

# expressions of flowers™

## TRIBUTES

*Standing Heart Spray*  
BFSYM8-08771



*Bespoke Centerpiece*  
BFSYM24-08708



*Red/White/Blue Casket Tribute*  
BFSYM7-08650



## We are delighted to welcome you to the 2023 Workroom Manual *expressions of flowers®- Tributes.*

This Workroom Manual contains arrangements for funeral, sympathy, cremation, tributes, memorials and celebrations of life to help build your retail sales and wire order volume through out the BloomNet network.

The *expressions of flowers® – Tributes* collection was created to support today's consumers needs for personalization and customized funeral and remembrance floral arrangements. Each arrangement in the *expressions of flowers® – Tributes* collection can be recreated with ease to assist your designers and ensure customer satisfaction. What's more, our expert design team utilized the most readily available fresh floral varieties and unique keepsake containers, available through either Napco or your local wholesaler, to support the profitability of all BloomNet Florists!

### **Recipes & Pricing**

Each arrangement contains an accurate color image, specific floral arrangement components and quantities in reference to construction materials needed to assist you in recreating each arrangement with ease. Pricing Instructions for calculating Suggested Retail Prices using industry standards & best practices is located on the back inside cover of this Workroom Manual.

### **Hard Goods**

This Workroom Manual contains a detailed Hard Good Gallery with wholesale product information and the arrangement codes that each container is used to fulfill.

All Hard Good purchases may be applied to your BloomNet Clearinghouse statement. To take advantage of product specials & freight incentives, visit [napcoimports.com/BloomNet](http://napcoimports.com/BloomNet) Products, Essentials category or contact BloomNet Product Specialist Team at 1-800-256-6663 to get started today!

### **Grow your business with Merchandising, Marketing & Educational Tools!**

To get started visit [www.bloomnet.net/tributes](http://www.bloomnet.net/tributes) for the following:

- ✓ **Workroom Manual:** Download an electronic copy.
- ✓ **Brand Your Shop:** Order your FREE custom Selection Guide cover page with your shop logo
- ✓ **Increase Online Sales:** Request access to high resolution images
- ✓ **Merchandising:** Take advantage of Napco product specials & Freight Incentives
- ✓ **Advertising:** Maximize inbound order potential with Directory Online Facility Listings
- ✓ **Education:** 2023 Floriology Institute Floriology Now Sympathy Flower Design

From all of us at BloomNet, we hope you enjoy the NEW 2023 *expressions of flowers® – Tributes* collection and wish you continued success in building your retail sales and florist to florist business through the BloomNet Network. Should you have any questions, please contact BloomNet Customer Service at 1-800-BloomNet (1-800-256-6663), email [customerservice@bloomnet.net](mailto:customerservice@bloomnet.net) or via chat at [Bloomnet.net](http://Bloomnet.net).

**Pricing** The floral industry uses many different pricing formulas to determine suggested retail pricing. The following mark-ups for wholesale fresh flowers, foliage, plants and hard goods were used to determine the retail costs and suggested retail pricing shown in this Workroom Manual:

Hard Goods .....	2.5x mark-up
Fresh Flowers, Foliage & Plants .....	3.5x mark-up
Labor .....	35% mark-up

Each independent professional retail florist has their own unique overhead, operating, and purchasing costs, therefore you should determine mark-ups based on formulas that best support your business practices and expected profit margins. The mark-up formula used in this Workroom Manual is just an example of one common method and is to be used only as a guide. Please be sure to include any additional charges (i.e. freight) where applicable.

To compute the grand total for each Workroom Manual recipe, simply follow the easy-to-use worksheet steps provided for you on each arrangement page.

**Step A: Retail Hard Good Costs\*** = Total of all Hard Good Costs x 2.5

**Step B: Retail Flower, Foliage & Plant Costs\*\*** = Total of all Flower, Foliage, and Plant Costs x 3.5

**Step C: Retail Subtotal** = Retail Hard Good Costs (A) + Retail Flower, Foliage & Plant Costs (B)

**Labor\*\*\*** = Retail Subtotal (C) x 35%

**GRAND TOTAL** = Add Retail Subtotal (C) + Labor

**Suggested Retail Prices (SRP)** shown in this Workbook Manual have been determined by rounding up the arrangement Grand Total amount to the next logical or “consumer friendly” Suggested Retail Price point (i.e. \$72.49 would be rounded up to \$74.99 SRP).

The Suggested Retail Prices shown are provided as a basic guide only.

### Important Notes

\* Hard Good Costs may vary based on purchasing quantities and specific supplier purchasing requirements. Therefore, the suggested retail prices are provided as a basic guide only.

\*\* Flower, Foliage and Plant Costs are affected by seasonal demand and regional weather conditions. Therefore, the suggested retail prices are provided as a basic guide only.

\*\*\* Labor percentages may vary based on a number of factors such as market demand, skill set/level of experience, etc. The suggested retail prices in this book are determined by adding a labor charge of 35%. Labor charges can often be higher when a greater level of difficulty is required, such as in some wedding or personal tribute arrangements.

**LOVING  
MOTHER/FATHER  
PLAQUE  
- 2 ASST - RESIN**



**PRODUCT DETAILS:**

Name	Loving Mother/Father Plaque - 2 Asst - Resin
Code	#19019
Unit Measure	11"H
Unit Price	\$16.50, \$14.85, \$12.38
Case Pack	4, 8, 16
Case Price	\$66.00, \$118.80, \$198.08

**USED TO FULFILL:**

BNT10-17PM  
BNT46-17PM  
BFSYM30-08918

\*stand not included

**FALLEN HERO  
CONCRETE  
STEP STONE**



**PRODUCT DETAILS:**

Name	Fallen Hero Concrete Step Stone
Code	#14337
Unit Measure	10"W x 10"L
Unit Price	\$2.75, \$1.15
Case Pack	4, 8
Case Price	\$11.00, \$9.17

**USED TO FULFILL:**

BFSYM22-09015  
BFSYM23-09033

**CROSS  
ON BASE  
- GLASS**



**PRODUCT DETAILS:**

Name	Cross On Base - Glass
Code	#18097
Unit Measure	8.25"H
Unit Price	\$6.75, \$6.25, \$5.21
Case Pack	3, 6, 12
Case Price	\$20.25, \$37.50, \$62.52

**USED TO FULFILL:**

BNT1-17PM

**EAGLE HONOR  
PLAQUE  
- RESIN**



**PRODUCT DETAILS:**

Name	Eagle Honor Plaque - Resin
Code	#18089
Unit Measure	10.25"W x 7"H
Unit Price	\$13.50, \$12.15, \$10.12
Case Pack	3, 9, 18
Case Price	\$40.50, \$109.35, \$182.16

**USED TO FULFILL:**

BNT29-17PM

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)

**LARGE  
ANGEL LIGHT  
- 2 ASST  
- PORCELAIN**



**PRODUCT DETAILS:**

Name	Large Angel Light - 2 Asst - Porcelain
Code	#17712
Unit Measure	9.5"H
Unit Price	\$15.00, \$13.50, \$11.25
Case Pack	2, 6, 12
Case Price	\$30.00, \$81.00, \$135.00

**USED TO FULFILL:**

BNT15-17PM

**CROSS  
IN WING**



**PRODUCT DETAILS:**

Name	Cross In Wing
Code	#11388
Unit Measure	10.75"H x 3.75"W x 8.5"L
Unit Price	\$31.50, \$28.35, \$23.63
Case Pack	2, 4, 6
Case Price	\$63.00, \$113.40, \$141.78

**USED TO FULFILL:**

BNT16-17PM

**CREAM LANTERN  
- 2 ASST**



**PRODUCT DETAILS:**

Name	Cream Lantern - 2 Asst
Code	#17555
Unit Measure	S: 18.25"H x 6.25"W, L: 19"H x 6.25"W
Unit Price	\$36.00, \$32.40, \$27.00
Case Pack	2, 4, 6
Case Price	\$72.00, \$129.60, \$162.00

**USED TO FULFILL:**

BNT17-17PM

**SMALL SLEEPING  
DOG IN WING  
WITH SENTIMENT  
- RESIN**



**PRODUCT DETAILS:**

Name	Small Sleeping Dog in Wing with Sentiment - Resin
Code	#11146
Unit Measure	8"L x 4"H
Unit Price	\$8.50, \$7.65, \$6.38
Case Pack	6, 12, 24
Case Price	\$51.00, \$91.80, \$153.12

**USED TO FULFILL:**

BNT18-17PM

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)

**SMALL SLEEPING  
CAT IN WING  
WITH SENTIMENT  
- RESIN**



**PRODUCT DETAILS:**

Name	Small Sleeping Cat in Wing with Sentiment - Resin
Code	#11147
Unit Measure	8"L x 4"H
Unit Price	\$8.50, \$7.65, \$6.38
Case Pack	6, 12, 24
Case Price	\$51.00, \$91.80, \$153.12

**USED TO FULFILL:**

BNT19-17PM

**CROSS  
WITH DOVES  
-RESIN**



**PRODUCT DETAILS:**

Name	Cross with Doves - Resin
Code	#11876
Unit Measure	10.5"L x 14.25"H
Unit Price	\$21.00, \$18.90, \$15.75
Case Pack	2, 4, 8
Case Price	\$42.00, \$75.60, \$126.00

**USED TO FULFILL:**

BNT20-17PM

**MAN GOLFER  
FIGURE**



**PRODUCT DETAILS:**

Name	Man Golfer Figure
Code	#18138
Unit Measure	9"H
Unit Price	\$5.25, \$2.36, \$0.98
Case Pack	3, 6, 12
Case Price	\$15.75, \$14.18, \$11.81

**USED TO FULFILL:**

BFSYM4-08677

**DRIFTWOOD  
CROSS  
WALL PIECE**



**PRODUCT DETAILS:**

Name	Driftwood Cross Wall Piece
Code	#13492
Unit Measure	25"H x 15.25" L
Unit Price	\$18.50, \$16.65, \$13.88
Case Pack	2, 4, 8
Case Price	\$37.00, \$66.60, \$111.00

**USED TO FULFILL:**

BFSYM5-08735  
BFSYM6-08744

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)

**ANGEL FRAME  
- RESIN**



**PRODUCT DETAILS:**

Name	Angel Frame - Resin
Code	#11979
Unit Measure	12"L x 9.75"H
Unit Price	\$18.00, \$16.20, \$13.50
Case Pack	2, 4, 8
Case Price	\$36.00, \$64.80, \$108.00

**USED TO FULFILL:**

BNT22-17PM

**THE LORDS  
PRAYER  
CHIME**



**PRODUCT DETAILS:**

Name	The Lords Prayer Chime
Code	#14316
Unit Measure	35"L
Unit Price	\$17.50, \$7.88, \$3.28
Case Pack	2, 4, 8
Case Price	\$35.00, \$31.50, \$26.25

**USED TO FULFILL:**

BFSYM14-08848

**6" CLEAR  
GLASS  
SQUARE**



**PRODUCT DETAILS:**

Name	6" Clear Glass Square
Code	#190754
Unit Measure	6"H x 6"W x 6" L
Unit Price	\$9.56
Case Pack	6
Case Price	\$57.36

**USED TO FULFILL:**

BFSYM3-08933

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)

**WHITE HEART  
EASEL  
- METAL**



**PRODUCT DETAILS:**

Name	White Heart Easel - Metal
Code	#64806
Unit Measure	24.25"W x 22"H
Unit Price	\$36
Case Pack	1
Case Price	\$36

**USED TO FULFILL:**

BNT39-17PM

**GOTHIC WINDOW  
PLANTER BOX  
- WOOD/METAL**



**PRODUCT DETAILS:**

Name	Gothic Window Planter Box -Wood/Metal
Code	#12253
Unit Measure	4"H x 13"W x 4.75" Dia
Unit Price	\$45.75, \$41.18, \$34.31
Case Pack	2, 4, 6
Case Price	\$91.50, \$164.72, \$205.86

**USED TO FULFILL:**

BNT40-17PM

\*Hard Liners Included

**8" CINCHED  
CLEAR GLASS  
VASE**



**PRODUCT DETAILS:**

Name	8" Cinched Clear Glass Vase
Code	#29000
Unit Measure	8"H
Unit Price	\$3.75
Case Pack	12
Case Price	\$45.00

**USED TO FULFILL:**

BFSYM26-08694

**WIND CHIME  
HANGER  
- METAL**



**PRODUCT DETAILS:**

Name	Wind Chime Hanger - Metal
Code	#17743
Unit Measure	40"H
Unit Price	\$6.95
Case Pack	12
Case Price	\$83.40

**USED TO FULFILL:**

BNT6-17PM

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)



**ANGEL WING  
WIND CHIME  
- METAL**



**PRODUCT DETAILS:**

Name	Angel Wing Wind Chime - Metal
Code	#12358
Unit Measure	19.5"H
Unit Price	\$7.75, \$ \$6.98, \$5.81
Case Pack	4, 24, 48
Case Price	\$31.00, \$167.52, \$278.88i

**USED TO FULFILL:**

BNT6-17PM

**MIA VASE**



**PRODUCT DETAILS:**

Name	Mia Vase
Code	Napco#196179, SS#3454-04-09
Unit Measure	10 3/8"H
Unit Price	\$TBD
Case Pack	4
Case Price	\$63.75

**USED TO FULFILL:**

BFSYM10-08996  
BFSYM16-08791

**10" CUT  
CRYSTAL VASE**



**PRODUCT DETAILS:**

Name	10" Cut Crystal Vase
Code	SS #4039-06-09
Unit Measure	10"H
Unit Price	\$TBD
Case Pack	6
Case Price	\$TBD

**USED TO FULFILL:**

BFSYM17-08953

**FLORAL  
INSERT DISCS  
- SET OF 3  
- METAL**



**PRODUCT DETAILS:**

Name	Floral Insert Discs - Set of 3 - Metal
Code	#17634
Unit Measure	3", 4", 5" Dia x 3"H
Unit Price	\$5.00, \$4.50, \$3.75
Case Pack	12, 24, 48
Case Price	\$60.00, \$108.00, \$180.00

**USED TO FULFILL:**

BNT15-17PM  
BNT16-17PM  
BNT26-17PM  
SYM4-08670  
SYM4-08677  
SYM4-08663  
SYM4-08688  
SYM9-09049  
SYM30-08917  
SYM30-08918

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)

**POT WILLOW  
TRAYS  
- 4 ASST**



**PRODUCT DETAILS:**

Name	Pot Willow Trays - 4 Asst
Code	#62546
Unit Measure	small 9.5"H large 11.5"H
Unit Price	\$16.25, \$7.31, \$3.04
Case Pack	4, 8, 16
Case Price	\$65.00, \$58.50, \$48.75

**USED TO FULFILL:**

BFSYM25-08715

**LOTUS BLOSSOM  
HALF BUSH**



**PRODUCT DETAILS:**

Name	Lotus Blossom Half Bush
Code	#87432
Unit Measure	24"H
Unit Price	\$2.17, \$0.97, \$0.41
Case Pack	6, 12, 24
Case Price	\$13.00, \$11.70, \$9.75

**USED TO FULFILL:**

BNFA3-22M

**PINK/FUSCHIA  
PEONY BUSH**



**PRODUCT DETAILS:**

Name	Pink/Fuschia Peony Bush
Code	#87501
Unit Measure	24"L
Unit Price	\$2.21 \$0.99 \$0.41
Case Pack	6, 12, 24
Case Price	\$13.25, \$11.93, \$9.94

**USED TO FULFILL:**

BNFA4-22M

**MAUVE ROSE/PINK  
HYDRANGEA BUSH**



**PRODUCT DETAILS:**

Name	Mauve Rose/Pink Hydrangea Bush
Code	#89051
Unit Measure	20"H
Unit Price	\$2.16 \$0.98 \$0.41
Case Pack	6, 12, 24
Case Price	\$13.00, \$11.70, \$9.75

**USED TO FULFILL:**

BNFA5-22M

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)

**RED DAHLIA/  
HYDRANGEA  
HALF BUSH**



**PRODUCT DETAILS:**

Name	Red Dahlia/ Hydrangea Half Bush
Code	#89035
Unit Measure	20"H
Unit Price	\$2.16 \$0.98 \$0.41
Case Pack	6, 12, 24
Case Price	\$13.00, \$11.70, \$9.75

**USED TO FULFILL:**

BNFA6-22M

**GERBER/CLEMATIS  
HALF BUSH**



**PRODUCT DETAILS:**

Name	Gerber/Clematis Half Bush
Code	#87427
Unit Measure	24.5"H
Unit Price	\$2.21, \$0.99, \$0.41
Case Pack	6, 12, 24
Case Price	\$13.25, \$11.93, \$9.94

**USED TO FULFILL:**

BNFA10-22M

**MEMORIAL  
PLAQUE  
WITH DOG**



**PRODUCT DETAILS:**

Name	Memorial Plaque with Dog
Code	#11148
Unit Measure	4"H x 6.25"L
Unit Price	\$5.00
Case Pack	6
Case Price	\$30.00

**USED TO FULFILL:**

BFSYM15-09064

**MEMORIAL  
PLAQUE  
WITH CAT**



**PRODUCT DETAILS:**

Name	Memorial Plaque with Cat
Code	#11149
Unit Measure	4"H x 6"L
Unit Price	\$5.00, \$4.50, \$3.75
Case Pack	6, 18, 36
Case Price	\$30.00, \$81.00, \$135

**USED TO FULFILL:**

BFSYM15-09066

For additional case pack sizes/pricing available on select items, visit [www.napcoimports.com](http://www.napcoimports.com)

**BNT1-17PM**

**Peaceful Memories Cross**



**SUGGESTED RETAIL PRICE:** \$79.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 18097 - Cross on Base - Glass \_\_\_\_\_
- 0.5 Floral Foam Brick \_\_\_\_\_
- 1 Lomey Design Dish \_\_\_\_\_
- 0.33 Hyacinth Stake \_\_\_\_\_
- 1 Oasis Uglu Dash \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Alstroemeria - White \_\_\_\_\_
- 5 stems Roses - White \_\_\_\_\_
- 5 stems Stock - White \_\_\_\_\_
- 2 stems Waxflower - White \_\_\_\_\_

**B. FOLIAGE:**

- 1 stem Salal \_\_\_\_\_
- 1 stem Pittosporum - Variegated \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 20"

**BNT6-17PM**

**Angel Wings Wind Chime Tribute**



**SUGGESTED RETAIL PRICE:** \$99.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 17743 - Wind Chime Hanger - Metal \_\_\_\_\_
- 1 Napco 12358 - Angel Wing Wind Chime - Metal \_\_\_\_\_
- 1 2" Oasis Lomey Dish \_\_\_\_\_
- 1 Oasis Uglu Dash \_\_\_\_\_
- 0.75 Floral Foam Brick \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Gladiola - White \_\_\_\_\_
- 2 stems Hydrangea - Miniature Green \_\_\_\_\_
- 3 stems Roses - Green Tea \_\_\_\_\_
- 2 stems Lisianthus - White \_\_\_\_\_
- 2 stems Bells of Ireland \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Salal Tips \_\_\_\_\_
- 2 stems Willow Tips \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 40", Length 15"

**BNT7-17PM**  
Serenity Memorial



**SUGGESTED RETAIL PRICE:** \$194.99

**A. CONSTRUCTION MATERIALS:**

- 1 Floral Foam Brick \_\_\_\_\_
  - 1 Lomey Design Dish 9" \_\_\_\_\_
  - 1 Pillar Candle 3" \_\_\_\_\_
  - 1 Pillar Candle 6" \_\_\_\_\_
  - 1 Pillar Candle 8" \_\_\_\_\_
  - 1 Cylinder 6" \_\_\_\_\_
  - 1 Cylinder 9" \_\_\_\_\_
  - 1 Cylinder 10 3/4" \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 2 stems Hydrangea - Blue \_\_\_\_\_
- 2 stems Button Pom - Green \_\_\_\_\_
- 3 stems Stargazer Lily - White \_\_\_\_\_
- 8 stems Roses - Green Tea \_\_\_\_\_
- 3 stems Dendrobian Orchid - Green \_\_\_\_\_
- 3 stems Delphinium - Bella Donna \_\_\_\_\_

**B. FOLIAGE:**

- 1 stem Eucalyptus - Seeded \_\_\_\_\_
  - 3 stems Italian Ruscus \_\_\_\_\_
  - 2 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 32"

**BNT10-17PM**  
Loving Father Casket Spray



**SUGGESTED RETAIL PRICE:** \$244.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 19019 - A Loving Father Plaque \_\_\_\_\_
  - 1 Casket Saddle - Large \_\_\_\_\_
  - 1 Hyacinth Stake \_\_\_\_\_
  - 2 Oasis Uglu Dash \_\_\_\_\_
  - 3 Lotus Pods \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Orchids - Cymbidium - Chocolate \_\_\_\_\_
- 3 stems Spray Roses - Red \_\_\_\_\_
- 6 stem Roses - Red \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Magnolia Leaves \_\_\_\_\_
  - 5 stems Leucadendron \_\_\_\_\_
  - 3 stems Fatsia \_\_\_\_\_
  - 6 stems Ti Leaf - Red \_\_\_\_\_
  - 4 stems Aspidistra - Variegated \_\_\_\_\_
  - 4 stems Salal \_\_\_\_\_
  - 6 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 45 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 42"

**BNT12-17PM**

**Nature's Blessings Arch Memorial**



**SUGGESTED RETAIL PRICE:** \$134.99

**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - Large Rectangle Planter - Wood \_\_\_\_\_
- 2 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 8 stems Carnation - White \_\_\_\_\_
- 1 stem Hydrangea - White \_\_\_\_\_
- 2 stem Cushion Pom - White \_\_\_\_\_
- 5 stems Snapdragon - White \_\_\_\_\_
- 4 stems Lisianthus - White \_\_\_\_\_
- 8 stem Rose - White \_\_\_\_\_

**B. FOLIAGE:**

- 4 stems Italian Ruscus \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 26", Length 28"

**DESIGN TIP:**

Place urn on clear riser.

**BNT15-17PM**

**An Angels Light Memorial**



**SUGGESTED RETAIL PRICE:** \$119.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 17712 - Large Angel Light - Porcelain \_\_\_\_\_
- 1 Napco 17634 - Floral Insert Disc \_\_\_\_\_
- 1 Floral Foam Brick \_\_\_\_\_
- 2 Oasis Uglu Dash \_\_\_\_\_
- 1 Oasis Lomey Dish 9" \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Alstromeria - Pink \_\_\_\_\_
- 3 stems Stock - Pink \_\_\_\_\_
- 2 stems Mini Carnation - Pink \_\_\_\_\_
- 5 stems Daisy Pom - Lavender \_\_\_\_\_
- 1 stem Hydrangea - White \_\_\_\_\_
- 3 stems Roses - Lavender \_\_\_\_\_
- 2 stems Waxflower - Lavender \_\_\_\_\_
- 3 stems Lisianthus - Pink \_\_\_\_\_

**B. FOLIAGE:**

- 2 stem Leather Leaf \_\_\_\_\_
- 2 stems Eucalyptus - Seeded \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 22"

**BNT16-17PM**

**In The Arms of an Angel Memorial**



**SUGGESTED RETAIL PRICE:** \$179.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 11388 - Cross In Wing \_\_\_\_\_
  - 1 Napco -17634 - Floral Insert Disc \_\_\_\_\_
  - 1 Floral Foam Brick \_\_\_\_\_
  - 1 Lomey Design Dish 9" \_\_\_\_\_
  - 1 Uglu Dash \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 2 stems Hydrangea - White \_\_\_\_\_
- 5 stems Roses - Peach \_\_\_\_\_
- 4 stems Stock - Ruby \_\_\_\_\_
- 3 stems Lisianthus - White \_\_\_\_\_
- 2 stems Hypericum - Peach \_\_\_\_\_
- 2 stem Bulplurem \_\_\_\_\_
- 2 stems Bells of Ireland \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 20", Length 22"

**BNT17-17PM**

**Eternal Light Tribute**



**SUGGESTED RETAIL PRICE:** \$134.99 (both)

**A. CONSTRUCTION MATERIALS:**

- |   | S   | L   |                                      |       |
|---|-----|-----|--------------------------------------|-------|
| ■ | 1   | 1   | Napco 17555 - Cream Lantern - 2 Asst | _____ |
| ■ | .25 | .25 | Floral Foam Brick                    | _____ |
| ■ | 1   | 0   | Napco 12536 - Dove Pick              | _____ |
| ■ | 0   | 1   | 6" Glass Cylinder                    | _____ |
| ■ | 0   | 1   | 3" Pillar Candle - Ivory             | _____ |
|   |     |     | Total Whsle. Cost:                   | _____ |
|   |     |     | A. Retail = Whsle. Cost x 2.5        | _____ |

**B. FLOWERS:**

- |   | S | L |                                   |       |
|---|---|---|-----------------------------------|-------|
| ■ | 1 | 2 | stems Hydrangea - Miniature Green | _____ |
| ■ | 1 | 1 | stem Blupleurum                   | _____ |
| ■ | 1 | 1 | stem Mini Carnation - White       | _____ |
| ■ | 1 | 2 | stems Roses - Peach               | _____ |
| ■ | 1 | 1 | stem Stock - Ruby                 | _____ |

**FOLIAGE:**

- |   | S | L |                               |       |
|---|---|---|-------------------------------|-------|
| ■ | 0 | 1 | stem Pittosporum - Variegated | _____ |
| ■ | 1 | 2 | stems Ivy                     | _____ |
|   |   |   | Total Whsle. Cost:            | _____ |
|   |   |   | B. Retail = Whsle. Cost x 3.5 | _____ |
|   |   |   | C. SUBTOTAL = A + B           | _____ |

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Small: Arrangement Height 19", Length 9"  
Large: Arrangement Height 19", Length 14"

**BNT18-17PM**

**Eternal Best Friend Pet Tribute**



**SUGGESTED RETAIL PRICE:** \$79.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 11146 - Small Sleeping Dog in Wing with Sentiment - Resin \_\_\_\_\_
  - 0.75 Floral Foam Brick \_\_\_\_\_
  - 1 Lomey Design Dish 9" \_\_\_\_\_
  - 1 blm\_92981 - A Dog-able Basket \_\_\_\_\_
  - 1 Oasis Uglu Dash \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Carnation - Medium Purple \_\_\_\_\_
- 3 stem Athos Pom - Green \_\_\_\_\_
- 2 stems Limonium \_\_\_\_\_
- 3 stems Daisy Pom - White \_\_\_\_\_
- 4 stem Roses - Lavender \_\_\_\_\_

**B. FOLIAGE:**

- 1 piece Moss \_\_\_\_\_
  - 3 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 16"

**BNT19-17PM**

**Peaceful Wishes - Feline Tribute**



**SUGGESTED RETAIL PRICE:** \$69.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 11147 - Small Sleeping Cat in Wing with Sentiment - Resin \_\_\_\_\_
  - 0.33 Floral Foam Brick \_\_\_\_\_
  - 1 Lomey Design Dish \_\_\_\_\_
  - 1 Hyacinth Stake \_\_\_\_\_
  - 1 Oasis Uglu Dash \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Alstromeria - Yellow \_\_\_\_\_
- 3 stems Mini Carnation - Yellow \_\_\_\_\_
- 2 stems Daisy Pom - White \_\_\_\_\_
- 2 stems Solidago \_\_\_\_\_
- 4 stems Roses - Yellow \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 12"



**BNT22-17PM**

**Angel Frame Memorial**



**SUGGESTED RETAIL PRICE:** \$164.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 11979 - Angel Frame - Resin \_\_\_\_\_
  - 1 Oasis 15" Circular Wreath \_\_\_\_\_
  - 1 Pillar Candle 3" \_\_\_\_\_
  - 1 Pillar Candle 6" \_\_\_\_\_
  - 1 Pillar Candle 8" \_\_\_\_\_
  - 1 Cylinder 6" \_\_\_\_\_
  - 1 Cylinder 9" \_\_\_\_\_
  - 1 Cylinder 10 3/4" \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 1 stem Hydrangea - Antique Green \_\_\_\_\_
- 3 stems Statice - Raspberry \_\_\_\_\_
- 4 stem Snapdragon- Burgundy \_\_\_\_\_
- 4 stems Button Pom - Green \_\_\_\_\_
- 4 stems Lisianthus - Purple \_\_\_\_\_
- 3 stems Liatrice - Purple \_\_\_\_\_

**B. FOLIAGE:**

- 1 stem Moss \_\_\_\_\_
  - 1 stem Myrtle \_\_\_\_\_
  - 1 stem Eucalyptus - Seeded \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 18"

**BNT26-17PM**

**Fisherman Tribute**



**SUGGESTED RETAIL PRICE:** \$84.99

**A. CONSTRUCTION MATERIALS:**

- 1 Fisherman Figurine - Resin \_\_\_\_\_
  - 1 Napco 17634 - Floral Insert Disc \_\_\_\_\_
  - 3 Cattails \_\_\_\_\_
  - 0.33 Floral Foam Brick \_\_\_\_\_
  - 1 6" Lomey Design Dish \_\_\_\_\_
  - 1 Oasis Uglu Dash \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Carnation - Orange \_\_\_\_\_
- 2 stems Mini Carnation - Red \_\_\_\_\_
- 3 stems Hypericum - Red \_\_\_\_\_
- 4 stems Gerbera - Red \_\_\_\_\_
- 2 stem Sunflower \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Magnolia Tips \_\_\_\_\_
  - 1 stem Salal \_\_\_\_\_
  - 1 stem Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 12"

**BNT29-17PM**  
**A Hero's Tribute**



**SUGGESTED RETAIL PRICE:** \$129.99 L (shown)

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 18089 - Eagle Honor Plaque - Resin \_\_\_\_\_
- 1 Floral Foam Brick \_\_\_\_\_
- 1 Lomey Design Dish 9" \_\_\_\_\_
- 1 Hyacinth Stake \_\_\_\_\_
- 1 Oasis Uglu Dash \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 2 stems Hydrangea - White \_\_\_\_\_
- 5 stems Roses - Red \_\_\_\_\_
- 5 stems Delphinium - Bella Donna \_\_\_\_\_
- 5 Carnations - Red \_\_\_\_\_
- 2 stems Eryngium \_\_\_\_\_
- 4 stems Monte Casino - White \_\_\_\_\_

**FOLIAGE:**

- 3 stems Italian Ruscus \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 30"

**BNT30-17PM**  
**Circle of Life Rainbow Wreath**



**SUGGESTED RETAIL PRICE:** \$249.99

**A. CONSTRUCTION MATERIALS:**

- 1 Oasis 15" Circular Wreath \_\_\_\_\_
- 1 48" Easel - Metal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 4 stems Gerbera - Red \_\_\_\_\_
- 4 stems Carnation - Red \_\_\_\_\_
- 2 stems Alstromeria - Red \_\_\_\_\_
- 2 stems Spray Roses - Red \_\_\_\_\_
- 4 stems Gerbera - Orange \_\_\_\_\_
- 4 stems Carnation - Orange \_\_\_\_\_
- 2 stems Alstromeria - Orange \_\_\_\_\_
- 2 stems Spray Roses - Orange \_\_\_\_\_
- 4 stems Gerbera - Yellow \_\_\_\_\_
- 4 stems Yarrow - Yellow \_\_\_\_\_
- 2 stems Alstromeria - Yellow \_\_\_\_\_
- 2 stems Button Pom - Yellow \_\_\_\_\_
- 4 stems Trachelium - Green \_\_\_\_\_
- 3 stems Mini Hydrangea - Green \_\_\_\_\_
- 4 stems Carnation - Green \_\_\_\_\_
- 2 stems Button Pom - Green \_\_\_\_\_
- 2 stems Eryngium - Blue \_\_\_\_\_
- 4 stems Delphinium - Bella Donna \_\_\_\_\_
- 5 stems Carnation - Medium Lavender \_\_\_\_\_
- 3 stems Alstromeria - Purple \_\_\_\_\_
- 3 stems Lisianthus - Purple \_\_\_\_\_

**B. FOLIAGE:**

- 6 stems Salal \_\_\_\_\_
- 3 stems Spring Rei \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 21", Length 21"

**BNT31-17PM**

**Praying Cherub Tribute**



**SUGGESTED RETAIL PRICE:** \$89.99

**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - Cherub Vase - Ceramic \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 4 stems Delphinium - Bella Donna \_\_\_\_\_
- 1 stem Asiatic Lily - White \_\_\_\_\_
- 3 stems Roses - White \_\_\_\_\_
- 1 stem Hydrangea - Blue \_\_\_\_\_
- 1 stem Erygium \_\_\_\_\_
- 2 stems Limonium \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Foxtail \_\_\_\_\_
- 1 stem Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 26", Length 12"

**BNT33-17PM**

**Tropical Breeze Memorial**



**SUGGESTED RETAIL PRICE:** \$124.99

**A. CONSTRUCTION MATERIALS:**

- 1 Oasis Essential Rectangle - Gold \_\_\_\_\_
- 1 8" x 10" Photo Frame \_\_\_\_\_
- 1 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Birds of Paradise \_\_\_\_\_
- 3 blooms Cymbidium Orchid - Yellow \_\_\_\_\_
- 3 stems Miniature Hydrangea - Green \_\_\_\_\_
- 2 stems Safari Sunset \_\_\_\_\_
- 2 stems Hypericum - Red \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Ti Leaf - Red \_\_\_\_\_
- 2 stems Fatsia \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 30"

**BNT34-17PM**

**Tropical Breeze Memorial**



**SUGGESTED RETAIL PRICE:** \$195.99

**A. CONSTRUCTION MATERIALS:**

- 1 Oasis 18" Square Wreath \_\_\_\_\_
  - 6 Uglu Dashes \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 1 stem Hydrangea - Antique Green \_\_\_\_\_
- 2 stems Button Pom - Green \_\_\_\_\_
- 3 blooms Cymbidium Orchid - Chocolate \_\_\_\_\_
- 6 stems Ti Leaf - Red \_\_\_\_\_
- 5 stems Snapdragon - Burgundy \_\_\_\_\_
- 3 stems Statice - Red \_\_\_\_\_
- 2 stems Hypericum - Green \_\_\_\_\_
- 3 stems Liatras - Purple \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Myrtle \_\_\_\_\_
  - 2 stems Eucalyptus - Seeded \_\_\_\_\_
  - 1 piece Moss \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 21"

**BNT35-17PM**

**Patriots Cross**



**SUGGESTED RETAIL PRICE:** \$239.99

**A. CONSTRUCTION MATERIALS:**

- 1 Oasis 20" Cross \_\_\_\_\_
  - 1 Oasis Bamboo Easel \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 52 stems Carnation - Red \_\_\_\_\_
- 5 stems Delphinium - Bella Donna \_\_\_\_\_
- 8 stems Roses - White \_\_\_\_\_
- 2 stems Eryigym \_\_\_\_\_

**B. FOLIAGE:**

- 1 stem Myrtle \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 23", Length 14"

**BNT36-17PM**

**Open Heart Wreath - Infant**



**SUGGESTED RETAIL PRICE:** \$134.99

**A. CONSTRUCTION MATERIALS:**

- 1 Oasis 15" Open Heart Wreath \_\_\_\_\_
  - 1 Local Wholesale - Angel Bear with Wings \_\_\_\_\_
  - 1 Receiving Blanket - Green \_\_\_\_\_
  - 1 Oasis Bamboo Easel \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 20 stems Carnation - White \_\_\_\_\_
- 1 bloom Viking Pom \_\_\_\_\_

**B. FOLIAGE:**

- 5 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 20", Length 20"

**BNT39-17PM**

**Heartfelt Celebration of Life**



**SUGGESTED RETAIL PRICE:** \$199.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 64086 - White Heart Easel - Metal \_\_\_\_\_
  - 1 Large Grande Cage \_\_\_\_\_
  - 2 yds Floral Tape \_\_\_\_\_
  - 3 23 Gauge Wire \_\_\_\_\_
  - 1.5 Oasis Uglu Dash \_\_\_\_\_
  - 1 Oasis Bamboo Easel \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Roses - Green \_\_\_\_\_
- 1 stem Rose - White \_\_\_\_\_
- 2 stems Lily - Stargazer - White \_\_\_\_\_

**B. FOLIAGE:**

- 6 stems Eucalyptus - Spiral \_\_\_\_\_
  - 6 stems Italian Rucus \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 26"

**BNT40-17PM**

**Eternal Remembrance Garden**



**SUGGESTED RETAIL PRICE:** \$164.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 12253 - Gothic Window Planter Box - Wood/Metal \_\_\_\_\_
  - 2 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 2 stems Mini Hydrangea - Green \_\_\_\_\_
- 3 stems Snapdragon - Pink \_\_\_\_\_
- 6 stems Stock - Hot Pink \_\_\_\_\_
- 4 stems Lisianthus - Purple \_\_\_\_\_

**B. FOLIAGE:**

- 1 stem Pothos \_\_\_\_\_
  - 2 stems Italian Ruscus \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 25.75", Length 13"

**BNT44-17PM**

**Eternal Peace Memorial Garden**



**SUGGESTED RETAIL PRICE:** \$149.99

**A. CONSTRUCTION MATERIALS:**

- 1 Local Wholesale - Rectangle Planter - Small \_\_\_\_\_
  - 1 8" x 10" Photo Frame \_\_\_\_\_
  - 1 Burlap Ribbon \_\_\_\_\_
  - 2 Oasis Uglu Dash \_\_\_\_\_
  - 2 Bamboo Sticks \_\_\_\_\_
  - 1 Hyacinth Stake \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FOLIAGE:**

- 1 6" Ivy Plant \_\_\_\_\_
  - 1 6" Pothus Plant \_\_\_\_\_
  - 1 Double Bloom Phalenopsis Plant \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 27"

**BNT46-17PM**

**Loving Mother Casket Spray**



**SUGGESTED RETAIL PRICE:** \$224.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 19019 - Loving Mother Plaque - Resin \_\_\_\_\_
- 1 Floral Foam Brick \_\_\_\_\_
- 1 Casket Saddle - Large \_\_\_\_\_
- 1 Hyacinth Stake \_\_\_\_\_
- 2 Oasis Uglu Dashes \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 1 stem Hydrangea - Pink \_\_\_\_\_
- 3 stems Spray Rose - Pink \_\_\_\_\_
- 6 stems Roses - Green \_\_\_\_\_
- 6 stems Snapdragon - Pink \_\_\_\_\_
- 3 stems Hypericum - Green \_\_\_\_\_
- 1 stem Bupleurum \_\_\_\_\_

**B. FOLIAGE:**

- 5 stems Foxtail \_\_\_\_\_
- 3 stems Fatsia \_\_\_\_\_
- 4 stems Aspidistra - Variegated \_\_\_\_\_
- 4 stems Salal \_\_\_\_\_
- 6 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 45 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 42"

**BFSYM1-08612**

**Bright Casket Tribute**



**SUGGESTED RETAIL PRICE:** \$329.99

**A. CONSTRUCTION MATERIALS:**

- 1 Neverwilt - Single Saddle \_\_\_\_\_
- 1 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 12 stems Roses - Freedom \_\_\_\_\_
- 6 stems Lisianthus - Purple \_\_\_\_\_
- 3 stems Button Pom - Yellow \_\_\_\_\_
- 6 stems Mini Hydrangea - Green \_\_\_\_\_
- 6 stems Leucadendron - Safari Sunset \_\_\_\_\_
- 6 stems Sunflowers \_\_\_\_\_
- 6 stems Crespida \_\_\_\_\_

**B. FOLIAGE:**

- 8 stems Leather Leaf \_\_\_\_\_
- 3 stems Eucalyptus - Seeded \_\_\_\_\_
- 10 stems Aspidistra \_\_\_\_\_
- 6 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 45 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 36"

**BFSYM2-08870****Bright Standing Spray****SUGGESTED RETAIL PRICE:** \$179.99**A. CONSTRUCTION MATERIALS:**

- 1 Flora Cage - Granda \_\_\_\_\_
  - 1 Wire Easel \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Roses - Red \_\_\_\_\_
- 3 stems Lisianthus - Purple \_\_\_\_\_
- 3 stems Mini Hydrangea - Green \_\_\_\_\_
- 3 stems Sunflowers \_\_\_\_\_

**B. FOLIAGE:**

- 6 stems Leather Leaf \_\_\_\_\_
  - 6 stems Salal \_\_\_\_\_
  - 8 stems Aspidistra \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_**DIMENSIONS:**

Arrangement Height 60", Length 16"

**BFSYM3-08933****Bright Centerpiece****SUGGESTED RETAIL PRICE:** \$129.99**A. CONSTRUCTION MATERIALS:**

- 1 Napco 190754 - 6" Glass Cube \_\_\_\_\_
  - 1 2oz Green Sheet moss \_\_\_\_\_
  - 1 yard Bind Wire \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 5 stems Roses - Freedom \_\_\_\_\_
- 3 stems Lisianthus - Purple \_\_\_\_\_
- 3 stems Button Pom - Yellow \_\_\_\_\_
- 3 stems Mini Hydrangea - Green \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Eucalyptus - Seeded \_\_\_\_\_
  - 3 stems Aspidistra \_\_\_\_\_
  - 6 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_**DIMENSIONS:**

Arrangement Height 15", Length 32"

**DESIGN TIP:**

The design of this arrangement starts with branchy pieces of Salal and seeded Eucalyptus to create a natural grid [crisscross technique] for your stem placement in the cube.



**BFSYM4-08663**

**Fisherman Bright Casket Spray**



**SUGGESTED RETAIL PRICE:** \$149.99

**A. CONSTRUCTION MATERIALS:**

- 1 Fisherman Figure \_\_\_\_\_
  - 1 2oz Green Sheet moss \_\_\_\_\_
  - .05 Floral Foam Brick \_\_\_\_\_
  - 1 Diamond Line Blk Design Dish \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 5 stems Roses - Freedom \_\_\_\_\_
- 3 stems Lisianthus - Purple \_\_\_\_\_
- 3 stems Button Pom - Yellow \_\_\_\_\_
- 3 stems Mini Hydrangea - Green \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Eucalyptus - Seeded \_\_\_\_\_
  - 3 stems Aspidistra \_\_\_\_\_
  - 6 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 45 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 36"



BFSYM4-08670  
Hunter Figure  
Bright Casket Spray  
Napco #17338



BFSYM4-08677  
Golfer  
Bright Casket Spray  
Napco #18138



BFSYM4-08688  
Cross w/Deer  
Bright Casket Spray  
Napco #13894

**BFSYM5-08735**

**Driftwood Cross White Tribute**



**SUGGESTED RETAIL PRICE:** \$279.99

**A. CONSTRUCTION MATERIALS:**

- 1 Syndicate Serenity foam rect cage \_\_\_\_\_
  - .05 Preserved Transparent Oak - White \_\_\_\_\_
  - 4 Hyacinth Stick \_\_\_\_\_
  - 1 Napco 13492 - Driftwood Cross Wall Piece \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 12 stems Roses - White \_\_\_\_\_
- 6 stems Phlox - White \_\_\_\_\_
- 12 stems Carnation - White \_\_\_\_\_

**B. FOLIAGE:**

- 1 stem Eucalyptus - Parvifolia \_\_\_\_\_
  - 12 stems Leather Leaf \_\_\_\_\_
  - 12 stems Plumosa \_\_\_\_\_
  - 12 stems Lily Grass \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 28", Length 24"

**BFSYM6-08744**

**Organic/Rustic Driftwood Cross**



**SUGGESTED RETAIL PRICE:** \$299.99

**A. CONSTRUCTION MATERIALS:**

- 1 Syndicate Serenity foam rect cage \_\_\_\_\_
- 4 Hyacinth Stick \_\_\_\_\_
- 1 Napco 13492 - Driftwood Cross Wall Piece \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Sunflower Pods - Deconstructed \_\_\_\_\_
- 3 stems Bells of Ireland \_\_\_\_\_
- 2 stems Hellebores \_\_\_\_\_
- 6 stems Roses - Country Home - Peach \_\_\_\_\_
- 4 stems Limonium \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Eucalyptus - Parvifolia \_\_\_\_\_
- 3 stems Fatsia \_\_\_\_\_
- 8 stems Plumosa \_\_\_\_\_
- 12 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 28", Length 24"

**BFSYM7-08650**

**Red/White/Blue Casket Tribute**



**SUGGESTED RETAIL PRICE:** \$399.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Casket Saddle - small \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 12 stems Roses - Quicksand \_\_\_\_\_
- 4 stems Oriental Lily - Stargazer \_\_\_\_\_
- 8 stems Carnation - Magenta \_\_\_\_\_
- 6 stems spray Rose - Blush \_\_\_\_\_
- 6 stems Delphinium \_\_\_\_\_

**B. FOLIAGE:**

- 25 stems Plumosa \_\_\_\_\_
- 25 stems Leather Leaf \_\_\_\_\_
- 3 stems Eucalyptus - Silver Dollar \_\_\_\_\_
- 4 stems Eucalyptus - Spiral \_\_\_\_\_
- 10 stems Lily Grass \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 45 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 18"

BFSYM8-08771

### Standing Heart Spray



**SUGGESTED RETAIL PRICE:** \$299.99

**A. CONSTRUCTION MATERIALS:**

- 1 54" Wire Easel \_\_\_\_\_
- 4 Smithers Oasis Open Heart Mache Wreath \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 32 stems Roses - Blush \_\_\_\_\_
- 10 stems Hypericum Berry - Pink \_\_\_\_\_
- 6 stems Curly Willow Tips \_\_\_\_\_

**B. FOLIAGE:**

- 10 stems Leather Leaf \_\_\_\_\_
- 3 stems Eucalyptus - Seeded \_\_\_\_\_
- 10 stems Pittosporum - Variegated \_\_\_\_\_
- 3 stems Eucalyptus - Silver Dollar \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 22"

BFSYM9-09049

### Resin Angel Cremation



**SUGGESTED RETAIL PRICE:** \$279.99

**A. CONSTRUCTION MATERIALS:**

- 1 Serenity 2 foam square \_\_\_\_\_
- 1 Riser round \_\_\_\_\_
- 1 Resin Angel \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 2 stems Oriental Lily - Stargazer \_\_\_\_\_
- 6 stems Roses - Quicksand \_\_\_\_\_
- 3 stems spray Roses - Blush \_\_\_\_\_
- 8 stems Carnation - Magenta \_\_\_\_\_
- 6 stems Delphinium \_\_\_\_\_
- 6 stems Carnation - Earthtone \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Eucalyptus - Silver Dollar \_\_\_\_\_
- 4 stems Eucalyptus - Spiral \_\_\_\_\_
- 6 stems Leather Leaf \_\_\_\_\_
- 8 stems Plumosa \_\_\_\_\_
- 10 stems Lily Grass \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 20"

**BFSYM10-08996**

**Pastel Vase Arrangement**



**SUGGESTED RETAIL PRICE:** \$199.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco# 196179, SS#3454-04-09 Mia Vase \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 10 stems Stock - Lavendar \_\_\_\_\_
- 10 stems Stock - White \_\_\_\_\_
- 10 stems Stock - Peach \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Eucalyptus - Gunni \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 26", Length 24"

**BFSYM11-08831**

**Willow Cross Standing Spray**



**SUGGESTED RETAIL PRICE:** \$269.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Oasis Flora Cage - small \_\_\_\_\_
- 1 Bunch Curly Willow Tips \_\_\_\_\_
- 1 54" Wire Easel \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Roses - Hot Pink Queenberry \_\_\_\_\_
- 5 stems Carnation - Antique \_\_\_\_\_
- 4 stems Lisianthus - Purple \_\_\_\_\_
- 6 stems Bells of Ireland \_\_\_\_\_

**B. FOLIAGE:**

- 4 stems Leather Leaf \_\_\_\_\_
- 2 stems Eucalyptus - Seeded \_\_\_\_\_
- 5 stems Zanadu Foliage \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 56", Length 36"

BFSYM12-08756

Organic/Rustic Casket Tribute



SUGGESTED RETAIL PRICE: \$299.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 92094 - Double Casket Saddle \_\_\_\_\_
  - 2 Floral Foam Brick \_\_\_\_\_
  - 1 Bunch Dried Wheat \_\_\_\_\_
  - 6 Sponge Mushroom \_\_\_\_\_
  - 4 Kiwi Vine \_\_\_\_\_
  - 6 Dried Lotus Pods \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

B. FLOWERS:

- 6 stems Sunflower Pods - Deconstructed \_\_\_\_\_

B. FOLIAGE:

- 10 stems Arellia \_\_\_\_\_
  - 8 stems Zanadu \_\_\_\_\_
  - 10 stems Aspidistra \_\_\_\_\_
  - 5 stems Leather Leaf \_\_\_\_\_
  - 3 stems Eucalyptus - Silver Dollar \_\_\_\_\_
  - 4 stems Eucalyptus - Spiral \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

LABOR CHARGE: 35% Labor (C x 0.35) \_\_\_\_\_

LABOR TIME: 45 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

DIMENSIONS:

Arrangement Height 16", Length 34"

BFSYM13-09010

Organic/Rustic Basket Tribute



SUGGESTED RETAIL PRICE: \$169.99

A. CONSTRUCTION MATERIALS:

- 1 Napco 62546 - Basket with Liner \_\_\_\_\_
  - 2 Floral Foam Brick \_\_\_\_\_
  - 3 Dried Lotus Pods \_\_\_\_\_
  - 3 Sponge Mushrooms \_\_\_\_\_
  - 3 Kiwi Vine \_\_\_\_\_
  - 1 Bunch Dried Wheat \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

B. FLOWERS:

- 6 stems Sunflower Pods - Deconstructed \_\_\_\_\_

B. FOLIAGE:

- 5 stems Arellia \_\_\_\_\_
  - 5 stems Zanadu Foliage \_\_\_\_\_
  - 6 stems Aspidistra \_\_\_\_\_
  - 8 stems Leather Leaf \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

LABOR CHARGE: 35% Labor (C x 0.35) \_\_\_\_\_

LABOR TIME: 15 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

DIMENSIONS:

Arrangement Height 15", Length 28"

BFSYM14-08848

### Hero Standing Wind Gong



**SUGGESTED RETAIL PRICE:** \$275.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 14316 - The Lords Prayer Chime \_\_\_\_\_
- 1 Smithers Oasis Flora Cage - small \_\_\_\_\_
- 1 Wood Easel \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 8 stems Roses - Red \_\_\_\_\_
- 6 stems Delphinium \_\_\_\_\_
- 3 stems Hydrangea - White \_\_\_\_\_
- 10 stems Stock - White \_\_\_\_\_

**B. FOLIAGE:**

- 4 stems Leather Leaf \_\_\_\_\_
- 9 stems Salal \_\_\_\_\_
- 6 stems Plumosa \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 32", Length 24"

BFSYM15-09064

### Dog Tribute



**SUGGESTED RETAIL PRICE:** \$89.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 11148 - Memorial Plaque with Dog \_\_\_\_\_
- 1 Square Design Dish - black \_\_\_\_\_
- 0.5 Floral Foam Brick \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 2 stems Hydrangea - White \_\_\_\_\_
- 3 stems Trachelium - Green \_\_\_\_\_
- 5 stems Hypericum - Peach \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Eucalyptus - Gunni \_\_\_\_\_
- 6 stems Salal \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 10", Length 15"



BFSYM15-09068  
Cat Tribute  
Napco #11149

**BFSYM16-08971**

**Vased Pastel Red/White/Blue Tribute Arrangement**



**SUGGESTED RETAIL PRICE:** \$239.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco#196179, SS#3454-04-09 Mia Vase \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Bells of Ireland \_\_\_\_\_
- 8 stems Roses - Quicksand \_\_\_\_\_
- 4 stems Oriental Lily - Stargazer \_\_\_\_\_
- 3 stems Delphinium \_\_\_\_\_
- 3 stems Carnation - Magenta \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Myrtle - Varigated \_\_\_\_\_
- 2 stems Eucalyptus - Gunni \_\_\_\_\_
- 3 stems Silver Dollar \_\_\_\_\_
- 3 stems Eucalyptus - Seeded \_\_\_\_\_
- 6 stems Salal \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 35", Length 32"

**BFSYM17-08953**

**Garden Tropical Touch Vase Arrangement**



**SUGGESTED RETAIL PRICE:** \$339.99

**A. CONSTRUCTION MATERIALS:**

- 1 Syndicate 10" Cut Crystal Vase \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Roses - Amnesia \_\_\_\_\_
- 6 stems Roses - Orange \_\_\_\_\_
- 3 stems Lisianthus - Purple \_\_\_\_\_
- 6 stems Hypericum - Peach \_\_\_\_\_
- 4 stems Limonium \_\_\_\_\_
- 4 stems Wax Flower - Terra Cotta \_\_\_\_\_
- 4 stems Anthos - Green \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Eucalyptus - Gunni \_\_\_\_\_
- 6 stems Huckleberry \_\_\_\_\_
- 3 stems Eucalyptus - Seeded \_\_\_\_\_

Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 22"

BFSYM18-08791

Red/White/Blue Standing Wreath



SUGGESTED RETAIL PRICE: \$399.99

A. CONSTRUCTION MATERIALS:

- 1 54" Wire Easel \_\_\_\_\_
  - 1 Open Circle Wreath \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

B. FLOWERS:

- 6 stems Spray Roses - Blush \_\_\_\_\_
- 8 stems Carnations - Magenta \_\_\_\_\_
- 2 stems Oriental Lily - Stargazer \_\_\_\_\_
- 10 stems Roses - Quicksand \_\_\_\_\_
- 5 stems Delphinium \_\_\_\_\_

B. FOLIAGE:

- 10 stems Eucalyptus - Spiral \_\_\_\_\_
  - 6 stems Lily Grass \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

LABOR CHARGE: 35% Labor (C x 0.35) \_\_\_\_\_

LABOR TIME: 30 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

DIMENSIONS:

Arrangement Height 22", Length 22"

BFSYM19-08637

Bespoke Casket Tribute



SUGGESTED RETAIL PRICE: \$399.99

A. CONSTRUCTION MATERIALS:

- 1 Casket Saddle small \_\_\_\_\_
  - 1 Preserved Bleached Fern \_\_\_\_\_
  - 8 Preserved Bunny Tails \_\_\_\_\_
  - 3 Preserved Bleached Ruscus \_\_\_\_\_
  - 6 Dried Palm Spears \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

B. FLOWERS:

- 10 stems Carnation - Antique \_\_\_\_\_
- 6 stems Cremons - Bronze \_\_\_\_\_
- 1 stem Mini Cymbidium \_\_\_\_\_
- 6 stems Spray Roses - Blush \_\_\_\_\_
- 6 stems Leucadendron - Safari Sunset \_\_\_\_\_
- 6 stems Roses - White \_\_\_\_\_

B. FOLIAGE:

- 10 stems Leather Leaf \_\_\_\_\_
  - 4 stems Eucalyptus - Silver Dollar \_\_\_\_\_
  - 6 stems Eucalyptus - Parvifolia \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

LABOR CHARGE: 35% Labor (C x 0.35) \_\_\_\_\_

LABOR TIME: 45 minutes GRAND TOTAL (C + Labor) \_\_\_\_\_

DIMENSIONS:

Arrangement Height 14", Length 30"



**BFSYM20-09137**  
**Modern Tropical Casket Tribute**



**SUGGESTED RETAIL PRICE:** \$449.99

**A. CONSTRUCTION MATERIALS:**

- 1 Casket Saddle small \_\_\_\_\_
  - 1 Floral Foam Brick \_\_\_\_\_
  - 8 Strips Uglu \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 4 stems Mini Hydrangea - Green \_\_\_\_\_
- 2 stems Mini Cymbidium \_\_\_\_\_
- 8 stems Crespedia \_\_\_\_\_
- 2 stems King Protea \_\_\_\_\_
- 10 stems Roses - Amnesia \_\_\_\_\_

**B. FOLIAGE:**

- 12 stems Aspidistra - Varigated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 45 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 18", Length 26"

**BFSYM21-08902**  
**Tropical Cremation Tribute w/frame**



**SUGGESTED RETAIL PRICE:** \$239.99

**A. CONSTRUCTION MATERIALS:**

- 1 Serenity 2 Aqua foam brick \_\_\_\_\_
  - 1 8" x 10" Photo Frame \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 12 stems Roses - Red \_\_\_\_\_
- 3 stems Anthirium - Red \_\_\_\_\_
- 3 stems Cymbidium Orchid - White \_\_\_\_\_

**B. FOLIAGE:**

- 10 stems Leather Leaf \_\_\_\_\_
  - 4 stems Eucalyptus - Silver Dollar \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
 B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
 C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 20"

**BFSYM22-09015**  
**Hero Memorial Deluxe**



**SUGGESTED RETAIL PRICE:** \$189.99

**A. CONSTRUCTION MATERIALS:**

- 1 Serenity 2 Aqua foam brick \_\_\_\_\_
- 1 Napco 14337 - Fallen Hero Concrete Step Stone \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 8 stems Roses - Red \_\_\_\_\_
- 3 stems Hydrangea - White \_\_\_\_\_
- 3 stems Delphinium \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Pittosporum - Variegated \_\_\_\_\_
- 6 stems Huckleberry \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 12", Length 20"

**BFSYM23-09033**  
**Hero Memorial**



**SUGGESTED RETAIL PRICE:** \$189.99

**A. CONSTRUCTION MATERIALS:**

- 1 Serenity 2 Aqua foam brick \_\_\_\_\_
- 1 Napco 14337 - Fallen Hero Concrete Step Stone \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 4 stems Roses - Red \_\_\_\_\_
- 4 stems Spray Roses - White \_\_\_\_\_
- 3 stems Delphinium \_\_\_\_\_
- 2 stems Limonium - Purple \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Pittosporum - Variegated \_\_\_\_\_
- 6 stems Plumosa \_\_\_\_\_
- 4 stems Eucalyptus - Gunni \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 20"

**BFSYM24-08708**  
**Bespoke Centerpiece**



**SUGGESTED RETAIL PRICE:** \$249.99

**A. CONSTRUCTION MATERIALS:**

- 1 5" Footed Bowl - Champagne Compote Glass \_\_\_\_\_
- 0.5 Dried Bleached Fern \_\_\_\_\_
- 1 Dried Bleached Ruscus \_\_\_\_\_
- 1 Dried Bunny Tail \_\_\_\_\_
- 3 Dried Palmetto Palm \_\_\_\_\_
- .75 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Fugi Mum - Bronze \_\_\_\_\_
- 5 stems Spray Roses - Blush \_\_\_\_\_
- 3 stems Roses - White \_\_\_\_\_
- 3 stems Leucadendron Safari Sunset \_\_\_\_\_
- 3 stems Cymbidium Orchid Blooms \_\_\_\_\_
- 5 stems Carnation - Peach \_\_\_\_\_

**B. FOLIAGE:**

- 4 stems Leather Leaf \_\_\_\_\_
- 4 stems Eucalyptus - Silver Dollar \_\_\_\_\_
- 4 stems Eucalyptus - Parvafolia \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 24", Length 11"

**BFSYM25-08715**  
**Bespoke Basket**



**SUGGESTED RETAIL PRICE:** \$149.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 13969 Splitwood Basket - Large \_\_\_\_\_
- 0.5 Dried Bleached Fern \_\_\_\_\_
- 5 Dried Bunny Tail \_\_\_\_\_
- 3 Dried Palmetto Palm \_\_\_\_\_
- .75 Floral Foam Brick \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Fugi Mum - Bronze \_\_\_\_\_
- 2 stems Spray Roses - Blush \_\_\_\_\_
- 3 stems Roses - White \_\_\_\_\_
- 3 stems Leucadendron Safari Sunset \_\_\_\_\_

**B. FOLIAGE:**

- 6 stems Leather Leaf \_\_\_\_\_
- 1 stems Eucalyptus - Silver Dollar \_\_\_\_\_
- 2 stems Eucalyptus - Parvafolia \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 14", Length 18"

**BFSYM26-08694**

### Bespoke Vase Arrangement



**SUGGESTED RETAIL PRICE:** \$179.99

**A. CONSTRUCTION MATERIALS:**

- 1 Napco 29000 8" Cinched Vase \_\_\_\_\_
  - 0.5 Dried Bleached Fern \_\_\_\_\_
  - 4 Dried Bunny Tail \_\_\_\_\_
  - 2 Dried Palmetto Palm \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Fugi Mum - Bronze \_\_\_\_\_
- 3 stems Spray Roses - Blush \_\_\_\_\_
- 3 stems Roses - White \_\_\_\_\_
- 3 stems Leucadendron Safari Sunset \_\_\_\_\_
- 3 stems Cymbidium Orchid Blooms \_\_\_\_\_
- 3 stems Carnation - Peach \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Salal \_\_\_\_\_
  - 2 stems Eucalyptus Spiral - Baby Blue \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 26", Length 14"

**BFSYM27-09095**

### Citrus Memorial Design



**SUGGESTED RETAIL PRICE:** \$524.99 (frame and candles), \$459.99 (shown), \$474.99 (frame)

**A. CONSTRUCTION MATERIALS:**

- 1 24" Wreath - cut in half \_\_\_\_\_
  - 3 (6"/9"/11") Cylinder \_\_\_\_\_
  - 3 Floating Candle \_\_\_\_\_
  - 1 8" x 10" Photo Frame \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Gerbera Daisy - Yellow \_\_\_\_\_
- 12 stems Crespedia \_\_\_\_\_
- 14 stems Roses - Orange \_\_\_\_\_
- 6 stems Mini Hydrangea - Green \_\_\_\_\_
- 10 stems Fugi Mum - Green \_\_\_\_\_
- 8 stems Protea - Pin Cushion - Orange \_\_\_\_\_
- 5 stems Button Pom - Yellow \_\_\_\_\_
- 7 stems Anthos - Green \_\_\_\_\_

**B. FOLIAGE:**

- 7 stems Pittosporum - Variegated \_\_\_\_\_
  - 2 stems Ruscus - Italian \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_  
B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_  
C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 48"



BFSYM27-09100  
Citrus Memorial Design  
w/frame



BFSYM27-09108  
Citrus Memorial Design  
w/candles and frame

**BFSYM28-08803**

**Cremation Wreath White - Standing Spray**



**SUGGESTED RETAIL PRICE:** \$169.99

**A. CONSTRUCTION MATERIALS:**

- 1 54" Wire Easel \_\_\_\_\_
- 2 stem Preserved Bleached Oak Leaf \_\_\_\_\_
- 1 Napco 92102 - 15" Wreath Form \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Hydrangea - White Premium \_\_\_\_\_
- 4 stems Gypsophilia - Million Star \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 20", Length 20"

**BFSYM29-08889**

**Cremation Wreath White**



**SUGGESTED RETAIL PRICE:** \$225.99 (shown), \$274.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Cylinder (6"/9"/11") \_\_\_\_\_
- 3 Floating Candle \_\_\_\_\_
- 3 stem Preserved Bleached Oak Leaf \_\_\_\_\_
- 1 Napco 92102 - 15" Wreath Form \_\_\_\_\_
- 1 8" x 10" Photo Frame \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Hydrangea - White Premium \_\_\_\_\_
- 4 stems Gypsophilia - Million Star \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 30 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 11", Length 20"



BFSYM29-08884  
Cremation Wreath White  
w/frame

**BFSYM30-08918**  
**Glass Cross Memorial**



**SUGGESTED RETAIL PRICE:** \$139.99

**A. CONSTRUCTION MATERIALS:**

- 1 Smithers Blk Everyday Dish \_\_\_\_\_
- 0.5 Floral Foam Brick \_\_\_\_\_
- 1 2oz Green Sheet moss \_\_\_\_\_
- 2 Bleached Ruskus \_\_\_\_\_
- 1 Napco 18097 - Glass Cross \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 10 stems Tulip - White \_\_\_\_\_
- 2 stems Cremons - White \_\_\_\_\_

**B. FOLIAGE:**

- 1 stem Huckleberry \_\_\_\_\_
- 1 stem Eucalyptus - Spiral \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 16", Length 24"

**BNFA1-22M**  
**Yellow Mum, Lily Sympathy Bush**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - White \_\_\_\_\_
- .25 Floral Foam Brick \_\_\_\_\_
- 1 Yellow Mum, Rose, Lily Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

**B. FOLIAGE:**

- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA2-22M**

**Orange, Yellow Peony Sympathy Bush**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Bronze \_\_\_\_\_
- .25 Floral Foam Brick \_\_\_\_\_
- 1 Orange, Yellow Peony Sympathy Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

**B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA3-22M**

**Fuchsia Clematis Sympathy Bush**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Green \_\_\_\_\_
- .25 Floral Foam Brick \_\_\_\_\_
- 1 Napco 87432 - Fuchsia Clematis Sympathy Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

**B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA4-22M**

**Pink Peony, Fuchsis Lily Sympathy Bush**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - White \_\_\_\_\_
  - .25 Floral Foam Brick \_\_\_\_\_
  - 1 Napco 87501 - Pink/Fuchsia Peony Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

**B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA5-22M**

**Mauve Rose, Pink Hydrangea Sympathy Bush**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - White \_\_\_\_\_
  - .25 Floral Foam Brick \_\_\_\_\_
  - 1 Napco 89051 - Mauve Rose/Pink Hydrangea Half Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

**B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"



**BNFA6-22M**

## Red Peony/Hydrangea/Mum Sympathy Bush

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Bronze \_\_\_\_\_
  - .25 Floral Foam Brick \_\_\_\_\_
  - 1 Napco 89035 - Red Peony/ Hydrangea/ Mum  
Half Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:****B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA7-22M**

## Orange/Cream Lily &amp; Rose Sympathy Bush

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Navy \_\_\_\_\_
  - .25 Floral Foam Brick \_\_\_\_\_
  - 1 Orange/Cream Lily & Rose Sympathy Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:****B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA8-22M**

**Orange/Cream Lily & Rose Sympathy Bush**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Navy \_\_\_\_\_
- .25 Floral Foam Brick \_\_\_\_\_
- 1 Orange Peony, Lily Sympathy Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

**B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA9-22M**

**Blue & White Lily, Ranunculus Sympathy Bush**



**SUGGESTED RETAIL PRICE:** \$49.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Blue \_\_\_\_\_
- .25 Floral Foam Brick \_\_\_\_\_
- 1 Blue/White Lily/Rose Half Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

**B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA10-22M**

## Gerbera, Clematis Sympathy Bush

**SUGGESTED RETAIL PRICE:** \$49.99**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Green \_\_\_\_\_
  - .25 Floral Foam Brick \_\_\_\_\_
  - 1 Napco 87427 - Gerber,Clematis Sympathy Bush \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:****B. FOLIAGE:**

B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_

C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA13-22M**

## Holiday Sympathy Bush

**SUGGESTED RETAIL PRICE:** \$59.99**A. CONSTRUCTION MATERIALS:**

- 1 Cemetary Cone - Green \_\_\_\_\_
  - .25 Floral Foam Brick \_\_\_\_\_
  - 2 Pinecone - White tips \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Roses - Red \_\_\_\_\_
- 2 stem Mum - White \_\_\_\_\_
- 3 stems Mini Carnation - Red \_\_\_\_\_
- 3 stems Carnation - Burgundy \_\_\_\_\_

**B. FOLIAGE:**

- 1 Assorted Christmas Greens \_\_\_\_\_
  - 1 stem Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA14-22M**

**Rose, Lily, Daisy Cemetery Arrangement**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetery Cone - White \_\_\_\_\_
  - 2 Faux Holly \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 3 stems Roses - Red \_\_\_\_\_
- 1 stem Asiatic Lily - White \_\_\_\_\_
- 3 stems Daisy - White \_\_\_\_\_
- 2 stems Hypericum - Green \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA15-22M**

**Daisy, Lily, Carnation Cemetery Arrangement**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetery Cone - White w/cross \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 5 stems Carnation - Pink \_\_\_\_\_
- 2 stems Asiatic Lily - White \_\_\_\_\_
- 2 stems Waxflower - Pink \_\_\_\_\_
- 2 stems Daisy - White \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA16-22M**

**Yellow Lily, Daisy Cemetery Arrangement**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetery Cone - White \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 5 stems Monte Casino - Purple \_\_\_\_\_
- 2 stems Asiatic Lily - Yellow \_\_\_\_\_
- 3 stems Daisy - White \_\_\_\_\_

**B. FOLIAGE:**

- 3 stems Salal \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

**BNFA18-22M**

**Sunflower Cemetery Arrangement**



**SUGGESTED RETAIL PRICE:** \$59.99

**A. CONSTRUCTION MATERIALS:**

- 1 Cemetery Cone - Grey Stone \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- A. Retail = Whsle. Cost x 2.5 \_\_\_\_\_

**B. FLOWERS:**

- 6 stems Sunflower \_\_\_\_\_
- 3 stems Athos - Green \_\_\_\_\_

**B. FOLIAGE:**

- 2 stems Pittosporum - Variegated \_\_\_\_\_
- Total Whsle. Cost: \_\_\_\_\_
- B. Retail = Whsle. Cost x 3.5 \_\_\_\_\_
- C. SUBTOTAL = A + B \_\_\_\_\_

**LABOR CHARGE:** 35% Labor (C x 0.35) \_\_\_\_\_

**LABOR TIME:** 15 minutes **GRAND TOTAL (C + Labor)** \_\_\_\_\_

**DIMENSIONS:**

Arrangement Height 13", Length 10"

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