet - Pink****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_ 29732 - 6.5"H Fluted Vase - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Gerbera Daisy - White _____
 - 3 stems Roses - Red _____
 - 2 stems Asiatic Lily - Pink _____
 - 2 stems Spray Roses - White _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF135-11KM

My Mom's Garden



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 27638 - 7.75"H Flower Power Vase - Pink _____
- 1 Butterfly Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Yellow _____
 - 3 stems Snapdragon - Orange/Yellow _____
 - 3 stems Gerber - Pink _____
 - 2 stems Spray Roses - Peach/Pink _____
 - 2 stems Trick - Green _____

- FOLIAGE:**
- 2 stems Salal Tips _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 22", Length 11"

BF136-11KM

Classic Easter Centerpiece



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 2 Pink Candle _____
- 1 Block Floral Foam _____
- 1 10.5"L Double Dish Design _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Pink _____
 - 3 stems Roses - Purple _____
 - 2 stems Daisy Pom - Lavender _____
 - 3 stems Alstroemeria - Yellow _____
 - 2 stems Mini Carnation - Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 9"

BF137-11KM

Daisy a Day Easter Basket



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_139969 9.5"L Splitwood Handled Basket - Small _____
- 1 Butterfly Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 15 stems Daisy Pom - Pink, Yellow, White _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 12"

BF138-11KM

Gerbera Wishes



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 blm_155060 - 7"H Passion Vase - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 8 stems Gerberas - White, Pink, Purple _____

FOLIAGE: ■ 1 stem Salal _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF139-11KM
Mother's Day Rose Garden


SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155060 - 7"H Purple Passion Vase	_____
■	1	1/2	1	#9 Ribbon Satin - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Roses - Lavender	_____
■	3	4	5	stems Roses - Peach	_____
■	3	3	3	stems Spray Roses - Hot Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	1	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 10"

Medium: Arrangement Height 13", Length 11"

Large: Arrangement Height 14", Length 13"



BF139-11KS



BF139-11KM



BF139-11KL

BF140-11KM
Soft Sojourn


SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 27637 4.75"H Flower Power Cache Medium - Pink	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	3 stems Roses - Yellow	_____
	■	5 stems Snapdragon - White	_____
	■	3 stems Spray Roses - Pink	_____

FOLIAGE:	■	1 stem Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 9"

BF141-11KM

Greeting the Day!



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28073 - 3.25"H Flower Power Tea Cup and Saucer - Green

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 1 stem Button Pom - Green
- 4 stems Roses - Hot Pink
- 2 stems Daisies - Yellow
- 1 stem Waxflower - Pink
- 2 stems Alstroemeria - Pink

FOLIAGE:

- 1 stem Pittosporum - Variegated

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF142-11KM

Ruby Array



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29732 - 6.5"H Fluted Vase - Pink

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Asiatic Lily - Pink
- 3 stems Roses - Pink
- 3 stems Alstroemeria - Pink

FOLIAGE:

- 2 stems Pittosporum - Variegated

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF143-11KM B**Precious Pink Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 8" H Swirl Glass Vase - Pink _____
- 1 Napco 92887 - .875" Ribbon - Swiss Dots - Lime _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Pink _____
 - 3 stems Monte Casino - White _____
 - 3 stems Alstroemeria - Pink/White _____
 - 3 stems Asiatic Lily - Pink _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 12"

BF144-11KM**Simple Sophisticated Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_155060 - 7"H Passion Vase - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Asiatic Lily - White _____
 - 3 stems Roses (Cool Water) - Purple _____
 - 3 stems Alstroemeria - Lavender/White _____
 - 2 stems Waxflower - Purple _____

- FOLIAGE:**
- 3 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 11"

BF145-11KM

My Cup Runneth Over



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4.5"H White Mug _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Alstroemeria - Pink _____
 - 2 stems Daisy Pom - Lavender _____
 - 4 stems Carnation - Green _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF145-11KMD

My Cup Runneth Over for Mom



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4.5"H White Mug _____
- 0.5 #9 Satin Ribbon - Pink _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Alstroemeria - Pink _____
 - 2 stems Daisy Pom - Lavender _____
 - 4 stems Carnation - Green _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF146-11KM

My Dad's Garden



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4.5"H White Mug _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Statice - Purple _____
 - 3 stems Roses - Orange _____
 - 4 stems Carnation - Red _____
 - 2 stems Delphinium - Blue _____
 - 2 stems Button - White _____
 - 2 stems Viking Pom - Yellow _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF147-11KM ED

Sunny & Bright Wishes



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenille Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 stem Large Sunflower - Brown Center _____

- FOLIAGE:** ■ 1 stem Trachelium _____
- Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM JB**Sunny & Bright Just Because****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenille Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- 1 Napco 92606 - Balloon - Just Because/Smiley Face _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Large Sunflower - Brown Center _____

FOLIAGE: ■ 1 stem Trachelium _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 14", Length 5"

BF147-11KM GW**Sunny & Bright Get Well Wishes****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenille Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- 1 Napco 92617 - Balloon - Get Well _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Large Sunflower - Brown Center _____

FOLIAGE: ■ 1 stem Trachelium _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 14", Length 5"

BF147-11KM AD
Sunny & Bright Administrative Professionals Day

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenille Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- 1 Napco 92616 - Balloon - Administrative Professional Day _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Large Sunflower - Brown Center _____

FOLIAGE: ■ 1 stem Trachelium _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM
Sunny & Bright Birthday Wishes

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenille Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- 1 Napco 92602 - Balloon - Happy Birthday _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Large Sunflower - Brown Center _____

FOLIAGE: ■ 1 stem Trachelium _____
 Total Whsle. Cost: _____
 B. Retail = Whsle. Cost x 3.5 _____
 C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM BU HB
Cuddle Up & Celebrate



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenille Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- 1 Napco 92602 - Balloon - Happy Birthday _____
- 1 Napco blm_92638 - 14"H Light Brown Bear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Large Sunflower - Brown Center _____

FOLIAGE: ■ 1 stem Trachelium _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF147-11KM BU GW
Cuddle Up & Get Well



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 28072 - 5.5"H Flower Power Bud Vase - Purple _____
- 2 Google Eyes, Chenille Stem (1/4) _____
- 0.5 #9 Satin Ribbon - Red _____
- 1/6 Floral Foam _____
- 1 Napco 92617 - Balloon - Get Well Soon _____
- 1 Napco blm_92638 - 14"H Light Brown Bear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Large Sunflower - Brown Center _____

FOLIAGE: ■ 1 stem Trachelium _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 5"

BF151-11KM**Sunrise in the Tropics****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_97965 6"H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Lily - Orange _____
 - 5 stems Carnation - Hot Pink _____
 - 2 stems Trachelium - Green _____
 - 3 stems Alstroemeria - Yellow _____
 - 1 stem Statice - Purple _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 11"

BF152-11KM**Pink Mini Rose Plant for Mom****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 27637 4.75"H Flower Power Cache _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 4"H Mini Rose Plant _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

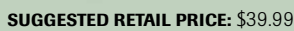
LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

Abundant Azalea



- 1 Napco 27637 - 4.75"H Flower Power Cache - Cream

Total Whsle. Cost:

A. Retail = Whsle. Cost x 2.5

Total Whsle. Cost:

B. Retail = Whsle. Cost x 3.5

C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

Arrangement Height 9", Length 9"

Pink Hydrangea Plant



- 1 Napco 61071 - 6.5"H Pot Cover - Dark Brown

Total Whsle. Cost:

A. Retail = Whsle. Cost x 2.5

Total Whsle. Cost:

B. Retail = Whsle.

C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

Arrangement Height 15", Length 16"

BF155-11KM

Vibrant Violets



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco - 27637 - 4.75"H Flower Power Cache - Green _____
- 0.5 Napco - 6694 TP Fabulous LC Lavender #9 _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 4"H Violet Plant _____

Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 10"

BF156-11KM

Opulent Orchid for Mom



SUGGESTED RETAIL PRICE: \$79.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 3.75"H Small Cache Pot _____
- 1 12" Aluminum Pink wire Pick/Moss _____
- 0.5 PC#169436 #9 Ribbon - Simply Sheer _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 6"H Phalenopsis Plant _____

Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 24", Length 8"

BF159-11KM**Beary Happy Birthday****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco blm_92638 - 14"H Light Brown Bear _____
- 1 blm_139969 11.5"H Splitwood Basket _____
- Large _____
- 0.5 Brick Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Monte Casino - Purple _____
 - 3 stems Button Pom - Green _____
 - 3 stems Roses - Yellow _____
 - 2 stems Viking Pom _____
 - 2 stems Matsumoto Aster - Hot Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 15"

BF160-11KM**My Favorite Kitty****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder Vase _____
- Clear _____
- 3 Cello-Tissue Paper - Hot Pink/Purple/Clear _____
- 4 Eyes, 2 Noses, 6 Whiskers, 4 Foam Ears, 2 Bows _____
- (red/blue) _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Monte Casino - Purple _____
 - 4 stems Alstroemeria - Pink _____
 - 2 stems Mastumoto Aster - Hot Pink _____
 - 3 stems Button Pom - Pink _____
 - 6 stems Carnation - White _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 3 stems Leather Leaf _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF162-11KM**A Day at the Beach****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Roses - Green
- 3 stems Delphinium - Blue
- 2 stems Asiatic Lily - Pink
- 3 stems Bells of Ireland

FOLIAGE:

- 6 stems Lily Grass
- 3 stems Salal

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 22", Length 14"

BF163-11KM**American Gypsy Garden****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C 6.5"H Fluted Vase - Clear
- 1 #9 Ribbon - Teal

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 4 stems Roses - Pink
- 4 stems Roses - Yellow
- 3 stems Roses - Cream
- 2 stems Matsumoto Aster - Light Pink
- 3 stems Daisy - Burgandy
- 3 stems Spray Roses - Pink

FOLIAGE:

- 2 stems Salal

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 14", Length 10"

BF164-11KM
Garden Club Celebration



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Matsumoto Aster - Hot Pink _____
 - 2 stems Gerbera - Orange, Dark Center _____
 - 2 stems Gerbera - Red, Dark Center _____
 - 1 stem Statice - Purple _____
 - 3 stems Spray Roses - Hot Pink _____
 - 2 stems Trachelium - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF165-11KM
New Victorian Romance



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29497 8"H Gathering Vase - Clear _____
- 0.5 Satin Ribbon - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Stargazer Lily _____
 - 3 stems Roses - Light Pink _____
 - 3 stems Roses - Sahara _____
 - 5 stems Carnation - Rich/Dark Purple _____
 - 2 stems Magnolia Leaves _____
 - 1 stem Seeded Eucalyptus _____

- FOLIAGE:**
- 1 stem Ivy _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 16"

BF166-11KM
Rural Route Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29497 - 8"H Gathering Vase - Clear _____
- 1 Natural Raffia Bow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Sunflower - Brown Center _____
 - 3 stems Daisy - Burgundy _____
 - 3 stems Asiatic Lily - Orange _____
 - 2 stems Button Pom - Green _____
 - 3 stems Alstroemeria - Purple _____
 - 2 stems Statice - Purple _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF167-11KM
Sunflower Surprise



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube - Clear _____
- 1 Curly Willow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Sunflower - Brown Center _____
 - 3 stems Button Pom - Green _____
 - 5 stems Hypericum - Green _____
 - 3 stem Trachelium - Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF168-11KM

Remarkable Roses Good Wishes



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29497 - 8"H Gathering Vase - Clear _____
- 1 #9 Ribbon - #161507 Whispy 173 Prim Rose _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Roses - Pink _____
 - 4 stems Roses - Light Pink _____
 - 4 stems Roses - Red _____
 - 5 stems Carnation - Hot Pink _____
 - 2 stems Waxflower - Lavender _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 13"

BF169-11KM

Daisy A Day Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Gerbera - Yellow _____
 - 5 stems Alstroemeria - Yellow _____
 - 3 stems Daisy Pom - White (yellow centers) _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF170-11KM
Peaceful Wishes



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis - 8"H Glass Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 3 stems Roses - Green _____
 - 3 stems Gerbera - White (light center) _____
 - 2 stems Daisy Pom - White _____
 - 2 stems Athos Pom - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 12"

BF171-11KM
Garden Bouquet



SUGGESTED RETAIL PRICE: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29614 - 6"H Cylinder Vase - Clear _____
- 0.5 Napco 92716 - Ti Leaf Ribbon _____
- 0.5 Raffia (pink/natural) _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Yellow _____
 - 3 stems Roses - Pink _____
 - 2 stems Roses - Light Pink _____
 - 3 stems Alstroemeria - Yellow _____
 - 2 stems Spray Roses - Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF172-11KM
Just Because



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - Yellow _____
 - 3 stems Spray Roses - Hot Pink _____
 - 2 stems Matsumoto Aster - Hot Pink _____
 - 2 stems Statice - Purple _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Salal _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 12"

BF173-11KM
Pink 'n Pretty Bouquet



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92446 - 6"H Rectangle Vase - Clear _____
- 1 Ribbon - #9 Pink Satin/#3 White Satin _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Daisy - White (yellow centers) _____
 - 6 stems Roses - Pink _____
 - 6 stems Carnation - Pink _____

- FOLIAGE:**
- 2 Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF174-11KM
Just Rewards!



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube - Clear _____
- 0.5 #9 Satin Ribbon - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera - Red with Dark Center _____
 - 2 stems Daisy Pom - Lavender _____
 - 3 stems Alstroemeria - Purple _____
 - 1 stem Statice - Purple _____
 - 3 stems Roses - Red _____
 - 1 stem Hypericum - Red _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF175-11KM
Tangerine Tango Surprise



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29614 - 6"H Cylinder - Clear _____
- 1 Orange Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Asiatic Lily - Orange _____
 - 3 stems Roses - Yellow _____
 - 5 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF176-11KM**Loving Lilies & Roses****SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29614 - 6"H Cylinder Vase - Clear _____
- 1 Napco 92716 - Ti Leaf Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 3 stems Roses - Pink _____
 - 1 stem Statice - Purple _____
 - 3 stems Athos Pom - Green _____
 - 2 stems Trachelium - Green _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF177-11KM**Simply Sophisticated Bouquet****SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29614 - 6"H Glass Cylinder Vase - Clear _____
- 1 Napco 92716 - Ti Leaf Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Hot Pink _____
 - 3 stems Roses - Yellow _____
 - 3 stems Roses - Orange _____
 - 2 stems Button Pom - Yellow _____
 - 2 stems Athos Pom - Green _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF178-11KM**Simply Lily - White****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis 8"H Cylinder Vase - Clear _____
- 1 Curly Willow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 7 stems Oriental Lily - White _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 14"

BF179-11KM**Simply Lily - Pink****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis 8"H Cylinder Vase - Clear _____
- 1 Curly Willow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 8 stems Asiatic Lily - Pink _____

- FOLIAGE:** ■ 1 stem Seeded Eucalyptus _____
- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 14"

BF180-11KM**Simply Lily - Yellow****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis 8"H Cylinder Vase - Clear _____
 - 1 Curly Willow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 8 stems Asiatic Lily - Yellow _____

FOLIAGE: ■ 2 stems Salal _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 18", Length 14"

BF181-11KM**Topiary Greetings****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 4"H Terra Cotta Pot _____
 - 1 Yellow Butterfly _____
 - 0.3 Floral Foam _____
 - 0.5 Natural Raffia _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems Asiatic Lily - Yellow _____

■ 2 stems Alstroemeria - Yellow _____

■ 2 stems Trachelium - Green _____

■ 3 stems Hypericum - Green _____

■ 3 stems Roses - Yellow _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 18", Length 9"

BF182-11KM

My Sunny Daisy Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- 1 Natural Raffia _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 10 stems Daisy Pom - White (Yellow Centers) _____
 - 7 stems Solidago - Yellow _____
 - 3 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 11"

BF183-11KM

Spring Splendor



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C 6.5"H Fluted Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Matsumoto Aster - Hot Pink _____
 - 3 stems Roses - Yellow _____
 - 5 stems Hypericum - Green _____
 - 3 stems Alstroemeria - Orange _____
 - 3 stems Trachelium - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF185-11KM
Full of Love Bouquet



SUGGESTED RETAIL PRICE: \$79.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29614 6"H Cylinder Vase - Clear _____
- 1 Variegated Aspid Décor _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Lt Pink _____
 - 4 stems Roses - Hot Pink _____
 - 5 stems Roses - Pink _____
 - 4 stems Peach - Sarah/Cream _____

- FOLIAGE:**
- 2 stems Ivy _____
 - 2 stems Seeded Eucalyptus _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF186-11KM
Gerberas Galore



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Assorted Bright Gerbera - Red, Hot Pink, Orange, Yellow _____

- FOLIAGE:**
- 2 stems Salal _____
 - 7 stems Lily Grass _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF187-11KM
Peruvian Lily Rainbow Bouquet

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29926 8"H Rose Vase - Clear _____
- 1 #9 Satin Ribbon - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Alstroemeria - Yellow _____
 - 4 stems Alstroemeria - Purple _____
 - 4 stems Alstroemeria - Orange _____
 - 4 stems Alstroemeria - Red _____
 - 4 stems Alstroemeria - Hot Pink _____

- FOLIAGE:**
- 3 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 14"

BF188-11KM
Classic Yellow Mache Basket - Medium

SUGGESTED RETAIL PRICE: \$49.99 S, \$69.99 M (shown), \$99.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Mache Container | _____ |
| ■ | 1 | 1 | 1 | Brick Floral Foam | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|----------------------------|-------|
| ■ | 3 | 6 | 7 | stems Snapdragon - Yellow | _____ |
| ■ | 3 | 3 | 5 | stems Cushion Mum - Yellow | _____ |
| ■ | 3 | 5 | 6 | stems Solidago - Yellow | _____ |
| ■ | 0 | 3 | 8 | stems Roses - Yellow | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|----|----|----|-------------------------------|-------|
| ■ | 4 | 4 | 6 | stems Jade Palm | _____ |
| ■ | 10 | 10 | 14 | stems Leather Leaf | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 26", Length 28"

Medium: Arrangement Height 28", Length 30"

Large: Arrangement Height 30", Length 32"



BF188-11KS



BF188-KM



BF188-KL

BF189-11KM
Loving Lilies - White

SUGGESTED RETAIL PRICE: \$99.99

A. CONSTRUCTION MATERIALS:

- 1 blm_92239 11" H Classic Garden Vase - Clear _____
 - 1 Curly Willow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 9 stems Asiatic Lily - White _____

FOLIAGE:

- 2 stems Salal _____
 - 6 stems Leather Leaf _____
 - 3 stems Jade Palm _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 24", Length 20"

BF190-11KM
White Standing Spray - Medium

SUGGESTED RETAIL PRICE: \$69.99 S, \$99.99 M (shown), \$124.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | #1000 Sm Floracage Foam Cage | _____ |
| ■ | 1 | 1 | 1 | 48"H Standing Easel | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|----|----------------------------|-------|
| ■ | 3 | 5 | 5 | stems Fuji Mum - White | _____ |
| ■ | 5 | 7 | 10 | stems Carnation - White | _____ |
| ■ | 3 | 5 | 7 | stems Monte Casino - White | _____ |
| ■ | 6 | 6 | 8 | stems Snapdragon - White | _____ |
| ■ | 0 | 2 | 3 | stems Asiatic Lily - White | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|----|-------------------------------|-------|
| ■ | 6 | 8 | 10 | stems Leather Leaf | _____ |
| ■ | 3 | 4 | 4 | stems Salal | _____ |
| ■ | 3 | 3 | 5 | stems Aspidistra Leaf | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 28", Length 19" (without easel)

Medium: Arrangement Height 32", Length 21" (without easel)

Large: Arrangement Height 34", Length 22" (without easel)



BF190-11KS



BF190-KM



BF190-KL

BF191-11KM
Classic Sympathy Basket Arrangement - Med


SUGGESTED RETAIL PRICE: \$69.99 S, \$99.99 M (shown), \$124.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	0	blm_139969 - 11.5"L Splitwood	_____
				Handled Basket - Large	_____
■	0	0	1	Napco 62547 6"H Pot Willow	_____
				Tray Basket w/Liner	_____
■	1	1	1	Brick Floral Foam	_____
■	1	1	1	#40 Peach Bow	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	8	8	stems Stock - Peach	_____
■	4	8	8	stems Hypericum - Peach	_____
■	6	7	10	stems Carnation - Peach / Pink	_____
■	3	8	10	stems Roses - Peach / Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
■	6	8	12	stems Leather Leaf	_____
■	4	4	6	stems Jade Palm	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 22", Length 20"

Medium: Arrangement Height 24", Length 22"

Large: Arrangement Height 24", Length 26"



BF191-11KS



BF191-11KM



BF191-11KL

BF192-11KM
Multi-color Standing Sympathy Wreath


SUGGESTED RETAIL PRICE: \$124.99

A. CONSTRUCTION MATERIALS:

■	1	#1840 Oasis Wreath Form 18"	_____
■	1	48"H Standing Easel	_____
■	1	#9 Ribbon - Yellow	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	8	stems Carnation - Hot Pink	_____
■	4	stems Cushion Mum - Yellow	_____
■	4	stems Matsumoto Aster - Light Pink	_____
■	6	stems Alstroemeria - Orange	_____
■	3	stems Statice - Purple	_____
■	8	stems Roses - Red	_____

FOLIAGE:

■	6	stems Leather Leaf	_____
■	3	stems Salal	_____
■	3	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 21", Length 21"

BF193-11KL
Cremation/Memorial Floral Wreath

SUGGESTED RETAIL PRICE: \$99.99

A. CONSTRUCTION MATERIALS:

- 1 #1840 Oasis Wreath Form 18" _____
- 1 #9 Ribbon - Ivory _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 10 stems Carnation - Pink _____
 - 3 stems Daisy Pom - Lavendar _____
 - 3 stems Alstroemeria - Yellow _____
 - 8 stems Fuji/Spider Mum - Green _____
 - 3 stems Spray Roses - Peach / Pale Pink _____
 - 2 stems Gypsophillia - Million Star _____
 - 3 stems Snapdragon - White _____

- FOLIAGE:**
- 6 stems Leather Leaf _____
 - 3 stems Salal _____
 - 3 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 24", Length 24"

BF194-11KM
Classic Fireside Sympathy Basket - Med

SUGGESTED RETAIL PRICE: \$79.99 S, \$99.99 M (shown), \$119.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | #1000 Floracage Holder | _____ |
| ■ | 1 | 1 | 1 | Dark Willow Fireside Basket | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|----|----|-----------------------------|-------|
| ■ | 6 | 8 | 12 | stems Roses - Red | _____ |
| ■ | 3 | 5 | 5 | stems Snapdragon - Burgundy | _____ |
| ■ | 8 | 10 | 12 | stems Carnation - Red | _____ |
| ■ | 3 | 5 | 7 | stems Hypericum - Red | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|----|----|----|-------------------------------|-------|
| ■ | 2 | 3 | 3 | stems Italian Ruskus | _____ |
| ■ | 10 | 10 | 10 | stems Leather Leaf | _____ |
| ■ | 3 | 3 | 3 | stems Salal | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 20", Length 20"

Medium: Arrangement Height 24", Length 24"

Large: Arrangement Height 30", Length 26"


BF194-11KS

BF194-KM

BF194-KL

BF196-11KM

Happy Halloween Bouquet



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 blm_155060 - 7"H Passion Vase - Purple _____
- 1 Halloween Ribbon _____
- 1 Halloween Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Orange _____
 - 3 stems Monte Casino - Purple _____
 - 2 stems Hypericum _____

- FOLIAGE:**
- 2 stems Salal _____
 - 1 stem Eucalyptus - Seeded _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF197-11KM

Classic Table Centerpiece



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Design Dish DBL 45-38024 | _____ |
| ■ | 2 | 2 | 2 | 12"H Candle - Orange | _____ |
| ■ | 1 | 1 | 1 | Floral Foam 1/3 | _____ |
| ■ | 1 | 1 | 1 | Fall Leaves | _____ |
| ■ | 5 | 5 | 7 | Cowee Wire Pick | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|-----------------------------|-------|
| ■ | 1 | 2 | 2 | stems Asiatic Lily - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Viking Pom | _____ |
| ■ | 3 | 5 | 7 | stems Roses - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Hypericum - Red | _____ |
| ■ | 1 | 1 | 1 | stem Statice - Purple | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | stem Salal | _____ |
| ■ | 1 | 1 | 1 | stem Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 6", Length 14"

Medium: Arrangement Height 7", Length 15"

Large: Arrangement Height 7", Length 16"



BF197-11KS



BF197-KM



BF197-KL

BF199-11KM
Autumn's Jewels


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732C 6.5"H Fluted Vase - Clear	_____
■	1	1	1	Natural Raffia	_____
■	3	3	3	Preserved Wheat	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	3	3	stems Sunflower	_____
■	0	2	2	stems Trachelium - Green	_____
■	3	3	4	stems Yarrow	_____
■	3	3	5	stems Hypericum - Orange	_____
■	3	4	5	stems Roses - Red	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Seeded Eucalyptus	_____
■	1	1	2	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 10"

Medium: Arrangement Height 14", Length 10"

Large: Arrangement Height 15", Length 11"



BF199-11KS



BF199-11KM



BF199-11KL

BF200-11KM
Fall Harvest


SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 92159 - 7"H Passion Vase - Purple	_____
■	1	Dried Wheat	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	3 stem Roses - Orange	_____
	■	2 stems Asiatic Lily - Orange	_____
	■	2 stems Cushion Pom - Burgandy/Purple	_____

FOLIAGE:	■	2 stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF201-11KM
Traditional Holiday Centerpiece


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Oasis Single Design Dish/ Bowl #45-38014	_____
■	2	2	2	12" Taper Candles	_____
■	1	1	1	1/3 Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - Red	_____
■	3	3	3	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Pom - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Holly	_____
■	1	2	2	stems Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 10"
Medium: Arrangement Height 8", Length 11"
Large: Arrangement Height 8", Length 11"



BF201-11KS



BF201-11KM



BF201-11KL

BF202-11KM
Holiday Celebration Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29497	_____
				- 8"H Gathering Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	2	3	stems Asiatic Lily - White	_____
■	3	5	7	stems Roses - Red	_____
■	3	3	3	stems Mini Carnation - Red	_____
■	2	3	3	stems Button Pom - Green	_____

B. FOLIAGE:

	S	M	L		
■	1	2	2	stems Holly	_____
■	2	2	2	stems Winter Mix	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 12"
Large: Arrangement Height 16", Length 13"



BF202-11KS



BF202-KM



BF202-KL

BF203-11KM
Holiday Greetings Basket


SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	blm_139969 9.5"L Splitwood	
			Handled Basket	
1	1	1	1/2 Floral Foam Brick	
			Total Whsle. Cost:	
			A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

S	M	L		
1	2	2	stems Asiatic Lily - White	
3	4	6	stems Roses - Red	
3	3	4	stems Mini Carnation - Red	
2	3	3	stems Button Poms - Green	

B. FOLIAGE:

S	M	L		
1	1	2	stems Holly	
1	2	2	stems Winter Mix	
			Total Whsle. Cost:	
			B. Retail = Whsle. Cost x 3.5	
			C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 10", Length 14"

Medium: Arrangement Height 11", Length 15"

Large: Arrangement Height 12", Length 16"



BF203-11KS



BF203-11KM



BF203-11KL

BF204-11KM
Shimmering Bright Holiday Wishes


SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

1	Napco 29460B - 5" Glass Cube - Clear	
1	Silver Celo	
1	1/2 Floral Foam Brick	
3	24mm Christmas Orn	
	Total Whsle. Cost:	
	A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:		
5	stem Roses - Red	
2	stems Button Pom - White	
5	stems Carnation - Red	
3	stems Trachelium - Green	

FOLIAGE:		
2	stems Winter Mix	
	Total Whsle. Cost:	
	B. Retail = Whsle. Cost x 3.5	
	C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Arrangement Height 10", Length 8"

BF205-11KM

Christmas Cheer



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- 3 25mm Christmas Orn _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - White _____
 - 4 stems Roses - Red _____
 - 2 stems Mini Carnation - Red _____
 - 1 stem Waxflower - White _____

- FOLIAGE:**
- 2 stems Winter Mix _____
 - 1 stem Seeded Eucalyptus _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF206-11KM

Holiday Sophistication Bouquet



SUGGESTED RETAIL PRICE: \$69.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Stargazer Lily - White _____
 - 8 stems Roses - Red _____

- FOLIAGE:**
- 2 stems Winter Mix _____
 - 3 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 13"

BF207-11KM**Standing Cross - White****SUGGESTED RETAIL PRICE:** \$79.99**A. CONSTRUCTION MATERIALS:**

- 1 12" Oasis Spray Bar _____
- 1 #40 Bow _____
- 1 48" Standing Easel _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Carnation - White _____
 - 3 stems Waxflower - White _____

- FOLIAGE:**
- 4 stems Leather Leaf _____
 - 8 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 30"

BF208-11KM**Standing Spray - Red****SUGGESTED RETAIL PRICE:** \$99.99**A. CONSTRUCTION MATERIALS:**

- 1 #11-01000 Floracage Holder _____
- 1 48" Standing Easel _____
- 1 #40 Bow - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Roses - Red _____
 - 12 stems Carnation - Red _____
 - 6 stems Mini Carnation - Red _____

- FOLIAGE:**
- 6 stems Leather _____
 - 6 stems Jade _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 21", Length 32"

BF209-11KM
Basket Full of Holiday Cheer

SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 blm_139969 11.5"L Splitwood Handled Basket - Large _____
- .5 Plaid Ribbon - Yard _____
- 1 1/2 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Roses - Red _____
- 6 stems Carnation - White _____
- 4 stems Monte Casino - White _____
- 4 stems Mini Carnation - Red _____

FOLIAGE:

- 4 stems Leather Leaf _____
- 3 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 14"

BF210-11KM
Salute to the Red, White & Blue Basket

SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 blm_139969 11.5"L Splitwood Handled Basket - Large _____
- 1 1/2 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Delphinium - BellaDonna _____
- 3 stems Gerbera - White _____
- 3 stems Gerbera - Red _____
- 3 stems Monte Casino - White _____

FOLIAGE:

- 5 stems Leather Leaf _____
- 3 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 18"

BF211-11KM**Peaceful Wishes Basket****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92790 - 8"H Willow Basket _____
- 1 1/2 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Delphinium _____
 - 6 stems Mini Carnation - White _____
 - 3 stems Roses - White _____
 - 6 stems Alstroemeria - White _____

- FOLIAGE:**
- 4 stems Leather Leaf _____
 - 3 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 14"

BF212-11KM**Thinking of You Basket****SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 92790 - 8"H Willow Basket _____
- 1 1/2 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 6 stems Roses - White _____
 - 2 stems Stargazer - White _____
 - 2 stems Waxflower - White _____
 - 2 stems Daisy - White _____

- FOLIAGE:**
- 4 stems Leather Leaf _____
 - 4 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 14"

BF213-11KM
Eternal Embrace



SUGGESTED RETAIL PRICE: \$79.99

A. CONSTRUCTION MATERIALS:

- 1 Smithers Oasis 8"H Clear Cylinder Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Stargazer Lily - White _____
 - 8 stems Roses - Red _____

- FOLIAGE:**
- 2 stems Curly Willow _____
 - 2 stems Seeded Eucalyptus _____
 - 5 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 13"

BF214-11KM
Brightest Memories



SUGGESTED RETAIL PRICE: \$64.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale 10"H Urn Vase - Clear _____
- 2 Satin Ribbon - White _____
- 1 Wired Wood Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Asiatic Lily - Yellow _____
 - 6 stems Roses - White _____
 - 5 stems Alstroemeria - Yellow _____

- FOLIAGE:**
- 10 stems Lily Grass _____
 - 4 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 13"

BF215-11KM**Baby Girl Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_ 29732 - 6.5"H Fluted Vase - Pink _____
- 1 Ribbon - Pink Polka Dot _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 3 stems Spray Roses - Hot Pink _____
 - 1 stem Waxflower - Pink _____
 - 3 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 11"

BF216-11KM**Baby Boy Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- 1 Satin Ribbon - Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 3 stems Roses - Yellow _____
 - 2 stems Delphinium - Blue _____
 - 3 stems Monte Casino - Purple _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF217-11KM

Oh Baby Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 8"H Swirl Vase - Green _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Alstroemeria - White _____
 - 5 stems Roses - Yellow _____
 - 3 stems Button Poms - Green _____
 - 3 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF218-11KM

Baby's First Bouquet - Girl



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Glass Bud Vase - Clear _____
- 1 Napco 16746 10" H Bear - Chocolate Brown _____
- 1 Satin Bow - Pink _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Lt Pink _____
 - 1 stem Waxflower - Pink _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 5"

BF219-11KM**Baby's First Bouquet - Boy****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Glass Bud Vase - Clear _____
- 1 Napco16746 10" H Bear - Chocolate Brown _____
- 1 Satin Bow - Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Yellow _____
- 1 stem Waxflower - White _____
- 2 stems Monte Casino - White _____

FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 18", Length 5"

BF220-11KM**Enchanted Love Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis Floral E408 - _____
- 8" H Grand Glass Cylinder - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Red _____
- 3 stems Matsumoto Aster - Hot Pink _____
- 3 stems Carnation - Medium Pink _____
- 3 stems Stock - Purple _____
- 4 stems Monte Casino - Purple _____

FOLIAGE:

- 2 stems Magnolia Leaves _____
- 1 stem Eucalyptus - Seeded _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 16", Length 12"

BF221-11KM
Sorbet Surprise



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube - Clear _____
- 1 Silver Celo _____
- 1 1/3 Floral Foam Brick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Mini Carnation - Lt Pink _____
 - 3 stems Carnation - Med Pink _____
 - 5 stems Carnation - Hot Pink _____
 - 4 stems Carnation - Green _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF222-11KM
Tropical Sophistication



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube - Clear _____
- 1 Aspidistra Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Orange _____
 - 2 stems Pin Cushion Protea _____
 - 2 stems Safari Sunset _____
 - 3 stems Carnation - Green _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - 6 stems Lily Grass _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF224-11KM
Best Wishes Bouquet


SUGGESTED RETAIL PRICE: \$29.99 S, \$39.99 M (shown), \$49.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	Napco 29732C 6.5"H	
			Fluted Vase - Clear	
1	1	1	Asst. Curly Ribbon	
			Total Whsle. Cost:	
			A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

S	M	L		
5	7	9	stems Carnation - Red	
3	5	6	stems Daisy - Yellow	
3	3	4	stems Monte Casino - Purple	
2	3	4	stems Button Pom - Green	

B. FOLIAGE:

S	M	L		
1	2	3	stems Pittosporum - Variegated	
			Total Whsle. Cost:	
			B. Retail = Whsle. Cost x 3.5	
			C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 13", Length 10"

Medium: Arrangement Height 14", Length 11"

Large: Arrangement Height 15", Length 12"



BF224-11KS



BF224-11KM



BF224-11KL

BF225-11KM
Pink & Pretty Bouquet


SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

1	blm_ 29732 6.5"H Fluted Vase - Pink	
	Total Whsle. Cost:	
	A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:	3 stems Asiatic Lily - White	
	4 stems Roses - Light Pink	
	2 stems Waxflower - White	

FOLIAGE:	2 stems Salal	
	Total Whsle. Cost:	
	B. Retail = Whsle. Cost x 3.5	
	C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Arrangement Height 13", Length 10"

BF227-11KM

Here's To the Red, White & Blue



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29732C - 6.5"H Fluted Vase - Clear _____
- 1 Curly Ribbon - Red, White & Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 3 stems Bella Donna Delphinium - Dark Blue _____
 - 3 stems Alstroemeria - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF228-11KM

Bobo Party Time Clown



SUGGESTED RETAIL PRICE: \$24.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 31975 - 4"H Flower Power Cache - Orange _____
- 0.33 Floral Foam Brick _____
- 1 (2) Google eyes, (1) red felt nose, happy birthday hat _____
- 1 Wired Ribbon - Polka Dot _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Carnation - White _____
 - 3 stems Carnation - Red _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 7"

SELLING TIP:

Bundle - 8 clowns with 12 free assorted latex balloons or buy 8 get 2 for free. \$199.99

BF229-11KM

Assorted Roses - Pastel



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
\$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|---|
| ■ | 1 | 1 | 1 | blm_29926 - 8"H Rose Vase - Clear _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|---|----|----|----|---|
| ■ | 12 | 18 | 24 | stems Assorted 50cm Roses - Hot Pink/Med. Pink/Cream/Purple _____ |
| ■ | 3 | 4 | 4 | stems Waxflower - White _____ |

B. FOLIAGE:

- | | S | M | L | |
|---|---|---|---|-------------------------------------|
| ■ | 3 | 3 | 3 | stems Salal _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 14"

Medium: Arrangement Height 17", Length 15"

Large: Arrangement Height 18", Length 16"



BF229-11KS



BF229-KM



BF229-KL

BF230-11KM**Assorted Roses - Bright**

SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29926 - 8"H Rose Vase - Clear _____
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	12	18	24	stems Assorted 50cm Roses - Yellow, Hot Pink, Med Pink, Bi-Color (Carnival/Circus) _____

B. FOLIAGE:

	S	M	L	
■	4	4	4	stems Salal _____
■	2	2	2	stems Eucalytus - Seeded _____
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 12"
 Medium: Arrangement Height 17", Length 13"
 Large: Arrangement Height 18", Length 14"



BF230-11KS



BF230-11KM



BF230-11KL

BF231-11KM**1 Dozen Roses - Red**

SUGGESTED RETAIL PRICE: \$59.99 M (shown), \$79.99 KMBNDL
 \$79.99 M (shown), \$99.99 KMBNDL - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	M	BNDL	
■	1	1	blm_29926 - 8"H Rose Vase - Clear _____
■	1/2	1/2	Satin #40 - Ribbon - Red _____
■	0	1	Napco - 16684 10"H Brown Bear _____
■	0	1	Small Box of Chcolates _____
			Total Whsle. Cost: _____
			A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	M	BNDL	
■	12	12	stems 50cm Roses - Red Yellow, Hot Pink, Med Pink, Bi-Color (Carnival/Circus) _____

B. FOLIAGE:

	M	BNDL	
■	3	3	stems Salal _____
■	3	3	stems Monte Casino - White _____
			Total Whsle. Cost: _____
			B. Retail = Whsle. Cost x 3.5 _____
			C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Medium: Arrangement Height 16", Length 12"



BF231-11KM



BF231-11KMBNDL

BF232-11KM**1 1/2 Dozen Roses - Red****SUGGESTED RETAIL PRICE:** \$84.99

\$114.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 blm_92239 - 9"H Classic Garden Vase - Clear _____
- 1/2 Satin #40 - Ribbon - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 18 stems 50cm Roses - Red _____

FOLIAGE: ■ 3 stems Salal _____

■ 3 stems Monte Casino - White _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 17", Length 13"

BF233-11KM**2 Dozen Roses - Red****SUGGESTED RETAIL PRICE:** \$119.99

\$159.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 10"H Urn Vase - Clear _____
- 1/2 Satin #40 - Ribbon - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 24 stems 50cm Roses - Red _____

FOLIAGE: ■ 3 stems Salal _____

■ 6 stems Monte Casino - White _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 22", Length 15"

BF234-11KM**3 Dozen Roses - Red****SUGGESTED RETAIL PRICE:** \$179.99

\$219.99 Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 10"H Urn Vase - Clear _____
- 1/2 #40 Wired Ribbon - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 36 stems 50cm Roses - Red _____

FOLIAGE: ■ 3 stems Salal _____

■ 6 stems Monte Casino - White _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 24", Length 18"

BF235-11KM**Sweetest Rose Bouquet - Pink****SUGGESTED RETAIL PRICE:** \$59.99 S, \$84.99 M (shown), \$119.99 L

\$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|-------------------------------------|
| ■ | 1 | 1 | 1 | blm_29926 |
| | | | | - 8"H Rose Vase - Clear |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|---|----|----|----|-----------------------------|
| ■ | 10 | 12 | 16 | stems 50cm Roses |
| | | | | - Hot Pink/Med. Pink |
| ■ | 3 | 4 | 5 | stems Spray Roses - Lt Pink |
| ■ | 2 | 2 | 3 | stems Waxflower - Pink |

B. FOLIAGE:

- | | S | M | L | |
|---|---|---|---|-------------------------------------|
| ■ | 3 | 3 | 3 | stems Salal |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 16", Length 11"

Medium: Arrangement Height 17", Length 12"

Large: Arrangement Height 18", Length 13"



BF235-11KS



BF235-11KM



BF235-11KL

BF236-11KM**Yellow & Orange Rose Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29926 8"H
				Rose Vase - Clear
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	6	9	12	stems 50cm Roses
				- Bi-Color (Carnival/Circus) _____
■	6	9	12	stems Roses - Yellow _____

B. FOLIAGE:

	S	M	L	
■	1	1	1	stem Salal
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
 Medium: Arrangement Height 15", Length 11"
 Large: Arrangement Height 16", Length 12"



BF236-11KS



BF236-11KM



BF236-11KL

BF237-11KM**Purple & Orange Rose Bouquet**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
 \$69.99 S, \$79.99 M (shown), \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_155060
				- 7" H Passion Vase - Purple
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	4	6	8	stems 50cm Roses - Orange
■	4	6	8	stems 50cm Roses - Purple

B. FOLIAGE:

	S	M	L	
■	3	3	3	stems Salal
■	4	4	4	stems Statice - Purple
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
 Medium: Arrangement Height 15", Length 11"
 Large: Arrangement Height 16", Length 12"



BF237-11KS



BF237-11KM



BF237-11KL

BF238-11KM

Purple Rose Bouquet



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
\$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 8"H Rose Vase - Clear	_____
■	1	1	1	Fitz Avery Bracelet - Lavender	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - Purple	_____
■	3	4	5	stems Waxflower - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stem Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 12"
Large: Arrangement Height 16", Length 13"



BF238-11KS



BF238-11KM



BF238-11KL

BF239-11KM

Yellow Rose Bouquet



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
\$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 - 8"H Rose Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - Yellow	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
Medium: Arrangement Height 15", Length 12"
Large: Arrangement Height 16", Length 13"



BF239-11KS



BF239-11KM



BF239-11KL

BF240-11KS**Hot Pink Rose Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 8"H	_____
				Rose Vase - Clear	_____
■	1	1	1	Yard Organza Ribbon - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - Hot Pink	_____
■	3	4	5	stems Waxflower - Pink	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"

BF241-11KM**White Rose Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
 \$79.99 S, \$99.99 M (shown), \$159.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926	_____
				- 8" H Rose Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	12	18	24	stems 50cm Roses - White	_____
■	2	3	3	stems Gypsophillia	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"
 Medium: Arrangement Height 15", Length 12"
 Large: Arrangement Height 16", Length 13"



BF241-11KS



BF241-11KM



BF241-11KL

BF242-11KL**With Love Bouquet**

SUGGESTED RETAIL PRICE: \$59.99 S, \$79.99 M, \$99.99 L (shown)
\$79.99 S, \$99.99 M, \$129.99 L (shown) - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco blm_92238 11"H Classic Garden Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	6	stems 50cm Roses - Red	_____
■	3	4	6	stems 50cm Roses - Lt Pink	_____
■	3	4	5	stems Spray Roses - Pink	_____
■	3	4	5	stems Spray Roses - Cream	_____
■	4	8	8	stems Hypericum - Green	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 10"

Medium: Arrangement Height 17", Length 11"

Large: Arrangement Height 18", Length 12"

BF243-11KM**Rosy Reflection**

SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 29460B - 5"Glass Cube - Clear	_____
■	1/2	Floral Foam Brick	_____
■	1	Cello Wrap - Silver	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	3	stems 50cm Roses - Red	_____
	■	3	stems Alstroemeria - Pink	_____
	■	3	stems Spray Roses - Pink	_____
	■	2	stems Miniature Carnation - Red	_____

FOLIAGE:	■	3	stems Pittosporum - Variegated	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF244-11KM

Her Perfect Day Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732C 6.5"H Fluted Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	8	stems Gerbera - Hot Pink	_____
■	4	5	6	stems Alstroemeria - Lt. Pink	_____
■	5	6	6	stems Hypericum - Green	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 11"
Large: Arrangement Height 16", Length 12"



BF244-11KS



BF244-11KM



BF244-11KL

BF245-11KS

My Sweetest Valentine Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S (shown), \$49.99 M, \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155060 - 7" H Passion Vase - Purple	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	8	stems 50cm Roses - Red	_____
■	4	5	6	stems Alstroemeria - White	_____
■	5	5	6	stems Med Carnation - Pink	_____
■	2	2	2	stems Monte Casino - Purple	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 11"
Large: Arrangement Height 16", Length 12"

BF246-11KM
Valentine's Day Basket


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$59.99 S, \$69.99 M (shown), \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 92790 8"H Dark Willow Basket	_____
■	1/2	1/2	1/2	Floral Foam Brick	_____
■	1/2	1/2	1/2	Yard Wired #9 Satin Ribbon - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems 50cm Roses - Red	_____
■	3	4	5	stems 50cm Roses - Hot Pink	_____
■	2	2	2	stems Alstroemeria - White	_____
■	2	2	2	stems Mini Carnation - Pink	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 10"

Medium: Arrangement Height 13", Length 10"

Large: Arrangement Height 13", Length 10"


BF246-11KS

BF246-11KM

BF246-11KL
BF247-11KM
Valentine's Day Surprise


SUGGESTED RETAIL PRICE: \$49.99
\$59.99 Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Local Wholesale - 5"Glass Cube - Red	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	6	stems 50cm Roses - Red	_____
	■	4	stems Alstroemeria - Red	_____
	■	5	stems Hypericum - Green	_____

FOLIAGE:	■	6	stems Bear Grass Heart	_____
	■	2	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF248-11KM
Citrus Delight



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Mini Hobnail Vase - Green
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems 50cm Roses - Hot Pink _____
 - 3 stems Alstroemeria - Pink _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 8"

BF249-11KM
Sweetest Things Bouquet



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Mini Hobnail Vase - Pink
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems 50cm Roses - Red _____
 - 2 stems Spray Roses - Pink _____
 - 1 stem Waxflower - Pink _____
 - 3 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 8"

BF250-11KM

My Purple Posey



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Mini Hobnail Vase - Purple

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems 50cm Roses - Purple
- 2 stems Alstroemeria - Pink
- 5 stems Hypericum - Green

FOLIAGE:

- 2 stems Pittosporum - Variegated

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE:

20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Arrangement Height 11", Length 8"

BF251-11KMR

Pink Rose Bouquet



SUGGESTED RETAIL PRICE: \$59.99 S, \$84.99 M (shown), \$119.99 L
\$79.99 S, \$114.99 M, \$159.99 L - Valentine's Day / Mother's Day Pricing

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|-------------------------|
| ■ | 1 | 1 | 1 | blm_29926 |
| | | | | - 8"H Rose Vase - Clear |

- | | | | | |
|---|---|---|---|------------------|
| ■ | 1 | 1 | 1 | #9 Ribbon - Pink |
|---|---|---|---|------------------|

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- | | S | M | L | |
|---|----|----|----|------------------------------|
| ■ | 12 | 18 | 24 | stems 50cm Roses - Pink/Med. |
| ■ | 3 | 4 | 5 | stems Waxflower - Pink |

B. FOLIAGE:

- | | S | M | L | |
|---|---|---|---|-------------|
| ■ | 3 | 3 | 3 | stems Salal |

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE:

20%

Labor (C x 0.20) _____

LABOR TIME: 15 minutes

GRAND TOTAL (C + Labor) _____

DIMENSIONS:

Small: Arrangement Height 16", Length 11"

Medium: Arrangement Height 17", Length 12"

Large: Arrangement Height 18", Length 13"



BF251-11KSR



BF251-11KMR



BF251-11KLR

BF252-11KM
Sweetest Surprise

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Mini Hobnail Vase - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems 50cm Roses - Lt Pink _____
 - 1 stem Waxflower - Pink _____
 - 3 stems Monte Casino - White _____
 - 3 stems Alstroemeria - Purple _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 8"

BF253-11KM
Loving Lavender Wishes

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|-------------------------------------|
| ■ | 1 | 1 | 1 | Napco 29732C |
| | | | | - 6.5"H Fluted Vase - Clear |
| ■ | 1 | 1 | 1 | Napco 92887 #9 Breeze Ribbon |
| | | | | - Fruit Punch |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|---|---|---|---|-----------------------------|
| ■ | 3 | 5 | 7 | stems 50cm Roses - Lavender |
| ■ | 3 | 3 | 3 | stems Alstroemeria - Pink |
| ■ | 3 | 3 | 3 | stems Waxflower - Lavender |

B. FOLIAGE:

- | | S | M | L | |
|---|---|---|---|-------------------------------------|
| ■ | 3 | 3 | 3 | stems Pittosporum - Variegated |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"

Medium: Arrangement Height 13", Length 10"

Large: Arrangement Height 14", Length 11"


BF253-11KS

BF253-11KM

BF253-11KL

BF254-11KM
For All She Does Bouquet


SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 M (shown), \$79.99 L
\$69.99 S, \$89.99 M (shown), \$119.99 L - Mother's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_ 29732 6.5"H Fluted Vase - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	6	stems 50cm Roses - Lavender	_____
■	3	4	6	stems 50cm Roses - Pink	_____
■	3	4	5	stems Spray Roses - Pink	_____
■	3	4	5	stems Spray Roses - Cream	_____
■	4	8	8	stems Hypericum - Green	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 11"

Medium: Arrangement Height 15", Length 11"

Large: Arrangement Height 16", Length 12"


BF254-11KS

BF254-11KM

BF254-11KL
BF255-11KMR
Simply Devine Bouquet


SUGGESTED RETAIL PRICE: \$49.99
\$54.99 - Mother's Day Pricing

A. CONSTRUCTION MATERIALS:

■	1	Napco 29460B - 5"H Glass Cube - Clear	_____
■	0.5	Napco 92716 - Ti Leaf Ribbon	_____
■	1	#3 Satin Ribbon - Pink	_____
■	0.5	Floral Foam Brick	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	3 stems 50cm Roses - Lt. Pink	_____
	■	3 stems Alstroemeria - Pink	_____
	■	2 stems Spray Roses - Pink	_____
	■	2 stems Waxflower - Pink	_____

FOLIAGE:	■	2 stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"


BF255-11KM

BF256-11KM
Sunflower Melody



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29460B 5"H Glass Cube - Clear	_____
■	0.5	0.5	0.5	Napco 92716 Ti Leaf Ribbon	_____
■	0.5	0.5	0.5	Floral Foam Brick	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	9	stems Sunflowers	_____
■	5	7	9	stems Alstroemeria - Purple	_____
■	2	3	5	stems Waxflower - Purple	_____

B. FOLIAGE:

	S	M	L		
■	3	4	4	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 10"
Medium: Arrangement Height 13", Length 11"
Large: Arrangement Height 14", Length 12"



BF256-11KS



BF256-11KM



BF256-11KL

BF257-11KM
Sugar & Sweet Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L
\$44.99 S, \$64.99 M (shown), \$84.99 L - Mother's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_ 29732 6.5"H Fluted Glass Vase - Pink	_____
■	1	1	1	#9 Ribbon - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	9	12	stems 50cm Roses - Pink	_____
■	5	6	7	stems Alstroemeria - White	_____

B. FOLIAGE:

	S	M	L		
■	2	3	4	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 9"
Medium: Arrangement Height 14", Length 10"
Large: Arrangement Height 15", Length 11"



BF257-11KS



BF257-11KM



BF257-11KL

BF258-11KL
Cheery & Bright Hand-Tied Bouquet

SUGGESTED RETAIL PRICE: \$29.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L	
1	1	Cellophane/Water Resistant Tissue Paper/Ribbon
		Total Whsle. Cost: _____
		A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

S	L	
3	4	stems Asiatic Lily - Yellow
2	6	stems Alstroemeria - Yellow
1	4	stems Daisy Pom - White
2	4	stems Solidago

B. FOLIAGE:

S	L	
1	1	stem Salal
		Total Whsle. Cost: _____
		B. Retail = Whsle. Cost x 3.5 _____
		C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 20", Length 10"

Large: Arrangement Height 24", Length 12"



BF258-11KS



BF258-11KL

BF259-11KL
Sweetest Wishes Hand-Tied Bouquet

SUGGESTED RETAIL PRICE: \$34.99 S, \$54.99 L (shown)

\$39.99 S, \$69.99 L (shown) - Valentine's Day / Mother's Day Pricing

A. CONSTRUCTION MATERIALS:

S	L	
1	1	Cellophane/Water Resistant Tissue Paper/Ribbon
		Total Whsle. Cost: _____
		A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

S	L	
3	7	stems 50cm Roses - Lt Pink
5	6	stems Alstroemeria - Lt Pink
1	2	stems Waxflower - Pink
2	3	stems Bells of Ireland

B. FOLIAGE:

S	L	
2	2	stems Salal
		Total Whsle. Cost: _____
		B. Retail = Whsle. Cost x 3.5 _____
		C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 20", Length 10"

Large: Arrangement Height 24", Length 12"



BF259-11KS



BF259-11KL

BF260-11KL
I Love You Hand-Tied Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$59.99 L (shown)
\$49.99 S, \$69.99 L (shown) - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Cellophane/Water Resistant Tissue Paper/Ribbon	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	3	7	stems 50cm Roses - Red	_____
■	5	5	stems Alstroemeria - Red	_____
■	5	5	stems Hypericum - Red	_____
■	3	5	stems Monte Casino - Purple	_____

B. FOLIAGE:

	S	L		
■	2	2	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 20", Length 10"
Large: Arrangement Height 24", Length 12"



BF260-11KS



BF260-11KL

BF261-11KL
Thinking of You Hand-Tied Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$59.99 L (shown)
\$49.99 S, \$79.99 L (shown) - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Cellophane/Water Resistant Tissue Paper/Ribbon	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	3	5	stems Sunflower	_____
■	5	9	stems 50cm Roses - Red	_____
■	2	4	stems Alstroemeria - Purple	_____
■	2	3	stems Solidago	_____

B. FOLIAGE:

	S	L		
■	3	3	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 20", Length 10"
Large: Arrangement Height 24", Length 12"



BF261-11KS



BF261-11KL

BF262-11KM
Citrus Splendor



SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_97965 6"H Gathering Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	6	8	stems 50cm Roses - Orange	_____
■	5	7	8	stems Carnations - Lime Green	_____
■	5	6	8	stems Hypericum - Green	_____

B. FOLIAGE:

	S	M	L		
■	2	3	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 9"
Medium: Arrangement Height 14", Length 10"
Large: Arrangement Height 15", Length 11"



BF262-11KS



BF262-11KM



BF262-11KL

BF263-11KM
Orange You Happy!



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 29732C 6.5"H Fluted Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	9	stems 50cm Roses - Orange	_____
■	3	3	4	stems Delphinium - Lt Blue	_____
■	3	5	5	stems Hypericum - Green	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 11"
Large: Arrangement Height 16", Length 12"



BF263-11KS



BF263-11KM



BF263-11KL

BF264-11KM
Ruby Romance



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$49.99 S, \$59.99 M (shown), \$74.99 L - Valentine's Day / Mother's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 8"H	
				Rose Vase - Clear	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	5	7	stems 50cm Roses - Red	_____
■	2	2	3	stems Static - Purple	_____
■	5	7	8	stems Iris - Blue	_____

B. FOLIAGE:

	S	M	L		
■	3	3	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 10"
 Medium: Arrangement Height 17", Length 11"
 Large: Arrangement Height 18", Length 12"



BF264-11KS



BF264-11KM



BF264-11KL

BF265-11KL
Succulent Garden



SUGGESTED RETAIL PRICE: \$34.99 S, \$54.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Local Wholesale or Napco 27495	
			Joy Dish Garden	_____
■	1	1	Decoration (rock/raffia)	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	3	5	4" Succulent Plants	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 5", Length 7"
 Large: Arrangement Height 6", Length 9"



BF265-11KS



BF265-11KL

BF266-11KM
Blue Hydrangea Plant



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale or Napco 12273
- 6.5"H Pot Cover
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 6"H Blue Hydrangea _____

LABOR CHARGE: 15% Labor (C x 0.15) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 16"

BF267-11KM
Purple Hydrangea Plant



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Twisted Weave Pot Cover _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 6"H Purple Hydrangea _____

LABOR CHARGE: 15% Labor (C x 0.15) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 14"

BF268-11KMO, BF268-11KMY, BF268-11KMP
Kalanchoe Plant



SUGGESTED RETAIL PRICE: \$39.99 (each plant sold separately)

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale or Napco 31974 -
Flower Power Cache - Large
(pink, orange, yellow) _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 6"H Potted Kalanchoe (pink, orange, yellow) _____

LABOR CHARGE: 15% Labor (C x 0.15) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"



BF268-11KMO



BF268-11KMP



BF268-11KMY

BF269-11KL
European Dish Garden



SUGGESTED RETAIL PRICE: \$44.99 S, \$64.99 L (shown)

A. CONSTRUCTION MATERIALS:

- | | S | L | | |
|---|---|---|--------------------------------|-------|
| ■ | 1 | 1 | Local Wholesale or Napco 65106 | |
| | | | Galvanized Scroll Dish Garden | _____ |
| ■ | 1 | 1 | Butterfly | _____ |
| ■ | 1 | 1 | Sponge Mushroom | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | L | | |
|---|---|---|---------------------------|-------|
| ■ | 3 | 7 | 4" Assorted Potted Plants | _____ |

LABOR CHARGE: 15% Labor (C x 0.15) _____

LABOR TIME: 10 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 6"
Large: Arrangement Height 16", Length 8"



BF269-11KS



BF269-11KL

BF270-11KM

Pretty-as-a-Pumpkin



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 89607 - Pumpkin Planter Terra Cotta _____
- 1/2 Floral Foam Brick _____
- 1 Happy Halloween Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems - Orange _____
- 5 stems Carnation - Purple _____
- 4 stems Athos Poms _____

LABOR CHARGE: 20% Labor (C x 0.15) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF271-11KM

Thanks for Giving Pumpkin



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|-----|-----|-----|---|-------|
| ■ | 1 | 1 | 1 | Napco 89607 Pumpkin Planter Terra Cotta | _____ |
| ■ | 1/2 | 1/2 | 1/2 | Floral Foam Brick | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 0 | 3 | 4 | stems Roses - Orange/ Bi Color | _____ |
| ■ | 2 | 2 | 3 | stems Asiatic Lily - Orange | _____ |
| ■ | 4 | 3 | 2 | stems Carnation - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Athos Poms | _____ |
| ■ | 2 | 2 | 3 | stems Viking Pom | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 2 | 2 | 3 | stems Eucalyptus Seeded | _____ |
| ■ | 1 | 1 | 1 | stem Salal Tip | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 9"

Medium: Arrangement Height 10", Length 10"

Large: Arrangement Height 11", Length 11"



BF271-11KS



BF271-11KM



BF271-11KL

BF272-11KMP
Daisy Pumpkin Patch

SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 89607 - Pumpkin Planter Terra Cotta _____
- 1 Natural Raffia Bow _____
- 1/2 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 10 stems Daisy - Yellow & Orange _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 8"

BF273-11KM
Having A Fiesta Bouquet - Fall

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|----|----|----|---|-------|
| ■ | 1 | 1 | 1 | Napco 92159 - 7"H Passion Vase - Purple | _____ |
| ■ | .5 | .5 | .5 | Aluminium Wire - Purple | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|---------------------------------|-------|
| ■ | 1 | 2 | 3 | stems Roses - Orange / Bi color | _____ |
| ■ | 2 | 2 | 2 | stems Asiatic Lily - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Statice - Purple | _____ |
| ■ | 1 | 2 | 3 | stems Solidago | _____ |
| ■ | 2 | 3 | 3 | stems Viking Pom | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 2 | 3 | stems Salal | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 10"

Medium: Arrangement Height 13", Length 11"

Large: Arrangement Height 14", Length 11"



BF273-11KS



BF273-11KM



BF273-11KL

BF274-11KL

Fresh Harvest Cornucopia



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Napco 77087 -Natural Cornucopia	_____
■	1	1	Floral Foam	_____
■	1	1	Preserved Leaves	_____
■	1	1	Wheat Bunch	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	2	3	stems Roses - Orange	_____
■	1	2	stems Asiatic Lily - Orange	_____
■	2	2	stems Daisy Pom - Yellow	_____
■	1	2	stems Solidago	_____

B. FOLIAGE:

	S	L		
■	1	1	stem Magnolia	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 13"

Large: Arrangement Height 11", Length 14"



BF274-11KS



BF274-11KL

BF275-11KM

Thanksgiving Moments Centerpiece



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Design Dish	_____
■	1	1	1	Floral Foam Brick	_____
■	1	1	1	Preserved Leaves	_____
■	2	2	2	12" Taper Candle - Orange	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	3	4	stems Roses - Orange	_____
■	1	2	3	stems Asiatic Lily - Red	_____
■	2	2	2	stems Daisy Pom - Yellow	_____
■	1	2	2	stems Hypericum - Red	_____

B. FOLIAGE:

	S	M	L		
■	1	2	3	stems Eucalyptus Seeded	_____
■	1	2	3	stem Salal Tip	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 8"

Medium: Arrangement Height 15", Length 9"

Large: Arrangement Height 16", Length 10"



BF275-11KS



BF275-11KM



BF275-11KL

BF276-11KM

Send With Love



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 blm_155060 - 7"H Passion Vase - Purple _____
- 1 Preserved Leaves _____
- 1 Natural Rafia _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Spray Roses - Orange _____
 - 4 stems Carnation - Magenta _____
 - 2 stems Solidago _____

- FOLIAGE:**
- 1 stem Eucalyptus Seeded _____
 - 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 9"

BF277-11KM

Bushel of Blooms Basket



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Bushel of Blooms Basket _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Asiatic Lily - Orange _____
 - 3 stems Daisy Pom - Yellow _____
 - 1 stem Solidago _____
 - 5 stems Carnation - Orange _____
 - 2 stems Mastamoto Aster - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF278-11KM
Fall Mum Plant in Woodchip Planter



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 77201 - Fall Pot Cover - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 4"H Mum Plant - Orange with Green Centers _____

LABOR CHARGE: 20% Labor (C x 0.15) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF279-11KM
Sunflower Celebration



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 8"H Galvanized Tin _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Sunflower
- Medium with Brown centers _____

■ 2 stems Solidago _____

LABOR CHARGE: 20% Labor (C x 0.15) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF280-11KM

My Sunflower Garden



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 19806 - Garden Pot - Orange _____
 - .33 Floral Foam _____
 - 1 Wheat _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Sunflower _____
 - Medium with Brown centers _____
 - 2 stems Mastamoto Aster - brick _____
 - 3 stems Carnation - Orange _____

- FOLIAGE:**
- 1 stem Eucalyptus Seeded _____
 - 1 stem Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF281-11KM

Pretty Backyard Bouquet - Fall



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 6"H Mason Jar - Clear _____
 - 3 Wheat _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Roses - Orange _____
 - 3 stems Daisy Pom - Yellow _____
 - 2 stems Hypericum - Red _____

- FOLIAGE:**
- 2 stems Salal Tip _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF282-11KM

Harvest Bubble Bowl



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 6"H Glass Bubble Bowl - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Asiatic Lily - Burgundy _____
 - 1 stem Daisy Pom - Yellow _____
 - 2 stems Alstroemeria - Orange _____
 - 2 stems Yarrow _____

- FOLIAGE:**
- 1 stem Eucalyptus Seeded _____
 - 1 stem Curly Willow Tip _____
 - 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.15) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF283-11KM

Cheery Harvest Wishes



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | blm_29926 - 8"H Rose Vase | _____ |
| ■ | 1 | 1 | 1 | Preserved Leaves | _____ |
| ■ | 1 | 1 | 1 | Natural Raffia | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|-----------------------------|-------|
| ■ | 2 | 2 | 3 | stems Asiatic Lily - Yellow | _____ |
| ■ | 2 | 3 | 3 | stems Daisy Pom - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Alstroemeria - Yellow | _____ |
| ■ | 3 | 4 | 5 | stems Roses - Orange | _____ |
| ■ | 2 | 2 | 3 | stems Athos Pom | _____ |
| ■ | 1 | 2 | 3 | stems Hypericum - Red | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 2 | 2 | stem Salal Tip | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 10"

Medium: Arrangement Height 17", Length 11"

Large: Arrangement Height 18", Length 12"



BF283-11KS



BF283-11KM



BF283-11KL

BF284-11KM
Shimmering Bright Holiday Gift Box


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 50799 - Glitter Gift Box - Medium	_____
■	.33	.33	.33	Floral Foam Brick	_____
■	1	1	1	Red Berries	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	6	stems - Red	_____
■	1	2	3	stems Mini Carnation - Red	_____
■	1	2	2	stems Hypericum - Red	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Boxwood	_____
■	1	1	1	stem Cedar Green	_____
■	1	1	1	stem Holly	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 7"

Medium: Arrangement Height 14", Length 8"

Large: Arrangement Height 15", Length 9"



BF284-11KS



BF284-11KM



BF284-11KL

BF285-11KM
Red & Green Christmas Centerpiece


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Design Tray	_____
■	1	1	1	Floral Foam Brick	_____
■	1	2	2	Taper Candles - Red	_____
■	1	1	1	Metallic Balls - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Roses - Red	_____
■	2	3	4	stems Mini Carnation - Red	_____
■	2	3	4	stems Hypericum - Red	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Assorted Christmas Greens	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 6"

Medium: Arrangement Height 14", Length 7"

Large: Arrangement Height 16", Length 8"



BF285-11KS



BF285-11KM



BF285-11KL

BF286-11KM
White Magnolia Christmas Centerpiece


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Design Tray	_____
■	1	2	2	Floral Foam Brick	_____
■	1	1	1	Taper Candles - White	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	3	4	stems Roses - White	_____
■	1	2	3	stems Asiatic Lily - White	_____
■	2	2	3	stems Cushion Poms - White	_____
■	2	2	3	stems Tracelium - White	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Assorted Christmas Greens	_____
■	1	2	2	stems Magnolia Tips	_____
■	1	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 7"

Medium: Arrangement Height 18", Length 9"

Large: Arrangement Height 20", Length 10"



BF286-11KS



BF286-11KM



BF286-11KL

BF287-11KM
Merry Christmas Centerpiece


SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■	1	Design Tray	_____
■	0.5	Floral Foam Brick	_____
■	1	Taper Candle - Red	_____
■	2	Red Berries	_____
■	2	Satin Ribbon	_____
■	3	Pine Cones with white tips	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

FOLIAGE:

■	1	stem Assorted Christmas Greens	_____
		(noble, white, pine, cedar, holly)	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 8"

BF288-11KM

Holiday Flower Present



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Urban Cube - Champagne _____
- .33 Floral Foam _____
- 3 Metallic Ornaments - Red _____
- 1 Ribbon - Plaid _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems 50cm Roses - Red _____
 - 2 stems Cushion Pom - White _____
 - 3 stems Carnation - Red _____
 - 3 stems Mini Carnation - Red _____

- FOLIAGE:**
- 1 stem Assorted Christmas Greens (noble, white pine, cedar, holly) _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF289-11KM

Bushel Full of Holiday Cheer



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 80055 - 5" Bushel Basket with Green Glitter _____
- 0.5 Floral Foam Brick _____
- 3 Metallic Ornaments - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Button Poms - White _____
 - 5 stems Carnation - Green _____
 - 4 stems Mini Carnation - Red _____

- FOLIAGE:**
- 1 stem Assorted Christmas Greens (noble, white pine, cedar, holly) _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF290-11KM

Peppermint Holiday Surprise



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 19806 - Garden Pot - Red _____
- .33 Floral Foam Brick _____
- 1 Ribbon - Red & White Stripped _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Carnation - White _____
 - 3 stems Roses - Red _____
 - 2 stems Hypericum - Red _____

- FOLIAGE:**
- 1 stem Assorted Christmas Greens (noble, white pine, cedar, holly) _____
 - 1 stem Boxwood _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF291-11KM

Holly Jolly Wishes



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 19806 - Garden Pot - Green _____
- .33 Floral Foam Brick _____
- 1 Ribbon-Plaid _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Carnation - Red _____
 - 3 stems Mini Carnation - Red _____
 - 3 stems Athos Pom _____

- FOLIAGE:**
- 1 stem Assorted Christmas Greens (noble, white pine, cedar, holly) _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF291-11KMP

Christmas Poinsettia Surprise



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 19806 - Garden Pot - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

FOLIAGE: ■ 1 4"H Poinsettia Plant _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF292-11KM

Winter Wonderland Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|---|
| ■ | 1 | 1 | 1 | blm_155716 - 6"H Gathering Vase - Red _____ |
| ■ | 1 | 1 | 1 | Faux Berries (or Red Hypericum) _____ |
| ■ | 1 | 1 | 1 | Ribbon - Plaid _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|---|---|---|---|-------------------------|
| ■ | 0 | 3 | 6 | stems Roses - Red _____ |

B. FOLIAGE:

- | | S | M | L | |
|---|---|---|---|---|
| ■ | 1 | 1 | 1 | stem Assorted Christmas Greens (noble, white, pine, cedar, holly) _____ |
| ■ | 2 | 2 | 2 | stems Eucalyptus - Seeded _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"

Medium: Arrangement Height 12", Length 9"

Large: Arrangement Height 14", Length 11"



BF292-11KS



BF292-11KM



BF292-11KL

BF293-11KM

Merry Christmas Wishes Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 89656 - 9"H Tapered Vase - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Roses - Red _____
 - 4 stems Carnations - Red _____
 - 2 stems Asiatic Lily - White _____
 - 2 stems Athos Pom _____

- FOLIAGE:**
- 1 stem Assorted Christmas Greens (noble, white pine, cedar, holly) _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 20", Length 12"

BF294-11KL

Holiday Tulip Surprise



SUGGESTED RETAIL PRICE: \$49.99 S, \$69.99 L (shown)

A. CONSTRUCTION MATERIALS:

- | | S | L | | |
|---|---|---|--|-------|
| ■ | 1 | 1 | Local Wholesale - Silver Metallic Lined Vase Ceramic | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | | S | L | | |
|---|----|----|----------------------------|-------|
| ■ | 10 | 20 | stems Tulips - Red & White | _____ |

- B. FOLIAGE:**
- | | S | L | | |
|---|---|---|--------------------------------|-------|
| ■ | 1 | 1 | stem Assorted Christmas Greens | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 12"

Large: Arrangement Height 18", Length 14"



BF294-11KS



BF294-11KL

BF295-11KM

Holiday Mint Julep



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21262 - Mint Julep Vase _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 2 stems Cymbidium Orchid - Green _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem White Pine _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF296-11KM

Our Valentine's Romance


SUGGESTED RETAIL PRICE:

\$39.99 S, \$49.99 M (shown), \$59.99 L Everyday Day Pricing
 \$44.99 S, \$54.99 M (shown), \$64.99 L Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco 89690 - 6"H Keepsake Swirl Vase - Red
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	2	3	4	stems Roses - Red
■	2	3	4	stems Roses - Hot Pink
■	1	1	1	stem Lily - Stargazer
■	1	1	1	stem Waxflower - Pink

B. FOLIAGE:

	S	M	L	
■	1	1	1	stem Salal Tip
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 8"
 Medium: Arrangement Height 13", Length 9"
 Large: Arrangement Height 14", Length 10"



BF296-11KS



BF296-11KM



BF296-11KL

BF297-11KM

All My Love



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_155060 - 7"H Passion Vase - Purple
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	4	5	stems Roses - Light Pink
■	2	3	4	stems Carnations - Magenta
■	2	3	3	stems Alstroemeria - Hot Pink
■	2	2	2	stems Waxflower - Purple
■	2	2	3	stems Matsumoto Aster - Hot Pink

B. FOLIAGE:

	S	M	L	
■	1	1	1	stem Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 8"
 Medium: Arrangement Height 13", Length 9"
 Large: Arrangement Height 14", Length 10"



BF297-11KS



BF297-11KM



BF297-11KL

BF298-11KM
Romance Wishes



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L
\$39.99 S, \$49.99 M, \$59.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_155716 - 6"H Gathering Vase - Red
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	2	3	4	stems Roses - Light Pink
■	3	4	5	stems Roses - Red
■	3	3	4	stems Alstroemeria - Medium Pink

B. FOLIAGE:

	S	M	L	
■	2	2	2	stems Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 8"
Medium: Arrangement Height 13", Length 9"
Large: Arrangement Height 14", Length 10"



BF298-11KS



BF298-11KM



BF298-11KL

BF299-11KM
Sweetest Kiss



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L
\$39.99 S, \$49.99 M, \$59.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29732 - 6.5"H Fluted Vase - Pink
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	4	6	stems Roses - Red
■	4	6	6	stems Carnations - Hot Pink
■	2	3	3	stems Daisy - Lavender
■	2	2	2	stems Waxflower - White

B. FOLIAGE:

	S	M	L	
■	1	1	1	stem Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 8"
Medium: Arrangement Height 13", Length 9"
Large: Arrangement Height 14", Length 10"



BF299-11KS



BF299-11KM



BF299-11KL

BF300-11KM
Rose & Lily Romance



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
\$59.99 S, \$79.99 M, \$99.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29926 - 8"H Rose Vase - Clear
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	6	9	12	stems Roses - Red
■	2	3	3	stems Asiatic Lily - White

B. FOLIAGE:

	S	M	L	
■	3	4	5	stems Salal Tip
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 11"
Large: Arrangement Height 16", Length 12"



BF300-11KS



BF300-11KM



BF300-11KL

BF301-11KM
Love's Promise



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$69.99 L
\$49.99 S, \$69.99 M, \$89.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco 89656 - 9"H Tapered Vase - Red
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	6	9	12	stems Roses - Red/Hot Pink Lavender
■	2	2	3	stems Waxflower - Pink
■	2	3	4	stems Alstroemeria - Purple

B. FOLIAGE:

	S	M	L	
■	2	2	3	stems Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____

SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 17", Length 10"
Medium: Arrangement Height 18", Length 11"
Large: Arrangement Height 20", Length 12"



BF301-11KS



BF301-11KM



BF301-11KL

BF302-11KM
Forever Yours



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L
\$44.99 S, \$54.99 M, \$64.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 89690 - 6"H Keepsake Swirl Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	4	6	8	stems Roses - Red	_____
■	2	3	3	stems Alstroemeria - Purple	_____
■	2	2	2	stems Statice - Purple	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 8"
Medium: Arrangement Height 14", Length 9"
Large: Arrangement Height 15", Length 10"



BF302-11KS



BF302-11KM



BF302-11KL

BF303-11KM
Sweetest Memories



SUGGESTED RETAIL PRICE: \$34.99 S, \$39.99 M (shown), \$44.99 L
\$39.99 S, \$44.99 M, \$54.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_ 29732 - 6.5"H Fluted Vase - Pink	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Roses - Hot Pink	_____
■	1	2	2	stems Asiatic Lily - Pink	_____
■	3	3	4	stems Carnations - Green	_____
■	2	3	4	stems Daisies - Lavender	_____

B. FOLIAGE:

	S	M	L		
■	1	1	1	stem Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C.	_____

SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 8"
Medium: Arrangement Height 13", Length 9"
Large: Arrangement Height 14", Length 10"



BF303-11KS



BF303-11KM



BF303-11KL

BF304-11KMLB**Love Bug**

SUGGESTED RETAIL PRICE: \$34.99 (no pick), \$39.99 (with pick)

A. CONSTRUCTION MATERIALS:

- 1 Napco 19806 - Garden Planter - Red _____
- 1 Napco 32076 - Lady Bug Pick _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Spray Rose - Red _____
 - 3 stems Rose - Red _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"



BF304-11KM

BF305-11KM**Elegance & Romance**

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21262 - Mint Julep Vase _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 2 stems Cymbidium Orchid Bloom - White _____
 - 4 stems Hypericum - Red _____

LABOR CHARGE: 20% Labor (C x 0.15) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 7"

BF306-11KMP
Bushel Full of Love



SUGGESTED RETAIL PRICE: \$34.99 (no pick), \$39.99 (with pick)

A. CONSTRUCTION MATERIALS:

- Local Wholesale - Glitter Bushel Basket - Red _____
- 2 Red Heart Glitter Pick - Small _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Spray Rose - Light Pink _____
 - 3 stems Matsumoto Aster - Hot Pink _____
 - 3 stems Daisy - White _____
 - 2 stems Waxflower - Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 8"



BF306-11KM

BF309-11KM
Sending Smiles Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Local Wholesale - Glass Swirl | _____ |
| | | | | Vase - Green | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|---------------------------|-------|
| ■ | 3 | 4 | 5 | stems Roses - Hot Pink | _____ |
| ■ | 1 | 2 | 2 | stems Asiatic Lily - Pink | _____ |
| ■ | 3 | 3 | 4 | stems Carnations - Green | _____ |
| ■ | 2 | 3 | 4 | stems Daisies - Lavender | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | stem Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 9"
Medium: Arrangement Height 14", Length 10"
Large: Arrangement Height 15", Length 11"



BF309-11KS



BF309-11KM



BF309-11KL

BF311-11KM**Purple Perfection**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$49.99 S, \$59.99 M, \$69.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Local Wholesale - Metallic Lined Vase - Silver	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems - Alstroemeria - Purple	_____
■	3	4	5	stems Rose - Purple	_____
■	3	3	4	stems Carnation - Light Purple	_____
■	2	3	4	stems Waxflower - Lavender	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 8"
 Medium: Arrangement Height 15", Length 9"
 Large: Arrangement Height 16", Length 10"



BF311-11KS



BF311-11KM



BF311-11KL

BF312-11KM**Mint Julep Surprise**

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 21262 - Mint Julep Vase	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	3	stems Rose - Pink	_____
■	2	stems Cymbidium Orchid Bloom - Green	_____
■	4	stems Hypericum - Green	_____

FOLIAGE:

■	1	stem Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 7"

BF313-11KM

Charming & Sweet Bouquet



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Hobnail Vase - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Rose - Hot Pink _____
 - 3 stems Daisies - White _____
 - 2 stems Alstroemeria - Pink _____
 - 1 stem Waxflower - Pink _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF314-11KM

Just Because You're You



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Hobnail Vase - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Orange _____
 - 2 stems Mini Hydrangea _____
 - 2 stems Hypericum _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF317-11KM
Sunflower Delight



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Local Wholesale	
				- 8"H Galvanized Tin	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Sunflower	
				- medium brown centers	
■	2	3	4	stems Roses - Pink	
■	2	3	3	stems Statice - Purple	
■	2	2	3	stems Athos - Green	
■	3	4	5	stems Alstroemeria - Orange	

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal Tips	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 17", Length 11"
Medium: Arrangement Height 18", Length 12"
Large: Arrangement Height 19", Length 13"



BF317-11KS



BF317-11KM



BF317-11KL

BF318-11KMP
Let's Celebrate



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

■	1	blm_97965 - 6"H Gathering Vase	
		- Clear	
■	1	Aluminium Wire - Hot Pink	
		Total Whsle. Cost:	
		A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

■	3	stems Roses - Hot Pink	
■	2	stems Asiatic Lily - Orange	
■	2	stems Statice - Purple	
■	2	stems Solidago	
■	2	stems Alstroemeria - Yellow	

FOLIAGE:

■	1	stem Salal Tip	
		Total Whsle. Cost:	
		B. Retail = Whsle. Cost x 3.5	
		C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 9"

BF319-11KM
Garden Gate Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$44.99 S, \$54.99 M, \$64.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Local Wholesale - 8"H Swirl Glass Vase - Green
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	4	5	stems 50cm Roses - Hot Pink
■	2	3	3	stems Mini Hydrangea
■	3	3	4	stems Alstroemeria - Purple

B. FOLIAGE:

	S	M	L	
■	2	2	3	stems Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 9"
Medium: Arrangement Height 15", Length 10"
Large: Arrangement Height 16", Length 11"


BF319-11KS

BF319-11KM

BF319-11KL
BF320-11KMNG
Just Duckie


SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 15382 - Duckie Planter	_____
■	.33	Floral Foam	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■	4 stems	Roses - Yellow	_____
	■	2 stems	Athos Pom	_____
	■	2 stems	Alstroemeria - Yellow	_____

FOLIAGE:	■	1 stem	Pittosporum - Variegated	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 7", Length 6"


BF320-11KM

BF322-11KM
Spring Tulip Surprise



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 8"H Galvanized Tin _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 20 stems Tulip - Multi-color bright _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 20", Length 12"

BF323-11KM
Sorbet Blooms



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 19806 - Garden Planter - Green _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 4 stems Roses - Pink _____
- 3 stems Carnation - Green _____
- 2 stems Alstroemeria - Pink _____
- 2 stems Athos _____

- FOLIAGE:** ■ 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF324-11KM

Cheery Well Wishes



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 19806 -Garden Planter - Yellow	_____
■ .33 Floral Foam	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■ 3 stems Alstroemeria - Yellow	_____
	■ 3 stems Iris - Purple	_____
	■ 3 stems Roses - Yellow	_____

FOLIAGE:	■ 2 stems Pittosporum - Variegated	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE:	20%	Labor (C x 0.20)	_____
----------------------	-----	------------------	-------

LABOR TIME:	15 minutes	GRAND TOTAL (C + Labor)	_____
--------------------	------------	--------------------------------	-------

DIMENSIONS:

Arrangement Height 12", Length 9"

BF325-11KL

Open Heart Standing Spray - All White



SUGGESTED RETAIL PRICE: \$89.99 S, \$139.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		_____
■ 1	0	Open Heart Standing Wreath - 12"		_____
■ 0	1	Open Heart Standing Wreath - 18"		_____
■ 1	1	54"H Wire Easel		_____
■ 2	2	Zip Tie		_____
		Total Whsle. Cost:		_____
		A. Retail = Whsle. Cost x 2.5		_____

B. FLOWERS:

	S	L		_____
■ 0	6	stems Roses - White		_____
■ 7	8	stems Carnation - White		_____
■ 5	6	stems Cushion Pom - White		_____
■ 3	3	stems Monte Casino - White		_____

B. FOLIAGE:

	S	L		_____
■ 3	4	stems Spring Rei		_____
■ 2	3	stems Salal Tips		_____
		Total Whsle. Cost:		_____
		B. Retail = Whsle. Cost x 3.5		_____
		C. SUBTOTAL = A + B		_____

LABOR CHARGE:	20%	Labor (C x 0.20)	_____
----------------------	-----	------------------	-------

LABOR TIME:	15 minutes	GRAND TOTAL (C + Labor)	_____
--------------------	------------	--------------------------------	-------

DIMENSIONS:

Small: Arrangement Height 15", Length 16"

Large: Arrangement Height 20", Length 20"



BF325-11KS



BF325-11KL

BF325-11KSP**Small Open Heart Tabletop Wreath
w/Remembered Plaque - All White****SUGGESTED RETAIL PRICE:** \$109.99**A. CONSTRUCTION MATERIALS:**

- 1 Open Heart Standing Wreath - 12" _____
- 1 Napco 17082 - Remembered Plaque _____
- 2 Napco 19079 - Sympathy Easel _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 7 stems Carnation - White _____
 - 5 stems Cushion Pom - White _____
 - 3 stems Monte Casino - White _____

- FOLIAGE:**
- 3 stems Spring Rei _____
 - 2 stems Salal Tips _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 15", Length 16"

BF326-11KL**Small Open Round Standing Spray
- All White****SUGGESTED RETAIL PRICE:** \$79.99 S, \$129.99 L (shown)**A. CONSTRUCTION MATERIALS:**

- | | S | L | | |
|---|----------|----------|--|-------|
| ■ | 1 | 0 | Round Standing Wreath - 12" | _____ |
| ■ | 0 | 1 | Round Standing Wreath - 18" | _____ |
| ■ | 1 | 1 | Wire Easel | _____ |
| ■ | 2 | 2 | Zip Tie | _____ |
| ■ | 1 | 1 | #9 Acetate Ribbon Bow & Cowie Pick - White | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | L | | |
|---|----------|----------|----------------------------|-------|
| ■ | 0 | 6 | stems Roses - White | _____ |
| ■ | 8 | 8 | stems Carnation - White | _____ |
| ■ | 4 | 6 | stems Cushion Pom - White | _____ |
| ■ | 3 | 3 | stems Monte Casino - White | _____ |

B. FOLIAGE:

- | | S | L | | |
|---|----------|----------|-------------------------------|-------|
| ■ | 3 | 4 | stems Spring Rei | _____ |
| ■ | 2 | 3 | stems Salal Tips | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 17", Length 16"

Large: Arrangement Height 20", Length 20"



BF326-11KS



BF326-11KL

BF326-11KSP**Small Open Round Tabletop Wreath
w/Remembered Plaque - All White****SUGGESTED RETAIL PRICE:** \$99.99**A. CONSTRUCTION MATERIALS:**

- 1 Round Standing Wreath - 12" _____
- 1 Napco 17082 -Remembered Plaque _____
- 2 Napco 19079 -Sympathy Easel _____
- 1 #9 Acetate Ribbon Bow & Cowie Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 8 stems Carnation - White _____
- 4 stems Cushion Pom - White _____
- 3 stems Monte Casino - White _____

FOLIAGE:

- 3 stems Spring Rei _____
- 2 stems Salal Tips _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 15", Length 16"

BF327-11KM**Classic Fireside Sympathy Basket - All White****SUGGESTED RETAIL PRICE:** \$74.99**A. CONSTRUCTION MATERIALS:**

- 1 #1000 Floracage Holder _____
- 1 Dark Willow Fireside Basket _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Asiatic Lily - White _____
- 6 stems Carnation - White _____
- 3 stems Snapdragon - White _____
- 3 stems Monte Casino - White _____

FOLIAGE:

- 10 stems Leather Leaf _____
- 3 stems Spring Rei _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 20", Length 16"

BF328-11KM

Half Casket Spray - All White



SUGGESTED RETAIL PRICE: \$124.99

A. CONSTRUCTION MATERIALS:

- 1 Half Casket Spray _____
- 1 #40 Ribbon Pick - White _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 10 stems Carnation - White _____
 - 3 stems Monte Casino - White _____
 - 3 stems Asiatic Lily - White _____
 - 6 stems Snapdragon - White _____

- FOLIAGE:**
- 15 stem Leather Leaf _____
 - 10 stem Emerald Fern _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 30"

BF329-11KM

Tribute Mixed Vase Arrangement - All White



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 (shown) M, \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|--------------------------------------|-------|
| ■ | 1 | 1 | 0 | blm_97965 6"H Gathering Vase - Clear | _____ |
| ■ | 0 | 0 | 1 | blm_29497 8"H Gathering Vase | _____ |
| ■ | 1 | 1 | 1 | Burlap Ribbon | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|----------------------------|-------|
| ■ | 5 | 7 | 9 | stems Roses - White | _____ |
| ■ | 1 | 1 | 1 | stems Asiatic Lily - White | _____ |
| ■ | 2 | 3 | 3 | stems Monte Casino - White | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 2 | 2 | 2 | stems Salal Tips | _____ |
| ■ | 1 | 1 | 1 | stem Eucalyptus - Spiral | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 11"

Medium: Arrangement Height 16", Length 12"

Large: Arrangement Height 18", Length 14"



BF329-11KS



BF329-11KM



BF329-11KL

BF330-11KM**Tribute Mixed Vase Arrangement - Bright***

*Also sold as Spring Brilliance Bouquet

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
\$49.99 S, \$64.99 M, \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 - 8"H Rose Vase	_____
■	1	1	1	Natural Raffia	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	5	7	9	stems Rose - Pink	_____
■	3	3	5	stems Spray Rose - Yellow	_____
■	2	3	3	stems Daisy - Lavender	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Eucalyptus - Spiral	_____
■	1	2	2	stems Salal Tip	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"
Medium: Arrangement Height 15", Length 11"
Large: Arrangement Height 16", Length 12"



BF330-11KS



BF330-11KM



BF330-11KL

BF331-11KM**Praying Angel Basket**

SUGGESTED RETAIL PRICE: \$74.99

A. CONSTRUCTION MATERIALS:

■	1 Napco 18088 - Praying Angel Plaque	_____
■	1 Napco 62333 - 10" Decorative Bushel Low Bowl	_____
■	1 Floral Foam	_____
	Total Whsle. Cost:	_____
	A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	1 stem Stargazer Lily - Pink	_____
■	3 stems Rose - Sahara	_____
■	3 stems Monte Casino - Purple	_____

FOLIAGE:

■	3 stems Salal Tips	_____
■	1 stem Spring Rei	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 12"

BF332-11KM
Shimmering Love For Mom


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155464 - Shimmer	
				Vase - Pink	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	3	5	6	stems Rose - Pink	
■	2	3	4	stems Daisy - White	
■	1	1	2	stems Lily - Pink Stargazer	
■	2	2	3	stems Waxflower - Pink	

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum Variegated	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 8"
 Medium: Arrangement Height 15", Length 9"
 Large: Arrangement Height 16", Length 10"



BF332-11KS



BF332-11KM



BF332-11KL

BF333-11KM
She Is Love Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155464 - Shimmer	
				Vase - Pink	
				Total Whsle. Cost:	
				A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:

	S	M	L		
■	2	3	5	stems Rose - Pink	
■	2	3	3	stems Rose - Cream	
■	3	4	4	stems Alstroemeria - Lavender	
■	2	2	3	stems Waxflower - Pink	
■	1	2	2	stems Statice - Lavender	

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal Tips	
				Total Whsle. Cost:	
				B. Retail = Whsle. Cost x 3.5	
				C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 8"
 Medium: Arrangement Height 15", Length 9"
 Large: Arrangement Height 16", Length 10"



BF333-11KS



BF333-11KM



BF333-11KL

BF334-11KM
Garden Joy Bouquet



SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Local Wholesale - Swirl Vase - Green
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	1	1	2	stems Asiatic Lily - Yellow
■	2	4	5	stems Rose- Pink
■	2	4	5	stems Alstroemeria - Purple
■	2	2	3	stems Mini Hydrangea - Green

B. FOLIAGE:

	S	M	L	
■	2	2	2	stems Salal Tips
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 13", Length 8"
Medium: Arrangement Height 14", Length 9"
Large: Arrangement Height 15", Length 10"



BF334-11KS



BF334-11KM



BF334-11KL

BF335-11KM
Mom's Mint Julep



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 21262 - Mint Julep Vase
		Total Whsle. Cost:
		A. Retail = Whsle. Cost x 2.5

B. FLOWERS:	■	3 stems Roses - Pink
	■	3 stems Spray Roses - Pink
	■	1 stems Waxflower - Pink

FOLIAGE:	■	1 stem Pittosporum - Variegated
		Total Whsle. Cost:
		B. Retail = Whsle. Cost x 3.5
		C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Arrangement Height 9", Length 7"

BF336-11KM**Hand Selected Bouquet For Mom**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Local Wholesale - Galvanized Tin
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	6	9	12	stems Rose - Light Pink, Hot Pink
				Lavender
■	2	3	3	stems Alstroemeria - Pink
■	1	1	1	stem Waxflower - Lavender

B. FOLIAGE:

	S	M	L	
■	2	2	2	stems Pittosporum - Variegated
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 10", Length 8"
 Medium: Arrangement Height 11", Length 9"
 Large: Arrangement Height 12", Length 10"



BF336-11KS



BF336-11KM



BF336-11KL

BF337-11KM**Delightful Blooms Bouquet**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29497 - 8"H Gathering
				Vase - Clear
■	1	1	1	Natural Raffia
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	2	2	3	stems Asiatic Lily - Pink
■	3	4	5	stems Mini Carnation - Pink
■	2	3	3	stems Queen Anne's Lace
■	3	4	5	stems Rose - Pink

B. FOLIAGE:

	S	M	L	
■	2	2	2	stems Salal Tips
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 15", Length 11"
 Medium: Arrangement Height 16", Length 12"
 Large: Arrangement Height 18", Length 14"



BF337-11KS



BF337-11KM



BF337-11KL

BF338-11KM**Pink Rose Petal & Lily Surprise**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 \$39.99 S, \$59.99 M, \$79.99 L - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29926 - 8"H Rose
				Vase - Clear
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	3	6	8	stems Rose - Light Pink, Medium Pink, Peach
■	1	1	2	stems Asiatic Lily - Pink
■	2	3	3	stems Trachelium - Green
■	2	2	3	stems Hypericum - Peach

B. FOLIAGE:

	S	M	L	
■	2	2	2	stems Salal Tips
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 9"

Medium: Arrangement Height 15", Length 10"

Large: Arrangement Height 16", Length 11"



BF338-11KS



BF338-11KM



BF338-11KL

BF339-11KMP**She's Dazzling Bouquet**

SUGGESTED RETAIL PRICE: \$44.99 (no pick), \$49.99 (with pick)

A. CONSTRUCTION MATERIALS:

■	1	Napco 32774 - 4.5" Hobnail Flower Power Cache - Pink
■	.5	Floral Foam
■	1	Butterfly Pick
		Total Whsle. Cost:
		A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

■	2	stems Matsumoto Aster - Hot Pink
■	2	stems Mini Hydrangea - Green
■	3	stems Carnation - Orange
■	3	stems Rose - Hot Pink
■	1	stem Athos - Green

FOLIAGE:

■	2	stems Pittosporum - Variegated
		Total Whsle. Cost:
		B. Retail = Whsle. Cost x 3.5
		C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Arrangement Height 10", Length 9"



BF339-11KM

BF340-11KM

Shimmering Celebration



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 32774 - 4.5"H Hobnail Flower Power Cache - Green _____
- .5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Orange _____
 - 3 stems Rose - Hot Pink _____
 - 2 stems Daisy - Yellow _____
 - 3 stems Monte Casino - Purple _____
 - 2 stems Athos - Green _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF341-11KM

Shimmering Romance



SUGGESTED RETAIL PRICE: \$44.99

\$49.99 - Valentine's Day Pricing

A. CONSTRUCTION MATERIALS:

- 1 Napco 32774 - 4.5"H Hobnail Flower Power Cache - Purple _____
- .5 Floral Foam _____
- 1 Glitter Heart Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Rose - Red _____
 - 3 stems Rose - Lavender _____
 - 1 stem Statice - Purple _____
 - 2 stems Alstroemeria - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF342-11KM

Shimmering Spring Surprise



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 32774 - 4.5" Hobnail Flower Power Cache - Yellow _____
- .5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - Yellow _____
 - 3 stems Matsumoto Aster - Pink _____
 - 4 stems Iris - Purple _____
 - 3 stem Button Pom - Green _____

- FOLIAGE:**
- 2 stems Salal Tips _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF343-11KM

Easter Celebration



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Stained White Wash Pot - Purple _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 3 stems Rose - Pink _____
 - 2 stems Daisy - Lavender _____
 - 3 stems Statice - Purple _____
 - 3 stems Button Pom _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF344-11KM**Pumpkin Surprise - Keepsake****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 77312 - Pumpkin Planter _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Carnation - Magenta _____
 - 3 stems Spray Roses - Orange _____
 - 3 stems Button Pom - Green _____

- FOLIAGE:**
- 1 stem Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 8"



BF344-11KMP (with pick)

BF345-11KM**Harvest Pumpkin - Keepsake****SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | | |
|---|-----|-----|-----|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco 77312 - Pumpkin Planter | _____ |
| ■ | 0.5 | 0.5 | 0.5 | Floral Foam | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|-----------------------------------|-------|
| ■ | 3 | 3 | 4 | stems Roses - Orange (two tone) | _____ |
| ■ | 1 | 1 | 2 | stems Asiatic Lily - Orange | _____ |
| ■ | 2 | 3 | 3 | stems Matsumoto Aster - Red/Brick | _____ |
| ■ | 2 | 2 | 3 | stems Cushion Pom - Yellow | _____ |

FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 2 | stems Salal | _____ |
| ■ | 1 | 2 | 2 | stems Eucalyptus - Seeded | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 9", Length 8"

Medium: Arrangement Height 10", Length 9"

Large: Arrangement Height 11", Length 10"



BF345-11KS



BF345-11KM



BF345-11KL

BF346-11KM**Daisy Pumpkin Patch - Keepsake****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 77312 - Planter Pumpkin _____
- 1 Raffia Bow _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 10 stems Assorted Daisy - Yellow & Orange _____

FOLIAGE: ■ 1 stem Salal _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 8", Length 8"

BF347-11KM**Full of Fun Harvest Basket****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 5" Assorted Stained Bushel Pot Cover - Purple _____
- 3 Dried Wheat - Green _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Carnation - Burgundy _____

■ 2 stems Viking Pom _____

■ 2 stems Spray Roses - Orange _____

■ 2 stems Button Pom - Green _____

■ 2 stems Hypericum - Orange (or Green) _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 8"

BF347-11KMP**Fall Daisy Bushel Basket****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - 5" Assorted Stained Bushel Pot Cover - Purple _____
 - 1 Natural Rafia Bow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 4" Daisy Plant - Orange _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF348-11KM**Fresh Trick & Treat Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_155060 - 7"H Passion Vase - Purple _____
 - 1 Natural Rafia _____
 - 1 Halloween Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

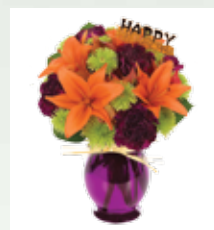
- B. FLOWERS:** ■ 2 stems Asiatic Lily - Orange _____
- 5 stems Carnation - Dark Purple/Magenta _____
- 3 stems Athos - Green _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"



BF348-11KMP (with pick)

BF349-11KM

Nature's Bounty - Fall



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 29460B - 5" Glass Cube _____
- 1 Burlap Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Sunflowers _____
 - 1 stem Leucadendron _____
 - 2 stems Protea - Orange _____
 - 3 stems Roses - Orange _____

- FOLIAGE:**
- 2 stems Salal Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 8"

BF350-11KM

Plum Harvest Centerpiece



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Vertical Oval Bowl - Purple _____
- 1 Floral Foam _____
- 1 Happy Halloween Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Spray Roses - Orange _____
 - 1 stem Asiatic Lily - Orange _____
 - 3 stems Hypericum _____
 - 3 stems Carnation - Purple Moonlight _____
 - 2 stems Fuji Mum - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 11"



BF350-11KMP (with pick)

BF351-11KM
With Many Thanks Centerpiece

SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Vertical Oval Bowl - Bronze _____
 - 1 Oasis Foam Brick _____
 - 3 Cattails _____
 - 2 Candles _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Red _____
- 3 stems Sunflower _____
- 1 stem Asiatic Lily - Orange _____
- 1 stem Daisy Pom - Burgundy _____
- 1 stem Solidago _____
- 1 stem Button Pom - Green _____

FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 16"


BF351-11KMC
BF352-11KL
With Many Thanks Cornucopia

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

- | | S | L | | |
|---|---|---|----------------------------------|-------|
| ■ | 1 | 1 | Napco 77087 - Natural Cornucopia | _____ |
| ■ | 1 | 1 | Floral Foam | _____ |
| ■ | 1 | 1 | Lotus Pod | _____ |
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- | | S | L | | |
|---|---|---|-----------------------------|-------|
| ■ | 3 | 3 | stems Roses - Red | _____ |
| ■ | 2 | 2 | stems Sunflower | _____ |
| ■ | 1 | 2 | stems Asiatic Lily - Orange | _____ |
| ■ | 1 | 2 | stems Daisy Pom - Burgundy | _____ |
| ■ | 1 | 2 | stems Solidago | _____ |
| ■ | 1 | 2 | stems Button Pom - Green | _____ |

FOLIAGE:

- | | S | L | | |
|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | stem Pittosporum - Variegated | _____ |
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 11"

Large: Arrangement Height 12", Length 12"


BF352-11KS

BF352-11KL

BF353-11KM

Bronze Mum Bushel Basket



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Assorted Stained Bushel Pot Cover - Bronze _____
- 1 Natural Raffia Bow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 4" Gold Button Mum Plant _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 8"

BF354-11KM

Falling For You



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" 2 Assorted Fall Pot Cover _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Spray Roses - Orange _____
 - 3 stems Carnation - Orange _____
 - 3 stems Viking Pom _____
 - 4 stems Leatherleaf _____

- FOLIAGE:**
- 3 stems Cattails _____
 - 1 stem Oak Leaves _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF355-11KM

Sweet Harvest Treats



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" 2 Assorted Fall Pot Cover _____
- 1 Faux Fall Leaves _____
- 3 Cattails _____
- 1 Harry London 2 oz. Assorted Chocolates _____
- 2 Harry London Milk & Caramel Chocolate Bar _____
- 1 Harry London 7 oz. Milk Chocolate _____
- & Peanut Butter _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF356-11KM

Harvest Peruvian Lily Bouquet



SUGGESTED RETAIL PRICE: \$29.99 S, \$34.99 M (shown), \$39.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|--|
| ■ | 1 | 1 | 1 | blm_155060 - 7"H Passion Vase - Purple _____ |
| ■ | 1 | 1 | 1 | Natural Raffia _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|---|----|----|----|---|
| ■ | 10 | 15 | 20 | Alstroemeria - mixed Yellow/Orange/Purple _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 11", Length 8"

Medium: Arrangement Height 12", Length 9"

Large: Arrangement Height 13", Length 10"



BF356-11KS



BF356-11KM



BF356-11KL

BF357-11KM

Harvest Time Centerpiece



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	Design Dish	_____
1	1	1	Floral Foam	_____
2	2	2	Candle - Orange	_____
Total Whsle. Cost:				_____
A. Retail = Whsle. Cost x 2.5				_____

B. FLOWERS:

S	M	L		
3	3	5	stems - Roses - Orange (two tone)	_____
2	2	3	stems Statice - Purple	_____
1	2	2	stems Asiatic Lily - Orange	_____
2	2	3	stems Chrysanthemum - Burgundy	_____
2	3	3	stems Hypericum - Green	_____
2	2	3	stems Button Pom - Yellow	_____

FOLIAGE:

S	M	L		
1	2	2	stems Pittosporum - Variegated	_____
Total Whsle. Cost:				_____
B. Retail = Whsle. Cost x 3.5				_____
C. SUBTOTAL = A + B				_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 6"

Medium: Arrangement Height 11", Length 7"

Large: Arrangement Height 12", Length 8"



BF357-11KS



BF357-11KM



BF357-11KL

BF358-11KM

Sustainable Nature Mason Jar



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

1	Mason Jar - Clear	_____
1	Burlap Ribbon	_____
1	Blue Buttons - Oasis	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

B. FLOWERS:	2 stems Carnation - Peach	_____
	3 stems Gerbera - Coral	_____
	2 stems Matsumoto Aster - Brick	_____
	1 stem Eucalyptus - Seeded	_____

FOLIAGE:	1 stem Pittosporum - Variegated	_____
Total Whsle. Cost:		_____
B. Retail = Whsle. Cost x 3.5		_____
C. SUBTOTAL = A + B		_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF359-11KM**Holiday Rose, Lily & Holly
Celebration - Keepsake**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
	1	1	1	Napco 89656 - 9"H Red Vase	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
	3	6	9	stems Roses - Red	_____
	2	2	2	stems Asiatic Lily - White	_____

FOLIAGE:

	S	M	L		
	1	2	2	stems Salal Tips	_____
	2	3	4	stems Holly	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 11"
 Medium: Arrangement Height 17", Length 12"
 Large: Arrangement Height 18", Length 13"



BF359-11KS



BF359-11KM



BF359-11KL

BF360-11KM**Shimmering Snowflake Surprise - Keepsake**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
	1	1	1	Napco 46944 - Tall Snowflake Red Candle Holder	_____
	3	3	4	Pine Cones - White Frosted Edges	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
	4	6	8	stems Roses - Red	_____
	2	3	3	stems Cushion Pom - White	_____
	2	3	4	stems Mini Carnation - Burgundy	_____

FOLIAGE:

	S	M	L		
	2	2	3	stems Holly	_____
	2	2	2	stems Assorted Christmas Greens	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 11", Length 8"
 Medium: Arrangement Height 11", Length 9"
 Large: Arrangement Height 12", Length 10"



BF360-11KS



BF360-11KM



BF360-11KL

BF361-11KM
Shimmering Snowflake Centerpiece - Keepsake


SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 46944 - Tall Snowflake Red Candle Holder	_____
■	1	1	1	Design Dish	_____
■	1	1	1	Oasis Foam Brick	_____
■	2	3	4	Pine Cones - White Frosted Edges	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	0	4	6	stems Roses - Red	_____
■	4	2	3	stems Carnation - Red	_____
■	3	2	3	stems Cushion Pom - White	_____
■	2	3	4	stems Mini Carnation - Burgundy	_____

FOLIAGE:

	S	M	L		
■	2	2	3	stems Holly	_____
■	2	3	3	stems Assorted Christmas Greens	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 13"
 Medium: Arrangement Height 10", Length 14"
 Large: Arrangement Height 10", Length 16"



BF361-11KS



BF361-11KM



BF361-11KL

BF362-11KL
Holiday Sleigh Surprise - Keepsake


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Napco 89815 Red Sleigh	_____
■	2	4	Pine Cones - White Frosted Edges	_____
■	2	4	Faux Berries Pick	_____
■	1	1	Ribbon - Gold	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	3	4	stems Roses - Red	_____
■	3	4	stems Carnation - White	_____

FOLIAGE:

	S	L		
■	2	3	stems Assorted Christmas Greens	_____
■	2	2	stems Holly	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 9"
 Large: Arrangement Height 10", Length 10"



BF362-11KS



BF362-11KL

BF362-11MG**Beary Treats & More Sleigh - Keepsake****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 89815 - Red Sleigh _____
- 1 Napco 16684 10"H Dark Brown Bear _____
- 1 Harry London 2 oz. Assorted Chocolates _____
- 2 Harry London Milk & Caramel Chocolate Bar _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 10"

BF363-11KM**Jolly Holiday Wishes****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 80055 - 5" Bushel Basket with Green Glitter _____
- 0.5 Floral Foam Brick _____
- 3 Red Metallic Balls _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 5 stems Roses - Red _____
- 3 stems Cushion Pom - White _____
- 2 stems Button Pom - Green _____

FOLIAGE:

- 2 stems Cedar _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 8"

BF364-11KM**Dazzling Holiday Rose & Lilies Bouquet**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
■ 1	1	1	8" Glass Cylinder Vase (Smithers)	_____
■ 1	1	1	Fitz Diamond Wrap	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	M	L		
■ 3	6	9	stems Roses - Red	_____
■ 2	2	2	stems Asiatic Lily - White	_____
■ 2	2	3	stems Mini Carnation - Red	_____

FOLIAGE:

S	M	L		
■ 1	2	2	stems Salal Tips	_____
■ 2	2	2	stems Cedar	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"

Medium: Arrangement Height 15", Length 11"

Large: Arrangement Height 16", Length 12"



BF364-11KS



BF364-11KM



BF364-11KL

BF365-11KM**Holiday Poinsettia Basket**

SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

■ 1	Napco 80055 - 5" Bushel Basket with Green Glitter	_____
	Total Whsle. Cost:	_____
	A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS: ■ 1 4" Poinsettia Plant

Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF366-11KM

Cardinal Bird's Nest



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_92850 - Bird's Nest Basket _____
- 1 Napco 45722 - Cardinal Pick _____
- 0.5 Floral Foam _____
- 2 Faux Red Berries _____
- 4 Frosted Pine Cones _____
- 2 Natural Birch Arch _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Carnation - White _____

FOLIAGE: ■ 1 stem Assorted Christmas Greens _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 8"

BF367-11KM

Snowman Holiday Surprise



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 50551 - Snowman Tall Mug _____
- 0.5 Floral Foam _____
- 2 Cinnamon Sticks _____
- 1 Raffia Tie _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 5 stems Carnation - White _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 6"

BF368-11KM
Peppermint Bouquet



SUGGESTED RETAIL PRICE: \$29.99 S, \$34.99 M (shown), \$39.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155716 - 6"H Gathering Vase - Red	_____
■	1	1	1	Peppermint Red/White Ribbon	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	10	15	20	stems Alstroemeria - mixed Yellow / Orange	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 8"
Medium: Arrangement Height 13", Length 9"
Large: Arrangement Height 14", Length 10"



BF368-11KS



BF368-11KM



BF368-11KL

BF369-11KM
Santa's Surprise



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 21534 - Santa Belt Ball Planter	_____
■	1	Floral Foam	_____
■	1	Red Berries	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	3	stems Roses - Red	_____
■	4	stems Carnation - White	_____
■	2	stems Mini Carnation - Red	_____
■	2	stems Hypericum - Green	_____

FOLIAGE:

■	1	stem Holiday Greens	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF370-11KM

Christmas Tree Celebration



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5"H Pot Cover - Red _____
- 0.5 Floral Foam _____
- 3 Pine Cones _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Carnation - Red _____
 - 2 stems Mini Carnation - Red _____
 - 2 stems Cushion Pom - White _____
 - 2 stems Button Poms - Green _____

- FOLIAGE:**
- 2 stems Assorted Christmas Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 11"

BF371-11KM

Shiny Bright Holiday Wishes



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21540 - Striped Cache - Red / Green _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Asiatic Lily - White _____
 - 4 stems Roses - Red _____
 - 2 stems Cushion Pom - White _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Assorted Christmas Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF372-11KM

Winter Forest Splendor



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21386 - Birch Planter - Small _____
- 0.5 Floral Foam _____
- 4 Frosted Pine Cones _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Roses - Cream _____
 - 3 stems Button Pom - Green _____
 - 5 stems Magnolia Tips _____

- FOLIAGE:**
- 1 stem Assorted Christmas Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF373-11KM

Nature's Holiday Centerpiece



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|-----|-----|-----|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Design Dish | _____ |
| ■ | 0.5 | 0.5 | 0.5 | Floral Foam | _____ |
| ■ | 2 | 2 | 2 | Candles - Pomegranate | _____ |
| ■ | 3 | 3 | 3 | Faux Berries | _____ |
| ■ | 4 | 4 | 4 | Pine Cones - Frosted | _____ |
| ■ | 2 | 2 | 2 | Burlap Ribbon or Roses 24539 | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|----------------------------|-------|
| ■ | 1 | 2 | 3 | stems Asiatic Lily - White | _____ |
| ■ | 3 | 4 | 6 | stems Carnation - Red | _____ |
| ■ | 2 | 3 | 3 | stems Cushion Pom - White | _____ |

FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|---------------------------------|-------|
| ■ | 1 | 2 | 2 | stems Assorted Christmas Greens | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 9"

Medium: Arrangement Height 14", Length 10"

Large: Arrangement Height 15", Length 11"



BF373-11KS



BF373-11KM



BF373-11KL

BF374-11KM

Bright Holiday Wishes Centerpiece



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Vertical Oval Bowl - Green _____
- 0.5 Oasis Foam Brick _____
- 3 Red Metallic Ornaments _____
- 2 Red Candles _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 3 stems Carnation - Red _____
 - 2 stems Asiatic Lily - White _____
 - 1 stem Button Pom - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - 1 stem Assorted Christmas Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 7", Length 11"



BF374-11KMC

BF375-11KM**Flower Fields Mason Jar****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 6" Mason Jar - Clear _____
- 1 Natural Raffia Bow _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Sunflower _____
 - 3 stems Alstroemeria - Red _____
 - 3 stems Button Pom - Green _____
 - 2 stems Monte Casino - Purple _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF376-11KM**Pink Perfection Bouquet****SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | | |
|---|---|---|---|----------------------------------|-------|
| ■ | 1 | 1 | 1 | blm_155464 - Shimmer Vase - Pink | _____ |
| ■ | 1 | 1 | 1 | #9 Ribbon - Pink | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|----|----------------------------|-------|
| ■ | 6 | 9 | 12 | stems Rose - Pink | _____ |
| ■ | 5 | 6 | 7 | stems Alstroemeria - White | _____ |

FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 2 | 3 | 4 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 8"

Medium: Arrangement Height 15", Length 9"

Large: Arrangement Height 16", Length 10"



BF376-11KS



BF376-11KM



BF376-11KL

BF377-11KM**Daisy & Rose Delight**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_155464 - Shimmer Vase - Pink _____
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	0	5	7	stems Roses - Pink _____
■	2	2	3	stems Daisy Pom - White _____
■	10	5	4	stems Carnation - Pink _____

FOLIAGE:

	S	M	L	
■	1	1	2	stems Pittosporum _____
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"
 Medium: Arrangement Height 13", Length 10"
 Large: Arrangement Height 14", Length 11"



BF377-11KS



BF377-11KM



BF377-11KL

BF378-11KM**Perfect In Pastel Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_155464 - Shimmer Vase - Pink _____
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	4	6	stems Roses - Pink _____
■	1	2	2	stems Asiatic - White _____
■	3	4	5	stems Carnation - Purple _____

FOLIAGE:

	S	M	L	
■	2	2	2	stems Salal _____
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"
 Medium: Arrangement Height 13", Length 10"
 Large: Arrangement Height 14", Length 11"



BF378-11KS



BF378-11KM



BF378-11KL

BF380-11KM**You Lift My Heart Bouquet****SUGGESTED RETAIL PRICE:**

\$34.99 M (shown), \$39.99 MB, \$49.99 BB, \$59.99 BNDL

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Red Foil Balloon Cache _____
- 0.5 Floral Foam _____
- 1 Mylar Balloon (KMB, KMBNDL, KMBB) _____
- 1 4 oz. Heart Shaped Harry London Box (KMBNDL) _____
- 1 Napco 16746 - 10"H Chocolate Brown Bear (KMBNDL, KMBB) _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Red _____
 - 2 stems Mini Carnation - Pink or Red _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"



BF380-11KMB



BF380-11KMBB



BF380-11KMBNDL

BF381-11KL**My Shimmering Heart Bouquet****SUGGESTED RETAIL PRICE:** \$34.99 S, \$39.99 L (shown)

Valentine's Day \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

- | | S | L | | |
|---|-----|-----|-------------------------------------|-------|
| ■ | 1 | 1 | Napco 21534 - Red Foil Ball Planter | _____ |
| ■ | 0.5 | 0.5 | Floral Foam | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | L | | |
|---|---|---|--------------------------|-------|
| ■ | 3 | 5 | stems Roses - Red | _____ |
| ■ | 1 | 1 | stem Asiatic Lily - Pink | _____ |
| ■ | 2 | 2 | stems Hypericum - Pink | _____ |

B. FOLIAGE:

- | | S | L | | |
|---|---|---|-------------------------------|-------|
| ■ | 2 | 2 | stem Salal | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 8"

Large: Arrangement Height 11", Length 9"



BF381-11KS



BF381-11KL

BF381-11KMP**My Shimmering Heart Planter****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 21534 - Red Foil Ball Planter _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 4" Red Rose Plant _____

- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 8"

BF382-11KM**Cup of Love Bouquet****SUGGESTED RETAIL PRICE:** \$34.99 (Valentine's Day)**A. CONSTRUCTION MATERIALS:**

- 1 Napco 89814 - Teacup with Saucer - Hot Pink _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 3 stems Rose - Red _____

- 3 stems Alstroemeria - Pink _____
- 2 stems Mini Carnation - Pink _____

FOLIAGE: ■ 1 stem Pittosporum - Variegated _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 8"



BF382-11KMBP

BF383-11KM**Make Me Blush Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155716 - 6"H Gathering Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	6	stems Roses - Red	_____
■	1	2	2	stems Asiatic Lily - Pink	_____
■	3	4	4	stems Alstroemeria - Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 11", Length 8"
 Medium: Arrangement Height 12", Length 9"
 Large: Arrangement Height 13", Length 10"



BF383-11KS



BF383-11KM



BF383-11KL

BF384-11KM**Red Rapture Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155716 - 6"H Gathering Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	4	5	6	stems Roses - Red	_____
■	3	4	6	stems Mini Carnation - Red	_____

B. FOLIAGE:

	S	M	L		
■	1	2	3	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 11", Length 7"
 Medium: Arrangement Height 12", Length 8"
 Large: Arrangement Height 13", Length 9"



BF384-11KS



BF384-11KM



BF384-11KL

BF385-11KM

Say It With Love Bouquet



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
(Valentine's Day) \$59.99 S, \$79.99 M (shown), \$94.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 89690 - 6"H Keepsake Swirl Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	9	12	stems Roses - Red	_____
■	2	3	4	stems Monte Casino - Purple	_____
■	3	3	3	stems Alstroemeria - Purple	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 9"
Medium: Arrangement Height 16", Length 10"
Large: Arrangement Height 17", Length 11"



BF385-11KS



BF385-11KM



BF385-11KL

BF385-11KMBNDL

Say It With Love Bundle



SUGGESTED RETAIL PRICE: \$99.99 (Valentine's Day)

A. CONSTRUCTION MATERIALS:

■	1	Napco 89690 - 6"H Keepsake Swirl Vase - Red	_____
■	1	Napco 16746 - 10"H Chocolate Brown Bear	_____
■	1	Heart Shaped Harry London Box	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	9	stems Roses - Red	_____
■	3	stems Monte Casino - Purple	_____
■	3	stems Alstroemeria - Purple	_____

B. FOLIAGE:

■	2	stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 10"

BF386-11KM**Sweet Nothings Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$39.99 M (shown), \$49.99 L
Valentine's Day: \$39.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_155844 - 6.5"H Fluted Vase	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	5	6	stems Roses - Red	_____
■	3	4	5	stems Alstroemeria - Pink	_____
■	3	3	4	stems Daisy Pom - White	_____

B. FOLIAGE:

	S	M	L		
■	1	1	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"
Medium: Arrangement Height 13", Length 10"
Large: Arrangement Height 14", Length 11"



BF386-11KS



BF386-11KM



BF386-11KL

BF387-11KM**Rose & Alstroemeria Romance Bouquet**

SUGGESTED RETAIL PRICE: \$69.99, \$89.99 (Valentine's Day)

A. CONSTRUCTION MATERIALS:

■	1	Local Wholesale - 9" H Garden Vase - Clear	_____
■	1	#9 Ribbon - Red Satin	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	12	stems Roses - Red	_____
■	5	stems Alstroemeria - Pink	_____

B. FOLIAGE:

■	2	stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 11"

BF388-11KM**Raspberry Red Kisses Bouquet**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L
 Valentine's Day: \$59.99 S, \$74.99 M (shown), \$79.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 89690 - 6"H Keepsake Swirl Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	6	6	stems Roses - Red	_____
■	3	3	6	stems Roses - Raspberry	_____
■	1	2	2	stems Stargazer Lily - Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 10"
 Medium: Arrangement Height 16", Length 11"
 Large: Arrangement Height 17", Length 12"



BF388-11KS



BF388-11KM



BF388-11KL

BF389-11KM**My Amour Bouquet**

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$74.99 L

Valentine's Day: \$59.99 S, \$74.99 M (shown), \$99.99 L

Valentine's Day w/Heart Chocolate Box: \$69.99 S, \$84.99 M (shown), \$109.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 89690 - 6"H Keepsake Swirl Vase - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	9	12	stems Roses - Red	_____
■	2	2	3	stems Asiatic Lily - White	_____

B. FOLIAGE:

	S	M	L		
■	2	3	4	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 17", Length 10"
 Medium: Arrangement Height 18", Length 11"
 Large: Arrangement Height 19", Length 12"



BF389-11KS



BF389-11KM



BF389-11KL



BF389-11KSCH



BF389-11KMCH



BF389-11KLCH

BF390-11KM**Fresh As A Daisy Bouquet****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 89429 - 6"H Gathering Vase - Pink Frosted _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Carnation - Green _____
 - 3 stems Mini Carnation - Pink _____
 - 1 stem Waxflower _____
 - 2 stems Daisy - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 9"

BF391-11KM**For All You Do Tea Cup Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 89814 - Teacup with Saucer - Green _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Roses - Peach _____
 - 2 stems Roses - Orange _____
 - 2 stems Carnation - Green _____
 - 2 stems Daisy - White _____
 - 2 stems Hypericum - Green _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF392-11KL

My Favorite Easter Basket



SUGGESTED RETAIL PRICE: \$29.99 S, \$34.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco D-32649/P- 5" Bushel Pot	_____
		Cover - Pink	_____
■ 0.5	0.5	Floral Foam	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 2	4	stems Roses - Pink	_____
■ 3	3	stems Carnation - Hot Pink	_____
■ 2	2	stems Button Pom - Green	_____
■ 2	2	stems Monte Casino - Purple	_____

B. FOLIAGE:

S	L		
■ 2	2	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 8"

Large: Arrangement Height 12", Length 8"



BF392-11KS



BF392-11KL

BF393-11KM

Happy Easter Centerpiece



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1	Local Wholesale - Essentials Square Dish	_____
	- Hot Pink	_____
■ 1	Floral Foam	_____
■ 2	Tapered Candles - Pink	_____
	Total Whsle. Cost:	_____
	A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■ 3 stems Roses - Pink	_____
	■ 1 stem Asiatic Lily - Yellow	_____
	■ 2 stems Daisy Pom - White	_____
	■ 2 stems Athos Pom	_____
	■ 4 stems Carnation - Lavender	_____

FOLIAGE:	■ 1 stem Pittosporum - Variegated	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 16"

BF394-11KL**Daisy Sunshine Bouquet**

SUGGESTED RETAIL PRICE: \$39.99 S, \$44.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco D-32649/P - 5"H Bushel Pot	_____
		Cover - Pink	_____
■ 0.3	0.3	Floral Foam	_____
■ 1	1	Butterfly Pick	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 3	7	stems Roses - Pink	_____
■ 2	3	stems Alstroemeria - Yellow	_____
■ 1	2	stems Daisy Pom - White	_____
■ 2	3	stems Button Pom - Green	_____
■ 3	4	stems Carnation - Lavender	_____

B. FOLIAGE:

S	L		
■ 2	3	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 8"

Large: Arrangement Height 10", Length 9"



BF394-11KS



BF394-11KL

BF395-11KM**Perfectly Purple Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$39.99 M (shown), \$49.99 L
Valentine's Day: \$39.99 S, \$49.99 M (shown), \$64.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
■ 1	1	1	blm_29926 - 8"H Rose Vase	_____
			- Clear	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	M	L		
■ 3	6	6	stems Roses - Lavender	_____
■ 3	3	6	stems Carnation - Lavender	_____
■ 1	2	2	stems Alstroemeria - Purple	_____

B. FOLIAGE:

S	M	L		
■ 2	2	2	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 9"

Medium: Arrangement Height 15", Length 10"

Large: Arrangement Height 16", Length 11"



BF395-11KS



BF395-11KM



BF395-11KL

BF396-11KM**It's A Daisy Day Bouquet****SUGGESTED RETAIL PRICE:** \$24.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco D-32649/P - 5" Bushel Pot Cover - Pink _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Mini Carnation - Hot Pink _____
 - 1 stem Daisy Pom - White _____
 - 2 stems Monte Casino - Purple _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF397-11KM**Cheery Easter Basket****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 blm-139970 - Basket Vine _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Iris _____
 - 1 stem Asiatic Lily - Yellow _____
 - 2 stems Alstroemeria - Yellow _____
 - 3 stems Statice - Purple _____
 - 3 stems Tick - Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF398-11KM**Easter Basket Surprise****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_92850 - Birds Nest Basket _____
- 1 Bird Pick _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Carnation - Lavender _____
- 3 stems Carnation - Hot Pink _____
- 2 stems Athos _____
- 3 stems Button Pom - Yellow _____
- 1 stem Waxflower - Purple _____

FOLIAGE:

- 3 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 9"

BF399-11KM**Rose & Hydrangea Garden Bouquet****SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | | |
|---|-----|-----|-----|--|-------|
| ■ | 1 | 1 | 1 | Local Wholesale - 5" Square Floral Paper Pot Cover | _____ |
| ■ | 0.5 | 0.5 | 0.5 | Floral Foam | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|------------------------------|-------|
| ■ | 2 | 2 | 4 | stems Roses - Pink | _____ |
| ■ | 2 | 2 | 2 | stems Roses - Cream | _____ |
| ■ | 2 | 2 | 2 | stems Roses - Peach | _____ |
| ■ | 0 | 2 | 2 | stems Mini Hydrangea - Green | _____ |
| ■ | 2 | 2 | 2 | stems Hypericum - Green | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 2 | 1 | 1 | stems Salal | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 8", Length 8"

Medium: Arrangement Height 9", Length 9"

Large: Arrangement Height 10", Length 10"



BF399-11KS



BF399-11KM



BF399-11KL

BF399-11KMP
Hydrangea Plant Garden



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 32671 - 5" Square Floral Paper Pot Cover _____
- 1 Butterfly Pick _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 4"H Pink/Lavender Hydrangea Plant _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"



BF399-11KP

BF400-11KM
My Valentine Rose Planter



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Small Water Hyacinth Basket _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 4" Red Rose Plant _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF401-11KM**Fresh As Lavender Tea Cup Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 89814 - Teacup with Saucer - Lavender _____
- 0.33 Floral Foam _____
- 1 Butterfly Lavender _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Pink _____
 - 3 stems Mini Carnation - Florigene _____
 - 2 stems Daisy Pom - White _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 8"

BF402-11KL**Springtime Jubilee Bouquet****SUGGESTED RETAIL PRICE:** \$39.99 S, \$59.99 L (shown)**A. CONSTRUCTION MATERIALS:**

- | | S | L | | |
|---|------|------|-------------------------------|-------|
| ■ | 1 | 1 | Napco 12137 - 5" Bushel Pot | _____ |
| | | | Cover - Blue | _____ |
| ■ | 0.33 | 0.33 | Floral Foam | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | L | | |
|---|---|---|----------------------------|-------|
| ■ | 2 | 4 | stems Roses - Peach | _____ |
| ■ | 2 | 4 | stems Roses - Pink | _____ |
| ■ | 2 | 4 | stems Hypericum | _____ |
| ■ | 3 | 4 | stems Monte Casino - White | _____ |

B. FOLIAGE:

- | | S | L | | |
|---|---|---|--------------------------------|-------|
| ■ | 3 | 3 | stems Pittosporum - Variegated | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 10", Length 7"

Large: Arrangement Height 11", Length 8"



BF402-11KS



BF402-11KL

BF403-11KM**Garden Ivy Vine Basket****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_139970 - Basket Vine _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Light Pink _____
 - 2 stems Mini Hydrangea _____
 - 3 stems Carnation - Purple _____
 - 2 stems Alstroemeria - Purple _____
 - 1 stem Tick - Green _____

- FOLIAGE:**
- 1 stem Ivy _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 9"

BF404-11KM**Delightfully Fresh Bouquet****SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | | |
|---|---|---|---|---------------------------------|-------|
| ■ | 1 | 1 | 1 | blm_29926 8"H Rose Vase - Clear | _____ |
| ■ | 1 | 1 | 1 | #9 Ribbon - Pink | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|---------------------------|-------|
| ■ | 4 | 6 | 8 | stems Roses - Pink | _____ |
| ■ | 1 | 2 | 2 | stems Asiatic Lily - Pink | _____ |
| ■ | 3 | 3 | 3 | stems Carnation - Lime | _____ |
| ■ | 2 | 2 | 2 | stems Waxflower - Pink | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 2 | 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 14", Length 9"

Medium: Arrangement Height 15", Length 10"

Large: Arrangement Height 16", Length 11"



BF404-11KS



BF404-11KM



BF404-11KL

BF405-11KM

Pearlized Perfection Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 (shown) M, \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Local Wholesale - Pink Hobnail Square Vase -	
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	5	7	stems Roses - Pink	_____
■	2	2	3	stems Asiatic Lily - Pink	_____
■	2	3	2	stems Alstroemeria - White	_____

B. FOLIAGE:

	S	M	L		
■	1	2	2	stems Salal Tips	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 9"

Medium: Arrangement Height 17", Length 10"

Large: Arrangement Height 18", Length 11"



BF405-11KS



BF405-11KM



BF405-11KL

BF406-11KM

Daisy Days of Summer Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 12137 - 5" Bushel Pot Cover - Blue	_____
■	0.5	Floral Foam	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:		
■	2 stems Asiatic Lily - Yellow	_____
■	3 stems Hypericum - Green	_____
■	2 stems Daisy - White	_____
■	3 stems Carnation - Orange	_____

FOLIAGE:		
■	2 stems Pittosporum - Variegated	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF407-11KM**Cup of Sunshine Bouquet****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 89814 - Teacup with Saucer - Yellow _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Yellow _____
 - 2 stems Alstroemeria - Yellow _____
 - 2 stems Daisy - White _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF408-11KM**Flowers & Garden Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 18313 - Flowers Garden Decal Cache _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stem Roses - Yellow _____
 - 2 stems Mini Hydrangea _____
 - 3 stems Alstroemeria - Purple _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF409-11KM

Sunny Day Dream Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Small Water Hyacinth Basket - White _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Gerbera - Yellow _____
 - 3 stems Hypericum - Green _____
 - 3 stems Button Pom - Yellow _____
 - 2 stems Monte Casino - White _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF410-11KM

Sunflower Fresh Field Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Small Water Hyacinth Basket - Dark Brown _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Delphinium - Blue _____
 - 3 stems Carnation - Orange _____
 - 2 stems Sunflower _____
 - 2 stems Hypericum - Green _____

- FOLIAGE:**
- 1 stem Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF411-11KM
It's A Fine Day Bouquet

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 blm_97965 - 6" H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Yellow _____
 - 3 stems Mastomoto Aster - Hot Pink _____
 - 2 stems Daisy - Yellow _____
 - 2 stems Button Pom - Green _____

- FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 10"

BF412-11KM
Pink Perfection Bouquet

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|--|
| ■ | 1 | 1 | 1 | blm_155464 - Shimmer Vase - Pink _____ |
| ■ | 1 | 1 | 1 | #9 Ribbon - Pink _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|---|---|---|----|----------------------------------|
| ■ | 6 | 9 | 12 | stems Roses - Pink _____ |
| ■ | 5 | 6 | 7 | stems Alstroemeria - White _____ |

FOLIAGE:

- | | S | M | L | |
|---|---|---|---|--------------------------------------|
| ■ | 2 | 3 | 4 | stems Pittosporum - Variegated _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 8"
 Medium: Arrangement Height 15", Length 9"
 Large: Arrangement Height 16", Length 10"



BF412-11KS



BF412-11KM



BF412-11KL

BF413-11KM**Perfect In Pastel Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

S	M	L	
1	1	1	blm_155464 - Shimmer Vase - Pink
			Total Whsle. Cost:
			A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

S	M	L	
3	4	6	stems Roses - Pink
1	2	2	stems Asiatic - White
3	4	5	stems Carnation - Purple

FOLIAGE:

S	M	L	
2	2	2	stems Salal
			Total Whsle. Cost:
			B. Retail = Whsle. Cost x 3.5
			C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 12", Length 9"
 Medium: Arrangement Height 13", Length 10"
 Large: Arrangement Height 14", Length 11"



BF413-11KS



BF413-11KM



BF413-11KL

BF414-11KM**Blooming Garden Bouquet**

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

1	Local Wholesale - Small Water Hyacinth Basket - Tan
0.33	Floral Foam
Total Whsle. Cost:	
A. Retail = Whsle. Cost x 2.5	

B. FLOWERS:	
3 stems Rose - Hot Pink	
3 stems Hypericum - Green	
4 stems Carnation	
3 stems Alstroemeria - Medium Pink	

FOLIAGE:	
2 stems Salal	
Total Whsle. Cost:	
B. Retail = Whsle. Cost x 3.5	
C. SUBTOTAL = A + B	

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Arrangement Height 11", Length 9"

BF415-11KM**Rose & Alstroemeria Blush Bouquet**

SUGGESTED RETAIL PRICE: \$69.99, \$94.99 (Mother's Day)

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 9" H Garden Vase - Clear _____
- 1 #9 Ribbon - Pink Satin _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Roses - Pink _____
 - 5 stems Alstroemeria - Pink _____

- FOLIAGE:**
- 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 11"

BF416-11KM**Sophisticated Rose & Stargazer Bouquet**

SUGGESTED RETAIL PRICE: \$94.99, \$119.99 (Mother's Day)

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 11" H Garden Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 12 stems Roses - Pink _____
 - 2 stems Lily Stargazer _____

- FOLIAGE:**
- 3 stems Salal _____
 - 8 stems Lily Grass _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 17", Length 12"

BF417-11KM**Harvest Woodland Wishes****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 21386 - 5"H Birch Paper Pot Cover _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Daisy - Orange _____
 - 5 stems Spray Safari - Sunset _____
 - 2 stems Solidago _____

- B. FOLIAGE:**
- 1 stem Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

DESIGN TIP:

Top selling and trending birch design is versatile for Fall, Holiday, Everyday, Plants and Gift & Gourmet.

BF417-11KP**Woodland Bromeliad Plant****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 21386 - 5"H Birch Paper Pot Cover _____
- 1 Raffia _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 Bromeliad Plant - Yellow _____

- B. FOLIAGE:**
- 1 stem Sheet Moss - Green _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 12"

BF418-11KM

Nature's Splendor Bouquet



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 blm_97965 - 6"H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Spray Roses _____
 - 5 stems Alstroemeria - Orange _____
 - 2 stems Button Pom - Yellow _____

- B. FOLIAGE:**
- 2 stems Fall Leaves _____
 - 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF418-11KMB

Nature's Splendor Basket



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" H Bushel Pot Cover _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Spray Roses _____
 - 3 stems Alstroemeria - Orange _____
 - 3 stems Button Pom - Yellow _____

- B. FOLIAGE:**
- 2 stems Fall Leaves _____
 - 2 stems Salal _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF419-11KM

Fall Abundance Centerpiece



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Design Bowl Small	_____
■	0.5	0.5	0.5	Floral Foam	_____
■	2	2	2	Patrician Candles - Orange	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Sunflowers	_____
■	3	5	5	stems Spray Roses - Orange	_____
■	3	5	6	stems Carnation - Burgundy	_____
■	2	2	4	stems Hypericum - Burgundy	_____

B. FOLIAGE:

	S	M	L		
■	1	1	2	stems Fall Foliage Leaves	_____
■	1	1	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 7"

Medium: Arrangement Height 10", Length 7"

Large: Arrangement Height 11", Length 8"



BF419-11KS



BF419-11KM



BF419-11KL

BF420-11KM

Harvest Bounty Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	blm_97965 - 6"H Gathering Vase - Clear	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	6	stems Roses - Orange	_____
■	3	stems Daisy - Brown	_____
■	4	stems Mini Carnation - Burgundy	_____

B. FOLIAGE:

■	2	stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF421-11KM

Harvest Vine Basket



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" Vine Basket _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Asiatic Lily - Yellow _____
 - 2 stems Viking Pom _____
 - 2 stems Monte Casino - Purple _____
 - 3 stems Spray Roses - Orange _____
 - 3 stems Button Pom - Brick _____

- B. FOLIAGE:**
- 1 stem Pittosporum _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

DESIGN TIP:

Create lower height designs and utilize the handle to wrap vines/accents to increase perceived value.

BF422-11KM

Fall Abundance Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 65038 - 5" H Orange Pot Cover _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Sunflower _____
 - 5 stems Roses - Red _____
 - 2 stems Daisy - Orange _____

- B. FOLIAGE:**
- 3 stems Israeli Ruscus _____
 - 2 stems Fall Leaves _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

DESIGN TIP:

Gold/Brown shimmer combination is on trend and versatile to repurpose into Holiday, Plants, & Gourmet.

BF422-11KP**Gold Shimmer Holiday Poinsettia****SUGGESTED RETAIL PRICE:** \$29.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 21542 - Gold Glitter Cache _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 4" Poinsettia Plant - Red _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 9"

BF423-11KM**Simple Delights Bouquet****SUGGESTED RETAIL PRICE:** \$39.99 S, \$49.99 M (shown), \$59.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | |
|-----|---|---|---|---|
| ■ 1 | 1 | 1 | 1 | blm_29926 - 8"H Rose Vase - Clear _____ |
| ■ 1 | 1 | 1 | 1 | Raffia _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

- B. FLOWERS:**
- | | S | M | L | |
|-----|---|---|---|-----------------------------------|
| ■ 2 | 3 | 3 | 3 | stems Asiatic Lily - Orange _____ |
| ■ 2 | 4 | 5 | 5 | stems Alstroemeria - Yellow _____ |
| ■ 2 | 3 | 5 | 5 | stems Alstroemeria - Red _____ |
| ■ 2 | 3 | 4 | 4 | stems Alstroemeria - Purple _____ |
| ■ 3 | 3 | 5 | 5 | stems Hypericum - Green _____ |

- B. FOLIAGE:**
- | | S | M | L | |
|-----|---|---|---|-------------------------------------|
| ■ 4 | 4 | 5 | 5 | stems Israeli Ruscus _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 14", Length 9"

Medium: Arrangement Height 15", Length 10"

Large: Arrangement Height 16", Length 11"



BF423-11KS



BF423-11KM



BF423-11KL

BF424-11KM

Bronze Harvest Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4.5" Electroplated Copper Hobnail _____
- 0.33 Floral Foam _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Roses - Orange _____
 - 4 stems Viking Pom _____
 - 3 stems Hypericum - Brown _____

- B. FOLIAGE:**
- 2 stems Fall Leaves _____
 - 2 stems Magnolia Tips _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

DESIGN TIP:

Metallic Hobnail finish is on trend and versatile to repurpose for Fall, Holiday, Everyday, Parties & Events.

BF425-11KP

Fresh Harvest Bouquet



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 65038 - 5" H Orange Pot Cover _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 1 stem Daisy Plant Orange _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF426-11KM

Sunflower Abundance Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 77529 - 5" H Sunflower Paper Pot Cover _____
- 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Sunflower _____
 - 3 stems Button Pom - Brick _____
 - 4 stems Mini Carnation - Peach _____
 - 4 stems Hypericum - Peach _____

- B. FOLIAGE:**
- 2 stems Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 7"

DESIGN TIP:

Reflect in "Sustainable Nature" Florists' Review Trend forecast.

BF427-11KMP

Country Pumpkin Daisy Delight



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 77312 - Pumpkin Planter _____
- 0.5 Floral Foam _____
- 1 Burlap Ribbon Cowey Picks _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Daisy - Orange _____
 - 3 stems Daisy - Yellow _____
 - 4 stems Daisy - White _____

- B. FOLIAGE:**
- 3 stems Fall Foliage / Leaves _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

DESIGN TIP:

Wire small squares of burlap to a cowie pick to add texture and style to classic Fall Daisy arrangements.

BF428-11KM
Pumpkin Treat Bouquet

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 77312 - Pumpkin Planter _____
- 0.5 Floral Foam _____
- 1 Pick - Halloween _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Carnation - Orange _____
 - 3 stems Alstroemeria - Orange _____
 - 2 stems Statice - Purple _____
 - 2 stems Athos Pom _____

- B. FOLIAGE:**
- 1 stem Pittosporum - Variegated _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"


BF428-11KMP
BF429-11KM
Thanksgiving Pumpkin Celebration

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|-----|-----|-----|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco 77312 - Pumpkin Planter | _____ |
| ■ | 0.5 | 0.5 | 0.5 | Floral Foam | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | | S | M | L | | |
|---|---|---|---|----------------------------------|-------|
| ■ | 3 | 5 | 7 | stems Sunflower - Medium | _____ |
| ■ | 3 | 3 | 4 | stems Yarrow | _____ |
| ■ | 2 | 3 | 4 | stems Cushion Mum - Bronze | _____ |
| ■ | 2 | 4 | 5 | stems Mini Carnations - Burgundy | _____ |

- B. FOLIAGE:**
- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 1 | 2 | 2 | stems Fall Foliage / Leaves | _____ |
| ■ | 2 | 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 8"

Medium: Arrangement Height 9", Length 9"

Large: Arrangement Height 10", Length 10"


BF429-11KS

BF429-11KM

BF429-11KL

BF430-11KM**Holiday Rose Shimmer Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 21543 - 7.25"H Red Foil Vase _____
 - 2 20mm Metallic Ornaments _____
 - 0.5 Floral Foam _____
 - 1 Ribbon _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 6 stems Roses - Red _____

B. FOLIAGE: ■ 2 stems Holiday Foliage _____

■ 2 stems Liex Berry _____

■ 2 stems Holly _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 16", Length 10"

DESIGN TIP:

Versatile, on-trend metallic ceramic vase to carry over to Valentine's Day and Everyday.

BF431-11KM**Peppermint Swirl Bouquet****SUGGESTED RETAIL PRICE:** \$34.99 S, \$44.99 M (shown), \$54.99 L**A. CONSTRUCTION MATERIALS:**

- | | S | M | L | |
|---|------|------|------|---------------------------------------|
| ■ | 1 | 1 | 1 | Napco 21342 - Ribbon Candy Vase _____ |
| ■ | 0.33 | 0.33 | 0.33 | Floral Foam _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

	S	M	L	
■	3	5	7	stems Carnation - Red _____
■	3	3	4	stems Button Pom - White _____
■	2	3	4	stems Liex Berry - Red _____
■	2	4	5	stems Monte Casino - White _____

B. FOLIAGE:

	S	M	L	
■	1	1	1	stem _____
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Small: Arrangement Height 9", Length 7"

Medium: Arrangement Height 10", Length 8"

Large: Arrangement Height 11", Length 9"

DESIGN TIP:

Repurpose for Gift & Gourmet.



BF431-11KS



BF431-11KM



BF431-11KL

BF433-11KM

Snowman Greetings Bouquet



SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 46258 - Snowman Planter	_____
■ .33 Floral Foam	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	■ 3 stems Carnation - Red	_____
	■ 2 stems Mini Carnation - Red	_____
	■ 3 stems Hypericum - Green	_____
	■ 2 stems Button Pom - White	_____

B. FOLIAGE:	■ 1 stem Holiday Foliage	_____
	■ 1 stem Holly	_____
	Total Whsle. Cost:	_____
	B. Retail = Whsle. Cost x 3.5	_____
	C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 7"

DESIGN TIP:

Perfect keepsake container for entry price points and Gift and Gourmet.

BF434-11KM

Holiday Celebration Ornament



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■ 1	1	1	1	Napco 21534 - Red Foil Ball Planter	_____
■ 0.3	0.3	0.3	0.3	Floral Foam	_____
■ 2	2	2	2	Pine Cones	_____
■ 1	1	1	1	#9 Ribbon - Holiday Plaid	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:	S	M	L		
■ 1	2	2	2	stems Asiatic Lily - White	_____
■ 3	5	7	7	stems Roses - Red	_____
■ 3	3	4	4	stems Hypericum - Green	_____

B. FOLIAGE:	S	M	L		
■ 2	2	2	2	stems Holiday Foliage	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 8"

Medium: Arrangement Height 10", Length 9"

Large: Arrangement Height 11", Length 10"

DESIGN TIP:

Carry over to Valentine's Day.



BF434-11KS



BF434-11KM



BF434-11KL

BF435-11KM
Peppermint Twist Bouquet

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 (shown) M, \$59.99 L

A. CONSTRUCTION MATERIALS:

S	M	L		
1	1	1	Napco 21543 - 7.25"H Red Foil Vase	_____
3	3	3	Candy Canes	_____
2	2	2	20mm Metallic Ornaments	_____
1	1	1	Ribbon	_____
Total Whsle. Cost:				_____
A. Retail = Whsle. Cost x 2.5				_____

B. FLOWERS:

S	M	L		
6	8	10	stems Carnation - Peppermint	_____
3	4	5	stems Mini Carnation - Red	_____
2	3	4	stems Button Pom - White	_____

B. FOLIAGE:

S	M	L		
1	2	2	stems Holiday Foliage	_____
Total Whsle. Cost:				_____
B. Retail = Whsle. Cost x 3.5				_____
C. SUBTOTAL = A + B				_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 9"
 Medium: Arrangement Height 16", Length 10"
 Large: Arrangement Height 17", Length 11"

DESIGN TIP:

Carry over to Valentine's Day.



BF435-11KS



BF435-11KM



BF435-11KL

BF436-11KM
Bright & Cheerful Holiday Wishes Bouquet

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

1	Napco 21541 - 4.5"H Green Foil Cache	_____
.33	Floral Foam	_____
Total Whsle. Cost:		_____
A. Retail = Whsle. Cost x 2.5		_____

B. FLOWERS:

5	stems Carnation - Red	_____
3	stems Mini Carnation - Red	_____
3	stems Button Pom - Green	_____
2	stems Cushion Mum - White	_____

B. FOLIAGE:

2	stems Holiday Foliage	_____
Total Whsle. Cost:		_____
B. Retail = Whsle. Cost x 3.5		_____
C. SUBTOTAL = A + B		_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

DESIGN TIP:

Versatile container for Spring, Birthday and Everyday.

BF437-11KM

Forest Christmas Tree Celebration



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 65038 - 5" H Green Pot Cover _____
- 1 Floral Foam _____
- 12 Ornaments - Green & Red _____
- 12 6" Red Velvet Ribbon Loops _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Button Pom - White _____
 - 4 stems Mini Carnation - Red _____

- B. FOLIAGE:**
- 4 stems Boxwood _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 8"

BF438-11KM

Christmas Country Celebration



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" H Bushel Pot Cover - Red _____
- .33 Floral Foam _____
- 4 Burlap Accents _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Carnation - Burgundy _____
 - 3 stems Monte Casino - White _____
 - 3 stems Hypericum - Wild Cherry _____

- B. FOLIAGE:**
- 2 stems Holly _____
 - 2 stems Holiday Foliage _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

DESIGN TIP:

Wire small squares of burlap to a cowie pick to add texture and style to a classic Bushel basket arrangement.

BF438-11KMP
Traditional Holiday Poinsettia

SUGGESTED RETAIL PRICE: \$29.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" H Bushel Pot Cover - Green _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:** ■ 1 4" Poinsettia Plant - Red _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF439-11KM
Home for the Holidays Centerpiece

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|-----|---|---|---|----------------------------------|-------|
| ■ 1 | 1 | 1 | 1 | Local Wholesale - Gold Essential | _____ |
| | | | | Oval Bowl #45 | _____ |
| ■ 1 | 1 | 1 | 1 | Floral Foam | _____ |
| ■ 1 | 1 | 1 | 1 | #9 Ribbon - Plaid | _____ |
| ■ 3 | 3 | 3 | 3 | Pinecones | _____ |
| ■ 2 | 2 | 2 | 2 | Patrian Tapered Candle | _____ |
| | | | | - Pomegranate | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | | S | M | L | | |
|-----|---|---|---|----------------------------|-------|
| ■ 1 | 1 | 2 | 2 | stems Asiatic Lily - White | _____ |
| ■ 0 | 3 | 4 | 4 | stems Roses - Red | _____ |
| ■ 2 | 2 | 3 | 3 | stems Hypericum | _____ |
| ■ 3 | 0 | 0 | 0 | stems Carnation - Red | _____ |

- B. FOLIAGE:**
- | | S | M | L | | |
|-----|---|---|---|-------------------------------|-------|
| ■ 2 | 2 | 3 | 3 | stems Holly | _____ |
| ■ 1 | 1 | 2 | 2 | stems Salal - Gold Sprayed | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 6", Length 10"

Medium: Arrangement Height 7", Length 12"

Large: Arrangement Height 8", Length 15"



BF439-11KM



BF439-11KL

BF440-11KM

Cardinal Holiday Celebration



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 46743 - 5"H Paper Cardinal Pot Cover _____
- .33 Floral Foam _____
- 1 Cardinal Pick _____
- 2 Pinecones _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Star of Bethlehem _____
 - 3 stems Mini Carnation - Red _____

- B. FOLIAGE:**
- 3 stems Holiday Foliage _____
 - 1 stem Holly _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 8"

BF441-11KL

Holiday Joy Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$54.99 L (shown)

A. CONSTRUCTION MATERIALS:

- | | S | L | | |
|---|---|---|--|-------|
| ■ | 1 | 1 | blm_97965 - 6"H Gathering Vase - Clear | _____ |
| ■ | 1 | 1 | #9 Satin Ribbon - Scarlet | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | A. Retail = Whsle. Cost x 2.5 | _____ |

- B. FLOWERS:**
- | | S | L | | |
|---|---|---|----------------------------|-------|
| ■ | 3 | 6 | stems Tulip - Red | _____ |
| ■ | 3 | 3 | stems Alstroemeria - White | _____ |
| ■ | 3 | 5 | stems Athos - Green | _____ |
| ■ | 3 | 6 | stems Carnation - Red | _____ |

- B. FOLIAGE:**
- | | S | L | | |
|---|---|---|-------------------------------|-------|
| ■ | 2 | 2 | stems Holiday Foliage | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 9"

Large: Arrangement Height 15", Length 11"



BF441-11KS



BF441-11KL

BF442-11KM**Gold & Glitter Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 21542 -Gold Glitter Cache _____
- 0.5 Napco 24491 - Gold Plastic Glitter Branch _____
- 0.5 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 2 stems Spray Roses - Red _____
 - 2 stems Mini Carnation - Red _____

- B. FOLIAGE:**
- 1 stem Magnolia Tip _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

DESIGN TIP:

Shimmer accents are on trend for Holiday, Weddings, Parties and Events.

BF443-11KM**Holiday Rose & Glitter Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 80065 - 5" Ird Red with Silver Jewel Pot Cover _____
- 0.33 Floral Foam _____
- 2 Napco 24505 Silver Glitter Seeded Eucalyptus _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stem Roses - Red _____
 - 2 stems Liex Berries _____

- B. FOLIAGE:**
- 1 stem Holly _____
 - 1 stem Holiday Foliage _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

DESIGN TIP:

Carry over to Valentine's Day, Parties and Events.

BF444-11KM

Cinnamon Cheer Bouquet



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21386 - 5" Birch Paper Pot Cover _____
- 0.33 Floral Foam _____
- 3 Cinnamon Sticks Bundle _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Carnation - Burgundy _____
 - 3 stems Hypericum - Brown _____
 - 3 stems Alstroemeria - White _____

- B. FOLIAGE:**
- 2 stems Holiday Pine _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

DESIGN TIP:

Pick in cinnamon stick bundles with natural raffia to add texture and holiday scent.

BF445-11KM

Holiday Memories Bouquet



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 77371 - Mason Jar - White _____
- 0.33 Floral Foam _____
- 3 White Cap Pine Cones _____
- 1 Plaid Ribbon _____
- 1 Birch Branches _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Alstroemeria - White _____

- B. FOLIAGE:**
- 2 stems Holiday Foliage _____
 - 3 stems Liex Berries - Red _____
 - 2 stems Holly _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 8"

DESIGN TIP:

Top selling and trending container that can be repurposed for any holiday or occasion.

BF446-11KM

Crimson Christmas Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21542 -Gold Glitter Cache _____
 - 0.33 Floral Foam _____
 - 3 Pinecones _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 5 stems Roses - Red _____
 - 3 stems Mini Carnation - Burgundy _____
 - 3 stems Hypericum - Wild Cherry _____

- B. FOLIAGE:**
- 1 stem Holiday Foliage _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF500-11KM**Forever Romance Bouquet**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 Valentine's Day: \$49.99 S, \$59.99 M (shown), \$69.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco blm_29738 - 9"H
				Gathering Vase - Ruby
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	1	1	2	stems Stargazer Lily
■	3	5	6	stems Roses - Red
■	3	4	4	stems Alstroemeria - Pink
■	2	2	3	stems Limonium - Pink

B. FOLIAGE:

	S	M	L	
■	2	2	2	stems Pittosporum - Variegated
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 16", Length 10"
 Medium: Arrangement Height 17", Length 11"
 Large: Arrangement Height 18", Length 12"



BF500-11KS



BF500-11KM



BF500-11KL

BF501-11KM**Our Blushing Love Bouquet**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
 Valentine's Day: \$54.99 S, \$64.99 M (shown), \$74.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_29732 - 6.5"H
				Fluted Vase - Pink
				Total Whsle. Cost:
				A. Retail = Whsle. Cost x 2.5

B. FLOWERS:

	S	M	L	
■	5	7	9	stems Roses - Red
■	3	5	7	stems Carnation - Hot Pink
■	3	3	3	stems Alstroemeria - Pink

B. FOLIAGE:

	S	M	L	
■	2	3	3	stems Pittosporum - Variegated
				Total Whsle. Cost:
				B. Retail = Whsle. Cost x 3.5
				C. SUBTOTAL = A + B

LABOR CHARGE: 20% Labor (C x 0.20)

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)**

DIMENSIONS:

Small: Arrangement Height 14", Length 9"
 Medium: Arrangement Height 15", Length 10"
 Large: Arrangement Height 16", Length 11"



BF501-11KS



BF501-11KM



BF501-11KL

BF502-11KM
Radiant Red Romance Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
Valentine's Day: \$59.99 S, \$69.99 M (shown), \$79.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_155716 - 6"H Gathering Vase - Red
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	5	6	stems Roses - Red
■	3	4	6	stems Roses - Hot Pink
■	3	3	4	stems Spray Roses - Red
■	3	3	3	stems Spray Roses - Hot Pink

B. FOLIAGE:

	S	M	L	
■	2	3	3	stems Salal
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"
Medium: Arrangement Height 13", Length 10"
Large: Arrangement Height 14", Length 11"


BF502-11KS

BF502-11KM

BF502-11KL
BF503-11KM
My Heart Throb Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L
Valentine's Day: \$59.99 S, \$69.99 M (shown), \$79.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco 21534 - Red Foil Ball Planter
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	6	8	9	stems Roses - Red
■	3	4	6	stems Mini Carnation - Red/Burgundy
■	0	1	2	stems Spray Roses - Red

B. FOLIAGE:

	S	M	L	
■	2	2	3	stems Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 8"
Medium: Arrangement Height 9", Length 9"
Large: Arrangement Height 10", Length 10"


BF503-11KS

BF503-11KM

BF503-11KL

BF504-11KMR
Sweetest Medley Bouquet


SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L
Valentine's Day: \$54.99 S, \$64.99 M (shown), \$74.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 - 8"H Rose Vase - Clear	_____
■	1	1	1	Satin Ribbon #9 - Red	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	6	7	8	stems Roses - Red	_____
■	3	5	7	stems Mini Carnation - Pink	_____
■	3	3	4	stems Daisy - White	_____
■	1	2	2	stems Limonium - Pink	_____

B. FOLIAGE:

	S	M	L		
■	2	2	3	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 9"

Medium: Arrangement Height 14", Length 10"

Large: Arrangement Height 15", Length 11"


BF504-11KSR

BF504-11KMR

BF504-11KLR
BF505-11KM
Elegant Love Bouquet


SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown)
Valentine's Day: \$54.99 S, \$64.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	M		
■	1	1	Napco 21543 - 7.25"H Red Foil Vase	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M		
■	5	7	stems Roses - Red	_____
■	3	3	stems Carnation - Red	_____
■	2	3	stems Limonium - Pink	_____

B. FOLIAGE:

	S	M		
■	2	2	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 10"

Medium: Arrangement Height 16", Length 11"


BF505-11KS

BF505-11KM

BF506-11KM
Glitter and Glam



SUGGESTED RETAIL PRICE: \$39.99

Valentine's Day: \$54.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 80065 - 5"H Ird Red with Silver Jewel Pot Cover
- 1 Floral Foam

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Roses - Red
- 2 stems Mini Carnation - Red
- 2 stems Alstroemeria - White

B. FOLIAGE:

- 2 stems Pittosporum - Variegated

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF507-11KM
Farm Fresh Spring Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|-----|---|---|---|--|
| ■ 1 | 1 | 1 | 1 | blm_97965 - 6"H Gathering Vase - Clear |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|-----|---|----|----|---------------------------------------|
| ■ 6 | 9 | 11 | 11 | stems Tulips - Orange, Purple, Yellow |
| ■ 2 | 3 | 3 | 3 | stems Daisy - White |
| ■ 2 | 2 | 3 | 3 | stems Athos |
| ■ 1 | 1 | 2 | 2 | stems Limonium - Pink |

B. FOLIAGE:

- | | S | M | L | |
|-----|---|---|---|-------------------------------------|
| ■ 4 | 4 | 5 | 5 | stems Israeli Ruscus |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"

Medium: Arrangement Height 13", Length 10"

Large: Arrangement Height 14", Length 11"



BF507-11KS



BF507-11KM



BF507-11KL

BF508-11KM

Basket of Easter Joy



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale 2" x 4" Pink Stainer Boomer _____
 - 1 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 1 stem Lily - Stargazer _____
 - 4 stems Alstroemeria - Pink _____
 - 3 stems Daisy - Yellow _____
 - 2 stems Statice - Purple _____
 - 2 stems Button Pom - Green _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 11"

BF509-11KMP

Thankful for Mom Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | Napco blm_92167 - 8"H Frosted | |
| | | | | Gathering Vase - Pink | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|---------------------------|-------|
| ■ | 3 | 4 | 4 | stems Roses - Lavender | _____ |
| ■ | 3 | 4 | 5 | stems Roses - Medium Pink | _____ |
| ■ | 1 | 1 | 2 | stems Asiatic Lily - Pink | _____ |
| ■ | 2 | 3 | 3 | stems Monti - White | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 2 | 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 10"

Medium: Arrangement Height 15", Length 11"

Large: Arrangement Height 16", Length 12"

* Also available in 8"H Rose Vase - Clear



BF509-11KSP



BF509-11KMP



BF509-11KLP

BF510-11KM

Rainbow Wishes Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_97965 - 6"H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 6 stems Roses - Medium Pink _____
- 2 stems Gerbera - Orange _____
- 2 stems Daisy - Yellow _____
- 2 stems Statice - Purple _____
- 2 stems Button Pom - Green _____

B. FOLIAGE:

- 2 stems Israeli Ruscus _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 10"

BF511-11KMD

Happy Birthday Wishes



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" Dragonfly Pot Cover - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Medium Pink _____
- 2 stems Gerbera - Orange _____
- 2 stems Daisy - Yellow _____
- 2 stems Statice - Purple _____
- 1 stem Button Pom - Green _____

B. FOLIAGE:

- 2 stems Israeli Ruscus _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF512-11KMD
Smiles All Around



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 33193 - 5" Dragonfly Pot Cover - Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

FOLIAGE: ■ 1 plant 5" Rhoen _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 7"

BF513-11KM
Plant Perfection



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4.5" Terracotta Color Planter _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

FOLIAGE: ■ 1 Lucky Bamboo _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 6"

BF514-11KM**Sweetest Emotion**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	Napco 33193 - 5" Dragonfly Pot
				Cover - Pink
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	5	7	stems Roses - Hot Pink
■	2	3	3	stems Gerbera - Light Pink
■	3	3	3	stems Alstroemeria - Pink
■	2	2	3	stems Button Pom - Green

B. FOLIAGE:

	S	M	L	
■	1	1	2	stems Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 8"

Medium: Arrangement Height 10", Length 9"

Large: Arrangement Height 11", Length 10"



BF514-11KS



BF514-11KM



BF514-11KL

BF515-11KM**Vibrant Beauty Bouquet**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L	
■	1	1	1	blm_97965 - 6"H Gathering
				Vase - Clear
■	1	1	1	Raffia
				Total Whsle. Cost: _____
				A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

	S	M	L	
■	3	5	7	stems Roses - Hot Pink
■	2	2	3	stems Asiatic Lily - Yellow
■	3	4	4	stems Athos
■	3	4	4	stems Alstroemeria - Pink
■	3	3	3	stems Monti - Purple

B. FOLIAGE:

	S	M	L	
■	2	3	3	stems Pittosporum - Variegated
				Total Whsle. Cost: _____
				B. Retail = Whsle. Cost x 3.5 _____
				C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 10"

Medium: Arrangement Height 14", Length 11"

Large: Arrangement Height 15", Length 12"



BF515-11KS



BF515-11KM



BF515-11KL

BF516-11KM

American Glory Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_97965 - 6"H Gathering Vase - Clear _____
 - 1 Raffia _____
- Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Daisy - White _____
- 6 stems Carnation - Red _____
- 4 stems Delphinium - Blue _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 13", Length 9"

BF517-11KM

Feels Like Home Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 33183 - 5"H Garden Rose Watering Can _____
 - 1 Floral Foam _____
- Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Light Pink _____
- 3 stems Carnation - Green _____
- 2 stems Mini Carnation - Light Pink _____
- 1 stem Limonium - Pink _____

B. FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF518-11KM**You're Always On My Mind Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_155060 - 7"H Purple Passion Vase _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 3 stems Rose - Lavender _____
 - 5 stem Alstroemeria - Purple _____
 - 2 stems Monte Casino - Purple _____
 - 2 stems Tulips - Purple _____

- FOLIAGE:**
- 2 stems Israeli Ruscus _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 9"

BF519-11KM**Summer Breeze Bouquet****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_155252 - Blue Mason Jar _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 4 stems Sunflower _____
 - 3 stem Alstroemeria - Purple _____
 - 1 stem Limonium - Pink _____

- FOLIAGE:**
- 2 stems Israeli Ruscus _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF520-11KS/M/L
Harvest Pumpkin



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 77453 - Shiny Glazed Pumpkin Planter	_____
■	0.3	0.3	0.3	Floral Foam	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	3	4	5	stems Sunflowers	_____
■	2	3	4	stems Alstroemeria - Orange	_____
■	2	3	4	stems Athos	_____
■	2	3	4	stems Statice - Purple	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 10"
Medium: Arrangement Height 10", Length 11"
Large: Arrangement Height 11", Length 12"

BF521-11KS/M/L
Plentiful Thanks



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	Napco 77453 - Shiny Glazed Pumpkin Planter	_____
■	0.3	0.3	0.3	Floral Foam	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	2	3	4	stems Sunflowers	_____
■	3	4	5	stems Roses - Bicolor Orange	_____
■	2	2	3	stems Button Pom - Yellow	_____
■	2	4	4	stems Carnations - Burgundy	_____
■	3	3	3	stems Solidago	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Pittosporum - Variegated	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 10"
Medium: Arrangement Height 10", Length 11"
Large: Arrangement Height 11", Length 12"

BF522-11KS/L**Floral Artisan Bouquet**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	blm_97965 - 6"H Gathering Vase - Clear	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 1	2	stems Asiatic Lily - Orange	_____
■ 2	3	stems Roses - Red	_____
■ 2	3	stems Button Pom - Green	_____
■ 3	3	stems Mini Carnation - Purple	_____
■ 2	2	stems Sunflower	_____

FOLIAGE:

S	L		
■ 2	2	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 9"

Large: Arrangement Height 16", Length 11"



BF522-11KS



BF522-11KL

BF525-11KM**Autumn's Bounty Bouquet**

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 21482 - White Square jar with handle	_____
■ 0.3 Floral Foam	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 1 stem Asiatic Lily - Orange	_____
■ 2 stems Yarrow	_____
■ 3 stems Hypericum - Green	_____
■ 2 stems Daisy - Yellow	_____

B. FOLIAGE:

■ 2 stems Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

BF526-11KM

Shimmering Harvest Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21861 - Sm Electro Gold Sq Jar Vase _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stem Roses - Bicolor Orange _____
- 3 stems Carnation - Burgundy _____
- 2 stems Button Pom - Yellow _____
- 2 stems Solidago - Yellow _____
- 2 stems Hypericum - Red _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF528-11KS/L

Sunburst of Blossoms Bouquet



SUGGESTED RETAIL PRICE: \$44.99 S (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

- | | S | L | | |
|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | Napco 21731 - Rectangle | |
| | | | Copper Vase | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | L | | |
|---|---|---|------------------------------|-------|
| ■ | 3 | 4 | stems Alstroemeria - Yellow | _____ |
| ■ | 4 | 5 | stems Roses - Bicolor Orange | _____ |
| ■ | 2 | 3 | stems Hypericum - Red | _____ |

FOLIAGE:

- | | S | L | | |
|---|---|---|-------------------------------|-------|
| ■ | 2 | 2 | stems Salal | _____ |
| | | | Total Whsle. Cost: | _____ |
| | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 7"
Large: Arrangement Height 10", Length 8"

BF529-11KM

Nature's Radiance Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21482 - Small square jar with handle _____
 - 0.3 Floral Foam _____
 - 2 Wheat _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Yellow _____
- 3 stems Alstroemeria - Yellow _____
- 2 stems Trachelium - Green _____
- 2 stems Hypericum - Red _____

B. FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF531-11KS/M/L

Fiery Fall Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 1 | blm_97965 - 6"H Gathering | |
| | | | | Vase - Clear | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|------------------------------|-------|
| ■ | 2 | 3 | 3 | stems Sunflower | _____ |
| ■ | 2 | 4 | 5 | stems Roses - Bicolor Orange | _____ |
| ■ | 2 | 2 | 3 | stems Button Pom - Yellow | _____ |
| ■ | 3 | 3 | 4 | stems Carnation - Burgundy | _____ |
| ■ | 2 | 2 | 2 | stems Yarrow | _____ |
| ■ | 2 | 2 | 2 | stems Statice - Purple | _____ |
| ■ | 0 | 0 | 2 | stems Hypericum - Red | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 1 | 2 | 2 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 11"

Medium: Arrangement Height 11", Length 12"

Large: Arrangement Height 12", Length 13"



BF531-11KS



BF531-11KM



BF531-11KL

BF532-11KS/L
Fiery Fall Centerpiece

SUGGESTED RETAIL PRICE: \$39.99 S, \$59.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Design Dish	_____
■ 0.33	0.5	Floral Foam	_____
■ 1	1	Faux Pumpkin	_____
■ 1	2	Candle	_____
Total Whsle. Cost:			_____
A. Retail = Whsle. Cost x 2.5			_____

B. FLOWERS:

S	L		
■ 2	4	stems Sunflower	_____
■ 2	4	stems Roses - Bicolor Orange	_____
■ 2	2	stems Button Pom - Yellow	_____
■ 4	4	stems Carnation - Burgundy	_____
■ 2	3	stems Yarrow	_____
■ 2	2	stems Statice - Purple	_____

FOLIAGE:

S	L		
■ 2	3	stems Pittosporum - Variegated	_____
Total Whsle. Cost:			_____
B. Retail = Whsle. Cost x 3.5			_____
C. SUBTOTAL = A + B			_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 7", Length 10"

Large: Arrangement Height 9", Length 13"



BF532-11KS



BF532-11KL

BF533-11KS/L
Holiday Plaid Celebration

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	blm_97965 - 6"H Gathering Vase - Clear	_____
■ 1	1	Ribbon #9 - Holiday Plaid	_____
Total Whsle. Cost:			_____
A. Retail = Whsle. Cost x 2.5			_____

B. FLOWERS:

S	L		
■ 4	6	stems Roses - Red	_____
■ 4	4	stems Cushion Pom - White	_____
■ 2	3	stems Athos	_____

FOLIAGE:

S	L		
■ 2	2	stems Pittosporum - Variegated	_____
Total Whsle. Cost:			_____
B. Retail = Whsle. Cost x 3.5			_____
C. SUBTOTAL = A + B			_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 8"

Large: Arrangement Height 10", Length 9"



BF533-11KS



BF533-11KL

BF534-11KM

Joyful Wishes Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 5" Glass Cube - Red	_____
■ 0.3 Floral Foam	_____
■ 4 Pinecones - White tips	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 7 stems Carnations - Red	_____
■ 3 stems Cushion Pom	_____

B. FOLIAGE:

■ Christmas Greens	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 8"

BF535-11KS/L

Holiday Celebration Flower Tree



SUGGESTED RETAIL PRICE: \$49.99 S, \$69.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 46704 - Silver Glitter	_____
		Cork Pot Cover	_____
■ 1	1	Floral Foam	_____
■ 6	6	Metallic - Silver 25mm	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 6	4	stems Mini Carnations - Red	_____
■ 0	6	stems Roses - Red	_____
■ 2	0	stems Gypsophila	_____
■ 3	0	stems Hypericum	_____

FOLIAGE:

S	L		
■ 1	1.5	Boxwood	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 17", Length 12"

Large: Arrangement Height 19", Length 12"



BF535-11KS



BF535-11KL

BF536-11KS/L
Berry Wonderful Holiday Centerpiece

SUGGESTED RETAIL PRICE: \$39.99 S, \$59.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
1	1	Design Dish	_____
0.5	0.5	Floral Foam	_____
6	12	Berry	_____
4	6	Pinecones	_____
1	2	Candle	_____
Total Whsle. Cost:			_____
A. Retail = Whsle. Cost x 2.5			_____

B. FLOWERS:

S	L		
0	2	stems Asiatic Lily - White	_____

FOLIAGE:

S	L		
1	2	stems Holiday - Greens	_____
2	2	stems Salal	_____
Total Whsle. Cost:			_____
B. Retail = Whsle. Cost x 3.5			_____
C. SUBTOTAL = A + B			_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 7", Length 10"

Large: Arrangement Height 9", Length 13"



BF536-11KS



BF536-11KL

BF537-11KM
Snowman Celebration

SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

1 Napco 46258 - Snowman Mug	_____
0.3 Floral Foam	_____
1 Glitter Branch	_____
2 Pinecone	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

6 stems Carnation - Red	_____
2 stems Cushion Pom - White	_____

B. FOLIAGE:

Christmas Greens	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 8"

BF539-11KS/L
Contemporary Christmas

SUGGESTED RETAIL PRICE: \$44.99 S, \$54.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 21731 - Rectangle Copper Vase	_____
■ 3	6	25mm metallic balls - gold matte	_____
Total Whsle. Cost:			_____
A. Retail = Whsle. Cost x 2.5			_____

B. FLOWERS:

S	L		
■ 5	7	stems Roses - Red	_____
■ 2	2	stems Alstroemeria - Red	_____
■ 2	3	stems Hypericum - Red	_____

FOLIAGE:

S	L		
■ 0.5	1	Boxwood	_____
Total Whsle. Cost:			_____
B. Retail = Whsle. Cost x 3.5			_____
C. SUBTOTAL = A + B			_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 7", Length 10"

Large: Arrangement Height 9", Length 13"



BF539-11KS



BF539-11KL

BF540-11KM
Merry Cardinal Christmas

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 46743 - Cardinal Pot Cover - Plaid	_____
■ 0.3 Floral Foam	_____
■ 2 Birch	_____
■ 2 Pinecones	_____
■ 1 Cardinal Pick	_____
■ 3 Faux Cranberry	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 2 stems Roses - Red	_____
■ 2 stems Carnation - Red	_____

B. FOLIAGE:

■ Christmas Greens	_____
■ 1 stem Magnolia Tips	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 8"

BF542-11KM

Shining Snowflake Surprise



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 80065 - Potcover with Silver Snowflakes - Red _____
- 0.5 Floral Foam _____
- 10 25mm metallic ornaments - Silver _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Red _____
- 2 stems Mini Carnation - Red _____
- 5 stems Carnation - White _____

B. FOLIAGE:

- Christmas Greens _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 8"

BF543-11KM

Shimmering Winter Celebration



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21861 - Sm Electro Gold Sq Jar _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

- B. FLOWERS:**
- 2 stems Spray Rose - White _____
 - 2 stem Queen Anne's Lace _____
 - 3 stems Cushion Mum - White _____
 - 3 stems Carnation - White _____

- FOLIAGE:**
- Christmas Greens _____
 - Total Whsle. Cost: _____
 - B. Retail = Whsle. Cost x 3.5 _____
 - C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF544-11KS/L**Holiday Sleigh Ride Celebration**

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 46680 - Metallic Red Sleigh with christmas tree	_____
■ 1	1	Floral Foam	_____
■ 2	2	pinecones	_____
■ 6	6	25mm metallic balls	_____
Total Whsle. Cost:			_____
A. Retail = Whsle. Cost x 2.5			_____

B. FLOWERS:

S	L		
■ 3	0	stems Carnation - Red	_____
■ 2	2	stems Mini Carnation - Red	_____
■ 2	2	stems Button Pom	_____
■ 0	4	stems Rose - Red / White	_____

FOLIAGE:

S	L		
■ 2	2	Holiday Foliage	_____
Total Whsle. Cost:			_____
B. Retail = Whsle. Cost x 3.5			_____
C. SUBTOTAL = A + B			_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 9"

Large: Arrangement Height 10", Length 10"



BF544-11KS



BF544-11KL

BF544-11KMB**Have A Beary Merry Christmas**

SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 46660 - Metallic Red Sleigh	_____
■ 1 Napco 16771 - Small Brown Bear	_____
■ 1 4oz. Boxed Chocolates	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF546-11KM

Holiday Swirl Celebration



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 46265 - Candy Cane Swirl Bubble Bowl _____
- 0.3 Floral Foam _____
- 7 25mm metallic balls - Red _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Carnation - Red _____
- 4 stems Rose - Red _____
- 2 stems Cushion Pom - White _____

B. FOLIAGE:

- Christmas Greens _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF547-11KM

Holiday Cardinal Garden Surprise



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 5" Cranberry Bushel Pot Cover _____
- 0.33 Floral Foam _____
- 1 Cardinal Pick _____
- 3 Pinecones - White frosted _____
- 3 Faux Berries _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS: ■ 1 stem Asiatic Lily - White _____

FOLIAGE: ■ Holiday Foliage _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF550-11KS/L
Be Mine Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$44.99 L (shown)
Valentine's Day: \$49.99 S, \$54.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	blm_89690 - 6"H Keepsake Swirl Vase - Red	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 0	3	stems Roses - Red	_____
■ 3	0	stems Carnation - Red	_____
■ 2	0	stems Mini Carnation - Red	_____
■ 2	3	stems Hypericum - Red	_____
■ 2	0	stems Alstroemeria - Pink	_____
■ 2	0	stems Statice - Purple	_____

B. FOLIAGE:

S	L		
■ 2	0	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 16", Length 10"
Large: Arrangement Height 17", Length 11"



BF550-11KS



BF550-11KL

BF551-11KS/L
Elegant Rose Romance



SUGGESTED RETAIL PRICE: \$59.99 S, \$69.99 L (shown)
Valentine's Day: \$74.99 S, \$89.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 21595 - Gold/Copper Texture Vase	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 9	12	stems Roses - Red	_____
■ 0	3	stems Bupleurum	_____

B. FOLIAGE:

S	L		
■ 3	3	stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 18", Length 15"
Large: Arrangement Height 21", Length 18"



BF551-11KS



BF551-11KL

BF552-11KM

Love You More Bouquet



SUGGESTED RETAIL PRICE: \$59.99

Valentine's Day: \$79.99

A. CONSTRUCTION MATERIALS:

■ 1 blm_29497 - 8"H Gathering Vase - Clear _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

■ 3 stems Roses - Lavender _____
■ 3 stems Roses - Red _____
■ 3 stems Roses - Medium Pink _____
■ 3 stems Roses - White _____
■ 3 stems Monte Casino - Purple _____

B. FOLIAGE:

■ 3 stems Salal _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 21", Length 19"

BF553-11KM

Rose & Lily Romance Bouquet



SUGGESTED RETAIL PRICE: \$54.99

Valentine's Day: \$64.99

A. CONSTRUCTION MATERIALS:

■ 1 blm_29497 - 8"H Gathering Vase - Clear _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

■ 2 stems Asiatic Lily - White _____
■ 2 stems Roses - Lavender _____
■ 2 stems Roses - Red _____
■ 3 stems Roses - Medium Pink _____
■ 3 stems Monte Casino - White _____

B. FOLIAGE:

■ 3 stems Salal _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 18", Length 15"

BF554-11KM
Charming Wishes Bouquet

SUGGESTED RETAIL PRICE: \$39.99

Valentine's Day: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 80084 - 6" Red Passion Vase _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stem Roses - Red _____
- 3 stems Alstroemeria - Hot Pink _____
- 3 stems Statice - Purple _____
- 3 stems Hypericum _____

B. FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 11"

BF555-11KS/M/L
Pure Perfection

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | | |
|---|---|---|---|--|-------|
| ■ | 1 | 1 | 1 | blm_97965 - 6"H Gathering Vase - Clear | _____ |
| ■ | 1 | 1 | 1 | Pink Ribbon | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 | _____ |

B. FLOWERS:

- | | S | M | L | | |
|---|---|---|---|-------------------------------|-------|
| ■ | 1 | 1 | 2 | stems Asiatic Lily - Pink | _____ |
| ■ | 2 | 3 | 4 | stems Gerbera Daisy | _____ |
| ■ | 2 | 3 | 4 | stems Alstroemeria - Hot Pink | _____ |
| ■ | 2 | 2 | 3 | stems Waxflower | _____ |

B. FOLIAGE:

- | | S | M | L | | |
|---|---|---|---|--------------------------------|-------|
| ■ | 2 | 3 | 4 | stems Pittosporum - Variegated | _____ |
| | | | | Total Whsle. Cost: | _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 | _____ |
| | | | | C. SUBTOTAL = A + B | _____ |

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 12", Length 9"

Medium: Arrangement Height 13", Length 10"

Large: Arrangement Height 14", Length 11"



BF555-11KS



BF555-11KM



BF555-11KL



BF555-11KSR



BF555-11KMR



BF555-11KLR

BF557-11KS/L
Sweet Love Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 L (shown)
Valentine's Day: \$39.99 S, \$54.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	blm_29732 - 6.5"H Fluted Vase - Pink	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	3	5	stems Roses - Pink	_____
■	4	5	stems Carnation - Hot Pink	_____
■	2	3	stems Button Pom - White	_____
■	2	2	stems Waxflower - Pink	_____

B. FOLIAGE:

	S	L		
■	1	2	stems Pittosporum - Variegated	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 14", Length 9"
Large: Arrangement Height 15", Length 10"



BF557-11KS



BF557-11KL

BF558-11KS/L
Our Radiant Romance



SUGGESTED RETAIL PRICE: \$49.99 S, \$69.99 L (shown)
Valentine's Day: \$69.99 S, \$89.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	0	blm_92239 - 9"H Classic Garden Vase - Clear	_____
■	0	1	blm_92238 - 11"H Classic Garden Vase	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	3	4	stems Roses - Hot Pink	_____
■	3	4	stems Roses - Red	_____
■	3	4	stems Roses - Lavender	_____
■	3	4	stems Stock - Purple	_____

B. FOLIAGE:

	S	L		
■	2	3	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 22", Length 18"
Large: Arrangement Height 23", Length 19"



BF558-11KS



BF558-11KL

BF559-11KM**Tulip Celebration in Mason Jar****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_155252 - Blue Mason Jar _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 10 stems Tulips - Assorted colors _____
- 3 stems Monte Casino - White _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 11", Length 19"

BF560-11KM**Fresh & Flirty****SUGGESTED RETAIL PRICE:** \$39.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 33033 - Pot Cover - Hot Pink Trim _____
- 1 Floral Foam _____
- 1 Butterfly Pick - Purple _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stem Daisy - Lavender _____
- 3 stems Carnation - Hot Pink _____
- 1 stem Asiatic Lily - Pink _____
- 2 stems Matsumoto Aster - Pink _____
- 2 stems Statice - Purple _____

B. FOLIAGE:

- 1 stem Pittosporum _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 10", Length 10"

BF561-11KS/L
Spring Blossoms Bouquet

SUGGESTED RETAIL PRICE: \$34.99 S, \$39.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Local Wholesale - Gathering Vase	
		- Clear	
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 1	2	stems Asiatic Lily - Yellow	_____
■ 0	3	stems Roses - Medium Pink	_____
■ 4	0	stems Carnation - Pink	_____
■ 3	2	stems Daisy Pom - Lavender	_____
■ 2	2	stems Statice - Purple	_____
■ 2	2	stems Solidago	_____

FOLIAGE:

S	L		
■ 2	2	Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 11"

Large: Arrangement Height 10", Length 11"



BF561-11KS



BF561-11KL

BF562-11KS/L
Spring Blossoms Centerpiece

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Design Dish	_____
■ 0.5	0.5	Floral Foam	_____
■ 2	2	Candles - Yellow	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 1	2	stems Asiatic Lily - Yellow	_____
■ 0	3	stems Roses - Pink	_____
■ 3	0	stems Carnation - Pink	_____
■ 2	2	stems Daisy Pom - Lavender	_____
■ 2	2	stems Statice - Purple	_____
■ 2	2	stems Solidago	_____

FOLIAGE:

S	L		
■ 1	1	Leather Leaf	_____
■ 2	2	Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 11"

Large: Arrangement Height 10", Length 11"



BF562-11KS



BF562-11KL

BF563-11KS/L

Spring Blossoms Basket



SUGGESTED RETAIL PRICE: \$34.99 S, \$39.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	blm_139969 - 9.5"L Splitwood Handled Basket - Small	_____
■ 0.5	0.5	Floral Foam	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 2	2	stems Asiatic Lily - Yellow	_____
■ 0	3	stems Roses - Pink	_____
■ 3	0	stems Carnation - Pink	_____
■ 2	2	stems Daisy Pom - Lavender	_____
■ 2	2	stems Statice - Purple	_____
■ 2	2	stems Solidago	_____

FOLIAGE:

S	L		
■ 1	1	Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 10", Length 11"

Large: Arrangement Height 10", Length 11"



BF563-11KS



BF563-11KL

BF564-11KM

Spring Tulip Garden



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

■ 1 blm_92850 - Birds Nest Basket	_____
■ 0.33 Floral Foam	_____
■ 1 Bird Pick - Orange	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 5 stems Tulip - Orange	_____
■ 2 stems Daisy - White	_____
■ 3 stems Mini Carnation - Hot Pink	_____
■ 2 stems Solidago	_____

B. FOLIAGE:

■ 2 stems Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 9"

BF565-11KM
Blooming Splendor



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 Local Wholesale - 8"H Swirl Vase - Green	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 2 stems Gerbera - Orange	_____
■ 2 stems Snapdragon - Peach	_____
■ 2 stems Solidago	_____
■ 1 stem Mini Hydrangea	_____
■ 1 stem Lily - Orange	_____

B. FOLIAGE:

■ 2 stems Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 15", Length 10"

BF566-11KS/L
Butterfly Garden Watering Can



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Local Wholesale- Yellow Butterfly Watercan	_____
■ .33	.33	Floral Foam	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 3	3	stems Roses - Lavender	_____
■ 3	5	stems Carnation - Pink	_____
■ 0	2	stems Hypericum - Green	_____
■ 2	2	stems Waxflower - White	_____

FOLIAGE:

S	L		
■ 1	1	Leather Leaf	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 8"

Large: Arrangement Height 9", Length 9"



BF566-11KS



BF566-11KL

BF567-11KM

Lavender Elegance



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29926 - 8"H Rose Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Lavender _____
- 3 stems Stock - Purple _____
- 3 stems Alstroemeria - White _____
- 2 stems Waxflower - Dark Pink _____
- 1 stem Asiatic Lily - White _____

B. FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 16", Length 13"

BF568-11KM

Sunflower Celebration



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_97965- 6"H Gathering Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Sunflower _____
- 3 stem Roses - Red _____
- 2 stems Alstroemeria - Purple _____
- 2 stems Mini Carnation - Orange _____
- 2 stems Button Pom - Green _____
- 2 stems Solidago _____

FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 12", Length 9"

BF569-11KM
Fiesta Time



SUGGESTED RETAIL PRICE: \$34.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 21482 - White Sq Jar with handle _____
- .33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 1 stem Asiatic Lily - Orange _____
- 3 stems Carnation - Hot Pink _____
- 2 stems Monte Casino - Purple _____
- 2 stems Athos - Green _____
- 2 stems Alstroemeria - Orange _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF570-11KM
Artisan Spring Blossoms



SUGGESTED RETAIL PRICE: \$59.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4" Cube Vase - Clear _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Medium Pink _____
- 1 stem Oriental Lily - Pink _____
- 3 stems Mini Hydrangea - Green _____
- 3 stems Hypericum - Green _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF571-11KM

Pretty As A Poise Bouquet



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 blm_155252 - Blue Mason Jar _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 1 stem Asiatic Lily - Yellow _____
- 3 stems Matsumoto Aster - Hot Pink _____
- 2 stems Waxflower - Pink _____
- 2 stems Solidago - Yellow _____
- 1 stem Mini Hydrangea - Green _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF572-11KM

Cherished Memories Garden



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - Pink/Green Pot Cover _____
- 1 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Gerbera Daisy - Hot Pink _____
- 3 stems Roses - Pink/Peach _____
- 2 stems Alstroemeria - Pink _____
- 2 stems Button Pom - White _____
- 2 stems Trachelium - Green _____

B. FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF573-11KM
Sunrise Surprise



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4" Clear Cube _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Protea - Pincushion - Orange _____
- 1 stem Alstroemeria - Orange _____
- 2 stems Button Pom - Yellow _____
- 2 stems Trachelium - Green _____

B. FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 9"

BF574-11KM
Treasured Blooms



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Local Wholesale - 4" Clear Cube _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Red _____
- 3 stem Carnation - Hot Pink _____
- 2 stems Alstroemeria - Pink _____
- 1 stem Hydrangea - White _____
- 2 stems Waxflower - White _____
- 1 stem Button Pom - White _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 9"

BF575-11KM
Jardiner Garden



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 33102 - Blue/White Floral Planter Ceramic _____
 - 0.33 Floral Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 1 stem Hydrangea - Blue _____
- 1 stem Stargazer Lily - Pink _____
- 2 stems Hypericum - Green _____
- 2 stems Waxflower - Pink _____

B. FOLIAGE:

- 2 stems Salal _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 10"

BF576-11KM
Blushing Blossoms



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92167 - 8"H Frosted Gathering Vase - Pink _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Carnation - Pink _____
- 3 stems Gerbera - Pink _____
- 2 stems Alstroemeria - Pink _____
- 3 stems Waxflower - Pink _____
- 2 stems Button Pom - Green _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 10"

BF577-11KM
Springtime Delight



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 33033 - Pot Cover - Aqua Trim _____
- 1 Floral Foam _____
- 1 Butterfly Pick - Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Daisy - Yellow _____
- 3 stems Carnation - Green _____
- 1 stem Asiatic Lily - Pink _____
- 2 stems Matsumoto Aster - Pink _____
- 2 stems Statice - Pink _____

B. FOLIAGE:

- 1 stem Pittosporum _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF578-11KM
Summer Solstice



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 33033 - Pot Cover - Orange Trim _____
- 1 Floral Foam _____
- 1 Butterfly Pick - Orange _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Daisy - Lavender _____
- 3 stems Carnation - Hot Pink _____
- 1 stem Asiatic Lily - Orange _____
- 2 stems Button Poms - Green _____
- 2 stems Statice - Purple _____

B. FOLIAGE:

- 1 stem Pittosporum _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 10", Length 10"

BF579-11KMBF**Daisy Garden in Blue Mason Jar****SUGGESTED RETAIL PRICE:** \$34.99**A. CONSTRUCTION MATERIALS:**

- 1 blm_155252 - Blue Mason Jar _____
- 1 Butterfly Pick - Blue _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Daisy - White _____
- 5 stems Carnation - Pink _____
- 3 stems Waxflower - Pink _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 9", Length 10"



BF579-11KM (no pick)



BF579-11KMBF

BF580-11KM**Sophisticated Romance Bouquet****SUGGESTED RETAIL PRICE:** \$79.99

Valentine's Day: \$99.99

A. CONSTRUCTION MATERIALS:

- 1 blm_29738 - 9"H Gathering Vase - Ruby _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 12 stems Roses - Red _____
- 2 stems Hydrangea - White _____

B. FOLIAGE:

- 8 stems Aspidistra Leaves _____
- 4 stems Lily Grass _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 23", Length 19"

BF581-11KM
Harvest Bouquet in Mason Jar

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 77527 - Fall Mason Ball Jar	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 2 stems Sunflower	_____
■ 1 stem Spray Roses - Orange	_____
■ 2 stems Cushion Pom - Bronze	_____
■ 3 stems Solidago	_____
■ 1 stem Burplurum	_____

B. FOLIAGE:

■ 1 stem Pittosporum - Variegated	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 9"

ALSO AVAILABLE AS:

Harvest Bouquet in 6"H Gathering Vase - Clear (#blm_97965)


BF581-11KMV
BF582-11KS/L
Fall Gathering Centerpiece

SUGGESTED RETAIL PRICE: \$39.99 S, \$59.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Design Dish	_____
■ .33	.5	Foam	_____
■ 1	2	Candle	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 1	2	stems Asiatic Lily - Yellow	_____
■ 2	2	stems Button - Yellow	_____
■ 3	0	stems Carnation - Orange	_____
■ 0	3	stems Roses - Bicolor Orange	_____
■ 3	2	stems Cushion Pom - Bronze	_____
■ 2	2	stems Hypericum - Red	_____
■ 2	3	stems Solidago	_____

B. FOLIAGE:

S	L		
■ 2	2	stems Salal	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 6", Length 15"

Large: Arrangement Height 7", Length 16"


BF582-11KS

BF582-11KL

BF583-11KS/L
Fall Gathering Basket



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Napco 65131 - Dark Basket	_____
■	.33	.5	Foam	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	1	1	stem Asiatic Lily - Yellow	_____
■	1	2	stems Button - Yellow	_____
■	3	0	stems Carnation - Orange	_____
■	0	3	stems Roses - Bicolor Orange	_____
■	1	2	stems Cushion Pom - Bronze	_____
■	2	2	stems Hypericum - Red	_____
■	2	3	stems Solidago	_____

B. FOLIAGE:

	S	L		
■	1	2	stems Salal	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 15"
Large: Arrangement Height 9", Length 16"



BF583-11KS



BF583-11KL

BF584-11KS/M/L
Fall Gathering Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 - 8"H Rose Vase	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	1	2	2	stems Asiatic Lily - Yellow	_____
■	2	2	2	stems Button - Yellow	_____
■	2	3	0	stems Carnation - Orange	_____
■	0	0	5	stems Roses - Bicolor Orange	_____
■	2	3	3	stems Cushion Pom - Bronze	_____
■	2	2	2	stems Hypericum - Red	_____
■	2	3	3	stems Solidago	_____

B. FOLIAGE:

	S	M	L		
■	2	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 10"
Medium: Arrangement Height 16", Length 12"
Large: Arrangement Height 17", Length 14"



BF584-11KS



BF584-11KM



BF584-11KL

BF585-11KM
Fall Splendor Bouquet in Copper Tin

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 65102 - 5" Copper Crazy Lines Pot Cover _____
 - .33 Foam _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Gerbera - Orange _____
- 2 stems Bells of Ireland _____
- 2 stems Viking Pom _____
- 3 stems Carnation - Burgundy _____
- 2 stems Hypericum - Red _____

B. FOLIAGE:

- 1 stem Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 15"

BF586-11KS/M/L
Fall Sunflower Brilliance Bouquet

SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 M (shown), \$59.99 L

A. CONSTRUCTION MATERIALS:

- | | S | M | L | |
|---|---|---|---|--|
| ■ | 1 | 1 | 1 | blm_29926 - 8"H Rose Vase -Clear _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | A. Retail = Whsle. Cost x 2.5 _____ |

B. FLOWERS:

- | | S | M | L | |
|---|---|---|---|------------------------------|
| ■ | 3 | 4 | 5 | stems Sunflower _____ |
| ■ | 2 | 3 | 3 | stems Alstroemeria _____ |
| ■ | 2 | 3 | 4 | stems Hypericum - Red _____ |
| ■ | 0 | 2 | 3 | stems Stock _____ |
| ■ | 2 | 0 | 0 | stems Statice - Purple _____ |

B. FOLIAGE:

- | | S | M | L | |
|---|---|---|---|-------------------------------------|
| ■ | 2 | 2 | 2 | stems Salal _____ |
| | | | | Total Whsle. Cost: _____ |
| | | | | B. Retail = Whsle. Cost x 3.5 _____ |
| | | | | C. SUBTOTAL = A + B _____ |

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 15"

Medium: Arrangement Height 9", Length 16"

Large: Arrangement Height 10", Length 17"


BF586-11KS

BF586-11KM

BF586-11KL

BF587-11KS/M/L**Harvest Pumpkin Celebration**

SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 M (shown), \$54.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_77312 - Pumpkin Planter	_____
■	.33	.33	.33	Foam	_____
				Total Whsle. Cost:	_____
				A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	M	L		
■	1	1	1	stem Asiatic Lily - Yellow	_____
■	1	1	1	stem Button - Yellow	_____
■	3	0	0	stems Carnation - Orange	_____
■	0	3	5	stems Roses - Bicolor Orange	_____
■	2	3	3	stems Cushion Pom - Bronze	_____
■	2	2	3	stems Hypericum - Red	_____
■	1	2	3	stems Solidago	_____

B. FOLIAGE:

	S	M	L		
■	1	2	2	stems Salal	_____
				Total Whsle. Cost:	_____
				B. Retail = Whsle. Cost x 3.5	_____
				C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 10"
 Medium: Arrangement Height 9", Length 10"
 Large: Arrangement Height 10", Length 11"



BF587-11KS



BF587-11KM



BF587-11KL

BF588-11KM**Holiday Ornament Celebration**

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■	1	Napco 46734 - Red/Gold Bowl	_____
■	3	Pinecones	_____
■	9	.25mm Metallic Balls - Red	_____
■	1	#9 Velvet Ribbon - Red	_____
■	.33	Foam	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	5	stems Roses - Red	_____
---	---	-------------------	-------

B. FOLIAGE:

■	1	stem Cedar	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 9", Length 11"

BF589-11KS/L
Holly-day Sleigh



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 50484 - Glitter Holly Cut Out Sleigh	_____
■ 3	3	Pinecones	_____
■ 1	1	Faux Berries	_____
■ 1	1	#9 Ribbon - Plaid	_____
■ .33	.33	Foam	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 0	3	stems Roses - Red	_____
■ 3	0	stems Carnation - Red	_____
■ 1	2	stems Cushion Pom - White	_____
■ 1	2	stems Mini Carnation - Red	_____

B. FOLIAGE:

S	L		
■ 1	1	stem Cedar & Noble	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 9", Length 13"
Large: Arrangement Height 9", Length 14"



BF589-11KS



BF589-11KL

BF590-11KS/L
Home For The Holidays Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	blm_29738 - 9"H Gathering Vase - Red	_____
■ 2	2	Pinecones	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 1	1	stem Asiatic Lily - White	_____
■ 2	2	stems Snapdragon - White	_____
■ 1	2	stems Cushion Pom - White	_____
■ 1	2	stems Mini Carnation - Red	_____
■ 2	0	stems Carnation - Red	_____
■ 0	3	stems Roses - Red	_____

B. FOLIAGE:

S	L		
■ 1	1	stem Cedar & Noble	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 17", Length 12"
Large: Arrangement Height 18", Length 13"



BF590-11KS



BF590-11KL

BF591-11KM
Shiny & Bright Holiday Wishes Bouquet

SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 50644 - Lg Electro Red Jar	_____
■ 2 Pinecones	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 5 stems Carnation - Peppermint	_____
■ 2 stems Mini Carnation - Red	_____
■ 3 stems Hypericum - Green	_____

B. FOLIAGE:

■ 1 stem Cedar & Noble	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

ALSO AVAILABLE AS:

Shiny & Bright Holiday Wishes Bouquet
in 6"H Gathering Vase - Clear (#blm_97965)

BF591-11KMV
BF592-11KS/L
Holiday Traditions Flower Tree

SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 50442 - 5" Pot Cover with Nostalgic Santa Tag	_____
■ 1	1	Floral Foam	_____
■ 6	6	25mm Metallic Balls - Silver	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 6	4	stems Carnation	_____
■ 2	2	stems Mini Carnation - Red	_____
■ 0	4	stems Roses - Red	_____
■ 2	2	stems Gypsophila	_____

FOLIAGE:

S	L		
■ 1	1.5	Boxwood	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 17", Length 12"

Large: Arrangement Height 17", Length 12"


BF592-11KS

BF592-11KL

BF593-11KM

Jolly Holiday Wishes Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

■ 1 Napco 50565 - Top Hat	_____
■ 0.33 Floral Foam	_____
■ 2 Faux Holly	_____
■ 3 25mm Metallic Ornaments - Gold	_____
Total Whsle. Cost:	_____
A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■ 1 stem Asiatic Lily - White	_____
■ 2 stems Carnation - Red	_____
■ 3 stems Mini Carnation - Red	_____
■ 3 stems Athos Pom	_____
■ 2 stems Hypericum - Red	_____

B. FOLIAGE:

■ 1 stem Cedar & Noble	_____
Total Whsle. Cost:	_____
B. Retail = Whsle. Cost x 3.5	_____
C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 11", Length 10"

BF594-11KS/L

Holiday Joy Basket



SUGGESTED RETAIL PRICE: \$34.99 S, \$44.99 L (shown)

A. CONSTRUCTION MATERIALS:

S	L		
■ 1	1	Napco 65131 - Dark Basket	_____
■ .33	.5	Floral Foam	_____
■ .5	.5	Ribbon	_____
■ 2	2	Pinecones	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

S	L		
■ 3	0	stems Carnation - Red	_____
■ 1	1	stem Asiatic Lily - White	_____
■ 0	4	stems Roses - Red	_____
■ 2	2	stems Cushion Pom - White	_____
■ 2	3	stems Hypericum - Red	_____

FOLIAGE:

S	L		
■ 2	2	Cedar & Noble	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 8", Length 15"

Large: Arrangement Height 9", Length 16"



BF594-11KS



BF594-11KL

BF595-11KS/L
Holiday Joy Centerpiece



SUGGESTED RETAIL PRICE: \$39.99 S, \$49.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Design Dish	_____
■	.33	.5	Floral Foam	_____
■	2	4	Pinecones	_____
■	.5	1	Ribbon - Plaid	_____
■	1	2	Candle	_____
Total Whsle. Cost:				_____
A. Retail = Whsle. Cost x 2.5				_____

B. FLOWERS:

	S	L		
■	1	1	stem Asiatic Lily - White	_____
■	4	0	stems Carnation - Red	_____
■	0	4	stems Roses - Red	_____
■	2	2	stems Cushion Pom - White	_____
■	1	2	stems Hypericum - Red	_____

FOLIAGE:

	S	L		
■	2	2	stems Cedar & Noble	_____
Total Whsle. Cost:				_____
B. Retail = Whsle. Cost x 3.5				_____
C. SUBTOTAL = A + B				_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 7", Length 14"
 Large: Arrangement Height 7", Length 16"



BF595-11KS



BF595-11KL

BF596-11KS/M/L
Holiday Joy Bouquet



SUGGESTED RETAIL PRICE: \$34.99 S, \$39.99 M (shown), \$49.99 L

A. CONSTRUCTION MATERIALS:

	S	M	L		
■	1	1	1	blm_29926 - 8"H Rose	_____
Vase - Clear					_____
■	3	3	3	Pine Cones	_____
■	1	1	1	#9 Ribbon - Plaid	_____
Total Whsle. Cost:					_____
A. Retail = Whsle. Cost x 2.5					_____

B. FLOWERS:

	S	M	L		
■	1	1	1	stems Asiatic Lily - White	_____
■	4	3	0	stems Carnation - Red	_____
■	0	2	6	stems Roses - Red	_____
■	2	2	2	stems Cushion Pom - White	_____
■	2	2	2	stems Hypericum - Red	_____

B. FOLIAGE:

	S	M	L		
■	2	3	4	stems Cedar & Noble	_____
Total Whsle. Cost:					_____
B. Retail = Whsle. Cost x 3.5					_____
C. SUBTOTAL = A + B					_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 13", Length 11"
 Medium: Arrangement Height 14", Length 12"
 Large: Arrangement Height 15", Length 13"



BF596-11KS



BF596-11KM



BF596-11KL

BF627-11KM

Bold and Beautiful Cube



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 4" Cube _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

■ 4 stems Roses - Hot Pink & Orange _____
■ 1 stem Asiatic Lily - Yellow _____
■ 2 stems Spider Mum - Green Fugi _____

B. FOLIAGE:

■ 6 stems Lily Grass _____
■ 1 stem Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 8"

BF628-11KM

Magnificent Blooms Cube



SUGGESTED RETAIL PRICE: \$39.99

A. CONSTRUCTION MATERIALS:

■ 1 4" Cube _____
Total Whsle. Cost: _____
A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

■ 3 stems Roses - Hot Pink _____
■ 2 stems Blurplum _____
■ 2 stems Spray Roses - Orange _____
■ 2 stems Carnation - Orange _____

B. FOLIAGE:

■ 6 stems Lily Grass _____
■ 1 stem Pittosporum - Variegated _____
Total Whsle. Cost: _____
B. Retail = Whsle. Cost x 3.5 _____
C. SUBTOTAL = A + B _____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 8", Length 8"

BF624-11KS/L
Sunshine Bouquet



SUGGESTED RETAIL PRICE: \$39.99 S, \$44.99 L (shown)

A. CONSTRUCTION MATERIALS:

	S	L		
■	1	1	Rose Vase	_____
			Total Whsle. Cost:	_____
			A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

	S	L		
■	2	3	stem Roses - Hot Pink	_____
■	2	2	stems Sunflower	_____
■	2	2	stems Figi - Green	_____
■	2	3	stems Carnation	_____
■	1	2	stems Solidago	_____
■	1	2	stems Statice	_____

FOLIAGE:

	S	L		
■	1	2	Pittosporum - Variegated	_____
			Total Whsle. Cost:	_____
			B. Retail = Whsle. Cost x 3.5	_____
			C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Small: Arrangement Height 15", Length 11"
 Large: Arrangement Height 14", Length 10"



BF624-11KS



BF624-11KL

BF625-11KM
Sunshine Basket



SUGGESTED RETAIL PRICE: \$44.99

A. CONSTRUCTION MATERIALS:

■	1	blm_139969 - Splitwood basket - small	_____
■	.5	1/2 Block	_____
		Total Whsle. Cost:	_____
		A. Retail = Whsle. Cost x 2.5	_____

B. FLOWERS:

■	2	stems Roses - Hot Pink	_____
■	2	stems Sunflower	_____
■	2	stems Figi - Green	_____
■	2	stems Carnation - Orange	_____
■	2	stems Delphinium	_____
■	2	stems Solidago	_____
■	2	stems Statice	_____

B. FOLIAGE:

■	2	stems Pittosporum - Variegated	_____
		Total Whsle. Cost:	_____
		B. Retail = Whsle. Cost x 3.5	_____
		C. SUBTOTAL = A + B	_____

LABOR CHARGE: 25% Labor (C x 0.25) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Height 14", Length 13"

2230

All Fruit Basket

**SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

- 1 each - 12"L Oblong Willow Basket _____
- 1 each - Packing Materials _____
- 2YD - Cellophane _____
- 1 each - Bow _____
- 50% LB - Individually Wrapped Hard Candy _____
- 3 each - Red Delicious Apple _____
- 3 each - Green Apple _____
- 3 each - Orange _____
- 3 each - Pear _____
- 2 each - Grapefruit _____
- 2 each - Nectarine _____

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 20 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 14", Width 10", Depth 12"

5380

Fruit & Gourmet Basket

**SUGGESTED RETAIL PRICE:** \$64.99**A. CONSTRUCTION MATERIALS:**

- 1 each - 17"L Oblong Willow Basket _____
- 30% LB - Sizzle Pack _____
- 3YD - Cellophane _____
- 2YD - #9 Red Gingham Ribbon _____
- 1 each - Beef Sausage #882-858 _____
- 1 each - Gourmet Mustard #884-696 _____
- 1 each - Carrs Crackers #881-262 _____
- 1 each - Apple Cinnamon Tea #887-592 _____
- 1 each - Cinnamon Honey Biscuits #883-229 _____
- 1 each - Marie Biscuits #883-769 _____
- 1 each - Pirouline Wafer #883-154 _____
- 1 each - Nut and Butter Cookies #883-380 _____
- 1 each - Linzer Raspberry Torte #883-391 _____
- 4 each - Green Apple _____
- 4 each - Red Apple _____
- 4 each - Orange _____

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 20 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 16", Width 14", Depth 14"

5381

Fruits, Sweets and Treats Basket

**SUGGESTED RETAIL PRICE:** \$64.99**A. CONSTRUCTION MATERIALS:**

- 1 each - 14"L Oblong Willow Basket _____
- 25% LB - Sizzle Pack _____
- 2YD - Cellophane _____
- 2YD - #9 Red Gingham Ribbon _____
- 1 each - 2.7oz Jar Fruit Jelly _____
- 1 each - Cinnamon Honey Biscuits #883-229 _____
- 1 each - Pirouline Wafer #883-154 _____
- 1 each - Nut and Butter Cookies #883-380 _____
- 4 each - Green Apple _____
- 4 each - Red Apple _____
- 4 each - Orange _____

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 20 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 16", Width 13", Depth 16"

5382

Gourmet Basket

**SUGGESTED RETAIL PRICE:** \$64.99**A. CONSTRUCTION MATERIALS:**

- 1 each - 17"L Oblong Willow Basket _____
- 30% LB - Sizzle Pack _____
- 3YD - Cellophane _____
- 2YD - #9 Red Gingham Ribbon _____
- 1 each - Beef Sausage #882-858 _____
- 1 each - Gourmet Mustard #884-696 _____
- 1 each - Carrs Crackers #881-262 _____
- 1 each - Apple Cinnamon Tea #887-592 _____
- 1 each - Cinnamon Honey Biscuits #883-229 _____
- 1 each - Marie Biscuits #883-769 _____
- 1 each - Pirouline Wafer #883-154 _____
- 1 each - Nut and Butter Cookies #883-380 _____
- 1 each - Linzer Raspberry Torte #883-391 _____

Total Whsle. Cost: _____

A. Retail = Whsle. Cost x 2.5 _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 20 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Height 16", Width 14", Depth 14"

BN93559-11KM
Super Sweet Snack Gift Basket



SUGGESTED RETAIL PRICE: \$49.99 S, \$59.99 M (shown), \$69.99 L		
A. CONSTRUCTION MATERIALS:		
■ 1 12"W Brown Basket		_____
■ 1 Large White Satin Bow		_____
■ Assorted chips, Chocolate bars, M&M® candies, cookies, Snickers® bars, Twizzlers®, licorice, peanut butter cups (components may vary)		_____
	Total Whsle. Cost:	_____
	A. Retail = Whsle. Cost x 2.5	_____
LABOR CHARGE: 20%	Labor (C x 0.20)	_____
LABOR TIME: 20 minutes	GRAND TOTAL (C + Labor)	_____
DIMENSIONS:		
Small Arrangement Height 14", Width 12"		
Medium Arrangement Height 16", Width 16"		
Large Arrangement Height 20", Width 19"		

BNC001-16M**Fresh From The Fields Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Burlap & Raffia _____
 - 1 Arrive Alive Package Triangles _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 3 stems Roses - Orange _____
- 2 stems Sunflower _____
- 2 stems Alstroemeria - Red _____
- 2 stems Bupleurum _____
- 2 stems Trick - Green _____
- 2 stems Athos _____
- 3 stems Statice - Purple _____

B. FOLIAGE:

- 3 stems Italian Ruscus _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Length 34", Width 14"

BNC002-16M**Painted in Pastels Bouquet****SUGGESTED RETAIL PRICE:** \$54.99**A. CONSTRUCTION MATERIALS:**

- 1 Craft Paper & Raffia _____
 - 1 Arrive Alive Package Triangles _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 4 stems Roses - Lavender _____
- 2 stems Bells of Ireland _____
- 3 stems Mini Hydrangea - Green _____
- 2 stems Hydrangea - Blue _____
- 1 stem Kale _____

B. FOLIAGE:

- 2 stems Pittosporum - Variegated _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Length 34", Width 14"

BNC003-16M**Sunny Citrus Bouquet****SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Burlap & Raffia _____
 - 1 Arrive Alive Package Triangles _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Sunflower _____
- 2 stems Roses - Yellow _____
- 2 stems Gerbera - Orange _____
- 2 stems Mini Hydrangea - Green _____
- 2 stems Bupleurum _____
- 3 stems Hypericum - Green _____

B. FOLIAGE:

- 2 stems Tracelium Ball - Green _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Length 34", Width 14"

BNC004-16M**Summer Breeze Bouquet****SUGGESTED RETAIL PRICE:** \$44.99**A. CONSTRUCTION MATERIALS:**

- 1 Burlap & Raffia _____
 - 1 Arrive Alive Package Triangles _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Sunflower _____
- 2 stems Roses - Yellow _____
- 3 stems Delphinium - Blue _____
- 2 stems Bupleurum _____
- 3 stems Solidago _____
- 2 stems Athos _____

Total Whsle. Cost: _____

B. Retail = Whsle. Cost x 3.5 _____

C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** _____**DIMENSIONS:**

Arrangement Length 34", Width 14"

BNC005-16M

Country Road Bouquet



SUGGESTED RETAIL PRICE: \$49.99

A. CONSTRUCTION MATERIALS:

- 1 Craft Paper & Raffia _____
 - 1 Arrive Alive Package Triangles _____
- Total Whsle. Cost: _____
- A. Retail = Whsle. Cost x 2.5 _____

B. FLOWERS:

- 2 stems Asiatic Lily - Yellow & Pink _____
- 5 stems Roses - Pink & Lavender _____
- 3 stems Monte Casino - White _____
- 2 stems Alstroemeria - Yellow _____
- 2 stems Snapdragon - Pink _____

B. FOLIAGE:

- 2 stems Israeli Ruscus _____
- Total Whsle. Cost: _____
- B. Retail = Whsle. Cost x 3.5 _____
- C. SUBTOTAL = A + B _____

LABOR CHARGE: 20% Labor (C x 0.20) _____

LABOR TIME: 15 minutes **GRAND TOTAL (C + Labor)** _____

DIMENSIONS:

Arrangement Length 34", Width 14"

**4"H FLOWER
POWER CACHE
- SMALL,
5 ASSTD.**



PRODUCT DETAILS:

Name	4"H Flower Power Cache - Small 5 Asstd.
Code	#31975
Unit Measure	4"L x 4"W x 4"H
Unit Price	\$1.50
Case Pack	20
Case Price	\$30.00

USED TO FULFILL:

BF1-11K
BF4-11K
BF39-11K
BF228-11KM

**4.75"H FLOWER
POWER CACHE
- MEDIUM,
5 ASSTD.**



PRODUCT DETAILS:

Name	4.75"H Flower Power Cache - Medium, 5 Asstd.
Code	#27637
Unit Measure	4.75"L x 4.75"W x 4.75"H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

USED TO FULFILL:

BF21-11K BF121-11KM
BF22-11K BF123-11KM
BF29-11K BF140-11KM
BF34-11K BF152-11KM
BF38-11K BF153-11KM
BF51-11KS BF155-11KM
BF75-11KM

**7.75"H SPRING
FLOWER
POWER VASE,
5 ASSTD.**



PRODUCT DETAILS:

Name	7.75"H Spring Flower Power Vase - 5 Asstd.
Code	#27638
Unit Measure	3.5"L x 3.5"W x 7.75"H
Unit Price	\$2.81
Case Pack	20
Case Price	\$56.20

USED TO FULFILL:

BF5-11K
BF10-11K
BF28-11K
BF42-11K
BF62-11KM
BF135-11KM

**3.25"H FLOWER
POWER TEA CUP
AND SAUCER,
3 ASSTD.**



PRODUCT DETAILS:

Name	3.25"H Flower Power Tea Cup and Saucer - 3 Asstd
Code	#28073
Unit Measure	3.5"L x 3.5"W x 3.25"H
Unit Price	\$4.31
Case Pack	12
Case Price	\$51.72

USED TO FULFILL:

BF12-11K
BF141-11KM

**5.5"H FLOWER
POWER BUD
VASE
- 5 ASSTD**



PRODUCT DETAILS:

Name	5.5"H Flower Power Bud Vase - 5 Asstd
Code	#28072
Unit Measure	2.25"L x 2.25"W x 5.5"H
Unit Price	\$1.88
Case Pack	20
Case Price	\$37.60

USED TO FULFILL:

BF7-11K	BF147-11KMBU GW
BF31-11K	BF147-11KM BU HB
BF35-11K	BF147-11KM GW
BF50-11KS	BF147-11KM
BF57-11KS	BF147-11KM JB
BF63-11KS/M	BF147-11KM ED
BF72-11KM	BF147-11KM AD
BF77-11KM	
BF118-11KS/M	

**4.5" HOBNAIL
FLOWER
POWER CACHE
- 5 ASSTD**



PRODUCT DETAILS:

Name	4.5" Hobnail Flower Power Cache
Code	#32774
Unit Measure	4.5"L x 4.5"W x 4"H
Unit Price	\$3.33
Case Pack	20
Case Price	\$54.08

USED TO FULFILL:

BF339-11KM/KMP
BF340-11KM
BF341-11KM
BF342-11KM

**SPRING
GARDEN POT**



PRODUCT DETAILS:

Name	Spring Garden Pot
Code	#19806
Unit Measure	5.5"L x 5.5"W x 4.25"H, Op 5.5"Dia
Unit Price	\$2.63
Case Pack	16
Case Price	\$42.08

USED TO FULFILL:

BF280 - 11KM
BF290 - 11KM
BF291-11KM
BF291-11KMP
BF304-11MLB/KM
BF323-11KM
BF324-11KM

**YELLOW DUCK
PLANTER**



PRODUCT DETAILS:

Name	Yellow Duck Planter
Code	#15382
Unit Measure	Opening 3.5" L x 4" W x 6" H
Unit Price	\$3.38
Case Pack	18
Case Price	\$60.84

USED TO FULFILL:

BF320-11KM
BF320-11KMNG

**5" H BUSHEL
POT COVER
3 ASST**



PRODUCT DETAILS:

Name	4"H Flower Power Cache - Small 5 Asstd.
Code	#31975
Unit Measure	4"L x 4"W x 4"H
Unit Price	\$1.50
Case Pack	20
Case Price	\$30.00

USED TO FULFILL:

BF1-11K
BF4-11K
BF39-11K
BF228-11KM

**TEA CUP WITH
SAUCER
4 ASST**



PRODUCT DETAILS:

Name	5" H Bushel Pot Cover - 3 Assorted
Code	#32855
Unit Measure	Hard Liners Included 4.75"L x 4.75"W x 3.75" H
Unit Price	\$2.75
Case Pack	12
Case Price	\$33.00

USED TO FULFILL:

BF392-11KS/L
BF394-11KS/SP/SPL
BF396-11KM
BF402-11KS/L
BF406-11KM/LP

**5" POT COVER,
3 ASST**



PRODUCT DETAILS:

Name	5"Pot Cover, 3 Asst
Code	#33033
Unit Measure	4.75"L x 4.75"W x 4.5"H
Unit Price	\$3.00, \$2.70 or \$2.25
Case Pack	12, 24 or 48
Case Price	\$36.00, \$64.80, \$108

USED TO FULFILL:

BF560-11KM
BF577-11KM
BF578-11KM

**7"H
PASSION
VASE - RED**



PRODUCT DETAILS:

Name	7"H Passion Vase - Red
Code	#80084
Unit Measure	7"H
Unit Price	\$1.95
Case Pack	16
Case Price	\$31.20

USED TO FULFILL:

BF554-11KM

**SMALL MINT
JULEP VASE**



PRODUCT DETAILS:

Name	Small Mint Julep Vase
Code	#21262
Unit Measure	3.25"L x 3.25"W x 4.5"H
Unit Price	\$2.14
Case Pack	24
Case Price	\$51.36

USED TO FULFILL:

BF295-11KM
BF305-11KM
BF312-11KM
BF335-11KM

**4.5"H MUG
- WHITE**



PRODUCT DETAILS:

Name	4.5"H Mug - White
Code	#29782BP
Unit Measure	4.5"H
Unit Price	\$1.81
Case Pack	36
Case Price	\$64.99

USED TO FULFILL:

BF36-11K
BF145-11KM
BF145-11KMD
BF146-11KM

**SMALL ORCHID
PLANTER
- 3 ASSTD.
TERRA COTTA**



PRODUCT DETAILS:

Name	Small Orchid Planter, 3 Asstd
Code	#19441
Unit Measure	4.5"H
Unit Price	\$3.19
Case Pack	12
Case Price	\$38.28

USED TO FULFILL:

BF45-11KS

**5" GLASS
CUBE
- CLEAR**



PRODUCT DETAILS:

Name	5" Glass Cube - Clear
Code	#29460B
Unit Measure	5"L x 5"W x 5"H
Unit Price	\$4.25
Case Pack	6
Case Price	\$25.50

USED TO FULFILL:

BF17-11K BF204-11KM
BF90-11KS/M/L BF221-11KM
BF93-11KS/M/L BF222-11KM
BF103-11KM BF243-11KM
BF127-11KM BF255-11KM
BF130-11KS/M/L BF256-11KS/M/L
BF167-11KM BF349-11KM
BF174-11KM

**6" H
GATHERING
VASE - CLEAR**



PRODUCT DETAILS:

Name	6"H Gathering Vase - Clear
Code	#blm_97965
Unit Measure	Opening 4" Diameter x 6" H
Unit Price	\$1.70
Case Pack	12 Pc
Case Price	\$20.40

USED TO FULFILL:

BF151-11KM	BF515-11KS/M/L
BF262-11KM	BF516-11KM
BF318-11KMP	BF522-11KS/L
BF329-11KS/M	BF531-11KS/M/L
BF418-11KM	BF533-11KS/L
BF420-11KM	BF555-11KS/M/L
BF441-11KS/M/L	BF568-11KM
BF507-11KS/M/L	BF581-11KMV
BF510-11KM	BF591-11KMV

**BEST
SELLER**

**6.5"H GLASS
FLUTED VASE
- CLEAR**



PRODUCT DETAILS:

Name	6.5"H Glass Fluted Vase - Clear
Code	#29732C
Unit Measure	6.5"H x Op3"Dia
Unit Price	\$2.00
Case Pack	16
Case Price	\$32.00

USED TO FULFILL:

BF3-11K	BF183-11KM
BF68-11KM	BF199-11KS/M/L
BF78-11KM	BF205-11KM
BF80-11K	BF216-11KM
BF89-11KS/M/L	BF224-11KS/M/L
BF163-11KM	BF227-11KM
BF172-11KM	BF244-11KS/M/L
BF182-11KM	BF253-11KS/M/L
	BF263-11KS/M/L

**8"H ROSE
VASE
- CLEAR**



PRODUCT DETAILS:

Name	8"H Rose Vase - Clear
Code	#blm_29926
Unit Measure	8"H x Op2.5"Dia
Unit Price	\$1.75
Case Pack	12
Case Price	\$21.00

USED TO FULFILL:

BF44-11K	BF240-11KS/M/L
BF52-11KM	BF241-11KS/M/L
BF53-11KS/M/L	BF251-11KS/M/L
BF64-11KM	BF264-11KS/M/L
BF79-11KM	BF283-11KS/M/L
BF82-11KS/M/L	BF300-11KS/M/L
BF104-11KS/M/L	BF330-11KS/M/L
BF144-11KM	BF338-11KS/M/L
BF164-11KM	BF395-11KS/M/L
BF169-11KM	BF404-11KS/M/L
BF187-11KM	BF423-11KM
BF229-11KS/M/L	BF504-11KS/M/L
BF230-11KS/M/L	BF509-11KS/M/L
BF231-11KM/BNDLL	BF567-11KM
BF235-11KS/M/L	BF584-11KS/M/L
BF236-11KS/M/L	BF586-11KS/M/L
BF238-11KS/M/L	BF596-11KS/M/L
BF239-11KS/M/L	

**8"H SWIRL
GLASS VASE
- CLEAR**



PRODUCT DETAILS:

Name	8"H Swirl Glass Vase - Clear
Code	#blm_29924
Unit Measure	8"H x Op3.25"Dia
Unit Price	\$2.25
Case Pack	12
Case Price	\$27.00

USED TO FULFILL:

BF30-11K



6" GLASS RECTANGLE VASE



PRODUCT DETAILS:

Name	6" Glass Rectangle Vase
Code	#blm_92446
Unit Measure	6"H x Op2"Dia
Unit Price	\$2.75
Case Pack	8
Case Price	\$22.00

USED TO FULFILL:

BF8-11K
BF15-11K
BF54-11KM
BF81-11K
BF173-11KM

6"H CLEAR GLASS CYLINDER VASE



PRODUCT DETAILS:

Name	6"H Clear Glass Cylinder Vase
Code	#blm_29614
Unit Measure	6"H X Op6"Dia
Unit Price	\$3.25
Case Pack	8
Case Price	\$26.00

USED TO FULFILL:

BF86-11KS/M/L
BF97-11KS/M/L
BF102-11KS/M/L
BF171-11KM
BF175-11KM
BF176-11KM
BF177-11KM
BF185-11KM

8"H GATHERING VASE - CLEAR



PRODUCT DETAILS:

Name	8"H Gathering Vase - Clear
Code	#blm_29497
Unit Measure	8"H x Op4.5"Dia
Unit Price	\$2.00
Case Pack	9
Case Price	\$18.00

USED TO FULFILL:

BF25-11K	BF165-11KM
BF41-11K	BF166-11KM
BF94-11KS/M/L	BF168-11KM
BF116-11KS/M/L	BF202-11KM
BF128-11KS/M/L	BF337-11KS/M/L
BF133-11KMC	BF552-11KM
	BF553-11KM

11"H CLASSIC GARDEN VASE - CLEAR



PRODUCT DETAILS:

Name	11"H Classic Garden Vase - Clear*
Code	#blm_92238
Unit Measure	9"H x Op4"Dia
Unit Price	\$3.50
Case Pack	6
Case Price	\$21.00

USED TO FULFILL:

BF40-11K
BF56-11KM
BF189-11KM
BF242-11KS/M/L

*Palletized Glassware Only

**6"H GATHERING
VASE FROSTED
PINK**



PRODUCT DETAILS:

Name	6"H Gathering Vase Frosted Pink
Code	#89429
Unit Measure	6" H
Unit Price	\$2.00
Case Pack	12
Case Price	\$24.00

USED TO FULFILL:

BF390-11KM

**6.5"H GLASS
FLUTED VASE
- PINK**



PRODUCT DETAILS:

Name	6.5"H Glass Fluted Vase - Pink
Code	#blm_29732
Unit Measure	6.5"H x Op3.5"Dia
Unit Price	\$2.25
Case Pack	16
Case Price	\$36.00

USED TO FULFILL:

BF2-11K	BF134-11KS/M/L
BF84-11KS	BF142-11KM
BF84-11KM	BF215-11KM
BF84-11KL	BF225-11KM
BF107-11KS	BF254-11KS/M/L
BF107-11KM	BF257-11KS/M/L
BF107-11KL	BF299-11KS/M/L
BF120-11KS	BF303-11K/M/L
BF120-11KM	BF501-11KS/M/L
BF120-11KL	BF557-11KS/L

**7"H PURPLE
PASSION VASE**



PRODUCT DETAILS:

Name	7"H Purple Passion Vase
Code	#92159
Unit Measure	7"H x Op3.5"Dia
Unit Price	\$1.95
Case Pack	16
Case Price	\$31.20

USED TO FULFILL:

BF18-11K	BF196-11KM
BF85-11KS/M/L	BF200-11KM
BF104-11KSP	BF237-11KM
BF104-11KMP	BF245-11KS/M/L
BF104-11KLP	BF273-11KS/M/L
BF115-11KS/M/L	BF276-11KM
BF138-11KM	BF297-11KS/M/L
BF139-11KM	BF348-11KM/P
BF144-11KM	BF356-11KM
	BF518-11KM

**8"H SWIRL
GLASS VASE
- GREEN**



PRODUCT DETAILS:

Name	8"H Swirl Glass Vase - Green
Code	#blm_89691
Unit Measure	2.56"L x 3.5"W x 8"H
Unit Price	\$4.00
Case Pack	12
Case Price	\$48.00

USED TO FULFILL:

BF134-11KM
BF217-11KM
BF309-11KS/M/L
BF319-11KM
BF334-11KS/M/L
BF565_11KM

**BEST
SELLER****9"H GATHERING
CUBE VASE
- RUBY****PRODUCT DETAILS:**

Name	9"H Gathering Cube Vase - Ruby
Code	#blm_29738
Unit Measure	9"H x Op4.5"Sq
Unit Price	\$3.05
Case Pack	10
Case Price	\$30.50

USED TO FULFILL:

BF110-11KM
BF500-11KS/M/L
BF580_11KM
BF590-11KS/L

**9"H GLASS
TAPERED
VASE - RED****PRODUCT DETAILS:**

Name	9"H Glass Tapered Vase - Red
Code	#89656
Unit Measure	9"H x 3.75"Sq
Unit Price	\$3.10
Case Pack	9
Case Price	\$27.90

USED TO FULFILL:

BF293-11KM
BF301-11KS/M/L

**6"H
GATHERING
VASE - RED****PRODUCT DETAILS:**

Name	6"H Gathering Vase - Red
Code	#97966
Unit Measure	4"L x 4"W x 6"H
Unit Price	\$2.00
Case Pack	12
Case Price	\$24.00

USED TO FULFILL:

BF292-11KS/M/L
BF298-11KS/M/L
BF368-11KM
BF383-11KS/M/L
BF384-11KS/M/L
BF502-11KS/M/L

**6"H GATHERING
VASE - ORANGE****PRODUCT DETAILS:**

Name	6"H Gathering Vase - Orange
Code	#89659
Unit Measure	4"L x 4"W x 6"H
Unit Price	\$2.00
Case Pack	12
Case Price	\$24.00

USED TO FULFILL:

BF151-11KM
BF262-11KM
BF273-11KM
BF318-11KMP
BF356-11KM

**8"H RED
SWIRL VASE**



PRODUCT DETAILS:

Name 8" H Red Swirl Vase
Code #blm_89690
Unit Measure Opening 2.5" Diameter, 8" H
Unit Price \$4.00
Case Pack 12
Case Price \$48.00

USED TO FULFILL:

BF296-11KS/M/L
BF302-11KS/M/L
BF385-11KS/M/L/MBNDL
BF388-11KS/M/L
BF389-11KS/M/L
BF389-11KSCH/MCH/LCH
BF550_11KS/L

**8"H PINK
SHIMMER VASE**



PRODUCT DETAILS:

Name 8" H Pink Shimmer Vase
Code #89955
Unit Measure 3.5" Dia Opening, 8" H
Unit Price \$3.38
Case Pack 12
Case Price \$40.50

USED TO FULFILL:

BF332-11KS/M/L
BF333-11KS/M/L
BF376-11KS/M/L
BF377-11KM
BF378-11KS/M/L
BF387-11KS/M/L
BF412-11KS/M/L
BF413-11KS/M/L

**10"H DARK
BROWN BEAR**



PRODUCT DETAILS:

Name 10"H Dark Brown Bear
Code #16684
Unit Measure 10"H
Unit Price \$5.00
Case Pack 9
Case Price \$45.00

USED TO FULFILL:

BF218-11KM
BF219-11KM
BF231-11KM BNDL
BF362-11MG

**14"H LIGHT
BROWN
BEAR**



PRODUCT DETAILS:

Name 14"H Light Brown Bear
Code #blm_92638
Unit Measure 14" H
Unit Price \$8.00
Case Pack 6
Case Price \$47.99

USED TO FULFILL:

BF106-11KM
BF147-11KM BU HB
BF147-11KM BU GW
BF159-11KM

**5" BUSHEL
BASKET WITH
GREEN GLITTER**



PRODUCT DETAILS:

Name 5" Bushel Basket with Green Glitter
Code #80055
Unit Measure 3.75"H, Op 4.75"Dia
Unit Price \$2.09
Case Pack 60
Case Price \$125.50

USED TO FULFILL:

BF289-11KM
BF363-11KM
BF365-11KM

**4"H SQUARE
PLANTER
- BLUE & WHITE,
4 ASSTD.**



PRODUCT DETAILS:

Name 4"H Square Planter
- Blue & White, 4 Asstd.
Code #27417
Unit Measure 4"H
Unit Price \$4.12
Case Pack 48
Case Price \$197.76

USED TO FULFILL:

BF14-11K

**10" DECORATIVE
BUSHEL BOWL**



PRODUCT DETAILS:

Name 10" Decorative Bushel Low Bowl
Code #62333
Unit Measure 3.25" H Opening 10" Dia
Unit Price \$3.75
Case Pack 40
Case Price \$150.00

USED TO FULFILL:

BF331-11KM

**6.5"H COMBO
POT COVER
- 4 ASSTD.**



PRODUCT DETAILS:

Name 6.5"H Combo Pot Cover - 4 Asstd.
Code #61071
Unit Measure 6.5"H x Op7"Dia
Unit Price \$3.18
Case Pack 48
Case Price \$152.64

USED TO FULFILL:

BF154-11KM

**6"H POT WILLOW
TRAYS
4 ASSTD.**



PRODUCT DETAILS:

Name	6"H Pot Willow Trays 4 Asstd.
Code	#62547
Unit Measure	6"H x Op14"Dia
Unit Price	\$5.25
Case Pack	4
Case Price	\$21.00

USED TO FULFILL:

BF191-11KL

**8"H WILLOW
BASKET**



PRODUCT DETAILS:

Name	8"H Willow Basket
Code	#92790
Unit Measure	8"H
Unit Price	\$3.17
Case Pack	12
Case Price	\$38.00

USED TO FULFILL:

BF101-11KM
BF211-11KM
BF212-11KM
BF246-11KS/M/L

**SPLITWOOD
HANDLED
BASKET -
SMALL & LARGE**



PRODUCT DETAILS:

Name	Splitwood Handled Basket - Small & Large
Code	#blm_139969
Unit Measure	9.5"L Small, 11.5"L Large
Unit Price	\$3.83
Case Pack	12
Case Price	\$46.00

USED TO FULFILL:

BF9-11K	BF191-11KS/M
BF33-11K	BF203-11KM
BF48-11KS/M/L	BF209-11KM
BF91-11KM	BF210-11KM
BF108-11KM	BF563-11KS/L
BF109-11KM	BF563-11KS/L
BF137-11KM	
BF159-11KM	

**8 OZ. HARRY
LONDON
CHOCOLATES**



PRODUCT DETAILS:

Name	8oz. Harry London Chocolate
Code	#97742
Unit Measure	6 9/16"W x 8 1/8"L x 1 1/2"H
Unit Price	\$6.17
Case Pack	12
Case Price	\$74.00

USED TO FULFILL:

BF105-11KM

**RED FOIL
BALLOON
CACHE**



PRODUCT DETAILS:

Name	Red Foil Balloon Cache
Code	#32761
Unit Measure	3.75" L x 3.75" W
Unit Price	\$2.50
Case Pack	15 Pc
Case Price	\$37.50
Earliest Delivery Date	In Stock

USED TO FULFILL:

BF380-11KM/MB
BF380- 11KMBNDL/MBB

**BIRDS NEST
BASKET**



PRODUCT DETAILS:

Name	Birds Nest Basket
Code	blm_92850
Unit Measure	3.75" H x 5.5" Dia
Unit Price	\$2.17
Case Pack	12
Case Price	\$26.00
Earliest Delivery Date	In Stock

USED TO FULFILL:

BF366-11KM
BF398-11KM
BF564-11KM

**10" H CHOCOLATE
BROWN BEAR**



PRODUCT DETAILS:

Name	10" H Chocolate Brown Bear
Code	#16746
Unit Measure	10" H
Unit Price	\$5.00
Case Pack	18
Case Price	\$90.00

USED TO FULFILL:

BF380-11KMBB
BF385-11KMBNDL

**4.5" FLOWERS
/GARDEN
DECAL CACHE**



PRODUCT DETAILS:

Name	4.5" Flowers/Garden Decal Cache
Code	#18313
Unit Measure	4.25" L x 4.25" W x 4" H
Unit Price	\$3.00
Case Pack	24
Case Price	\$72
Earliest Delivery Date	In Stock

USED TO FULFILL:

BF408-11KM

TI LEAF RIBBON



PRODUCT DETAILS:

Name	Ti Leaf Ribbon
Code	#blm_92716
Unit Measure	1 Roll
Unit Price	\$48.00
Case Pack	1
Case Price	\$48.00

USED TO FULFILL:

BF8-11K	BF127-11KM
BF15-11K	BF171-11KM
BF17-11K	BF176-11KM
BF86-11KS/M/L	BF177-11KM
BF90-11KS/M/L	BF255-11KM
BF93-11KS/M/L	BF256-11KS/M/L
BF102-11KS/M/L	

SYMPATHY EASEL



PRODUCT DETAILS:

Name	Sympathy Easel
Code	#19079
Unit Measure	3" L x 9.5" H
Unit Price	\$3.75
Case Pack	36
Case Price	\$135.00

USED TO FULFILL:

BF325-11KSP
BF326-11KSP

REMEMBERED PLAQUE



PRODUCT DETAILS:

Name	Remembered Plaque
Code	#17082
Unit Measure	5.5" L x 0.75" W x 8.75" H
Unit Price	\$7.50
Case Pack	18
Case Price	\$135.00

USED TO FULFILL:

BF325-11KSP
BF326-11KSP

PRAYING ANGEL PLAQUE



PRODUCT DETAILS:

Name	Praying Angel Plaque
Code	#18088
Unit Measure	7.75" W x 10.5" H
Unit Price	\$11.25
Case Pack	12
Case Price	\$135.00

USED TO FULFILL:

BF331-11KM

**SMALL WATER
HYACINTH
BASKET
3 ASST**



PRODUCT DETAILS:

Name Small Water Hyacinth Basket 3 Asst.
Code #18182
Unit Measure 4.5" L x 4.5" W x 4.75" H
Unit Price \$2.81
Case Pack 36
Case Price \$101.16
Earliest Delivery Date 1/15/15

USED TO FULFILL:

BF400-11KM/KMP
BF409-11KM
BF410-11KM
BF414-11KM

**5" VINE
BASKET**



PRODUCT DETAILS:

Name 5" Vine Basket
Code #64912
Unit Measure 5" L x 5" W x 4" H
Unit Price \$2.00
Case Pack 24
Case Price \$48.00
Earliest Delivery Date In Stock

USED TO FULFILL:

BF397-11KM
BF403-11KM

**PINK HOBNAIL
SQUARE VASE**



PRODUCT DETAILS:

Name Pink Hobnail Square Vase
Code #32800
Unit Measure 3" L x 3" W x 8" H
Unit Price \$4.88
Case Pack 24
Case Price \$117.12
Available In Stock

USED TO FULFILL:

BF405 - 11KS/M/L

**5" SQUARE
FLORAL PAPER
POT COVER**



PRODUCT DETAILS:

Name 5" Square Floral Paper Pot Cover
Code #32671
Unit Measure 5" L x 5" W x 3.75" H
Unit Price \$3.38
Case Pack 72
Case Price \$243.36

USED TO FULFILL:

BF399-11KS/M/L
BF399-11KP/KMP

GOLD GLITTER PLANTER



PRODUCT DETAILS:

Name Gold Glitter Planter
Code #46066
Unit Measure 4.75" L x 4.75" W x 4.5" H
Unit Price \$3.37
Case Pack 18
Case Price \$60.66
Earliest Delivery Date In Stock

USED TO FULFILL:

BF422-11KP
BF442-11KM
BF446-11KM

SMALL MASON JAR



PRODUCT DETAILS:

Name Small Mason Jar
Code #77371
Unit Measure 2.5" L x 2.5" W x 5" H
Unit Price \$2.62
Case Pack 48
Case Price \$125.76
Earliest Delivery Date In Stock

USED TO FULFILL:

BF445-11KM

5" BIRCH PAPER POT COVER



PRODUCT DETAILS:

Name 5" Birch Paper Pot Cover
Code #64983
Unit Measure 4.75" L x 4.75" W x 3.75" H
Unit Price \$2.25
Case Pack 48
Case Price \$108.00
Earliest Delivery Date In Stock

USED TO FULFILL:

BF417-11KM
BF417-11KP
BF444-11KM

5" GREEN/ ORANGE POT COVER 2 ASST



PRODUCT DETAILS:

Name 5" Green/Orange Pot Cover 2 Asst
Code #65038
Unit Measure 4.75" L x 4.75" W x 3.5" H
Unit Price \$1.87
Case Pack 48
Case Price \$89.76
Earliest Delivery Date In Stock

USED TO FULFILL:

BF422-11KM
BF425-11KP
BF437-11KM

**5" SUNFLOWER
PAPER
POT COVER**



PRODUCT DETAILS:

Name 5" Sunflower Paper Pot Cover
Code #77357
Unit Measure 5" L x 5" W x 5" H
Unit Price \$2.62
Case Pack 48
Case Price \$125.76
Earliest Delivery Date In Stock

USED TO FULFILL:

BF426-11KM

**5" PAPER
CARDINAL
POT COVER**



PRODUCT DETAILS:

Name 5" Paper Cardinal Pot Cover
Code #46212
Unit Measure 5" L x 5" W x 4.5" H
Unit Price \$2.62
Case Pack 48
Case Price \$125.76
Earliest Delivery Date In Stock

USED TO FULFILL:

BF440-11KM

**5" IRD RED
WITH SILVER
JEWEL POT COVER**



PRODUCT DETAILS:

Name 5" Ird Red with Silver Jewel Pot Cover
Code #46160
Unit Measure 4.75" L x 4.75" W x 4.5" H
Unit Price \$2.62
Case Pack 48
Case Price \$125.76
Earliest Delivery Date In Stock

USED TO FULFILL:

BF443-11KM
BF506-11KM

**5" BUSHEL
POT COVER,
3 ASST**



PRODUCT DETAILS:

Name 5" Bushel Pot Cover, 3 Asst
Code #77325
Unit Price \$2.06
Case Pack 48
Case Price \$98.88
Earliest Delivery Date In Stock

USED TO FULFILL:

BF418-11KMB
BF438-11KM
BF438-11KMP

**7.25" H RED
FOIL VASE**



PRODUCT DETAILS:

Name 7.25" H Red Foil Vase
Code #21543
Unit Measure 4.75" L x 2.5" W x 7.25" H
Unit Price \$3.00
Case Pack 24
Case Price \$72.00
Earliest Delivery Date In Stock

USED TO FULFILL:

BF430-11KM
BF435-11KS/M/L
BF505-11KS/M/L

**4.5" ELECTROPLATED
COPPER HOBNAIL C**



PRODUCT DETAILS:

Name 4.5" Electroplated Copper Hobnail C
Code #21569
Unit Measure 4.75" L x 4.75" W x 4.25" H
Unit Price \$3.75
Case Pack 24
Case Price \$90.00

USED TO FULFILL:

BF424-11KM

**SNOWMAN
PLANTER**



PRODUCT DETAILS:

Name Snowman Planter
Code #46268
Unit Measure 2.5" L x 2.5" W x 4" H
Unit Price \$2.25
Case Pack 48
Case Price \$108.00
Earliest Delivery Date In Stock

USED TO FULFILL:

BF433-11KM

**4.5" GREEN
FOIL CACHE**



PRODUCT DETAILS:

Name 4.5" Green Foil Cache
Code #21541
Unit Measure 4.25" L x 4.25" W x 4.25" H
Unit Price \$3.00
Case Pack 24
Case Price \$72.00

USED TO FULFILL:

BF436-11KM

**PUMPKIN
PLANTER**



PRODUCT DETAILS:

Name	Pumpkin Planter
Code	#80052
Unit Measure	4.25"H, Op 4.75"Dia
Unit Price	\$2.50
Case Pack	12
Case Price	\$30.00
Earliest Delivery Date	In Stock

USED TO FULFILL:

BF427-11KMP
BF428-11KM/MP
BF429-11KS/M/L

**RIBBON
CANDY VASE**



PRODUCT DETAILS:

Name	Ribbon Candy Vase
Code	#46266
Unit Measure	2.75" L x 3.25" W x 3.75" H
Unit Price	\$3.00
Case Pack	24
Case Price	\$72.000
Earliest Delivery Date	In Stock

USED TO FULFILL:

BF431-11KS/M/L

**RED FOIL
BALL PLANTER**



PRODUCT DETAILS:

Name	Red Foil Ball Planter
Code	#21534
Unit Measure	4" L x 4" W x 4.25" H
Unit Price	\$3.37
Case Pack	24
Case Price	\$80.88
Earliest Delivery Date	In Stock

USED TO FULFILL:

BF381-11KS/L
BF381-11KMP
BF434-11KS/M/L
BF503-11KS/M/L

**8"H PINK
FROSTED
GATHERING
VASE**



PRODUCT DETAILS:

Name	8"H Pink Frosted Gathering Vase
Code	#blm_92167
Unit Measure	8" H x 5" W x Op4.5"Dia
Unit Price	\$2.50
Case Pack	9
Case Price	\$22.50

USED TO FULFILL:

BF509-11KS/M/L
BF576-11KM

**5"H GARDEN
ROSE
WATERING
CAN**



PRODUCT DETAILS:

Name	5"H Garden Rose Watering Can
Code	#32939
Unit Measure	5"L x 5"W x 4.25"H
Unit Price	\$5.06
Case Pack	24
Case Price	\$121.44

USED TO FULFILL:

BF517-11KM

**5" DRAGONFLY
POT COVER,
3 ASST**



PRODUCT DETAILS:

Name	5" Dragonfly Pot Cover, 3 Asst
Code	#32916
Unit Measure	4.75"L x 4.75"W x 4.5"H
Unit Price	\$2.62
Case Pack	48
Case Price	\$125.76

USED TO FULFILL:

BF511-11KMD
BF512-11KMD
BF514-11KM

**4.5" TERRACOTTA
COLOR PLANTER**



PRODUCT DETAILS:

Name	4.5" Terracotta Color Planter
Code	#11224
Unit Measure	4.5"L x 4.5"W x 4"H
Unit Price	\$3.00
Case Pack	12
Case Price	\$36.00

USED TO FULFILL:

BF513-11KM

**BLUE MASON
JAR**



PRODUCT DETAILS:

Name	Blue Mason Jar
Code	#blm_89935
Unit Measure	6"H x 4" Dia
Unit Price	\$2.85
Case Pack	8
Case Price	\$22.80

USED TO FULFILL:

BF519-11KM
BF559-11KM
BF571-11KM
BF579-11KM

**FALL MASON
BALL JAR**



PRODUCT DETAILS:

Name	Fall Mason Ball Jar
Code	#77527
Unit Measure	5"H, open 2.5" dia
Unit Price	\$3.50, \$3.15, \$2.63
Case Pack	12, 24 or 48
Case Price	\$42.00, \$75.60, \$126.24

USED TO FULFILL:

BF581-11KM

**5"H COPPER
CRAZY LINES
POT COVER**



PRODUCT DETAILS:

Name	5"H Copper Crazy Lines Pot Cover
Code	#65102
Unit Measure	3.5"H, open 4.75" dia
Unit Price	\$2.50, \$2.25, \$1.88
Case Pack	12, 24 or 48
Case Price	\$30.00, \$54.00, \$90.24

USED TO FULFILL:

BF585-11KM

**PUMPKIN
PLANTER**



PRODUCT DETAILS:

Name	Pumpkin Planter
Code	#77312
Unit Measure	4.5"H, open 4.5" dia
Unit Price	\$3.00, \$2.70, \$2.25
Case Pack	6, 12 or 24
Case Price	\$18.00, \$32.40, \$54.00

USED TO FULFILL:

BF344-11KM
BF345-11KM
BF346-11KM
BF427-11KMP
BF428-11KM
BF429-11KM
BF587-11KS/M/L

**DARK
BASKET**



PRODUCT DETAILS:

Name	Dark Basket
Code	#65131
Unit Measure	7"L x 4"W x 4"H
Unit Price	\$2.93, \$2.64, \$2.20
Case Pack	6, 12 or 24
Case Price	\$17.58, \$31.68, \$52.80

USED TO FULFILL:

BF583-11KS/L
BF594-11KS/L

For additional case pack sizes/pricing available on select items. Visit www.napcoimports.com

**SHINY GLAZED
PUMPKIN
PLANTER**



PRODUCT DETAILS:

Name	Shiny Glazed Pumpkin Planter
Code	#77453
Unit Measure	4.5" L x 4.5" W x 4.5" H
Unit Price	\$3.75
Case Pack	8
Case Price	\$30.00
Availability	Due in August

USED TO FULFILL:

BF520-11KS/M/L
BF521-11KS/M/L

**SMALL ELECTRO
GOLD SQ JAR VASE**



PRODUCT DETAILS:

Name	Small Electro Gold Sq Jar Vase
Code	#46773
Unit Measure	2.75" L x 2.75" W x 3.75" H
Unit Price	\$4.75
Case Pack	6
Case Price	\$28.50
Availability	Due in July

USED TO FULFILL:

BF526-11KM
BF543-11KM

**RECTANGLE
COPPER VASE**



PRODUCT DETAILS:

Name	Rectangle Copper Vase
Code	#21731
Unit Measure	2.25" L x 3.5" W x 7.25" H
Unit Price	\$5.00
Case Pack	6
Case Price	\$30.00
Availability	In Stock

USED TO FULFILL:

BF528-11KS/L
BF539-11KS/L

**SMALL SQUARE
JAR WITH HANDLE**



PRODUCT DETAILS:

Name	Small Square jar with handle
Code	#21482
Unit Measure	2.75" L X 2.75" W X 3.75" H
Unit Price	\$2.62
Case Pack	24
Case Price	\$62.88

USED TO FULFILL:

BF525-11KM
BF529-11KM
BF569-11KM

For additional case pack sizes/pricing available on select items. Visit www.napcoimports.com

**RED/GOLD
BOWL**



PRODUCT DETAILS:

Name	Red/Gold Bowl
Code	#46734
Unit Measure	3.75"H, open 4.25"dia
Unit Price	\$4.50, \$4.05, \$3.37
Case Pack	6, 12 or 18
Case Price	\$27.00, \$48.60, \$60.66

USED TO FULFILL:

BF588-11KM

**GLITTER HOLLY
CUT OUT SLEIGH**



PRODUCT DETAILS:

Name	Glitter Holly Cut Out Sleigh
Code	#50484
Unit Measure	7"L x 3.5"W x 6"H
Unit Price	\$8.50, \$7.65, \$6.38
Case Pack	4, 12 or 24
Case Price	\$34.00, \$91.80, \$153.12

USED TO FULFILL:

BF589-11KS/L

**LARGE ELECTRO
JAR - RED**



PRODUCT DETAILS:

Name	Large Electro Jar - Red
Code	#50644
Unit Measure	5.25"H, open 3"dia
Unit Price	\$6.00, \$5.40, \$4.50
Case Pack	6, 12 or 24
Case Price	\$36.00, \$64.80, \$108

USED TO FULFILL:

BF591-11KM

**5" POT COVER
WITH NOSTALGIC
SANTA TAG**



PRODUCT DETAILS:

Name	5"Pot Cover with Nostalgic Santa Tag
Code	#50422
Unit Measure	3.5"H, open 5"dia
Unit Price	\$4.00, \$3.60, \$3.00
Case Pack	8, 24 or 48
Case Price	\$32.00, \$86.40, \$144

USED TO FULFILL:

BF592-11KM

For additional case pack sizes/pricing available on select items. Visit www.napcoimports.com

**SILVER GLITTER
CORK POT COVER**



PRODUCT DETAILS:

Name Silver Glitter Cork Pot Cover
Code #46704
Unit Measure 5" L X 5" W X 4.5" H
Unit Price \$3.50
Case Pack 8
Case Price \$28.00
Availability Due in July

USED TO FULFILL:

BF535-11KS/L

**SNOWMAN
MUG**



PRODUCT DETAILS:

Name Snowman Mug
Code #46758
Unit Measure 3" L X 3" W X 4" H
Unit Price \$4.75
Case Pack 6
Case Price \$38.50
Availability Due in September

USED TO FULFILL:

BF537-11KM

**5" CHRISTMAS
CARDINAL POT
COVER**



PRODUCT DETAILS:

Name 5" Christmas Cardinal Pot Cover
Code #46722
Unit Measure 5" L X 5" W X 4.5" H
Unit Price \$3.50
Case Pack 12
Case Price \$42.00
Availability Due in September

USED TO FULFILL:

BF540-11KM

**5" SILVER
SNOWFLAKE
POT COVER**



PRODUCT DETAILS:

Name 5" Silver Snowflake Pot Cover
Code #46651
Unit Measure 4.5" L x 4.5" W x 4.5" H
Unit Price \$3.75
Case Pack 9
Case Price \$33.75
Availability Due in July

USED TO FULFILL:

BF542-11KM

For additional case pack sizes/pricing available on select items. Visit www.napcoimports.com

**METALLIC RED
SLEIGH WITH
CHRISTMAS TREE**



PRODUCT DETAILS:

Name	Metallic Red Sleigh with Christmas tree
Code	#46680
Unit Measure	7" L x 3.75" W
Unit Price	\$8.00
Case Pack	4
Case Price	\$32.00
Availability	Due in July

USED TO FULFILL:

BF544-11KS/L
BF544-11KMB

**CANDY CANE
SWIRL BUBBLE
BOWL**



PRODUCT DETAILS:

Name	Candy Cane Swirl Bubble Bowl
Code	#46752
Unit Measure	3.6" L x 3.5" W x 4.25" H
Unit Price	\$4.50
Case Pack	8
Case Price	\$36.00
Availability	Due in July

USED TO FULFILL:

BF546-11KM

**5" CRANBERRY
BUSHEL
POT COVER**



PRODUCT DETAILS:

Name	5" Cranberry Bushel Pot Cover
Code	#46597
Unit Measure	4.75" L X 4.75" W X 3.75" H
Unit Price	\$3.00
Case Pack	12
Case Price	\$36.00
Availability	Due in September

USED TO FULFILL:

BF547-11KM

TOP HAT



PRODUCT DETAILS:

Name	Top Hat
Code	#50565
Unit Measure	4"H, open 4.5" dia
Unit Price	\$7.75, \$6.96, \$5.81
Case Pack	4, 8 or 12
Case Price	\$31.00, \$55.68, \$69.72

USED TO FULFILL:

BF593-11KM

For additional case pack sizes/pricing available on select items. Visit www.napcoimports.com

**GOLD /COPPER
TEXTURE VASE**



PRODUCT DETAILS:

Name	Gold/Copper Texture Vase
Code	#21595
Unit Measure	3.75"L x 3.75"W x 7.25"H
Unit Price	\$6.75, \$6.07, \$5.06
Case Pack	4, 8 or 16
Case Price	\$19.99, \$48.56, \$80.86

USED TO FULFILL:

BF551-11KS/L

**5" PINK/GREEN
FLOWER POT
COVER**



PRODUCT DETAILS:

Name	5" Pink/Green Flower Pot Cover
Code	#33017
Unit Measure	4.75"L x 4.75"W x 3.5"H
Unit Price	\$2.50, \$2.25, \$1.87
Case Pack	12, 24 or 48
Case Price	\$30.00, \$54.00, \$89.76

USED TO FULFILL:

BF572-11KM

**BLUE/WHITE
FLORAL PLANTER**



PRODUCT DETAILS:

Name	Blue/White Floral Planter
Code	#33102
Unit Measure	4.5"L x 4.5"W x 4.25"H
Unit Price	\$3.75, \$3.37, \$2.81
Case Pack	8, 16 or 24
Case Price	\$30.00, \$53.92, \$67.44

USED TO FULFILL:

BF575-11KM

**YELLOW
BUTTERFLY
WATER CAN**



PRODUCT DETAILS:

Name	Yellow Butterfly Water Can
Code	#33067
Unit Measure	5"L x 5"W x 4.5"H
Unit Price	\$6.75, \$6.07, \$5.06
Case Pack	6, 12 or 24
Case Price	\$40.50, \$72.84, \$121.44

USED TO FULFILL:

BF566-11KS/L